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THE TIMES

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Managament's muffled voice, page 26

...S gets 'ammunition' to defend dollar ...on exchange markets

...agreement reached over the ...hone between American and German officials will give the ...ed States more "ammunition" ...upport the dollar on foreign ...nge markets. The measures will be limited in the sense that their main aim is to give American monetary authorities scope for supporting the dollar rather than bringing about a shift in policy. However, a communiqué today is expected to touch on wider issues.

...Washington-Bonn pact agreed

...eter Norman

...Germany and the United ...this weekend agreed on ...es designed to aid the ...dollar on foreign ex... markets.

...deal, which was settled ...e telephone on Saturday ...n by Herr Manfred ...in, a State Secretary at ...t German Finance Mini... ...d Mr Anthony Solomon, ...er-Secretary responsible ...netary Affairs at the ...States Treasury, is due ...nounced simultaneously ...i and Washington this ...n.

...greement will prove to ...nited one in the sense ...is primarily concerned ...posting the American ...y authorities scope for ...ng the dollar on foreign ...e markets rather than ... about a fundamental ...the economic policy of ...ountry in favour of the ...

...er, the joint communi... expected to touch on ...conomic issues.

...in the agreement is re... ...is an extension of the ...American agreement of ...this year under which ...ited States monetary ...es decided to step up ...lar support on foreign ... markets and the Ger... ...deral Bank provided ...h more generous swap ...e arrangement of lend... ...een central banks) for ...pose.

...limited nature of the ...nt could disappoint ...xchange markers after ...ay's gains for the dol... ...it is worth remember... ...two civil servants—one ... and one American— ...v a limited capability ...the monetary world ...ekend.

The main point at issue has been how to equip the American monetary authorities with more "ammunition" in the form of foreign currencies so that they can defend the dollar.

Four theoretical possibilities have been canvassed to achieve this end.

The United States could either intensify its "swap" or borrowing agreements with the monetary authorities of hard currency nations, such as West Germany, borrow from the International Monetary Fund, convert so-called primary reserves such as gold or special drawning rights into hard currencies such as Deutsche marks, or float foreign currency bonds on international capital markets.

This weekend's agreement will involve three of these four *possibilities to some extent* although the process of converting *agreement into actio nmay* take some time.

What seems to have been ruled out is the idea—once strongly pressed by the Germans—that the United States should issue government paper denominated in hard non-dollar currencies.

The West German-American agreement was reached a good 24 hours before Mr Callaghan left London yesterday to consult with Chancellor Helmut Schmidt of West Germany.

However, the Prime Minister's talks will doubtless be of significant importance in so far as they cover the potential threat of a rise in world protectionism.

Mr Callaghan has emerged as a crusader against protectionism and his talks with Herr Schmidt gain relevance from fetars that a leftist electoral victory in France could trigger such a development.

In the monetary sphere this weekend's dollar pact combined with a French election result which brings the communists within reach of power, could *fuel a dramatic flight of funds* from the franc.

A slump in confidence in the franc would therefore join the dollar at the top of a list of subjects to be discussed by leading Western central bankers at their meeting in Basle today.

However, it is fair to assume that the central bankers have already given the Bank of France approval to do what it can to hinder a flight of funds over the French borders.

Frank Vogl writes from Washington: Monetary authorities of both countries believe that confidence in their determination to eliminate disorderly currency market conditions will be strengthened by the clear demonstration that the United States has "a fully adequate volume of Deutsche marks available for intervention purposes".

Officials here stressed that this was a fairly limited agreement designed solely to demonstrate the determination of the United States and West Germany and aimed directly at eliminating disorderly market conditions— no attempt would be made to set any form of target rate between the United States and German currencies.

Patricia Clough writes from Bonn: Mr Callaghan met Chancellor Schmidt over a working dinner last night to discuss concerted action to tackle the continuing western economic crisis.

Talks, brought forward from April under pressure of mounting problems, are expected to focus largely on plans for a "convoy" or coordinated efforts by industrialized countries to get the world economy moving again.

Cabinet in session: This is believed to be the first picture taken of a Prime Minister and members of his Cabinet in session at 10 Downing Street. Members (clockwise from Mr Callaghan in the centre background) with their departments, are: Mr Foot (Leader of the Commons), Mr Shore (environment), Mr Mulley (defence), Mr Hattersley (prices), Mr Orme (social security), Mr Cocks (chief whip), Mr Booth (employment), Mr Millan (Secretary of State for Scotland), Mr Mason (Northern Ireland), Mr Benn (energy), Mrs Williams (education and science), Dr Owen (Foreign Secretary), Mr Healey (Chancellor), Mr Rees (Home Secretary), Lord Elwyn-Jones (Lord Chancellor), Mr Varley (industry), Mr Morris (Secretary of State for Wales, Mr Dell (trade), Mr Barnett (Chief Secretary, Treasury), Mr Rodgers (transport), Mr Silkin (agriculture), Mr Ennals (social services), Lord Peart (Lord Privy Seal), Mr Lever (Chancellor of the Duchy of Lancaster), Sir John Hunt (Secretary of the Cabinet).

...ries seek pay bargaining reform

...outledge ...ditor

...vative leaders have ...d their commitment ...w style of national ... direction; and their ... to allow free but ...ble" pay negotiations ...ivate sector.

...hatcher, the party ...nd Mr Prior, front... ...okesman on employ... ...urs, are united on the ...reform collective bar... ...through a tripartite ...ject to parliamentary ...

...or took Tory policy ... determination to the ...ive trade unionists' ...nference in Bradford ...day and won over... ...support from more ...0 delegates for his ... for a new forum ...ajor participants" in ...omy could consider ...ations of the Govern... ...monetary and fiscal ...ay and profits.

...rs, the TUC and the ...tion of British In... ...ould be represented ...dy. The Conservatives ... a strengthened ver... ...e National Economic ...ent Council, except ...uld report to a Com... ...ect committee with a ...chairman of quasi-Cabinet status.

Beyond that reform, the Conservatives are promising that if they regain office they will assist management and unios to improve their collective bargaining procedures; adopt a "distinctive approach" for public sector workers, particularly the Armed Forces and the police; and encourage productivity bargaining and self-financing wage schemes by advertising their benefits to both sides.

In a speech Mrs Thatcher called for a psychological revolution in trade union attitudes, arguing that three fallacies had to be dispelled. the first was that overmanning protected jobs. "It does not. Too many peopleon the job cuts down on efficiency and *puts up prices.*"

The second fallacy was that *more investment would end* the nation's economic difficulties. But in Britain, Mrs Thatcher said, to produce £1 of output a year £2.70 had to be invested, compared to a £1.40 investment n Germany and only £1 in the United States. "It is not that we are short of investment", Mrs Thatcher said, "we are failing to make good use of the investment we have already got."

The third fallacy was that state subsidies could save jobs indefinitely. Subsidies wisely used could soften hardships or ease change, but the only way to protect jobs was to create healthy, profitable firms.

Taking the steel industry as an example, Mrs Thatcher said the money for subsidies came from successful industries that could have used it to expand and create lasting jobs.

Claiming that Conservative trade unionists were becoming a national political force in their own right, she said Labour had every reasons to get rattled. "More and more trade unionists are seeing that it does not make much sense to go on subsidizing socialism by paying the political levy. After all, why pay a government to lower your standard of *living?*

"Contracting out used to be *a trickle. Now it is becoming a* flood.

In his address to the conference Lord Thorneycroft, the party's chairman, welcomed the increasing numbers of Conservatives in the labour movement, adding: "As *The Times* indicated in a thoughtful article recently, the trade union movement would benefit from a broader political base."

Left given comfortable lead by early French election results

From Charles Hargrove

Paris, March 12

The Union of the Left had a comfortable early lead over the Government parties when polls closed today in Paris and other big cities in the first round of the crucial French parliamentary elections.

According to the first computer estimates, the left led by 50.6 per cent with an absolute majority of votes cast, and the ruling parties had scored 44.9 per cent.

Today's ballot, to be followed by the second run-off ballot next Sunday, will decide whether the left-wing opposition will come to power and form a government for the first time in France since the Popular Front of 1936. This would mean that the President of the Republic would have to act with a hostile parliamentary majority, an unprecedented situation for which the constitution of the Fifth Republic makes no provision.

But nothing will be finally decided until next Sunday, with *the second ballot. It is quite* possible that the left, with a *majority of votes, ends up with* a minority of seats in the new National Assembly.

Polling was the heaviest in any parliamentary elections in the past 40 years, though it was just a little less than in the presidential elections of 1974. *It totalled about 83 per cent,* according to computer estimates, as against 81.3 per cent in 1973, and 84.9 in 1974. This *is the result of the substantial* increase in the number of registered voters, nearly 6 million more than in 1973.

*M Jacques Chirac, the Gaull*ist leader, Mr Michel Debré and M Chaban-Delmas, the former Gaullist prime ministers, *and M Alain Peyrefitte,* the Minister of Justice, were elected outright in the first ballot. Computer estimates showed that the Gaullist party remained the unquestioned leader of the Government majority, with 21.7 per cent of the votes cast, against 18.6 per cent to the Giscardian Union *pour la Démocratie Française* of non-Gaullist parties, which some polls showed as having out-stripped the Gaullists.

On the opposition side, the two significant indications are *that the Communist Party has* scored more than the fateful 21 *per cent which it regarded as* decisive for its negotiations with the Socialists before the second ballot. And that the Socialists, though they have gained something like five points on their 1973 score, have done rather less well than the 26 or 28 per cent which local elections and opinion polls credited them with.

It would be surprising if *these interim results did not* satisfy almost all parties in *today's race.* The Gaullists *maintain their lead in the majority; the Socialists have* substantially increased their score. But the Communists can claim that the Socialists have not done as well as in the local elections, probably because of the impact of the ecologists and the extreme left, which was *greater than expected.*

The private view of the Government parties—confirmed by all the opinion polls until a week ago—was that the Socialist and Communist opposition would win a majority of votes in today's poll, but that *they would be overcome in the* decisive battle of the second round next Sunday.

This could be done only if the lead of the left were not too large. But the opinion polls have recently been giving the opposition 51 or 52 per cent of the votes with 45 per cent to the Government parties. With such an unfavourable balance the ruling coalition needed to *sway those still undecided just* before the first ballot.

In the opinion of M Mitterrand, the Socialist leader, and M Marchais, the Communist secretary-general, the mere fact that President Giscard d'Estaing tried to influence this floating vote by his radio and television broadcast address last night, showed that he had already lost hope of winning in the first ballot.

Although political experts have come to the conclusion that such last-minute intervention by the head of state have practically no effect on the poll, the President obviously felt it his duty to warn those of his fellow countrymen who had still not made up their minds of the dangers that lay ahead if they voted the opposition into power.

He did so in a characteristically moderate fashion, without over-dramatization. He did not, like General de Gaulle, say outright that the choice lay between the existing majority and chaos. But he hinted it, without ever mentioning the opposition parties by name.

What President Giscard d'Estaing seemed particularly anxious to do by his short ten-minute address was to dispel a widespread misconception among his fellow countrymen that even if the left came to power, he would *still be there*

President Giscard d'Estaing, accompanied by his wife, casting his vote yesterday.

Continued on page 8, col 3

Israel curfew as hunt for terrorists goes on

From Michael Knipe

Tel Aviv, March 12

More than 300,000 Israelis were confined to their homes by a curfew tonight as the security forces continued to search for three Arab terrorists believed to have survived after yesterday's Palestinian attack in which 37 Israelis!, all but one of them civilians, died and at least 82 were wounded.

As a result of the atrocity Mr Begin, the Prime Minister, postponed his departure for the United States, which was due to have ta ken place today, until at least next week. He made it clear at a press conference that Israel wants the Middle East peace process to continue in spite of the massacre.

Asked if Israel would retaliate militarily, he declined to answer but said firmly: "Those who kill Jews in our time shall not enjoy impunity".

Mr Ezer Weizmann, the Defence Minister, cut short his visit to the United States and on return said Israel would take measures to ensure that such an attack would not be repeated. The Foreign Ministry called on other countries to sever relations with the Palestine Liberation Organization ,one element of which, Al Fatah, has claimed *responsibility for the incursion.*

The curfew, the first of its *kind in Israel, was imposed for* all but three hours in the afternoon *and covers an area of 280* square miles on the coastal *plain north of Tel Aviv. The* occupied West Bank and the *Gaza Strip have been sealed* off and the bridges over the river Jordan closed.

The hunt involves thousands of police and soldiers using dogs and helicopters. The authorities believe that 11 Arabs, one of them a woman, took part in the incursion arriving in rubber dinghies. Six of them were killed and two captured.

Mr Begin said at his press conference that the two terrorists captured would be brought to justice. He said the terrorists had used weapons made and supplied by the Soviet Union. "They came here in order to kill Jews", he said bitterly.

Mr Begin said they had *intended to take hostages and* to threaten to kill all of them *if the Government did not* surrender to their demands. *Instead,* after landing near the coastal town of Caesarea, "they met a young lady, questioned her and killed her".

The group then proceeded, the Prime Minister said, to the main road where they captured a taxi, killing the passengers. They then captured a bus and ordered the driver to proceed in the direction of Tel Aviv. On the way they saw another bus and ordered the driver to overtake it.

When they reached it they opened fire, killing and wounding some of the passengers. Then they alighted from their bus and forced passengers from the other bus to leave it and join theirs.

When the bus reached a country club they found the road blocked by Israeli security forces. On the way they had onened fire on passing vehicles, killing and wounding people.

Eventually, Mr Begin said, their bus was set alight and blew up, probably as a result of a hand grenade belonging to the terrorists going off. He said 25 bodies were found on the bus, burnt beyond recognition.

According to Israeli radio, the terrorists intended to attack and take over a hotel in Tel Aviv. They were planning to hold the guests and staff hostage and to demand the release of five people serving life sentences in Israeli jails.

Beirut, March 12.—The Palestine Liberation Organization said its attack on an Israeli bus was intended as a political move against Egyptian-Israeli peace moves and continued Israeli settlement of occupied Arab lands.

Israel was reported to be moving troop reinforments to *the border with southern Leb*anon today.

Photograph, page 10
Leading article, page 19

Mr Duke continues his racist grand tour

By Craig Seton

Mr David Duke, the Ku-Klux Klan leader the Home Office *wants to deport, remained* undetected yesterday as the police hunt for him showed signs of becoming a farce. Mr James Jardin, chairman of the Police Federation, protested that his members were not to blame.

Mr Duke, a racist, spent Saturday, his tenth day in Britain, in Warwickshire, first as a dinner guest of a farmer sympathetic to his views, and then at a Klan cross-burning ceremony near the village of Southam. He returned to London and telephoned the *Press Association to give an* account of his weekend *activities.*

Mr Jardine said yesterday *that the saddest part of the* decision to rescind Mr Duke's *visitor's permit to Britain* (when the order can be *served on him) was that it was* giving him all the publicity Mr Rees, the Home Secretary, wanted to deny him.

"It is now getting a bit of a joke and I am sure some of my members are becoming fed up with the criticism", he said. "Senior policement have to give priorities and the search for Mr Duke cannot be a top priority."

Mr Joseph Ashton, Labour MP for Bassetlaw, said action had been taken by Mr Rees *because of Mr Duke's persistent* appearances on television and radio.

Mr Ashton said that if Mr *Duke appeared again on* television or radio he would expect the appropriate broadcasting stations to notify the police of his presence.

On Saturday Mr Duke had a meal with Mr Robin Beauclair, who farms near Southam. He told *The Times* yesterday: "I would be proud to have Mr Duke for a son".

He went on: "I am a racialist and Mr Duke is a racialist". He had welcomed Mr Duke to his home and both agreed that the entire coloured population of Britain "and their offspring" should be repatriated.

Later Mr Duke and, apparently, about ten supporters from the area burnt a cross on *a hilltop near Southam.*

...eace talks ...rejected ...r Nkomo

...ick Brogan

...n, March 12

...hua Nkomo and Mr ...Mugabe, leaders of ...otic Front guerrilla ...refused yesterday to ...talks with the three ...aders who signed the ... internal settlement.

...old Mr Vance, the ... of State, who urged ...alks here to meet the ...rs, that the only basis ... they would agree to ... the Anglo-American ...

...nent officials and ...tors here have shown ...ular interest in the ... London over Mr ...Young's unkind re... ...ut Britain's imperial ...

...ident is seen as a re... ...of British domestic ...

...in scepticism, page 9

...lers lost in ...avalanche

...osses, Switzerland, ...2.—Rescue workers ...y searching for 30 ...eved to be trapped ...ft of snow after an ... here today. First ...d the avalanche tore ...is supporting the ski... ...top of the slopes.

French Alps, two ...re killed when an ...swept past the village ...et, near Annecy.

Co-op cuts coffee price

Co-operative stores have cut the price of their own label instant coffee by 10p a quarter pound. It will sell at 79p in most stores.

Wallis stores in London have *cut the price of a four-ounce* pack of Maxwell House coffee *from £1.09 to 99p. A representa*tive said the new price would be reviewed in three weeks.

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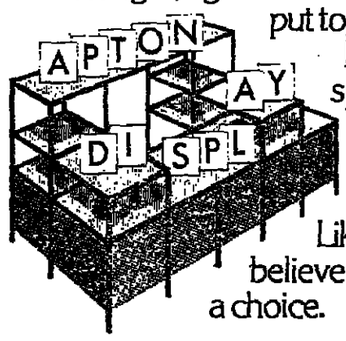

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Budget may set pay rise target at 8pc

Mr Healey's Budget strategy is likely to assume that average earnings will *rise no more than 8 per cent, about* half the rate of increase under the present pay *guidelines but the Cabinet* has not yet formally agreed to a fourth round of restraint Page 25

Glasgow fight looms

T fierce battle between the Scottish nationalists and Labour is expected in the coming by-election at Glasgow, Garscadden. If the nationalists win Labour's morale will suffer (Ronald Faux writes). If Labour holds the seat it will indicate that its Scottish policies are working. Page 4

Greek-Turkish talks

The Prime Ministers of Greece and Turkey decided in their private talks in Montreaux, to meet again soon to "open the way for concrete solutions" of Greek-Turkish problems. Their final meeting was without interpreters Page 10

Cash aid plea for museums

Unless the tax system was reconstructed there was little hope of museums gettings more support from the private sector, Mr Dennis Farr, director of Birmingham Museum and Art Gallery, said. He hoped auction houses would conribute some of their profits Page 7

Call for test at 15

Conservatives would allow pupils to leave school at 15 if they had passed a literarcy and numeracy test, Mr Rhodes Boyson, a party spokesman on education, said. But Mr St John-Stevas, said the test was not official Tory policy Page 2

Kenya seeking arms

A Kenya mission led by the Vice-President, Mr Daniel Arap Mai, returned from visits to Britain, the United States and West Germany amid hopes that Kenya is to receive substantial Western military supplies Page 9

Same faces in new Italian Cabinet

Signor Andreotti's new Cabinet, formed after 54 days of negotiations, will be sworn in today. All its members served in the previous Italian Government, though not always in the same posts. The only novelty is that the Communists will vote for it formally in Parliament instead of assuring its survival by abstaining Page 8

DIY escargot

With France having to import thousands of tons of snails each year to keep its gourmets supplied, hopes have been raised by a do-it-yourself "snail ranch" *that may restore the ravaged domestic* crop Page 8

Teachers' action: Thousands of schools *in England and Wales* will be affected today by the teachers' pay dispute 2

Cyprus: A three-page Special Report assessing the position after the Greek-Turkish talks 21-23

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Management: How Alcan delivered the goods; Inflation stalks the business traveller: Keeping fit in the company gymnasium

HOME NEWS

Tory pay bargaining policy moves towards a consensus approach rather than free-for-all

By Fred Emery
Political Editor

Conservative policy on wage bargaining is clearly evolving towards a consensus approach and away from earlier toying with a market free-for-all.

So much is clear from a comparison between the proposals for a new national "forum" to assist "responsible" collective bargaining made on Saturday by Mr Prior, opposition spokesman on employment, and a proposal by Mrs Thatcher in Glasgow two months ago.

The opposition leader then stated that the Government would be involved with wages only as regards the money supply, and with public employees, only within its own budgets. That was widely taken as heralding an ending of wage policy controls or, as critics *maintained, letting loose wage* demands by the most powerful.

Sir Geoffrey Howe, QC, the shadow Chancellor, and Mr Prior have since been at some pains to bring the Shadow Cabinet back from such apparent absolutism. Mr Prior's ideas, however, are only an elaboration for discussion.

The basic idea is, as in the West German "concerted action" system, to get annual agreement among all parties involved about what the country can afford in pay rises. Mr Prior's speech was deliberately vague, and the hope is that there will be stimulus for thought all round.

The right wing of the Conservative Party may not be so impressed. There is a clear call for Mr Prior's "promotion" away from his present post in the spring issue of *Crossbow*, the Bow Group quarterly, out today.

The magazine's leading article laments the compromises being forced on Mrs Thatcher, particularly over trade union policy. Twice in its pages it writes ruefully of Mr Callaghan's success, "making an embarrassingly good job of being a rather superior sort of Conservative Prime Minister".

In that magazine of the new right criticism is revived of unnamed Shadow Cabinet members. Their faltering in their rejection of the closed shop risked being seen as a "failure of Tory nerve", and seemed "a lack of stomach for government".

Crossbow goes on to call on Mrs Thatcher to "formalize her pronouncements into a series of major speeches. They need not contain much that is new but the electorate needs to be convinced that the Tory leader will require the tough-minded conservatism for which she is respected in all her ministries.

"Most important of all, the party needs more freedom to interpret the commitments made on industrial relations. A reshuffle involving the industry job need not, after this length of time, revive speculation on a party split over industrial relations.

"A promotion for Jim Prior would express appreciation of his achievement in establishing a conciliatory image. But it would be useful at this point to bring in an unknown face."

Mr Prior yesterday declined on BBC radio to concede that there were party differences over pay policy. He said his speech had been cleared by Sir Geoffrey Howe and Mrs Thatcher.

He did not think that Mrs Thatcher had ever said there should be a return to "absolute free collective bargaining". No Conservatives wanted controls; but with new openness in government there could be a climate of responsibility over pay.

Thousands of schools affected by dispute

Combined industrial action by the two biggest teachers' unions will affect thousands of schools in England and Wales today.

The National Union of Teachers, which has been operating sanctions for a week by refusing to cover midday meals supervision and other voluntary activities, will be joined by the 100,000 members of the National Association of Schoolmasters/Union of Women Teachers.

The NUT estimates that about 116,000 of its 246,000 members will be involved in its 223 branches.

The unions condemn the local authorities' refusal to negotiate on their 9 per cent pay offer to each teacher with another 1 per cent mainly to cover incremental increases and promotions for some. The unions have been demanding a 12½ per cent pay rise from April. The dispute has gone to arbitration. The two unions want at least 10 per cent for every teacher.

Representatives of the two local authority associations who serve on the Burnham negotiating committee are to meet in London.

But both Mr Fred Jarvis, general secretary of the National Union of Teachers, and Mr Terence Casey, general secretary of the schoolmasters, said yesterday that there was no point in going back to the negotiating table unless the management were prepared to make a substantially improved offer.

Mr Robert Wright, a candidate for leadership of the Amalgamated Union of Engineering Workers, holding an umbrella for Miss Josephine Richardson, Labour MP for Barking, a fellow speaker, at the Women against the Common Market demonstration in Trafalgar Square yesterday.

£7.50 offe to buildin workers expected

By Our Labour Editor

Building employers offer rises of about £ week, within the pay gui to leaders of 700,000 co tion workers on Thursd moves to shorten the ind working week will be re

Negotiations open in several months ahead industry's anniversary d pay rises, but the N Federation of Building Employers is under pr from members to reach agreement so that cou can tender for contracts

The three building unions, led by the Un Construction, Allied and Technicians want "substantial" in and longer holidays, a 3 week and better fringe fits.

Ucatt is likely to see an agreement consistent the Cabinet's guideline there may be difficulti Transport and General W Union, which is commi a shorter working week bat unemployment.

Building companies, n the Government and authorities for about hal orders, and they insis cannot go beyond the cent limit because mini sanctions for breaching comes policy might drive out of business.

The employers oppo shorter working week h on the past two occasions it was done average worked did not fall bu overtime occurred, pro higher labour costs.

The employers are thou be willing to make a c ment to introduce a week's holiday, althoug before 1980.

Prison farm deal: Home employees on prison *have won a pay rise of* cent detspite the Govern guidelines, tehe Society o and Public Servants sta yesterday (our Labo writes).

The wages of industri servants on 15 prison far traditionally tied to the other farmworkers, who w increase outside the guid earlier this year.

Mr Gerry Gillman, p secretary of the union, sai the deal yesterday to s his members' claim for inc of up to 28 per cent. He h to discuss the clai mat the Service Department toda

"This shows the Gover is prepared to settle Civil vice pay in line with o levels", he said. "We wi accept attempts to minate."

'Moderates' complain of short list

By Our Political Editor

Mr Tom McNally, a political adviser to the Prime Minister, who last night accompanied Mr Callaghan to Bonn, has not been placed on the short list of six for consideration as prospective Labour candidate for the "safe" seat of Kettering, Northamptonshire. The seat is being vacated by Sir Geoffrey de Freitas at the next election. In October, 1974, his majority was 11,170 in a three-cornered contest.

Mr McNally's name, and that of another man regarded as a moderate, Mr Robert Maxwell, the publisher and former MP, were eliminated with 58 unplaced applicants, much to the dismay of a group of local moderate party members. After the party meeting last Friday the moderates said they would be writing to Mr Ronald Hayward, the party general secretary, to complain of irregularities.

The complaint was understood to be that those shortlisted were all left-wingers and that the list had emerged from an unrepresentative meeting. Transport House officials noted that the party had no procedures for an investigation until the final candidate selection was completed; that is *expected some time next* month.

However, until then it remained open to the local party to reinstate any names informally

Mr Ennals is accused of ignoring NHS crisis

Dr Gerald Vaughan, MP, opposition spokesman on health, yesterday accused Mr Ennals, Social Services Secretary, of washing his hands of the crisis facing the National Health Service.

He said widespread industrial unrest in hospitals was crumbling the fabric of the service. There was minor industrial unrest in every hospital, he insisted.

Today he intends to put an emergency question in the Commons about the hospital telephonists' dispute.

The Tories will also today accuse Mr Ennals of misleading the Commons and are demanding an apology in an early-day motion.

They say that the minister, in an answer on November 22, seemed to suggest that he had provided the health service with an extra £9,500,000 to reduce waiting lists.

Since then departmental officials have admitted that that was not extra money but sumply an estimate of the value of projects in the programme which might help to cut waiting lists.

Last Tuesday Mr Ennals denied misleading the House.

Dr Vaughan said yesterday that Mr Ennals had simply washed his hands of it all. He said he had evidence of totally *unsuitable employees whom the* authorities dare not dismiss for fear of even more industrial trouble.

As well as submitting the emergency question in the Commons he wrote to Mr Ennals yesterday asking him to investigate the legality of the telephonists' action.

Dr Vaughan told the Minister: "You cannot get rid of unsuitable people. This is extremely serious when it comes to situations covering peoples' lives."

He said equipment was not working properly, the right records were not being produced, patients were not being got to the right place, wrong drugs were being given, and notes were not recorded properly.

Labour "myths": Labour "myths" about the Conservatives were denounced on Saturday by Mr Angus Maude, deputy chairman of the party and chairman of the research department (our Political Editor writes). Mr Maude said that Mr Callaghan's difficulty was whether he could hang on after October without disaster, not whether he could win an election in the autumn.

In a speech at Stratford-on-Avon he condemned the "myths" that the Tories had lurched to the right, that they the Tories could not work with the unions; and that they wanted to send all immigrants home.

Mr Rodgers, Secretary of State for Transport, in a speech *at Workington on Saturday*, insisted that the country wants leadership marked by fairness and responsibility, and has no taste for stridency that sharpens confilct.

£3m transport cut plan opposed

The North West Traffic Commissioners will begin a two-day hearing in Liverpool today into proposals by Merseyside County Council to save £2.5m a year on bus services. There are several objectors.

The Government has said that a £3m saving must be made to offset part of a £24m deficit facing the undertaking. The remaining £500,000 will be obtained by rail network reductions.

Tory wants leavers' exam at 15

By Ian Bradley

Conservatives seek to let children leave school at 15 provided they have passed a test in basic literacy and numeracy and have a job to go to involving further training, Mr Rhodes Boyson, an opposition spokesman on education, said yesterday.

However, Mr Norman St John-Stevas, shadow Secretary of State for Education and Science, made clear to *The Times* later that the examination as such is not part of Conservative policy.

The party's policy, he said, is that the school-leaving age should remain at 16, but pupils would be allowed to leave at 15 as long as they were going into an apprenticeship, the Armed Services or full-time further education and had the consent of their head teachers and parents.

Mr Boyson, speaking at a conference in London of the National Council for Educational Standards, had said that an examination to be taken by all 15-year-olds should be set by teachers and employers.

Children should not be allowed to leave school until they had passed it. It would provide a certificate of adult competence, recognized by employers as a pre-apprenticeship examination.

The "great debate" on education started by the Prime Minister had showed any likelihood of anything being done to halt the decline in educational standards, he said.

It had failed to assess whether comprehensive schools were effective.

"This is salvation by faith and not by works", he said. He promised that the Tories would keep comprehensive schools where they were working well, but bring back a selective system where they were not.

Edducational standards were still falling, Mr Boyson added. A recent study had shown that the pass rate in mathematics examinations among 16-year-olds in Britain declined from 46 per cent in 1964 to 34 per cent in 1974.

The pass rate in the United States had remained at 40 per cent throughout that period; in Japan it had risen from 54 per cent to 73 per cent.

"The key factor", he said, "is that in Japan one in every four lessons has to be on mathematics or science. There should be a similar core curriculum of English and mathematics in Britain.

Repeating proposals originally made in the *Black Paper* on education last year, Mr Boyson called for examination of all pupils at 7, 11 and 15 to monitor their performance in the core curriculum subjects. The results should be sent to each school to be seen by parents and governors.

Where the spread of results in a school was not what was to be expected from the catchment area inspectors should be sent in to discover what was wrong.

It was scandalous, he said, that inspectors in the Inner London Education Authority spent only a twentieth of their time inspecting schools.

He said he found the low attendance figures disclosed in the recent study by the Institute of Mathematics, reported in *The Times* last Thursday, even more worrying than poor results in the test. More than 28 per cent of pupils in ILEA schools were absent on the day the mathematics test was taken.

Improved work-experience grant for young urged

By Donald Macintyre
Labour Reporter

Government plans to pay young unemployed people on "work experience" schemes only £10.50 a week have been criticized by the Low Pay Unit and Youthaid, the main pressure group for those out of work. They have told Mr Booth, Society of State for Employment, that in some industries young people in the scheme will receive well below the legal minimum wage.

They urge the Manpower Services Commission to increase the grant to £31 a week, the estimated weekly equivalent of the cost in benefits and lost tax of keeping a 16-year-old on the dole.

The idea of the work experience scheme, part of the commission's Youth Opportunities Programme, is to introduce young people to industry without employers having to take them on the payroll. The Government meets the whole cost of the grant.

The Low Pay Unit and Youthaid say retailing is one *low-paid industry where young* workers are eligible for legal minimum rates, fixed by wages councils, of between £22 a week for 16-year-olds and £ 28a week for 19-year-olds.

'Spend more to protect the young'

More money must be spent on educating young people to protect them from the influences of pornographers, extreme political groups and certain religious sects, the Bishop of Chichester, Dr Kemp, said yesterday.

In a pastoral letter to be read in all the churches in his diocese, he said:

We have heard much in recent weeks of exploitation of the young for pornographic purposes. Another form of exploitation is found in the activity of certain political groups who play upon the aggressive instinct which is present in young people as part of their growing up, and which encourages hostility and violence towards other sections of the community.

Such groups are to be found at both ends of the political spectrum. I mention particularly the racist propaganda of the National Front, now deliberately directed at the schools, and the use of violence and incitement to class conflict by the Socialist Workers Party.

Yet another form of exploitation is found in certain religious sects which present a very deficient version of Christianity and play upon the reaction that young people have against materialism and established ways, and often result in the separation of children from their parents.

Dr Kemp said that if schools were to provide protection against that kind of exploitation it must be done through the personal influence of teachers on pupils. That meant *there should be more* tea in relation to pupils.

New money was neede improve the education se without damaging further other areas of need.

"In the long run our p services can only be impr if we are prepared to harder and produce wealth to pay for them" Kemp said.

"Are we willing to pay the money which will giv all our young children young people the kind of and training, particularly in schools, which will help to grow as God wishes the grow, and to resist all would exploit them for ends."

Football chief wants closure to end violence

From Our Correspondent
Ipswich

The only way to overcome violence at football matches was to close grounds, Mr Robert Robson, manager of Ipswich Town, said last night.

"Where there is persistent violence of the savage nature I witnessed at Millwall on Saturday, there can only be one solution", he said. He felt sorry for the understaffed and undermanned police who faced mob violence at its worst.

Mr Robson disclosed that he had asked for a section of the Den to be set aside to segregate Ipswich from Millwall supporters. "We could have aken 10,000 to 12,000 fans to Millwall and we wanted them to be safe", he said. "We were told beforehand there would not be difficulties."

The trouble was caused not by rivalry but by "the uncontrollable fury of a section of the Millwall public who go to maches simply for a punch-up", he said. His remark after the match that flamethrowers should b eused to control hooligans had been made privately in the hear of the moment.

Match report, page

Inquiries into alleged Ulster frauds

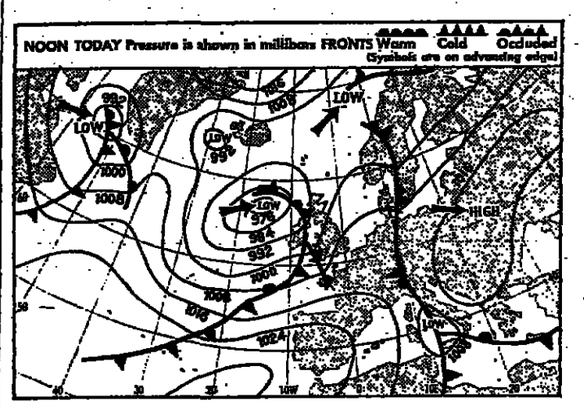
The police and the Army are investigating alleged frauds in the Ulster Defence Regiment.

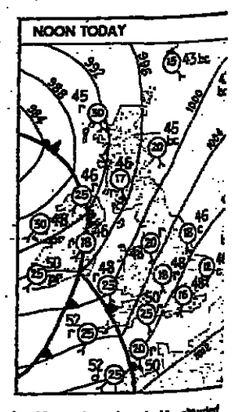
Both bodies have confirmed that an investigation has been taking place into what they describe as "certai nfinancial discrepancies", as well as what is belived to be the misappropriation o fstores and the way some security procedures were carried out. No details have yet been given.

Call for Meeting: Dr Garrett FitzGerald, Leader of the Opposition in the Republic of Ireland, called yesterday for an early meeting between the British and Irish Prime Ministers. He said that Mr Callaghan and Mr Lynch should get together to soothe Anglo-Irish relations after a recent speech by Mr Mason, Secretary of State, for Northern Ireland, who said that much of Ulster terrorism had its roots on the republic's side of the border.

In an Irish Radio interview yeseterday Dr FitzGerald said: "There was so much in his speech that was not honest. It is difficult for any Irishman to be patient with this kind of thing

Weather forecast and recordings





b—blue sky; bc—half cloudy; c—overcast; f—fog; d—d r—hail; m—mist; r—rain; s—s th—thunderstorm; p—showers; periodical rain with snow.

Saturday

London: Temp: max, 6 am to 6 pm, 17°C (63°F); min, 6 pm to 6 am, 8°C (46°F). Humidity, 6 pm, 65 per cent. Rain, 24hr to 6 pm, nil. Sun, 24hr to 6 pm, 6 hr. Bar. mean sea level, 6 pm, 1,018.6 millibars, steady.

Yesterday

London: Temp: max, 6 am to 6 pm, 12°C (54°F); min, 6 pm to 6 am, 9°C (48°F). Humidity, 6 pm, 80 per cent. Rain, 24hr to 6 pm, 0.17in. Sun, 24hr to 6 pm, 0.4 hr. Bar, mean sea level, 6 pm, 1,011.6 millibars, rising. 1,000 millibars=29.53 in.

Today

Sun rises: 6.20 am Sun sets: 6.1 pm
Moon rises: 8.23 am Moon sets: 11.14 pm
First quarter: March 16.
Lighting up: 6.31 pm to 5.48 am.
High water: London Bridge, 4.20 am, 7.4m (24.2ft); 4.44 pm, 7.3m (23.8ft). Avonmouth, 9.57 am, 13.2m (43.2ft); 10.4 pm, 12.7m (41.6ft). Dover, 1.23 am, 6.8m (22.2ft); 1.42 pm, 6.4m (21.2ft). Hull, 8.46 am, 7.0m (23.0ft); 8.54 pm, 7.1m (23.3ft). Liverpool, 1.39 am, 9.0m (29.7ft); 1.55 pm, 9.1m (29.8ft).

Troughs of low pressure will move E across the British Isles.

Forecasts for 6 am to midnight: London, Midlands, Lake District, SE, NW, central S, central N England, N Wales: Cloudy, rain from W will hill fog; wind SW, moderate, increasing to fresh or strong; max temp 12°C (54°F).

East Anglia, Borders, NE, E England, Edinburgh, Dundee: Becoming mostly cloudy, rain from W with hill fog; wind SW, light, increasing to fresh or strong; max temp 10°C (50°F).

SW England, S Wales, Channel Islands: Dull, rain or drizzle, hill and coastal fog; wind SW, fresh or strong; max temp 12°C to 14°C (54° to 57°F).

Glasgow, Argyll, SW Scotland, Ireland, Isle of Man: Cloudy, rain, heavy at times, hill fog, clearer but with showers later; wind SW, moderate or fresh, increasing to strong at times; max temp 10° or 11°C (50° to 52°F).

Aberdeen, Moray Firth, NE Scotland, Orkney, Shetland: Bright periods, becoming mostly cloudy with rain; wind S, becoming SE, moderate or max temp 7° or 8°C (45° or Central Highlands, NW land: Becoming dull and wet hill fog; wind S, moderate fresh, increasing to strong times; max temp 10°C (50°

Outlook for tomorrow and nesday: Changeable, with or sunny periods in most but also showers or longer breaks of rain; temp gen near or above normal but b ing less mild in N.

Sea passages: S North Strait of Dover: Wind moderate, increasing to st sea moderate, becoming ro

English Channel (E): SW, fresh, increasing to str gale; sea moderate, bec rough.

St George's Channel, Irish Wind S, strong to gale, v W; sea rought.

WEATHER REPORTS YESTERDAY MIDDAY: c, cloud; d, drizzle; f, fair; r, rain; s, sun.

	C	F		C	F		C	F		C	F
Aberdeen	c	12	54	Cardiff	c	10	50	Jersey	s	13	55	Naples	s	15	59
Abroath	c	12	54	Colerne	c	7	45	La Baule	s	13	55	Nice	s	16	61
Amsterdam	c	9	48	Coventry	c	8	46	Lisbon	s	19	66	Oslo	s	12	54
Athens	r	15	59	Dublin	r	12	54	Locarno	s	16	61	Paris	s	13	55
Barcelona	s	18	64	Edinburgh	c	12	54	London	s	12	54	Perthshire	s	6	43
Beirut	c	19	66	Florence	s	14	57	Luxembourg	c	9	48	Rome	s	16	61
Belfast	c	11	52	Funchal	s	18	64	Madrid	s	18	64	Scarborough	c	9	48
Berlin	s	10	50	Geneva	s	10	50	Majorca	s	15	59	Stockholm	s	4	39
Biarritz	s	16	61	Gibraltar	s	17	63	Malaga	s	19	66	Tel Aviv	s	23	73
Birmingham	r	9	48	Guernsey	s	13	55	Malta	s	14	57	Ventnor	s	12	54
Bristol	c	12	54	Helsinki	r	4	39	Manchester	c	11	52	Vienna	s	7	45
Brussels	c	9	48	Hunstanton	r	10	50	Margate	s	12	54	Warsaw	c	7	45
Budapest	r	10	50	Istanbul	c	9	48	Munich	s	10	50	Zurich	c	7	45

Overseas selling prices
Austria, Sch 18; Belgium, Canaries, Pes 40; Denmark, Finland, Fmk 3.25; France, Fr Germany, Dmk 2.50; Greece, Holland, Dg 2.50; Hongkong, $.00; Italy, Lire 700; Luxembo of 22; Madeira, Esc 21.50; Malta, Norway, Kr 2.50; Portugal, Esc Spain, Pes 60; Sweden, Switzerland, Sfr 2.50; USA/Canad $1.00; Yugoslavia, Din 24.

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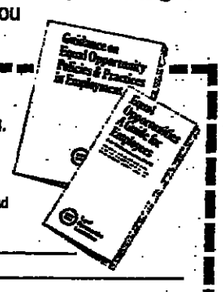
The employment provisions of the Sex Discrimination Act explained in straightforward language.

Equal Opportunity Policies and Practices in Employment

Practical advice on implementing the Act in your business.

Send for and read these booklets and you will have the best general advice available on the Act. Of course, if you have any particular problems we'll be pleased to give you all the assistance we can. All you have to do is ring or write.



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Please send me the following publications in the quantities indicated:

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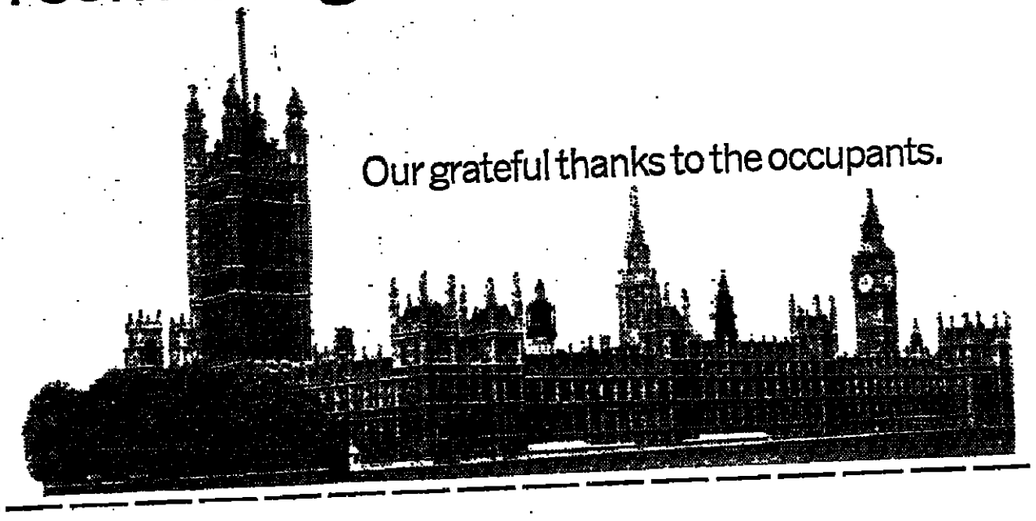

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HOME NEWS

Credibility in Scotland main prize for by-election victors

SNP and Labour fight for mastery

From Ronald Faux
Glasgow

The writ has yet to be issued, but already the by-election in the grey Glasgow suburb of Garscadden promises a wrangle between Labour and the Scottish National Party (SNP). The prize, more than a seat in Parliament, will be credibility in Scotland.

If the Labour Party can hold this segment of the urban west it will be the first positive sign for the Government that its policies north of the border are working and that Scots feel they are unacceptably close to the outright independence proposed by the SNP.

If the nationalists win Garscadden the blow to Labour morale will be severe and about half the party's 41 Scottish seats will be in jeopardy.

There has not been a by-election in Scotland since November, 1973, when Mrs Margo MacDonald won the Glasgow constituency of Govan for the nationalists, only to lose it at the general election the next February. Garscadden is vacant because of the death of Mr William Small.

The polls have shown a steady levelling-out of support for Labour, Conservative and nationalists in Scotland. The most ominous sign for Labour was the local election 10 months ago, when the party lost all six Garscadden wards to the SNP, whose vote rose by 12 per cent.

If that result is repeated and the Conservative vote, halved at the last general election, remains low, the nationalists will win an important victory.

Depending on the Tory vote, a move to nationalism on such a scale at a general election would put the SNP within reach of a mandate to open negotiations for Scottish independence.

Another difficulty for Labour is that its vote may be split.

Mrs Shiona Farrell, aged 26, reprsents the breakaway Scottish Labour Party, which may have dwindled lately in importance but might do well with such a personable candidate. Every vote for the SLP will help the SNP, a point that does not escape Mr Donald Dewar, aged 40, Labour's man in the contest.

Mr Dewar is tall, lean and well experienced at battling his way through Scottish politics. He has long been associated with the party in Scotland and from 1966 to 1970 was MP for Aberdeen, South, before the Tories won that constituency.

The Conservatives have entered Mr Iain Lawson, aged 25, an energetic local man, who has the job of proving that Tories who moved to the SNP are now back in the fold That is the reassurance the party is seeking in other parts of Scotland where the SNP have taken Tory votes and seats.

Mr Keith Bovey, aged 50, a Glasgow lawyer, is the SNP candidate. He was chairman of the campaign committee that won Govan in 1973 and is also Scottish chairman of the CND.

His campaign has had a sticky start. His pacifist views, with the non-aggressive SNP defence policy, led him to suggest that arms work should be phased out at the Yarrow shipyard on the Clyde and be replaced by the building of merchant ships.

Yarrow's specializes in defence contracts, and although the yard is not in Garscadden one gate leads into the constituency and many workers live there. Mr Bovey's views were not well received by the yard's 5,600 workers.

Other prospective candidates in the by-election include Mr Samuel Barr, former leader of the Upper Clyde Shipbuilders' work-in and convenor of shop stewards at Govan shipyard, who is standing for the Communist Party, and Mr Peter Porteous, electricians' shop steward at Yarrow's, who is the Socialist Workers Party candidate.

The campaign promises to be hard for Labour in an area where unemployment is higher than average and where three works closed recently, throwing hundreds out of their jobs. Employment will be the big issue in Drumchapel, the huge housing estate that gives the constituency the highest concentration of local authority housing in Britain.

A Marplan opinion poll recently reported an 11 per cent swing to the SNP in Garscadden, wiping out the Labour Party's general election lead of 20 per cent. The poll predicted that the SNP would win 41 per cent of the by-election vote, Labour 39 per cent, and the Conservatives 18 per cent, but the harsh campaign ahead may alter that.

General election: W. W. Small (*Lab*), 19,737; K. Borey (*SNP*), 12,111; J. Corbett (C), 5,004; M. R. Kibby (L), 1,195. Lab maj: 7,626.

A wild heron building its nest above the lake in Regent's Park yesterday.

Acid warn over 360 glass wine jars

Police issued a national ing to home winemakers day about a consignment gallon glass containers are feared to have con corrosive acid.

A man from Streatham, don, was treated in hospi Saturday night after overcome by fumes cleaning one of the conta A neighbour was also affe

Police said corrosive residue in the bottle reac the cleaning agent.

Thames Valley police sa containers, measuring 2½ 13in, were supplied to re in Luton, Cheltenham, ampton, Aberdeen, Edinb Perth, Stockton-on-Tees, staple and Brighton. were sent to postal custo

These bottles should n cleaned with chemical cle or used for storing wine other food or drink, the said.

Patients are discharged early to release beds, doctors complain

By John Roper
Health Services Correspondent

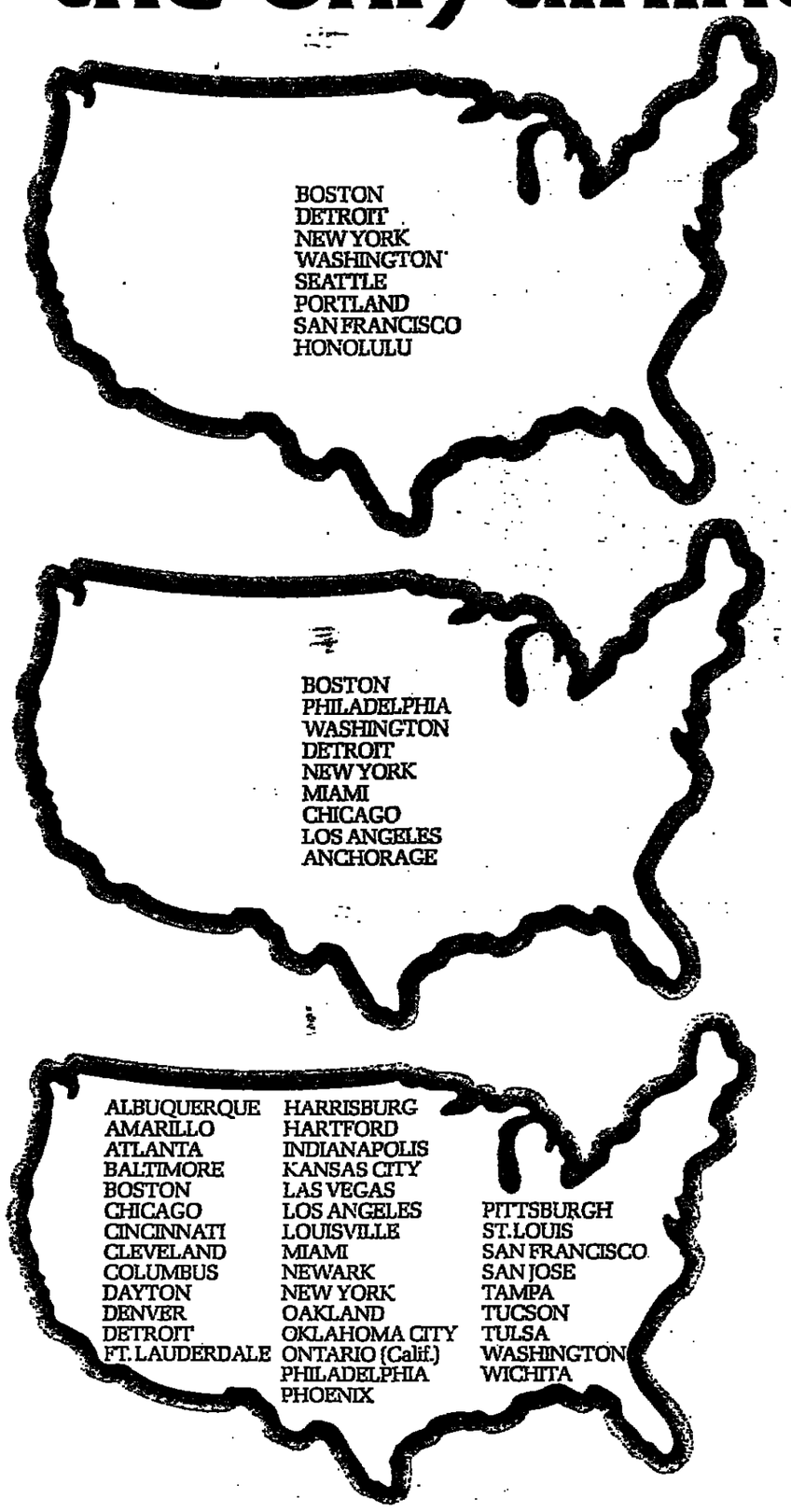
Admissions to the Royal Cornwall Hospital, Truro, are being achieved by discharging patients who should have stayed in hospital, members of the medical staff say. In a letter to Mr Ennals, Secretary of State for Social Services, 18 junior doctors dispute the official contention that despite economies standards of health care are being maintained. The letter, from surgeons, anaesthetists and physicians, says: "We know they are not. We are sending patients home before they are fully investigated, seriously undermining not only their confidence in us, but also the morale of the medical and nursing staff, who know that they are dealing with problems inadequately".

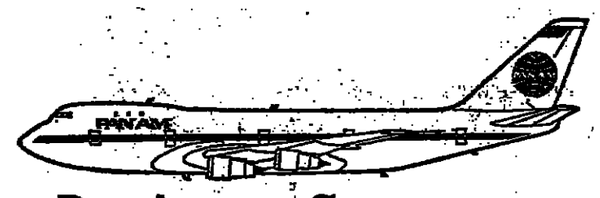
The British Medical Association said yesterday that the situation was becoming familiar in many hospitals because funds were scarce. Before protesting to the Secretary of State the staff had exhausted all other possibilities. The doctors say that matters have worsened since the Department of Health last studied the hospital in 1973. On average 95 per cent of available beds were full at any one time, against a national target of 85 per cent. That meant that a bed was empty for less than 12 hours between patients, although again the national average was a day and a half.

The department recommended 2.8 "acute" beds for every 1,000 population. It is stated, but the Royal Cornwall had 2.5, the population is rising, and there are many people over 65.

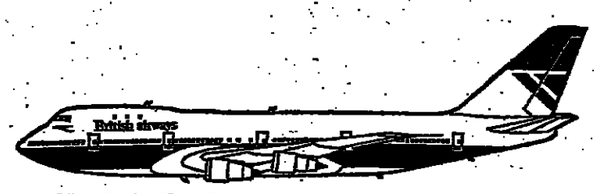
In the summer a fifth hospital's beds cou holidaymakers ho had b ill. Patients occupied bec pared with the national a an average of 7.7 days, of 13.5 days. There was for extra beds in the ho while they were waiting fi third phase of a new ho now long overdue, but were told that there w money to employ extra n

If you really want to go places in America TWA is the only airline to take.





Pan Am can fly you to 8 cities in America.



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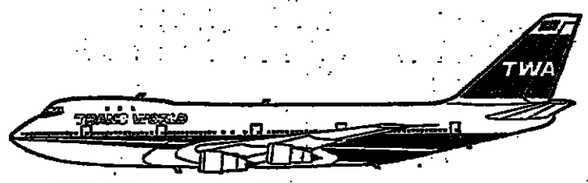

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Use of drug therapy urge for sexual offenders

By a Staff Reporter

A scheme for the treatment of sexual offenders in which the use of a drug to reduce sexual drive is combined with regular group meetings is recommended for further study in the March issue of *Probation Journal*, published by the National Association of Probation Officers.

The scheme was run for about a year in Southend, and is described by Mr Roger Shaw, who controlled it there before becoming a senior probation officer in Leicestershire. He says it is an alternative to prison and one which has a better chance of curing these offenders.

The scheme has ended since Mr Shaw moved to Leicestershire because of a shortage of money and staff.

Mr Shaw says that the convicted sexual offender often has an unpleasant time in prison because he becomes a scapegoat. He is often locked away for most of the da his own protection.

The sexual offenders were taking the libido pressant met each week i presence of the prob officer in charge of the sch to discuss their treatment

They also used to weekly in another group, included some trained volu workers who were dominantly female, occasionally wives or friends. Those meetings to help them advance social situations rather retreat into isolation.

Participation was all only to those who accepted they had a serious failing would accept the meetin an alternative to prison, dance at both the meetings compulsory.

Probation Journal (National ciation of Probation Off Ambassador House, Brig Road, Thornton Heath, Sc CR4 7JG, 60p).

Queen's message of coura to Commonwealth youth

The Queen says in a Commonwealth Day message today that she was "deeply moved" by the liveliness and enthusiasm of the young people she met during her jubilee travels. She wishes the young "courage, happiness and fulfilment". The message continues:

During all our visits to many parts of the Commonwealth in the course of my very happy jubilee year I was greatly impressed and deeply moved by the liveliness and the spontaneous enthusiasm of the young people who greeted us.

The Commonwealth takes its young people seriously, and rightly so, because they make up about half its population of nearly 900 million. I am glad that the Heads of Government, who gathered in London in June, have decided to continue the Commonwealth youth programme which encourages the participation by young people in all aspects of the development of their soci Those who contributed generously to the jubilee A also had in mind the people of the Commonwealth. establishment of the Silver lee Trust, under the chairma of the Prince of Wales, will fit the young people of all monwealth countries. It will them to carry out community jects in other countries wh broaden their understanding their fellow citizens of the monwealth and their ways of On this Commonwealth Day, second to be observed si taneously in all member-coun and in a year when our y athletes will later be gatherin the Games at Edmonton in Can it is natural that my thou should be with the millions young people in the Comm wealth. I wish them cour happiness and fulfilment as meet the challenge of fashio a better society for themselves for future generations.

Detective shot trying to save colleague

By Stewart Tendler
Crime Reporter

A London detective who was wounded in trying to save a colleague from a gunman, was recovering in hospital yesterday after surgery. Scotland Yard said Det Constable Ernest Pawley, aged 37, a married man with two children, was as well as could be expected.

He was shot in the chest on Saturday when he flung himself at a man pointing a pistol at Det Constable Russell Dunlop, aged 31, in a flat in Goldsmith's Row, Hackney, east London.

The two policemen had stopped Mr Alan Murphy, aged 40, in the street during inquiries into an incident in which two children who were induced to play blind man's buff in a man's flat had seen a gun.

Mr Murphy, a single man, took the policemen back to his flat and showed them a gun. He was a member of a rifle club and had a firearms certificate.

As the policemen searched the flat Mr Murphy pointed a gun at Constable Dunlop's head, and said: "This is it, this is the end."

The policeman was forced to kneel on the floor with the gun at his head. Constable Pawley tried to reason with Mr Murphy, then rushed him. There was a struggle and eventually both policemen escaped from the flat.

Armed police surrounded the flat, but there was a shot and they found Mr Murphy had killed himself.

Trawlermen rescued

Four men were rescued after a trawler ran aground on rocks off Prawle Point, Devon, yesterday. The vessel was stuck fast, coastguards said

Man found dea after 12-hour siege by police

The body of Senior Aircr man Francis Harry Brog aged 22, was found in a at Calne, Wiltshire, yester after a 12-hour siege by arm police. Four police officers, by Mr Harry Hull, Wiltshi assistant chief consta smashed their way in thro a ground-floor window afte loud-hailer had been used try to persuade the armed inside to give himself up.

Police surrounded the bu ing after six shots were he from the flat late on Satur They moved in shortly bef noon yesterday and discove the body of Aircraftm Brogan, whose home was Pemberton, Greater M chester. He is believed to h died from a gunshot wound

The Ministry of Defence Aircraftman Brogan was sir and had been on tempor attachment to RAF Hullav ton, Wiltshire.

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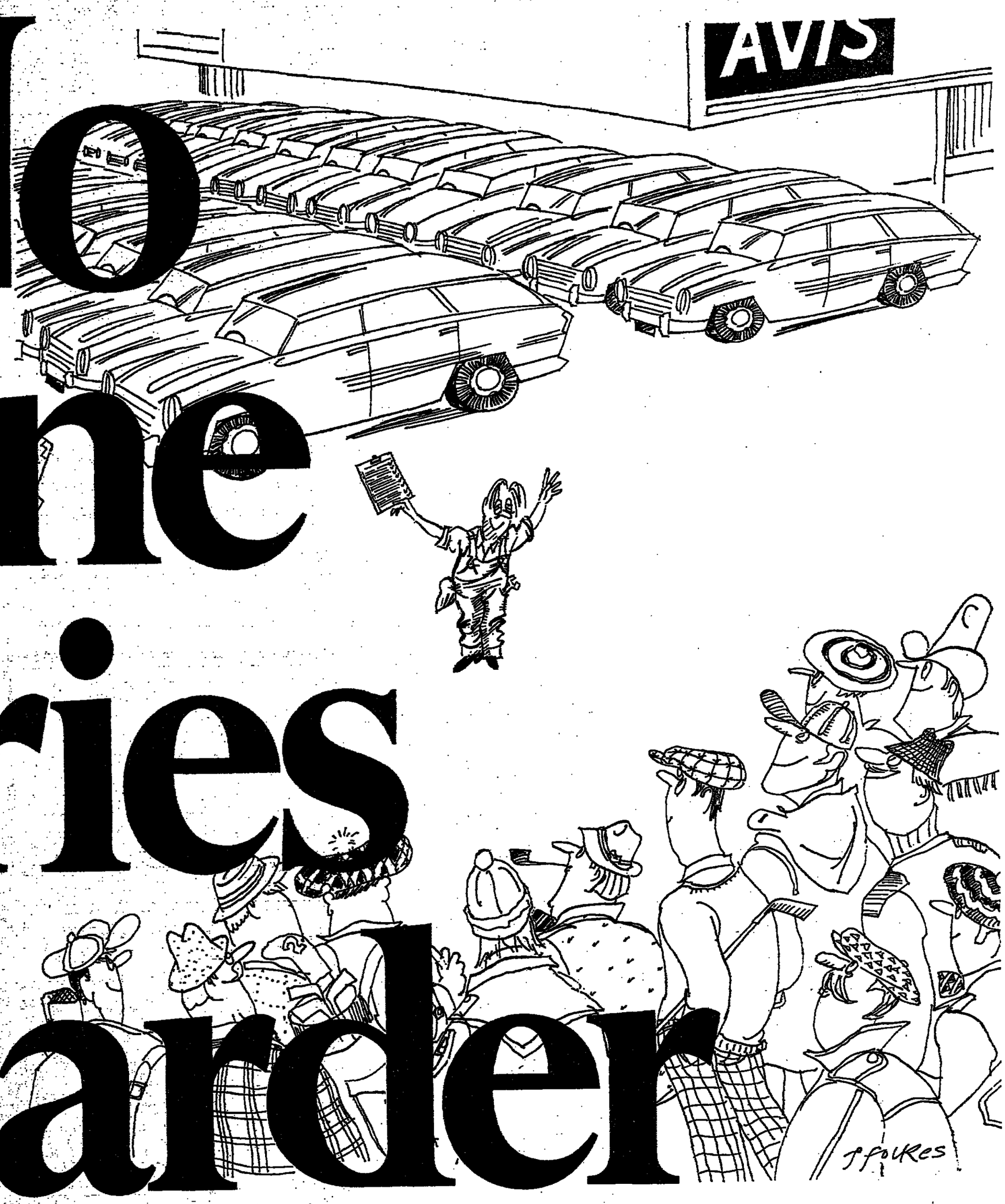

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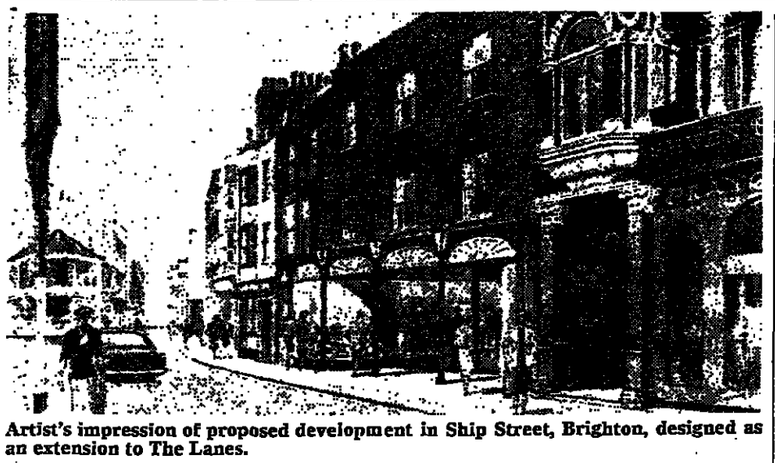
Commercial Property



Artist's impression of proposed development in Ship Street, Brighton, designed as an extension to The Lanes.

Demand for new offices in Antwerp

Strong demand for new offices in good locations in Antwerp is noted in a report on the property market in that city prepared by Bernard Thorpe and G. de Wandelecer.

This, it says, is bound to ensure the construction of offices in Antwerp for a number of years. But it is also pointed out that although estimates of annual demand have been overtaken each year for *the last five years, rents have* remained almost unchanged, with most in the BF1,800 a sq metre to BF2,100 a sq metre range.

Service charges can be as much as an additional 30 per cent on the rent, which may be one of the reasons why there is a persistent demand in the city for smaller offices without air-conditioning and *with low maintenance costs.*

At present there is estimated to be some 123,164 sq metres of offices available in the city, compared with about 155,403 sq metres last year.

But if the Belgian govern*ment's plans for decentraliza*tion from the Brussels area come to fruition the current market in Antwerp could change considerably.

In the industrial and warehouse sector of the Antwerp market the report says that Belgium has by tradition been a country of owner-occupiers, but that more and more industrialists are negotiating sale and leaseback arrangements to obtain additional working capital.

Because of this the letting of industrial units, including warehouses, is increasing yearly. Rent levels during the last year ranged from a minimum of BF350 a sq metre for old buildings, up to a maximum of BF1,100 a sq metre for a first class unit on a new estate.

In the shop market the report notes that in 1976 and 1977 there was an upsurge in demand from Dutch multiple retailers and to a lesser extent from some other European multiple retailers.

In this country, Grosvenor Estate Commercial Developments have been granted detailed planning consent, subject to agreement by the East Sussex County Council, for an unusual scheme in Brighton.

To be known as Dukes Lane, it has been designed as an extension to the well-known "Lanes" area, and will be on the former Wadham Stringer garage site between Ship Street and Middle Street. Architects for the scheme are Stone Toms and Partners and their design will provide 26 shops, 10 maisonettes, three flats and 10,000 sq ft of new and renovated offices.

Work is due to begin shortly and the Sussex Archaeological Society will be given an opportunity to investigate the site. The scheme is estimated to cost in the region of £1m and let ting agents are Stiels Horton Ledger, of Brighton.

Peterborough Development Corporation has signed an agreement with the Norwich Union for the £24m which the insurance company is providing for the new Queensgate shopping centre, and John Laing Construction is due to begin work next month for completion in 1981.

Queensgate, which is being integrated with existing shopping streets in the central part of the city, will provide a total of 500,000 sq ft of retail shopping space, including five big stores and more than 80 other shops, together with parking for 2,000 cars and a new bus station.

The five stores have been taken by the John Lewis Partnership, Littlewoods, British Home Stores, Boots and C & A. These agreements mean that more than two thirds of the shopping space has been pre-let before construction starts.

Peterborough Development Corporation are the developers and designers of the scheme and are joint letting agents for the stores and shops with Hillier Parker May and Rowden.

Gravesham Borough Council have now named three companies selected for detailed submissions and financial offers for the shopping and office redevelopment site at Wakefield Street in the centre of Gravesend.

The three are Electricity Supply Nominees, Laing Development Co and Samuel Properties. The site has outline planning permission for 150,000 sq ft of shopping and 15,000 sq ft of offices, with service and parking space.

The three companies will be presenting their proposals by the end of June for consideration and decision by the council. Gravesham council have Healey and Baker as economic consultants, and Vincent, Gorbing and Partners, of Stevenage as consultant architects.

Restoration and modernization of the buildings on the site of the old Bridewell Palace in London being carried out by Haslemere Estates is nearing completion.

The site, which gives on to New Bridge Street, Tudor Street and Bridewell Place, EC4 was acquired by Haslemere in conjunction with Refuge Assurance, a year ago from the governors of the old Bridewell Hospital, who were given the freehold by Edward VI in 1553.

The buildings on which Haslemere have been working all date from the nineteenth century. No 14 New Bridge Street which dates from 1802, is now completed and provides 6,400 sq ft of offices which are being offered for letting through Pilcher Hirshman and Partners at £55,000 a year.

Next month restoration of 15 New Bridge Street will have been completed, giving a further 7,200 sq ft.

In May completion of the work on 2 and 4 Tudor Street is due, giving 5,250 sq ft and on June 12 and 13 Bridewell Place with 11,200 sq ft should be ready.

In addition to these four restorations a new development of 25,000 sq ft of offices is planned on 9 Bridewell Place.

A price of £3.75m is being asked for the Courtaulds factory at Skelmersdale New Town. Built in 1969 and giving 624,000 sq ft, it is believed to be the largest modern unit available for sale in Western Europe.

Apart from a three-storey block of offices of 30,453 sq ft the whole complex is single-*storey. It was used as a weav*ing mill until its closure last year.

The property is held on a ground lease of 99 years from 1969 at an annual rent of £12,850 with reviews on the 13th, 25th, 50th and 75th years.

Agents for the sale are Edward Rushton Son and Kenyon jointly with Hillier Parker May and Rowden. The complex is located next to the M58 spur which gives direct access to the M6 some two miles away.

Dimsdale Developments (South East) have acquired a site of about half an acre at 115-117 Canterbury Road, Croydon, just off the Purley Way, for an industrial and warehouse scheme.

Two units, one of 8,050 sq ft and the other of 6,680 sq ft are to be constructed and will be available for occupation by the end of the summer at rents of £2.25 a sq ft.

The scheme was introduced to Dimsdale by Folkard and Hayward who, with Brian Cooper and Co, have been retained as letting agents.

Gerald Ely

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ONLY £1.75 p.s.f.
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CHELSEA, S.W.3
Impressive modern offices facing Pelham Crescent. C.H. lift. 2,700 sq ft. New 20 years lease.
Rent £17,500 p.a.
No premium.
The Holman Partnership, 117 Fulham Road, SW3 Tel: 01-589 6852

LUXURY SELF-CONTAINED.. PENTHOUSE OFFICE SUITE
In the heart of Mayfair, with unexpired lease of fifteen years, prestigious, light and airy accommodation on the *top floor of one of London's best* known buildings. This has a gross floor area of 8,153 sq ft (758m²) with a net office space of 7,000 sq. ft. (650m²).
The accommodation is partly partitioned and is air-conditioned with full central heating with individual unit mounted thermostats.
The accommodation is divided into four wings and three quarters would be available for occupation immediately and the remainder, which is currently sublet, in 1979, when the sub-lease expires.
Please reply to Box T 518, c/o Hanway House, Clark's Place, Bishopsgate, London, EC2N 4BJ.

IMPORTANT COTSWOLD TOURIST CENTRE
Substantial period property fully restored to provide 5 shop units corner site main street. Rent Roll £9,500 per annum. *Freehold for sale.*—Bloss, Tippett & Taylor, Bouton-on-the-Water, Glos. Tel. 20536.

GREEN PARK, W.1.—1,400 sq. ft. at below £6 per sq. ft. Prestige building. Lift. C.H. etc. Long lease. No premium.—Baker Lorenz & Co., 01-499 8165.
BROOK ST., GROSVENOR SQ., W.1. Prestige period offices 2,650 sq. ft., lift, C.H., carpeted, etc. Lease until 2000. No premium. Sole Agents: Baker Lorenz & Co., 01-499 8165.
DESIGN STUDIO to let, 18 months period at end of lease possibility for renewal. Primrose Hill District. 270 sq metres. Telephone: 01-586 5511.

LONDON FLATS
GLOUCESTER TERRACE, W.2
(Opposite Hyde Park)
Large, spacious flat in Victorian period house. Accommodation comprises: 3 double bedrooms, kitchen, big bathroom, separate w.c. Small storage room. Very large reception.
For quick sale
£38,000 o.n.o.
01-402 1883 (anytime)

LEXHAM GARDENS, W.8
Co-ownership Housing Association has 1 or 2 bedroomed flats available for occupation May/July 1978. Deposits of £2,000 or £2,500 required from suitable applicants who will share in existing mortgage facility. Contact: Moreton Housing, 1 St. Stephen's Mews, London, W.2. Tel.: 01-727 7417 (9 am-5 pm) or 01-229 8620 (night service).

BARNSBURY, N.1. — Conservation area: superb flat in period house, sunny recep., large fully fitted kitchen, 3 beds., bath., cloak., gas c.h.: 65 years. £31,000 incl. all fitted carpets, curtains.—242 2158 (day) or 359 6644 (eve., weekend).

Mortgages & Finance
BIGGER & BETTER Mortgages. Re-Mortgages.—Garfield Hillman & Co. Ltd., 178 Temple Chambers, Temple Ave., EC4. 01-353 2457.

Investment and Finance
LOVERS OF DYLAN THOMAS may care to invest in new West End production. Tel.: Taylor on 01-749 2619.

Business Opportunities
G.C.E. DEGREE and Professional exams. Tuition by post. Free prospectus.—W. Milligan, M.A. Dept. AJ4, Wolsey Hall, Oxford OX2 6PX. Tel.: 0865 54274 (24 hours.
BOAT SPONSORSHIP in luxe fleet from £5,000. Capital allowances. Immediately available, 82ft. p.a. approx. L.M.S. 9 Barnmead Rd., Beckenham. 01-778 7906.

Business Opportunities
SUCCESSFUL property developer with good track record and large investments would like to meet Insurance Company for mutual partnerships principals only.—Box 1210 K, The Times.
PRESTIGIOUS ADDRESS.—Knightsbridge. Telex 23p + post office charges). Answering and Secretarial Services from £1.25. Basil Services, 730 9958.

Commercial Services
PRESTIGIOUS furnished office accommodation by day/week.—Wenner 935 6453.
FACSIMILE Telecopier Service.—Wenner 935 6453.
TELEX/TELEPHONE Answering or typing—automatic, audio, and conf. 24-hr. 7 days per week service. Wenner 01-935 6453.
GARAGE SPACE to let in Mayfair, secured 24 hrs., 7 days a week. 01-355 6545.
BOX PALLETS, all shapes, all sizes, made to suit you.—Ring Hemel Hempstead 50810 exts. J. & C., Commercial Finishers.
MUSIC COPYING/Orchestration service, Wenner 935 6453.
SMOKEY, SMELLY OFFICE, conference room, kitchen ? The answer—a Filtair 200 Air Purifier from Lodge Air Cleaning Services.—Details tel. straight 2270.
TYPING — Electronic/conv. Aston W.M.s. 743 6455.
P.A.Y.E., Accounts, V.A.T., Wenner 935 6453.
TELEX.—Europe/Overseas. Daily late night-weekend service for £25 p.a.—Phone: Bromley Rapid TLX Services, 01-464 7633.
Fulham.—Photographic studios to let, long or short lease, reasonable rent.—01-385 5440.

COMPANY MEETING NOTICES

ROBECO
ROTTERDAMSCH BELEGGINGSCONSORTIUM NV
Annual General Meeting of Shareholders
to be held at the Hilton Hotel, Weena, Rotterdam, on Tuesday, 28th March, 1978, at 2.30 p.m.
AGENDA
1. To receive and adopt the Report of the Managing Directors for the financial year 1977.
2. To receive and adopt the Annual Accounts for the year ended 31st December, 1977.
3. To declare the dividend.
4. To adopt a proposal to change the composition of the Board of Supervisory Directors.
Mr. P. Kuin, retires from the Board, having reached retirement age.
It is proposed to reelect Mr. H. J. E. van Beuningen —who retires by rotation— to the Board.
Furthermore, it is proposed to elect Mr. F. A. Brouwer a member of the Supervisory Board of Directors with effect from 1st July, 1978.
5. To adopt a proposal to appoint Mr. Th. M. Scholten a Managing Director with effect from 1st July, 1978.
6. Any other business.
Copies of the agenda and of the Annual Report for 1977 can be had from National Westminster Bank Limited, Stock Office Services, 5th Floor, 12 Draper's Gardens, Throgmorton Avenue, London, E.C.2.
Beneficial owners of Share Warrants to Bearer desirous of attending or being represented at the Meeting must obtain a certificate of deposit signed by a Bank or other Authorised Depositary that such Authorised Depositary is holding the Share Warrants. This certificate must be lodged against receipts with the National Westminster Bank Limited, Stock Office Services, 5th Floor, 12 Draper's Gardens, Throgmorton Avenue, London, E.C.2, not later than Tuesday, the 21st day of March, 1978. The receipt for the certificate of deposit will constitute evidence of a shareholder's entitlement to attend and vote at the Meeting and should be presented at the door of the Meeting Hall. If a holder desires to appoint a proxy, who need not be a member of the Company, to attend and vote in his stead a form of proxy may be obtained from the National Westminster Bank Limited as above and this form of proxy must be presented at the door of the Meeting Hall together with the receipt for the certificate of deposit.
Beneficial owners of Sub-share Certificates registered in the name of National Provincial Bank (Nominees) Limited desirous of attending or being represented at the Meeting must obtain a certificate of deposit in the same way as holders of Share Warrants to Bearer. If they desire to attend the Meeting in person or to be represented they must obtain a form of proxy signed by National Provincial Bank (Nominees) Limited, which form must be presented at the door of the Meeting Hall together with the receipt for the certificate of deposit.
Beneficial owners of Sub-share Certificates registered in the name of National Provincial Bank (Nominees) Limited desirous of attending or being represented at the Meeting must obtain a certificate of deposit in the same way as holders of Share Warrants to Bearer. If they desire to attend the Meeting or to be represented they must obtain a form of proxy signed by National Provincial Bank (Nominees) Limited which form must be presented at the door of the Meeting Hall together with the receipt for the certificate of deposit.
Beneficial owners of Sub-shares registered in any name other than that of National Provincial Bank (Nominees) Limited and holders of Registered Full Shares, who wish to attend and vote at the Meeting or appoint a proxy to attend and vote in their stead must inform the Company in writing by Tuesday, the 21st day of March, 1978, of their intentions.
By Order of the Board of Managing Directors.
E. A. BROUWER
A. B. BUNKER
Dated this 13th day of March, 1978
P.O. Box 973, Rotterdam.

Rolinco
EXTRAORDINARY MEETING OF SHAREHOLDERS
to be held at the Hilton Hotel, Weena, Rotterdam at 4.30 pm on Tuesday, 28th March, 1978.
AGENDA
1. To appoint two members of the Supervisory Board and a Managing Director.
2. Any other business.
Copies of the agenda and of the Annual Report for 1977 can be had from National Westminster Bank Limited, Stock Office Services, 5th Floor, 12 Drapers Gardens, Throgmorton Avenue, London, E.C.2.
Beneficial owners of Share Warrants to Bearer desirous of attending or being represented at the Meeting must obtain a certificate of deposit signed by a Bank or other Authorised Depositary that such Authorised Depositary is holding the Share Warrants. This certificate must be lodged against receipts with the National Westminster Bank Limited, Stock Office Services, 5th Floor, 12 Drapers Gardens, Throgmorton Avenue, London, E.C.2, not later than Tuesday, the 21st day of March, 1978. The receipt for the certificate of deposit will constitute evidence of a shareholder's entitlement to attend and vote at the Meeting and should be presented at the door of the Meeting Hall. If a holder desires to appoint a proxy, who need not be a member of the Company, to attend and vote in his stead a form of proxy may be obtained from the National Westminster Bank Limited as above and this form of proxy must be presented at the door of the Meeting Hall together with the receipt for the certificate of deposit.
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By Order of the Board of Managing Directors.
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A. B. BUNKER.
Dated this 13th day of March, 1978
P.O. Box 973, Rotterdam.

LEGAL NOTICES
In the Matter of the Companies Acts, 1948 to 1976, and in the Matter of SKY CHEF Limited (In Voluntary Liquidation).
Notice is hereby given pursuant to section 299 of the Companies Act, 1948, that a GENERAL MEETING of the MEMBERS of the above-named Company will be held at the Offices of W. H. Cark, Gully & Co., Chartered Accountants of Guildhall House, 81/87 Gresham Street, London, EC2V 7DS, on Tuesday, the 4th day of April, 1978, at 11.45 a.m., to be followed at 12 noon by a GENERAL MEETING of the CREDITORS for the purpose of receiving an account of the Joint Liquidators Acts and Dealings and of the conduct of the Winding-Up to date.
Dated this 1st day of March, 1978.
J. F. POWELL,
K. R. CORK,
Joint Liquidators.

No. 000150 of 1977
In the HIGH COURT of JUSTICE Chancery Division Companies Court In the Matter of ALLACON Limited and In the Matter of the Companies Act, 1948.
By order of the High Court of Justice dated the 15th day of October, 1977, I, OLIVER SUNDERLAND, Chartered Accountant of Guildhall House, 81/87 Gresham Street, London, EC2V 7DS, have been appointed LIQUIDATOR of the above-named Company WITH a Committee of Inspection.
Dated this 26th day of February, 1978.
O. SUNDERLAND,
Liquidator.

PUBLIC NOTICES
The GREATER MANCHESTER PASSENGER TRANSPORT EXECUTIVE in conjunction with the BRITISH RAILWAYS BOARD have developed a scheme for a bus/rail interchange to be constructed on a new site in the centre of Bury. The new interchange will replace the existing station which it is planned to close.
Therefore, the BRITISH RAILWAYS BOARD hereby give advance notice in accordance with Section 54 of the Transport Act, 1962, that they plan, subject to the provisions of Section 56 of the Act to withdraw the passenger service between Bury Loco Junction and Bury station and to close Bury station.
Dated this 13th day of March, 1978.
BRITISH RAILWAYS BOARD,
222a Marylebone Road,
London, NW1 6JJ.

BETTING, GAMING AND LOTTERIES ACT 1963.
I, ERNEST CHARLES HOWART duly authorised in that behalf by JOHN ROWAN Ltd. of 2, Railway Terrace, Rugby, Warwickshire, Hereby Give notice that on the 15th day of March 1978, I made application for and on behalf of the said Company to the Betting Licensing Committee for the Petty Sessional Division of Willesden in the Middlesex area of Greater London for the grant of a BETTING OFFICE LICENCE in respect of premises at 2, Willesden Lane, London, N.W.6.
Any person who desires to object to the grant of such betting office licence should send to the Clerk to the Betting Licensing Committee at his office at The Magistrates Court, St. Mary's Road, London, N.W.10 not later than the 25th day of March 1978, two copies of a brief statement in writing of the grounds of his objection.
E. C. STEWART,
Director.
Dated this 15th day of March 1978.

CHARITY COMMISSION
Charity—Westfield College, Hampstead, Greater London.
The Charity Commissioners propose to make a SCHEME for this charity. Copies of the draft Scheme may be obtained from them (ref: 203553/LG) at 14 Ryder Street, London, SW1Y 6AH. Objections and suggestions may be sent to them within one month from today.

DRAWING OF BONDS
CITY OF VALPARAISO
5½% Waterboard Loan 1912
NOTICE IS HEREBY GIVEN that in carrying out the operation of the Sinking Fund of 1st April, 1978, in respect of the above Loan, Bonds for £900.00 have been purchased and the under-mentioned Bonds amounting to £200.00 were this day drawn by lot by EDWIN BRUCE WALKER (of Messrs. De Pinna, Sievers & John Wyman), Notary Public, for repayment at par on the 1st April, 1978, from which date all interest thereon will cease.
2 Bonds for £100 each
1776
RECAPITULATION
2 Bonds for £100 each £200.00
The above-mentioned Bonds with Coupon No. 133 and subsequent coupons attached may be lodged for repayment on or after 3rd April, 1978, at the Offices of J. Henry Schroder Wagg & Co. Limited, Coupon Department, 120 Cheapside, London, E.C.2, between the hours of ten and two o'clock.
LONDON, 8th March, 1978.

SANITARY TECHNICIAN OR ENGINEER
requested for technical direction of a new Company in Riyadh, Saudi Arabia, in the field of plumbing and sanitary installations, under Belgian management.
Experience essential — French speaking would be appreciated.
Send qualification, application and salary required with a recent picture to:
Ets. A. DE MEESTER
rue St. Norbert, 40
1090 Brussels, Belgium
to the attention of Messrs. A. and J. De Meester.

IDEAL HOME
REQUIRE A DEPUTY CHIEF SUB EDITOR
We are looking for a qualified sub with several years experience on a magazine of similar standing. If you are fully conversant in page preparation, proof-reading and rewriting with a knowledge of, or a willingness to learn schedule make-up, you could be the person we're after. Essential qualifications: an eye for detail, a flair for words, and the ability to accept responsibility. Please write to Mrs. Christine Reeves, Ideal Home, IPC Magazines Ltd., Kings Reach Tower, Stamford Street, SE1.

THE WALTON STREET STATIONERY COMPANY
London, S.W.3
Urgently needs a bright, enthusiastic and energetic person to help run our production department: common sense and an eye for detail are essential: we'll teach you the rest.
Min 3 weeks holiday per year plus LVs.
Salary £3,000.
Call: 01-589 0777
and ask for Rory

CAMPING CLUB OF THE MEDITERRANEAN LTD.
require 2 persons with managerial experience to run their South of France camp sites from mid-April to mid-October. Applicants must be between 25-35 years, and possess a good knowledge of spoken English. For an interview phone Sally on 01-602 0951.

ARCHAEOLOGICAL draughtsman/woman (unemployed) required, initially for S.C.P. scheme. Person with relevant experience, willing to train; considered. Apply for details with stamped addressed envelope to Chelmsford Excavation Committee, 51 Nursery Road, Chelmsford, Essex.

MARKETING MANAGER/ESS. London based, Prestige Men's/Ladieswear manufacturers. To control all marketing functions and sales promotions. Suit person, 25/30, with executive background experience, preferably in clothing. To £8,500. Menswear Agency Executives, 01-637 3878.

NATIONAL COUNCIL OF SOCIAL SERVICE
PROJECT DEVELOPMENT
VOLUNTARY SOCIAL SERVICES RESEARCH PROJECT
Three people required to establish project to devise means whereby voluntary organisations at local and national level may participate with the statutory authorities in planning for the provision of services.
The team will comprise a Senior Research Officer and two Assistant Research Officers. Candidates should possess a degree in social administration or other relevant subject, and the Senior Research Officer will also be expected to demonstrate experience in research techniques and the fields of operation.
Project members will be based in London, but some travelling is required. Employment will be for two years.
Salaries: SENIOR RESEARCH OFFICER £4,567-£5,916 p.a. + £153 London Weighting.
ASSISTANT RESEARCH OFFICERS £3,091-£4,287 p.a. + £153 London Weighting.
both salaries under review.
4 weeks and 3 days annual leave; superannuation scheme, subsidised lunches.
APPLICATION FORMS AND FURTHER DETAILS FROM: THE ADMINISTRATOR, NCSS, 26 BEDFORD SQUARE, LONDON WC1B 3HU. TEL.: 01-636 4066. CLOSING DATE: 5 APRIL, 1978.

EDITOR
WESTMINSTER AREA
EDITOR urgently required for JAPANESE BUSINESS NEWS LETTER. To be fully conversant in advertising and commentary in Japanese language. Part of the work will include overseas travel.
Salary £7,000-plus
Tel. 834 4602

THE WALTON STREET STATIONERY COMPANY
London, S.W.3
Urgently needs a bright, enthusiastic and energetic person to help run our production department: common sense and an eye for detail are essential: we'll teach you the rest.
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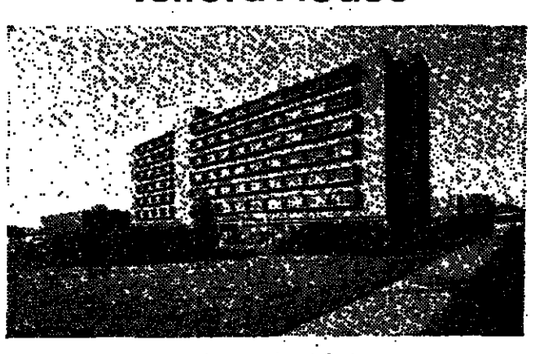

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lea to use profits of uction houses aid ailing museums

Our Staff Reporter
r Dennis Farr, Director of ingham Museums and Art ery, yesterday discussed sources of patronage and nce for museums at a time public and private impo- shment.

e was speaking at a con- ce organized at West College, Sussex, by onal Heritage to explore new difficulties facing eums in the future.

Farr said that unless was a radical restructur- of the tax system he could little hope of increasing mount of support from the te secror. At a time of cial stringency local auth- s and central government back unessential services, as museums, even more ly than statutory ones, as education.

saw an increasing future ponsorship from organiza- with close connexions the museum world.

am thinking of the major on houses. They are dy expressing interest in oting exhibitions and um publications as part of iiune wish to plough back all percentage of their s into the museums, are, after all, the tories of knowledge available to the art

Mr Farr observed that the museum shop and other business activities of the Metropolitan Museum in New York had a gross revenue of $14m (about £7.2m) last year. He asked whether those commercial activities could be reconciled with traditional British museum practices.

"Are we already seeing the museum in terms of a super department store, which, in America at least, enjoys tax exempt status, to the chagrin of the ordinary retailers? Does salvation lie this way for British museums and galleries?"

He said that if the museum shop was used to subsidize scholarly publications such trading was justified. Some of our national museums had been carrying on successful enterprises of that nature for many years. However, it was naive to see that source of income as a way out of the present financial difficulties of museums. The old traditions of public service were good and honourable and must be paid for from the public purse.

"I should be most unhappy to see our museums turned into bazaars, but I am convinced that there is plenty of scope for museums to generate income for the dissemination of knowledge about their collections", he concluded.

Watercolour innovator's work is sent for sale

By Huon Mallalieu

Francis Towne, who was born in Exeter in 1740 and died in 1816, was a remarkable landscape painter, particularly in watercolour, since his style often seems closer to that of the first half of the twentieth century than the second of the eighteenth.

He worked in flat, interlocking planes of pale colours, predominantly blues, greens and yellows, with precise pen outlines. The mathematical simplicity can be very effective in a surprisingly romantic manner.

Although he was a fairly prolific artist, his work does not often appear in the sale room. Christie's watercolour sale tomorrow, which includes 22 of his watercolours and drawings, should therefore arouse great interest.

Most of them were formerly owned by the family of John Herman Merivale, of Exeter, Towne's pupil and residual legatee. Several date from a tour of the Lake District made with Merivale's father in 1786. The works should fetch about £45,000.

A watercolour landscape by Francis Towne.

'Not enough women' in the legal profession

There are too few women at all levels in the legal profession, the Equal Opportunities Commission says in evidence to the Royal Commission on Legal Services published today. It adds that the difficulties of women in the law are "deeply rooted in traditional habits of mind (women as well as men), customs and practices".

It makes several recommendations to the Senate of the Inns of Court and the Bar, the Law Society, Home Office and the Advisory, Conciliation and Arbitration Service (Acas) to eliminate sex discrimination and promote equality of opportunity between the sexes.

The commission found that 26 per cent of law graduates are women, but they formed only 8.2 per cent of practising barristers and 6.5 per cent of practising solicitors.

It says the Bar has been traditionally a male preserve and the ethos and traditions remain essentially masculine.

"The manifestation of this prejudice shows itself by generally only allowing women places in sets [of chambers] dealing with matrimonial law or crime, being regarded as not serious enough or intellectually capable of dealing with commercial or chancery matters."

There is real or assumed anxiety about the prejudice of clients, and about the capacity of women to remain at the Bar or to return to it after marrying and having children without seriously damaging their career prospects.

The commission recommends that the Senate of the Inns of Court and the Bar and the Law Society should register as training institutions under the Sex Discrimination Act, thereby enabling them to provide refresher courses to women to allow them to reenter the profession.

It further suggests that they should consider more flexible working arrangements to allow for part-time work, paid maternity leave and creches for children.

Of 72 chairmen of industrial tribunals, only two are women. Of lay members, there are only 417 out of 1,811. It recommends changing the rules for chairmen, which state that they should be barristers or solicitors of seven years standing. That should be cut to four years, the commission states.

It concludes: "If the judiciary included a more substantial proportion of women, it is likely that the courts would be able to command a greater public confidence in those areas which particularly affect women."

French farmers accuse Britain and Germany

Agriculture

Hugh Clayton

"It is the height of folly for EEC exporters to this country to qualify for heavy subsidies on what they sell here", a farming newspaper thundered at the end of last week.

"Artificial monetary distortions of that kind are threatening our output in a way that neither our farmers nor the national economy can endure. The theatrical behaviour of the Minister of Agriculture in Brussels will not bring us any closer to a solution."

The writer then prescribes his own solution in the form of "a return to fair competition within the Common Market as required by the Treaty of Rome". His words could have appeared almost anywhere in the British farming press at almost any time in the past 18 months. They come, in fact, from a very different source, as a further quotation reveals.

"We solemnly state that if the left wins the election, communist ministers will demand an urgent renegotiation to put a stop to these intolerable monetary distortions."

It is a remarkable achievement for policy-makers in Brussels to produce a system that arouses the same complaint in British farming unions as in the French Communist Party. But the very existence of *La Terre*, described on its front page as the party's "peasant weekly", reminds British observers that the differences between French and British farming vastly outweigh their coincidental similarities.

The importance of French farming is not always appreciated here because most French farms are much smaller than those in Britain. That is one of the best known facts in Britain about French agriculture and encourages the idea that it is clumsy and backward.

The food policy of successive French governments of the Fifth Republic has also encouraged the view in Britain of French agriculture as a ruthless lobby of immovable countrymen whose power to influence national policy is matched by their ability to amass wealth.

French agriculture is much larger and much less monolithic than is often believed here. The first round of voting yesterday in the French elections ended just as the 49th Paris Agricultural Show and Machinery Exhibition was brought to a close. Many French farmers are worried about their future whoever wins the final ballot.

A quick glance at headlines in the voluminous French agricultural press during the week of the show soon put paid to the idea that farmers were sustained by serene confidence derived from unbeatable political power.

One report was headed: "A thousand angry milk producers march through Tours." Another headline spoke of "serious threats to support for the market in bovine meat", and another of "grave anxieties in the porcine sector".

The show is a gigantic display of the products of the largest and most diverse agricultural sector in Europe. The holdings may be small by British standards, but that simply means that in a country with double the surface area of Britain there are many more farmers. The organizers of the show expected more than a million visitors for the first time.

Those with the patience to jostle their way to the farthest recesses of the food hall could have found the space marked "Great Britain" on the official map of the building.

That entire space was occupied by a stand labelled "Scotland", where a brisk trade was done in lamb cutlets and chips with wine at just over £2 a portion. The Scots also showed packets of supermarket biscuits that had the notable distinction of being cheaper than almost everything else in the entire show, except postage stamps and some newspapers.

One of the most harshly contested points among French farmers is the inability of some of them to make an income that matches the legal minimum wage for industrial workers. Parity with the lowest-paid workers in factories is not a banner to which many British farmers would rally.

Many French producers believe that the distortions produced by the operation of the common agricultural policy throughout the Community have knocked aside the market support to which the Treaty of Rome entitles them.

They blame their own Government for that, and they blame the British Government as much. For the time being they blame the West German Government most of all. Model, the union of family farmers, is one of several lobbies that keep each other at arm's length.

Model said in a long policy statement adopted at its national conference in February: "We demand from the Common Market recognition of the right for each member state to take steps to protect its home market when action by one or more member states prevents the maintenance of guaranteed prices, market support and the ability of producers to take pride of place in their home markets".

It gave a warning of "cuts in support prices for beef and the opening of our market to sheep imports from England and then from New Zealand". Its mixture of uncompromising demand and worried speculation is characteristic of the public attitudes of the French farming lobby. Seen at close quarters, it gives the impression that its bark is now worse than its bite.

M Pierre Mehaignerie, Minister of Agriculture, played subtly on the fears of rural society in one of his last election addresses.

"If a government were soon to adopt a highly inflationary policy which produced a large trade deficit, EEC monetary compensatory amounts would be pulled inexorably upwards in our disfavour. A decisive blow would be dealt against the international competitiveness of French farming. The opposition parties have no answer to those points."

The Paris show looked like a cheerful spending spree. It may have been a final fling before a possible deluge.

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OPPORTUNIT

uerrilla war' by V and A ainst government

re was "unfashionable" among British museums e Government was avoid- s responsibilities in the Mr Patrick Boylan, r of Leicester museums senior official of the ms Association, told the al Heritage conference on ay.

view got unanimous ement from more than 60 figures in the museum including Professor Brian of the Standing Commis- or Museums and Art les.

Boylan spoke of "the te guerrilla warfare" the r of the Victoria and Museum had to mount to imself of the clutches of partment of Education ence."

John Letts, chairman of l Heritage, said: "The ed force of the meseum should hise up and the urgent establish- a National Museums He suggested a ier, 20-member body, to be responsible for all important museum policy matters.

In particular it would arvise on correct priorities for budgets for national and local authority museums and on operating a fund for museum buildings.

At present the affairs of national and municipal museums are separated and central government refused last week to take any responsibility.

Under Mr Letts's scheme a minister, presumably for the arts, would appoint the 20 members for seven years on advice from the museums. A key feature would be a strong secretariat. At present the standing commission has a staff of two, a situation described at the conference as "lunderous".

The conference heard that the Museums Association had recently recommended a national museums council to replace the present confused structure. But the association proposed a two-tier system so that museums likely to benefit from funds would not be required to vote them in the first place.

Gassing of 3,000 sets reduces badger numbers in South-west

Up to January 31 this year 3,184 badger sets had been gassed in the south-west of England, including 1,040 in Gloucestershire. In 1976 the mammal society estimated approximately that the winter badger population of Britain could be between 75,000 and 90,000.

Agriculture, Fisheries and Food, Feb 15.

Answers in Parliament

A periodic digest of information given in parliamentary written replies with the sources and dates on which they appeared in Hansard.

Taxes: Total government revenue from all taxes for the years shown (expressed in terms of 1970 prices) has been: 1948, £8,518m; 1960, £9,247m; 1970, £15,868m; 1975, £16,585m; 1976, £16,612m.

Treasury, Feb 15.

Dog total: It is estimated that there are about 5,500,000 dogs in England, Scotland and Wales.

Environment, March 2.

Licences: During the financial year 1976-77 the administrative cost of issuing dog licences in England and Wales was £943,196 and the revenue obtained was £1,097,551. It is estimated that licences were taken out for about 60 per cent of all dogs.

Environment, March 1.

Court fines: Fines collected by magistrates' courts in England and Wales and the amounts outstanding, excluding inner London, at the end of the financial years mentioned were: 1975-76, £45,885,990 and £17,818,896; 1976-77 £59,022,051 and £20,581,337.

Home Department, Feb 15.

Adopted children: The number of children adopted in England and Wales in each of the past five years was: 1973, 22,247; 1974, 22,302; 1975, 21,299; 1976, 17,621; 1977, 12,748.

Health and Social Security, Feb 15.

Departmental staff: Administrative staff in full-time employment of the Department of Health and Social Security on Jan 1 in each of the following years were: 1974, 78,826; 1975, 84,395; 1976, 89,136; 1977, 91,973; 1978, 94,287. The figures exclude staff at the special hospitals at Broadmoor, Rampton and Moss Side.

Health and Social Security, Feb 15.

Self-service shops: The estimated number of self-service grocery shops in Britain was 19,279 in 1966 and 25,897 in 1971.

Trade, Feb 13.

Mortgage help: The number of supplementary benefit recipients whose benefit included provision for mortgage interest in December of each of the years mentioned was as follows: 1972, 95,000; 1973, 82,000; 1974, 84,000; 1975, 98,000; 1976, 120,000 (estimated).

Social Services, Feb 17.

School meals: The cost of subsidizing the school meal service is estimated to be £362m in the present financial year, and £313m in 1978-79.

The amount of subsidy and its percentage of the cost of dinners in the past 20 years are as follows: 1957-58, £31m, 48; 1958-59, £33m, 49; 1959-60, £35m, 47; 1960-61, £38m, 49; 1961-62, £42m, 51; 1962-63, 46m, 53; 1963-64, £47m, 52; 1964-65, £54m, 53; 1965-66, £62m, 56; 1966-67, £70m, 59; 1967-68, £81m, 59; 1968-69, £74m, 43; 1969-70, £80m, 47; 1970-71, £87m, 43; 1971-72, £96m, 37; 1972-73, £123m, 43; 1973-74, £171m, 53; 1974-75, £256m, 62; 1975-76, £328m, 62; 1976-77, £391m, 67.

Education and Science, Feb 14 and 23.

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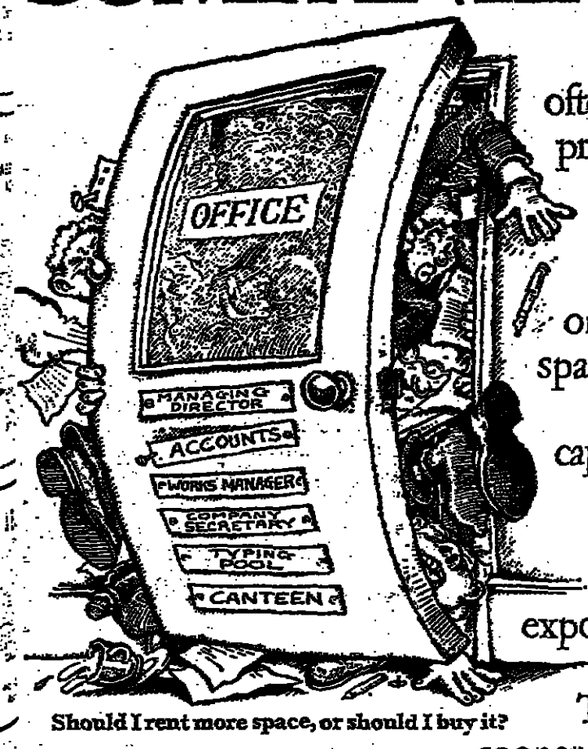

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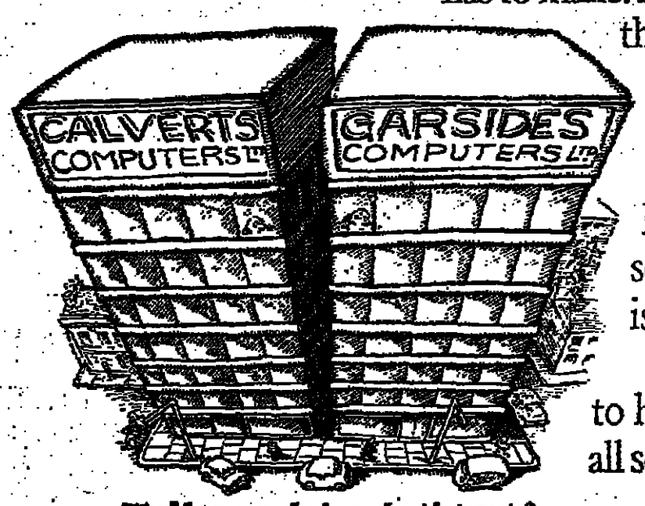
These are all vital decisions that, sooner or later, every successful company has to make. And it goes without saying that the wrong decision here could set a company back years.



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Then if you feel it's time to broaden your horizons and get into exporting, there's Barclays International.

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And for when you finally arrive in the world of take-overs and mergers, there's always Barclays Merchant Bank to guide you.

Will it pay to hire a financial director?

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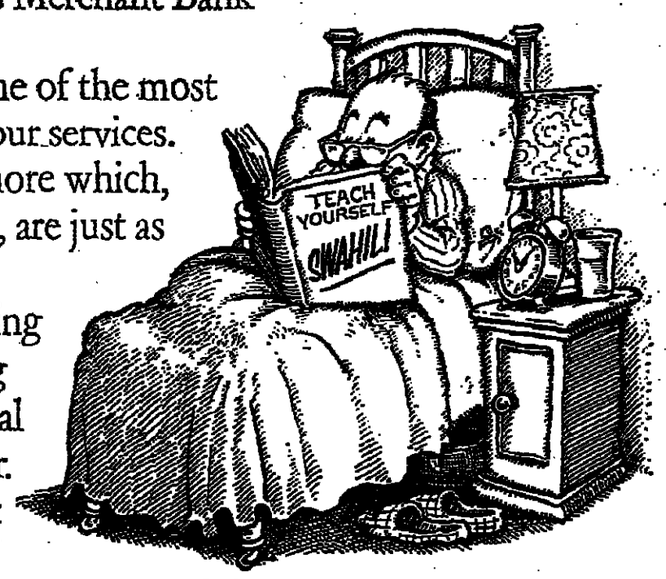


Is it time to broaden my horizons?

BARCLAYS

WEST EUROPE

Only novelty in new Italian Cabinet is Communist support

From Peter Nichols
Rome, March 12

The new Italian Government finally formed last night will be sworn in tomorrow. All its members served together in the last Government as ministers or—in two cases of promotion—as under-secretaries. It will be another Christian Democratic minority ministry dependent on outside support from among others, the Communists.

This modest outcome after 54 days of negotiations, of solemn warnings about the gravity of the situation and an official American intervention against Communist influence, might seem disconcerting.

"*It is*", as the Rome newspaper *La Repubblica* wrote today, "the same ministry of dead souls."

There has been much talk of new methods of government and a strengthening of the administration with experts drawn from beyond the ranks of Christian Democracy.

The novelty is not in the list but in the Government's parliamentary support. For the first time for more than three decades, the Communists will be voting officially and formally in favour of a Christian Democratic administration. They supported the last Government indirectly by their abstentions.

Two ministers have left the Government: Signor Luciano dal Falco who are the Health Ministry and Signor Vito Lattanzio who had Transport and the Merchant Navy.

The principal points of interest are that Signor Filippo Maria Pandolfi, the successful Minister of Finance, goes to the Treasury and Finance will be the responsibility of Signor Franco Malfatti who leaves the Ministry of Education to Signor Mario Pedini, formerly in charge of the Cultural Heritage and the Environment.

The former Minister of the Treasury, Senator Gaetano Stammati, takes over Public Works and Signor Tommaso Morlini remains at the Budget Ministry. And so the many proposals for concentrating economic affairs in one ministry instead of three have been disregarded.

The idea however that two months have been wasted irresponsibly is not altogether true. Both the Christian Democrats and the Communists have shown a remarkable selfdiscipline in accepting the reality of a situation which, for the moment, offers little alternative to cooperation.

The rank and file in both parties expressed strong doubts about the value of this cooperation.

The full list of the Cabinet is as follows:

Prime Minister: Giulio Andreotti.
Southern Regions: Ciriaco de Mita.
Foreign Affairs: Arnaldo Forlani.
Interior: Francesco Cossiga.
Justice: Francesco Paolo Bonifacio.
Budget and Economic Planning: Tommaso Morlino.
Finance: Franco Maria Malfatti.
Treasury: Filippo Maria Pandolfi.
Defence: Attilio Ruffini.
Education: Mario Pedini.
Public Works: Gaetano Stammati.
Agriculture: Giovanni Marcora.
Transport and Merchant Navy: Vittorino Colombo.
Posts: Antonio Gallotti.
Industry: Carlo Donat-Cattin.
Labour: Vincenzo Scotti.
Foreign Trade: Rinaldo Ossola.
State Participation in Industry: Antonio Bisaglia.
Health: Signora Tina Anselmi.
Tourism: Carlo Pastorino.
Culture: Dario Antoniozzi.

New voters key to elections in France

Continued from page 1

to prevent it from carrying out the more revolutionary aspects of its programme—in other words, that they could have the best of both worlds. Admitting that many of them might be inclined to express their irritation and discontent with the outgoing coalition by voting left, he appealed to their common sense and emphasized that they must choose "not in terms of preference or discontent, but of reason".

And he implied that there were three reasons why they should *not* vote left. The *first* was that Communists and Socialists were incapable of forming a stable government together; the second was that the application of the promises in the common programme of the left would lead to economic chaos; and the third, on which he particularly insisted, was that the combination of the two factors would undermine the prestige of France in the world, and lead her back to the humiliating situation she had known before 1958 when the Fifth Republic was born.

But in this remarkable address, he also sketched out briefly what he would do if the *existing majority were returned* to power. He knew the country's "desire for change and renewal of men", and its "concern for progress and justice". If given the means, he would, he clearly indicated, pursue *his policy* of reform, renew the ministers in office, and enlarge the Government majority to the left, to include those Socialists hostile to the Communists and the common programme.

The *six million new voters* constitute one of the big unknowns. About half of them are young people between 18 and 21 who are going to the polls for the first time after the lowering of the voting age three years ago. The rest are voters of all ages who had not bothered to register before—another earnest of the widespread realization of the crucial importance of the poll for the future of the country, in spite of an election campaign which had gone on for a year at least, and of which the vast majority of voters was thoroughly weary, when it drew to a close on Frida ynight.

There was a widespread feeling that every candidate had said all he had to say several times over. Party polemics dominated rather tehan the discussion of ideas; and some of the fundamental aspects of *today's vote, like foreign affairs*, were practically ignored.

For a week preceding the voting, no opinion polls can, by law, be published. But those that appeared in bewildering profusion in preceding weeks and months, and the few privately carried out and whispered about the party headquarters and government offices in the past week show that much of this vast and costly propaganda operation to sway either those who were set in their political sympathies or those who had not yet made up their minds was largely without effect. The electorate's voting intentions, showed a remarkable stability *in the last six months, and* remained largely unaffected even by the breakdown of tehe Union of the Left last September 22.

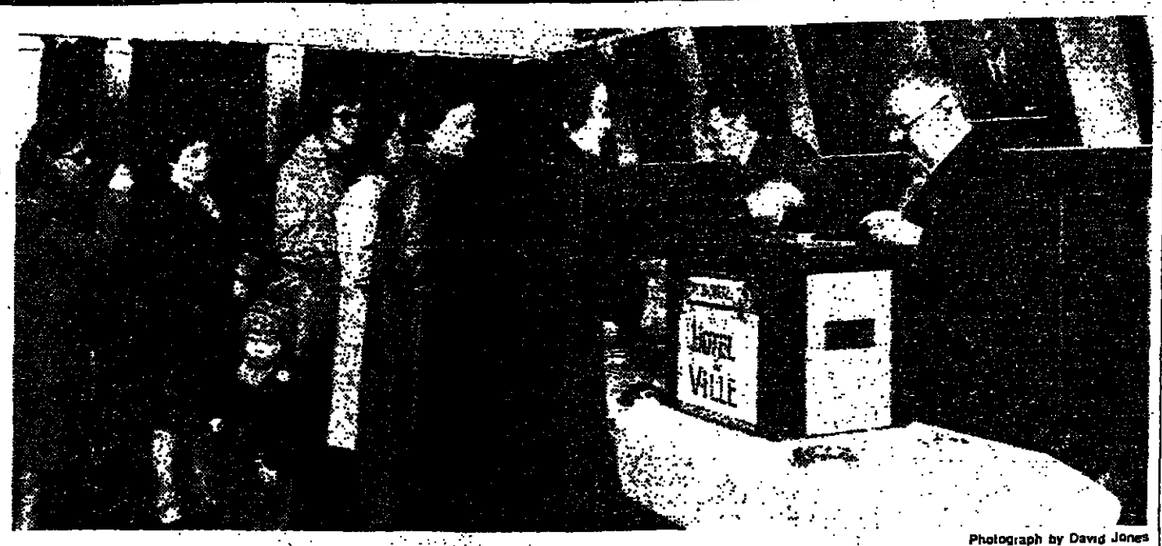
The workings of the French two-ballot system are mysterious Voters often use the *second to correct the exaggerations* and excesses of the first. It was so in 1965, when to everyone's surprise including his own, General de Gaulle was forced into a second ballot. It was so in 1967, when the Gaullists scored a landslide in the first ballot, and crowed too soon, only to find themselves home by only a single seat in the second.

In the first ballot, the voters customarily let off steam; the choice is wide, they vote for whom they like, even the fancy or marginal parties. In the second they make a considered choice, and vote against the party they want to keep out. *At least that is the accepted* theory, and it has proved right in practice most of the time.

What has greatly clouded the issue and complicated any forecast in these elections is the fact, unprecedented since the 1930s, that the Communists have not announced before the first ballot today what they propose to do in the second. The verdict of the polls depends, to a very large degree, on what they decide to do at their meeting with the *Socialists* on Monday.

The view taken by some political experts is that an agreement to switch votes has already been concluded secretly. But it might yet founder on the composition and policy of a left-wing government. And the size of the left's poll today, and of their own share of it, will be the decisive factor in the Communists' attitude.

Farmers' accustations, page 7
Economy waits, page 27



Photograph by David Jones

Frenchwomen queuing up to vote for their parliamentary deputy at the Town Hall in Calais yesterday.

Spain gives autonomy to more of its regions

From Barry Debelius
Madrid, March 12

The Spanish Government approved provisional autonomy for four more regions at the weekend, bringing the total to six. The latest to be given what is officially termed "provisional autonomy", pending constitutional recognition, are the Canary islands, Valencia, Aragon and Galicia.

Their people will have regional governments similar to those of the Catalans and Basques.

The new statute for the Canaries, which are subject to a wave of separatist terrorism led from abroad, will not solve the islands' serious economic and political problems, but is expected to open up administrative channels which will make Madrid more sensitive to their needs.

According to the Madrid newspaper El Pais, there is little popular enthusiasm in the region for autonomy.

In Galicia the move has brought little celebration. Spain's underdeveloped areas, *Galicia* has traditionally been a fount of emigration and has its own language, closer to Portuguese than to Castilian Spanish.

Tremors shake Sicily

Messina, March 12.—Thousands of people in south Italy fled into the streets last night as their homes were shaken by strong earth tremors felt over wide areas of Sicily and neighbouring Calabria.

Russian concessions over neutron bomb ruled out

From Michael Binyon
Moscow, March 12

The Russians are not prepared to make any military concessions to match a possible postponement in the deployment of the neutron bomb in the West.

In an apparent reaction to proposals put forward on Friday by Mr Harold Brown, the United States Defence Secretary, Tass said at the weekend that the Americans knew that such a suggestion was unacceptable to the Soviet Union.

The Americans were trying to mislead public opinion by resorting to such a manoeuvre, Tass went on. "Subterfuges of this kind are calculated for naive people, but cannot deceive world opinion. Their aim is to try to weaken the protests of people, and avoid the only possible sane solution—mutual renunciation of the production of neutron weapons."

The Tass "authorized" statement clearly sets out the response of the Soviet leadership and echoes arguments put forward by President Brezhnev in his recent letters to Western leaders about the neutron bomb, and the Soviet position at the disarmament talks in Geneva.

It is said that the Soviet Union was ready to start talks on the mutual renunciation of the neutron bomb at any time and to sign a relevant international agreement.

But Tass gave a warning that if Nato countries decided to go ahead with the bomb, the Soviet Union would have to "give an appropriate answer to such a challenge".

The Russians are believed not to have a neutron bomb in their arsenal, but have several times threatened in the past producing one if their campaign against the deployment of the bomb does not succeed.

Riviera bank robbers take big haul of cash and gold

From Our Own Correspondent
Paris, March 12

In another sensational bank robbery thieves broke into 110 private safe deposits in the *Crédit Lyonnais branch* at Vence on the Riviera on Friday night.

The total haul has not yet been estimated but is thought to run into several million francs, both in cash and gold, belonging to wealthy inhabitants of the area. However, jewelry was left behind.

The theft was discovered early on Saturday morning by a cleaner who found the door to the strongroom and the iron grille both opened. Unlike the robbers of the Société Générale at Nice in July, 1976, who entered the strongroom through the sewers, Friday's gang chose the simpler and more agreeable way of getting in by the front door.

It appears that, having hired a safe deposit locker a few ago under a false name, two the members of the gang in the bank on Friday before was closed, and then set work. They were careful to leave any of their tools equipment behind.

They had cut off the alarm system and close circuit television cameras beforehand without any apparent difficulty and did not have to break in the main door of the bank which was undamaged. What surprising is that none of the people living in the building above the bank was wakened by the noise, nor was anything untoward noticed although the bank is located in the very centre of the town.

On Saturday morning, a dozen clients of the bank demonstrated outside the premises, expressing indignation at the ease with which had been broken into.

Metal snail ranch promises rich harvest for gourmets

From Ian Murray
Paris, March 12

The *common snail tends to* have a short and not particularly gay life as one of nature's most fertile hermaphrodites, it reproduces itself 300 times in the springtime. But the joys of parenthood tend to be short-lived. The birds of the air, the beasts of the field and the gourmets of France are all very prone to eat them.

So great is the appetite of the last, that 12,000 to 13,000 tonnes of snails must be imported into France every year to supplement the ravaged domestic crop.

This trade deficit is difficult to swallow for a country as proudly independent as France. Can grandiose programmes for independence in defence and energy be taken seriously in a country that cannot even reach self-sufficiency in snails?

Fortunately for the nation's pride, a small firm in the southern suburbs of Paris has come up with a patented *snail cultivator* that promises to provide schoolboys with a hobby, pensioners with an income, helivores with an adequate supply and France with a potential export.

The company, Barbazange S.A., is not yet producing the tables, but the prototype has drawn a great deal of lively interest at the Paris Agricultural Show. The order books are filling up and the production model *may even be ready* in time for the May hatchings.

The Barbazange invention is really a refinement of the *cochlearia*, the snail ranches of the Romans. These were enclosures of ash or sawdust that kept the *snails in and the predators out*. The new snail table has exactly the same function.

It stands on yard-high legs and the young snails are *turned loose to move about* a surface of expanded mesh. Over the tops is a bird-proof netting and around the edge, powered by a little battery, runs an electrified fence that gives the would-be runaway snail second thoughts. The 4ft by 10ft version will cost 2,400 francs (£266).

Then there are the indispensable accessories, such as the feeding trough, the humidifier and a polystyrene house where snails can huddle together on cold nights. The complete unit will cost about 3,000 francs (£333).

Between May and November, when the French think the *young snail* is at its best, the snails grow from the size of a tiny pea to the size of a good walnut. The crop will sell for about 30 francs (£3) the kilogram and it needs around 10 snails to make up the weight.

One *snail table* could reasonably make a profit of 1,000 francs (£111) a year.

When there is nothing to eat the snail's end is near. They are allowed to starve just enough to shrink them so they come out of the shells easily. Then they are washed and brushed and boiled alive, in champagne. If the chef follows French tradition, and served with a great deal of garlic butter.

Small wonder that Lewis Carroll wrote so *feelingly* of the plight of the poor French snail.

The further off from England
the nearer is to France.
Then turn not pale, beloved
snail, but come and join the
dance.

Preferably not in an expanded metal ballroom.

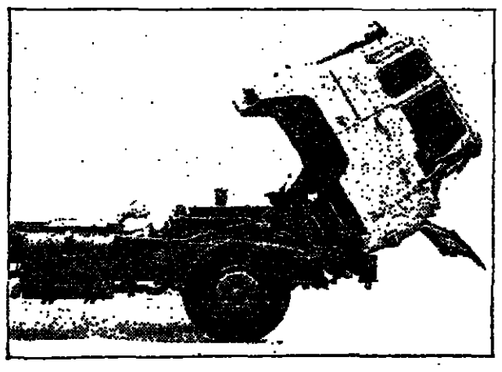
THE NEW DODGE 300 SERIES RANGE.
FOR OPERATORS WITH A HARD NOSE FOR PERFORMANCE AND A SOFT SPOT FOR DRIVERS.

The new Dodge 300 Series is a range of tough 36.5 and 38 tonne GCW/GTW trucks built for hard work on punishing long-distance routes.

They're fast, but as they eat up the motorway miles, you'll find the 300 Series trucks give you a high performance with impressive economy.

They're dependable. The Chrysler 11.9 litre turbocharged diesel, Fuller RTO 9509A nine-speed range-change gearbox, Lipe-Rollway twin-plate clutch and Chrysler double-reduction axle are a power-packed combination already proven in rigorous reliability trials in Britain and across Europe.

And they're superbly comfortable. The 64° tilt cab is roomy and well designed and is impressively equipped, giving drivers everything they need. Standard fittings include a suspension seat and even a radio. The R38 models have sleeper cabs.



The new Dodge 300 Series range comprises:
R36: 36.5 tonne GCW tractor unit.
R38: 38 tonne GCW tractor unit.
R38D: 38 tonne GTW drawbar rigid.

All are backed by Chrysler's new heavy-truck warranty package which includes 12 months' unlimited-mileage on the entire vehicle, plus a second year's unlimited-mileage warranty on designated power train components. Full details available from your Dodge truck dealer.

THE NEW DODGE 300 SERIES RANGE. ADDING MORE WEIGHT TO DODGEMANSHIP.

CHRYSLER UNITED KINGDOM

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ERSEAS

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March 12.
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military power would only entrench the Soviet Union and Cuba in Ethiopia and sow the seeds of another war. It called on the Russians and Cubans to leave the Horn of Africa.

The Western Somalia Liberation Front (WSLF) says the Somali Government's decision to withdraw its forces from Ethiopia will not stop the war in the Ogaden. Speaking in Mogadishu, Mr Abdullahi Hassan Mahmoud, the WSLF Secretary-General, said the WSLF would continue its fight for independence from Ethiopia. He admitted heavy losses, and said thousands of refugees were fleeing into Somalia.

He attacked both the United States and the Soviet Union for their attitudes which, he said, had cost thousands of Somali lives. He said the United States should have supported the just claims of the Ogaden Somalis.

Mr Abdullahi said the Ogaden Somalis would not accept Ethiopian rule, but would continue the fight wherever they could. He agreed they would face difficulties without support from Somalia, however.

Mr Mengiste Desta, the Ethiopian Ambassador to Kenya, said in Nairobi that there would be no ceasefire at present. Somalia must first meet a series of conditions, including a renunciation of all claims on Ethiopian territory, a pledge of non-interference in Ethiopian affairs (a reference to support for the WSLF) and compensation for war damage.

Ethiopian forces, led by Cuban and Soviet troops, continue to advance into areas occupied by the WSLF last year. They have reached Tug Wajale, on the Somali frontier 60 miles from Jijiga, and have retaken more areas in the Ogaden plain.

Further north, the Ethiopians claim to have cleared more of the Djibouti railway line between Dire Dawa and the Djibouti border. Railway services have already reopened between Addis Ababa and Dire Dawa, and Ethiopia is anxious for traffic once again to move to and from the port of Djibouti.

Mogadishu, March 12.—Mr Abdullahi accused the Ethiopians of the widespread massacre of civilians after their battlefield successes. He said Ethiopian aircraft and tanks had razed villages to the ground.

"They are bombing every moving thing they can see. Buildings are being destroyed, livestock is being destroyed, human beings are being destroyed. They are leaving nothing", he said.—Reuter.

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March 12
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helezi is the leader of the Zulu Inkatha Movement, which seeks to form an anti-apartheid alliance of Blacks, Coloureds and Indians.

But it was clear on Saturday that although the Inkatha movement has substantial support among older Africans, there is a distinct generation gap in its contact with younger people.

Angrily the chief said: "The youth is out of control. It does not augur well for our liberation struggle."

Mr Alan Paton, the author and leader of the now defunct South African Liberal Party, who was at the funeral, said the demonstration put the whole future of the Inkatha Movement in question.

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March 12.—Three
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Freed editor to seek explanation for his arrest

Johannesburg, March 12.—Mr Percy Qoboza, the black editor, freed last Friday after nearly five months of detention, said in an interview published yesterday that he did not know why he was imprisoned or why his newspaper, *The World*, was banned.

The Post, a newspaper for blacks, quoted Mr Qoboza as saying that he would seek a meeting with Mr James Kruger, the Justice Minister, "to try and find out the specifics of why this action was taken against us".—Reuter.

talks overshadowed rs of violence

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March 12
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The court order to return to work will be followed later in the week by an injunction which will have among its effects a prohibition on supplying striking miners with food stamps. Other trade unions are helping the miners, including the United Auto workers, which sent $2m (nearly £1m.).

The immediate concern, however, is that there might be violence in the coal fields between those who are prepared to return to work and those who want to stay on strike. Union officials are in a particularly difficult position: the court orders are aimed at them personally and if they obey, and order their men back to work, they might lose their members' confidence and suffer more direct retaliation.

Some fear, for instance, that their houses might be burnt down. If they stay with the militants, however, they might find themselves in jail. Any settlement reached in negotiations in Washington would still have to be ratified by the miners, a process that might take 10 days.

The tension and violence in the mining districts would make it a difficult period.

The next few months will see a trial of strength between rival black leaders

Scepticism over Smith settlement

From Nicholas Ashford
Salisbury, March 12

There is considerable scepticism within non-government circles in Rhodesia about whether the constitutional agreement signed in Salisbury just over a week ago will bring peace and international recognition to the black-ruled state which will emerge at the beginning of next year.

This scepticism, which is privately shared by some of the blacks taking part in the internal settlement talks, is based on the assumption that the transitional government to be formed later this month will have extreme difficulty in fulfilling two of the three main functions allotted to it.

These are to arrange a ceasefire in the five-year-old guerrilla war and to hold free and fair pre-independence elections. Without a ceasefire it would be extremely difficult to hold elections which would satisfy Britain's "fifth principle", namely that an agreement should be seen to have the support of the majority of the population.

The onus for arranging a ceasefire must inevitably lie with the black leaders, particularly Bishop Abel Muzorewa and the Rev Ndabaningi Sithole, both of whom claim to have some guerrilla support.

Bishop Muzorewa and Mr Sithole have both expressed their conviction that the guerrillas will start to lay down their arms once blacks are brought into the transitional government and majority rule finally begins to become a reality.

"I am the man who put them into the bush and I am the man who will take them out of the bush", Mr Sithole declared at a press conference last week. Bishop Muzorewa, speaking in Washington, went even further by giving a warning that guerrillas who remained active during the transitional period would be shot.

For its part, the Patriotic Front, the alliance between Mr Joshua Nkomo's Zapu and Mr Robert Mugabe's Zanu organizations which is doing most of the fighting, have threatened to intensify the war during the transitional period. Mr Nkomo has even said that polling booths would become military targets.

The months ahead will therefore provide an important trial of strength between the internally and externally-based black leaders.

If guerrillas do start to lay down their arms in significant numbers this could make the Patriotic Front leaders (and their "front line" state backers) rethink their strategy towards the internal settlement, perhaps persuading either Mr Nkomo or Mr Mugabe to return unilaterally to Rhodesia or else jointly to participate in a new conference with the transitional government.

On the other hand, a stepped-up war would make elections an impossibility and would pave the way for a black versus black civil conflict next year.

Given even the most ideal conditions, the transitional government would be confronted by a mammoth task in organizing national elections by the end of this year. The latest date the elections could be held would be mid-November.

Before the elections take place Mr Smith has promised to hold a referendum among the existing predominantly white electorate to win approval for the new constitution which the transitional government will prepare. This would have to be held by the end of September at the latest, which means that, allowing time for political campaigning, the new constitution will have to be ready by August.

At the moment there are some 85,000 Europeans on the electoral roll and 7,500 Africans. By introducing universal adult suffrage for all people aged 18 and over, about 3,500,000 hitherto disenfranchized Africans will have to be registered as voters.

So far, work on registration has scarcely begun. In the case of African males this need not prove too great a problem as all men over the age of 16 have to carry an identity certificate and are therefore already technically registered. The main problem lies in registering women, the vast majority of whom live in rural areas.

After registration has been completed then new constituency boundaries will have to be drawn up—72 for black voters, 20 for whites and eight large ones for the eight white MPs who will be elected on the basis of a common voters roll.

Seeing President Tito off: Tristan Owen, aged 7, son of the Foreign Secretary, having President Tito's aircraft pointed out to him by his father, as the Yugoslav leader left Heathrow airport on Saturday after his visit to London. At talks with Mr Callaghan and Dr Owen, President Tito and Mr Minic, his Foreign Minister, reviewed the situation in the Horn of Africa (our Diplomatic Correspondent writes). Both sides agreed to use their best efforts to prevent the trouble in the area growing worse. Marshal Tito renewed his invitation to Mr Callaghan to visit Yugoslavia. Mr Callaghan accepted but no dates have yet been fixed. At a lunch Mr Callaghan welcomed the President as the creator of modern Yugoslavia, a hero who had fought against outside interference, and a leader among the nonaligned world.

Russia 'directing war in Rhodesia'

From Frederick Cleary
Salisbury, March 12

Lieutenant-General Peter Walls, the commander of Rhodesia's security forces, claims that documents captured during last week's raid into Zambia gave clear evidence of Russian and Cuban involvement and direction of the guerrilla war against Rhodesia.

Speaking on Rhodesian television, General Walls was giving the first full account of the raid which lasted 29 hours and 55 minutes. He said at least 42 guerrillas were killed in an operation which he described as a "military duty" to protect Rhodesia and the lives of its people.

During a special documentary programme devoted to the raid, Army and Air Force commanders emphatically denied that Rhodesian forces had attacked a village near the guerrilla base at Kavalamanja.

General Walls said that once guerrillas had started to cross into Rhodesia there had been no option but to take self-defence measures. No matter what political developments were taking place, the security forces had the job of protecting Rhodesian lives regardless of colour. To do this the security forces had to operate on and beyond the borders.

Mr James Chikerema, the vice-president of the United African National Council, has called on Britain to go to the United Nations and withdraw sanctions against Rhodesia.

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TSB

OVERSEAS

Montreux clears way for substantive Greek-Turkish talks

From Mario Modiano
Montreux, March 12

The Prime Ministers of Greece and Turkey, after two days of private talks in Montreux, on Lake Geneva, decided to meet again soon to "open the way for concrete solutions" to the complex issues dividing the two countries.

The mutual confidence the two leaders seem to have established at personal level, is perhaps the most significant result of these exchanges which lasted more than seven hours. Just before parting yesterday, the two men met for 45 minutes alone, without even their interpreters.

Mr Bulent Ecevit, the Turkish Prime Minister, told me: "I am sure that the mutual trust we have for each other will soon be reflected in the relations of our two peoples."

Mr Constantine Karamanlis told me that he liked Mr Ecevit. "I am now convinced that the man is sincere in his wish to resolve the problems between our two countries."

The joint communiqué spoke of a "friendly and sincere dialogue" which would be continued by the two Prime Ministers "with the conviction that through such a dialogue they will be able to obtain practical results to the benefit of both nations, and open the way for concrete solutions to the various problems that have been damaging Turkish-Greek relations."

Asked when he would meet Mr Ecevit again, Mr Karamanlis replied: 'We have become acquainted with each other's thinking. After studying and pondering on what has been said, and the time is ripe, we shall fix the next meeting." He did not rule out that this may be at the end of May in Washington, on the occasion of the Nato summit meeting.

If the Greek-Turkish "psychological détente" was the most significant outcome of the Montreux meeting, the least positive was the failure to agree on a more expeditious procedure for negotiations on bilateral problems at technical level.

The communiqué spoke of using "ordinary channels" for this. When the Turkish side sough to speed up the negotiating process, Mr Karamanlis, who is 71, told Mr Ecevit, who is 52: "You are very young and, therefore, hasty. Trust my longer experience: it is wiser to proceed by stages."

Mr Ecevit respected Mr Karamanlis's reluctance to become involved in the Cyprus negotiations to such an extent that he did not give him the expected detailed preview of the forthcoming Turkish-Cypriot proposals.

Mr Karamanlis said that he did not ask to see them because he was not curious.

On the Aegean conflict both sides adhered to their differences of approach—the Turks calling for a political settlement, the Greeks preferring a procedural approach. Mr Karamanlis said later: "Sixty-one countries are involved in litigation over continental shelf limits, but none goes to war over it."

The conciliatory spirit of Montreux was marred only by the news of three bomb explosions that damaged the cars of Turkish diplomats in Athens and lightly injured four people. Both delegations considered this to be a provocation.

Although a self-styled "Armenian Secret Army" seems to claim responsibility, the Athens authorities suspect that the outrages were the work of Greek political extremists out to embarrass Mr Karamanlis.

Our Ankara Correspondent writes: The Turkish Opposition reacted unfavourably today to the Montreux meeting. Mr Suleyman Demirel, the Justice Party leader, said: "Nothing was solved."

He disagreed with Mr Ecevit's contention that the problems between Turkey and Greece were basically of a psychological nature and not of paramount importance. "They are, on the contrary, extremely serious and difficult to solve", he said.

Special Report, page 21

Icebreaker opens up path for seal hunters

St Anthony, Newfoundland, March 12.—Hundreds of seal hunters made their way along the ice today to start clubbing seal pups in Canada's controversial annual slaughter.

A Canadian icebreaker broke a path through the ice which had protected the seals since the hunt officially opened on Friday.

The seals are five to 10 miles off Cartwright, Labrador, far from the usual sealing grounds to the north-east of Newfoundland.

Hunt protesters are cooped up in this frigid northern town, trying to reach the hunt. But with space on Canadian fishery helicopters at a premium, few are expected to succeed in the first few days.

Protesters from the Greenpeace Foundation planned to use three helicopters to watch the hunt but under new Canadian Government restrictions on visits to the hunt everyone must be licensed and each helicopter must carry a fisheries official and a policeman. By late last night, the protesters had received only two permits.

Two American congressmen, Mr Leo Ryan and Mr James Jeffords, planned to follow the hunt with the Greenpeace protesters.—Reuter.

Tiger Moth in Darwin after 32 days

Darwin, March 12.—Flight Lieutenant David Cyster of the Royal Air Force landed here yesterday after a 32-day, 9,000-mile flight from England in an open-cockpit Tiger Moth.

The 33-year-old pilot clambered out of the aircraft, hugged his wife, Cherry, and declared: "Sorry, I'm a bit late".

Some Darwin businessmen want to buy the Tiger Moth, but the pilot said: "It's not for sale at any price. From now on it goes with me everywhere."—Reuter.

The parents of a child killed in the terrorist attack on an Israeli bus being comforted by a friend at the funeral yesterday.

Begum Bhutto fears her husband's case will be moved to military court

From Richard Wigg
Lahore, March 12

Begum Nusrat Bhutto, wife of Pakistan's former Prime Minister now awaiting judgment from the Punjab High Court which has been trying him for murder, alleged today that the military regime plans to transfer her husband's case to a military court.

This, she said, would allow the military to bring in a quick verdict of guilty and to announce the sentence only after Mr Bhutto had been hanged. He is closely guarded in Lahore's Kot Lakhpat jail.

Begum Bhutto also maintained that a transfer would prevent her husband from appealing to the Supreme Court, within a 30-day period, as is his right. The 30 days would allow Mr Bhutto's supporters to mount street protests and put pressure on the regime, despite the ban on any political activity.

The Begum's statement is evidently timed to exploit the tensions that are growing in Lahore with the judgment expected any day.

Mr Bhutto has been on trial since September charged with conspiracy to murder a political opponent in an ambush in November, 1974. The politician was unharmed but his father was killed. Mr Bhutto pleaded not guilty.

Begum Bhutto told me she suspected the authorities would act under a martial law order promulgated a few days ago permitting the transfer of cases heard before the civil courts to military courts, without the obligation of retaking the evidence.

Moreover, the shots fired at night near the homes of three of the judges trying Mr Bhutto, made public by the authorities on Friday, could be used to justify transferring the murder case to military hands, with the excuse that it was "because of the pressure on the judges", the Begum alleged.

Editor arrested: Three journalists were arrested in Lahore today after their newspaper published Begum Bhutto's allegations. There were also reports that Begum herself had been put under house arrest for 15 days.

Sources said Begum Bhutto was accused by the Government of organizing demonstrations.

Police raided the offices of the Lahore edition of Musawat, organ of Mr Bhutto's Pakistan Peoples' Party, and arrested Syed Badruddin, the editor, and the assistant editor and news editor under a martial law order banning all political activity.

No action was reported against the Rawalpindi newspaper Tameer, which also published Begum Bhutto's statement.—Reuter.

China willing to settle India border dispute

From Kuldip Nayar
Delhi, March 12

A Chinese good will mission, now in Delhi, has said that China is willing to settle the border dispute with India peacefully through negotiations.

The leader of the delegation, Mr Wang Piu-non, told Mr Desai, the Indian Prime Minister, yesterday: "With patience and mutual accommodation and understanding all problems could be solved." It was Mr Desai who brought the border dispute into the discussion. The dispute has been going on for almost two decades and has provoked a war between the two countries.

The Indian press, which has given the story prominent treatment, has attached more importance to the good-will mission than the Foreign Ministry, which believes that there is no indication that China is willing to leave any territory it holds now.

However, there is no doubt that Peking does want to mend its fences with Delhi. China considers that the Janata Government is not so beholden to Moscow as the Congress Party was. Pekin radio has stopped its attacks on Indian leaders.

The Chinese trade team which visited India a few days ago hinted at the possibilities of joint ventures in the Gulf countries. The Chinese wanted to buy machines and raw materials.

The Chinese are said to be willing to allow Hindu pilgrims to visit the sacred lake of Manasarovar and Peking has also invited a delegation of Indian journalists.

Mr Vajpayee, the Indian Foreign Minister, has accepted an invitation by the Chinese goodwill mission to visit Peking.

50-ton marijuana haul

Miami, March 12.—An American Coast Guard cutter has seized east of the Bahamas a Panamanian vessel carrying an estimated 50 tons of marijuana, a spokesman said.

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Authentic passenger statement

An airline is only as professional as the people who run it, and we go out of our way to ensure that we have the very best.
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'Reader's Digest' ends its alcohol advertising ban

From Michael Leapman
New York, March 12

A bastion of American tradition fell this weekend, not with a bang but more with a clink of glasses. *Reader's Digest*, the monthly magazine with the phenomenal circulation of 18 million, announced that it was lifting the ban on advertisements for wine, spirits and beer which had operated in its United States editions ever since it was founded in 1922.

Mr James Sheridan, the magazine's advertising director, said: "It is really no great world-shaking event". But he was surely being over-modest. It represents a conclusion, most carefully reached, that in the late 1970s the ingestion of alcohol is something from which a family readership need no longer be shielded.

The man who decided this was so is Mr Dewitt Wallace, who launched the magazine and who still, at the age of 88, takes decisions on matters of this kind. He was under no economic pressure, for *Reader's Digest* is enjoying the best year for advertising in its history. It was simply that Mr Wallace decided that times had changed.

Mr Sheridan explained that, for a long time, the advertising department had been submitting advertisements for alcoholic beverages to Mr Wallace for his approval, but until now it had never been granted. Then they received what he called a "tasteful" corporate advertisement for a wine company. Mr Wallace deemed it acceptable and it will probably appear in July.

The ban has never applied to the editions of *Reader's Digest* published in Britain and other parts of the world. They do, however, follow the lead of the United States edition in declining advertisements for tobacco, a restriction which will remain in effect.

This could be because Mr Wallace is a non-smoker. Surprisingly, though, under the circumstances, he has always been a man who enjoys a convivial little drink.

French official freed by rebels in Philippines

Zamboanga City, Philippines, March 12.—M Pierre Huguet, an official of the French Government, was released by Muslim rebels today 15 days after being kidnapped.

His left arm swollen and bandaged, M Huget, who is 59, was released in a coastal village on Basilan island and was immediately taken by helicopter to the military hospital here for treatment.

M Huguet was handed over by the guerrillas to representatives of the joint ceasefire commission supervising the December 1976 ceasefire agreement between the Philippines Government and the separatist Moro National Liberation Front.

His release involved a package deal whereby about five close relatives of the kidnappers, arrested by the military, were to be freed and an undisclosed amount of money was paid to meet the "expenses" incurred by the guerrillas in keeping him for two weeks.—Agence France Presse.

American Nazis put to flight by snowballs

St Louis, March 12.—Hundreds of demonstrators throwing snowballs and rotten fruit routed a band of jackbooted American Nazis sporting swastika armbands in the middle of St Louis yesterday. Seven people were arrested.

The Nazis tried to stage a rally at a city park as the highlight of the fifth annual congress of the National Socialist Party of America, which drew 42 delegates from a dozen Nazi organizations in the United States.

Mr Frank Collin, a Chicago Nazi leader, said that the day's events did not change his plans for a march in the predominantly Jewish area of Skokie, Illinois. Jewish leaders have promised an ugly reception for the march, tentatively scheduled for April 20, Hitler's birthday. —Reuter.

Prisoners of conscience

Indonesia: Nurtjahja Murad

By Clifford Longley

The grounds on which Mrs Nurtjahja Murad, aged 42, has been kept in prison in Indonesia for the past 10 years appear to be no more substantial than that she is married to a political activist and once studied in Moscow. Her husband was released under an amnesty in December, 1977, but she is still held with 45 other women in Bulu prison, Semarang.

In 1959 she obtained a scholarship to study Russian language and literature at the Lumumba University, Moscow. She returned to Indonesia a few weeks before the attempted coup in 1965. Shortly afterwards her husband, whose elder brother had been chairman of the Communist Party, was arrested and detained without trial for two years. She supported her four children during his absence by teaching and part-time dressmaking.

When he was rearrested in 1968 she was arrested, too, and went into prison with her new baby. A number of other graduates from Russian or Eastern European universities were arrested about that time.

Mrs Murad endured two years' solitary confinement and ill-health. In 1971 she was moved to a women's detention camp in Central Java, and in 1976 to Bulu. The women she is with, none of whom has been charged, are kept in isolation. Mrs Murad is known to have engaged in no political activities, either in Moscow or in Indonesia, at any time.

THEATRES

TALK OF THE TOWN, 734 5051. Fr... 8 p.m., Dine/Dance: 9.30: Rev... RAZZLE DAZZLE JACKIE TRENT & TONY HATCH

CINEMAS

ABC 1 & 2, Shaftesbury Ave. 836 86... Sep. perfs. ALL SEATS BKBLE. 1: SILVER BEARS (A). Wk. & Sun: 1.15, 5.00, 8.00. 2: THE BOYS IN COMPANY C (X... Wk. & Sun: 2.00, 5.15, & 8.15. ACADEMY ONE, 437 ... (Fr. and Improvers. DROLE DE DRA... (A). Progs. 2.40, 4.40, 6.40, 8.4... ACADEMY TWO, 437 5129. Clau... Giorgia's THE LACE-MAKER (AA... Progs. 1.30, 3.50, 6.15, 8.40. ACADEMY THREE, 437 8819. Ber... HECT'S THE SPIDER'S STRATAGE... (A). Progs. 5.00, 7.00, 9.00. CAMDEN PLAZA (opp. Camden Tow... Tube). 485 2443. Robert Hossein... masterpiece THE DEVIL, PROBABL... (A). 2.35, 6.50, 9.00. COLUMBIA, Shaftesbury Ave. (7... 5314). SINBAD AND THE EYE... THE TIGER. Cont. progs. 12... (X). Sun. 4.30, 8.55. CRIM... BUSTERS (A). Cont. progs. 2.5... & 30 Late show Sat. CRIMEBUSTER... only 11.00 p.m. CURZON, Curzon St., W.1. 499 373... PARDON MON AFFAIRE (X... English sub-titles). Sparkling New French Comedy. Directed wi... finesse by Yves Robert. Grand... Express. Progs. 1.50 (not Sun... 3.50, 6.10 and 8.30. DOMINION, Tott. Crt. Rd. 580 956... STAR WARS (U). Sep. progs D... 2.00, 5.15, 8.35. Seats bkble 1... 5.15 & 8.35. Progs. Wks. & ... progs. Sat. & Sun. EMPIRE, Leicester Square. 437 ... Seats bookable for last eve. pe... Mon.-Fri. and all perts. Sat. & Su... (except late night shows) or by po... WAGES OF FEAR (AA). Progs. Da... 1.30 (not Suns.), 3.50, 6.15, 8.... GATE CINEMA, Notting Hill. 221 0... FASSBINDER'S GREAT CLASS... 'EFFI BRIEST' (CLUB). Pro... 1.00, 3.30, 6.00, 8.40, 11. STREETFIGHTER (AA) & THX-11... (X) 11.15. GATE TWO CINEMA, 837 1177. Se... (Corners E.M.I. International... Russell Square Tube. DEREK JA... MAN'S JUBILEE (X). Sep. per... 1.00, 3.00, 5.00, 7.00, 9.10 PL... IT AGAIN SAM (A). 11.15. LEICESTER SQUARE THEATRE (... 5252). OLIVER REED, SUSA... GEORGE & many other star... TOMORROW NEVER COMES (X... Sep. progs Mon.-Sat. 1.35, 4.... 8.10. Seats bkble to 8.10 per... Mon.-Fri. & all progs Sat. & Su... except late shows. ODEON HAYMARKET (930 273... 2771). Jane Fonda, Vanessa Re... grave in a Fred Zinnemann fi... JULIA (A). Sep. progs Dly. 2.... 5.35, 8.45. Feature Dly. 2.45, 6.... 9.00 All seats bkble ... ODEON LEICESTER SQUARE (9... 6111). Theatre Closed today... Royal Film Performance tonight... CLOSE ENCOUNTERS OF TH... THIRD KIND (A). Separate dly. p... formances from Tomorrow (Tue... 13): Mons.-Sats. doors open at 10.... 1.05, 4.15, 7.45, Suns 1.05, 4.1... 7.45. Late perfs. Tues., Weds., Thur... Fris. & Sats. doors open 11.15 p.... All seats may be booked exc... 10 a.m. shows. Box Office op... every day Mons.-Sats. 10.30-8 p.... Suns. 1 p.m.-8 pm. Box off... closes at 4.30 p.m. today. ODEON MARBLE ARCH (723 2011... STAR WARS (U). Doors open D... 1.30, 4.35, 7.50. All seats bk... except 1.30 perf. Wks ... ODEON, ST. MARTIN'S LANE.—HO... OF DISNEY. MOVIES-CANDLESH... (U). For info. 240 6071. F... Office 836 0691. Sep. progs. D... 3.30, 5.45, 8.00. PARIS PULLMAN, Sth. Ken. 373 58... Tanner's JONAH, WHO WILL ... 25 IN THE YEAR 2000 (X). Pro... 4.5, 6.5, 8.20. PHOENIX, E. Finchley. 883 ... Tanner's JONAH, WHO WILL ... 25 IN THE YEAR 2000 (X). Pro... 4.5, 6.5, 8.20. Held over fort... week. PLAZA 1, 2, 3, 4, off Picc... Circus 437 ... Seats bookab... (Plaza 1 & 2 only) for last e... perf. Mon.-Fri. and all perts. Sat... Sun (except late night shows) ... the box office, 11 am-7 pm Mo... Sat.) or by post. 1. LOOKING FOR MR. GOODB... (X). Progs. Daily 2.30, 5.15, 8.... 2. THE BELLIES (A). Progs. Da... 2.00 (not Suns.), 4.10, 6.20, 8.... 3. THE CHOIRBOYS (X). SHUT DOW... (U). Progs. Daily 1.30 (not Suns.... 4.40, 7.55. 4. ROMEO & JULIET (A). Prog... Daily 2.30 (not Suns) 5.15, 8.0... PRINCE CHARLES, Lei. Sq. 437 81... SWEPT AWAY (X). Sep. Perfs. D... Inc. Sun.: 12.10, 2.45, 6.15, 9.0... Late Show Nightly 11.55. Seats bkb... Lic'd Bar. SCENE 2, Lelc. Sq. (Wardour St... 439 4470. THE PINK PANTHER STRIK... AGAIN (U). Sun.-Thur. 1.30, 4.... 9.35, Fri. & Sat. 12.40, 4.45, 8.5... 12.35. THE RETURN OF THE PI... PANTHER (U). Sun.-Thur. 3.... 7.50, Fri. & Sat. 2.55, 6.40, 10.... THE SCREEN ON THE HILL (or... Belsize Park Tube) 435 3366. ... Visconti ... THE INNOCENT (X) subtitled ... 2.05, 4.25, 6.45, 9.05 ... Seats bookable on same day, no... telephone bookings. LAST WEEKS... LATE SHOW TONIGHT AT 11.15 P.... Brian De Palma's ... PHANTOM OF THE PARADISE (X)... George Harrison's ... CONCERT FOR BANGLADESH (X)...

EXHIBITIONS

DAILY MAIL IDEAL HOME EXHIBITION OLYMPIA. On now until 1st April. 10 to 9 incl. Sundays. Adults £1. Children 75p. Reduced prices after 5 p.m. Adm. 75p. Children 60p.

46TH CHELSEA ANTIQUES FAIR. Chelsea Old Town Hall, S.W. Daily 11 a.m.-7.30 p.m. (exclusive Sunday) until March 18th. Admission £1.00 inc., VAT and catalogue.

ART GALLERIES

AGNEW GALLERY, 43 Old Bond St. W.1. 01-629 6176. THREE CEN... TURIES OF BRITISH PAINTING. Until 28 April. Mon.-Fri. 9.30-5.3... Thurs. until 7.

ANTHONY d'OFFAY, 9 Dering St. W... LUCIAN FREUD. Wkdays 10-6, Sats. 10-1. 01-629 15...

ARTISTS MARKET, 52 Earlham St. W.C.2. Selection by Artists & Co... lectors Mon-Sat 11-6. 836 9702.

BLOND FINE ART, 33 Sackville St. W.1. 01-437 1230. PAUL NAS... and JOHN NASH until March 2... Mon.-Fri. 10-5. Sat. 10-1.

BRITISH MUSEUM. PAINTING O... RAJASTHAN. Until 14 May. Wkdays 10-5, Suns. 2.30-6. Closed Goo... Friday. Adm. free.

GERALD NORMAN GALLERY. SPRING EDITION. 18th and 19th CENTURY WATERCOLOURS AND DRAWINGS. Until March 31st. 8 Duke St. St. James's. S.W.1. Mon.-Fri. 10-5.30 Sats. 10-1

HAYWARD GALLERY, South Ban... S.E.1 (Arts Council) DADA ... SURREALISM REVIEWED. Until ... March. Mon. 1-8. Tue.-Thur. 10-... Fri. & Sat. 10-6. Sun. 12-6. Adm. ... £1 except Mon. 1-8, Tue.-Thur. 6-... 50p. Details of lectures from Cal... O'Malley: 01-629 9495. Parties ... written application only.

LEFEVRE GALLERY. An Exhibition ... important 19th and 20th CENTUR... PAINTINGS. Wkdys. 10-5. Sa... 10-1 at 30 Bruton St., London ... W.1. Tel. 01-493 1572.

MARLBOROUGH, 6 Albemarle St... W.1. LYNN CHADWICK. Recen... Sculpture. 8th Feb.-10th March... Mon.-Fri., 10-5.30. Sat., 10-12.3...

MUSEUM OF MANKIND, Burlington Gdns., W.1. The world's greatest collections from the tribal societies of five continents. Free film shows ... except Mondays. Wkdys. 10-5. Sun... 2.30-6. Adm. free.

NATIONAL BOOK LEAGUE GALLERY, 7 Albemarle St., W.1. 01-493 9001. ENGLISH WATERCOLOURS. Exhibited by MICHAEL SPRATT. 6-1... March. Mon.-Fri. 10-6, Sats. 10-...

POSK GALLERY, 238-246 King St., W.6. Muriel Parr. Paintings ... drawings, 6-18 Mar. Daily. 11-... inc. Sun.

REDFERN GALLERY, KENNETH DRAPER Sculptures and Drawings, February 28th-March 22nd. 20 Cork Street, London, W.1. Mon.-Fri. 10-5.30. Sats. 10-12.30.

ROYAL ACADEMY OF ARTS. 1. ROWLANDSON DRAWINGS (Co... lection of Mr and Mrs Paul Mellon)... Until 21 MAY. Adm. 60p. Open dai... 10-6 inc. Suns. 2. LIGHT FANTASTIC, an exhibition of holography. Until 27 March. Adm. £1. 3. GUSTAVE COURBET, 1819-187... (Arts Council Exhibition). Until ... March. Adm. £1 (admits also to Cr... scape). 4. CITYSCAPE 1918-39 Urban Them... in American, German and British A... (Arts Council Exhibition). Until 7... March. Adm. £1.50. 5. ROBERT MOTHERWELL Retrospe... tive until 19 March. Adm 60p. Half price to all exhibitions for studen... and pensioners & until 1.45 on Sa... days. All exhibitions open daily 10 ... (inc. Suns) except Mons 10-3 reserv... for pre-booked visits only. Open la... Mon & Thurs till 8 p.m.

R.W.S. GALLERIES, 26 Conduit Stree... London, W.1. CONTEMPORAR... PRINTS Royal Society of Painter... Etchers and Engravers until May ... 28th. Daily 10-5, Sats. 9.30-12.... Closed Easter.

SERPENTINE GALLERY, Kensingt... Gdn. W.2. (Arts Counc... SPRING SHOW 15 sculpture a... painting. Until 23 March. Ad... 10-6. Adm. Free.

SPINK. Until March 23rd. THOMAS ROWLANDSON EXHIBITI... OF DRAWINGS AND WATERCOLO... he's in conjunction with Agnew Mo... & Co. Weekd.: 9.30-5.30. Saturda... 10-1. 5-7 King Street, St. James... S.W.1.

TATE GALLERY, Millbank, S.W... WILLIAM BLAKE 1757-1827. Ad... 50p. Wkdys 10-6 (Thursdays 10-... Suns. 2-6. Lectures & Films: ... 01-828 1213 for details.

VICTORIA AND ALBERT MUSEU... Sth. Ken. THE POOLE POTTERI... Until 9 April. REVUDEVILLE. Unt... April. Adm. Free Wkdys. 10-5.... Suns. 3.30-5.60. Closed Fridays.

WILDENSTEIN. A Retrospective Exhibition of Sculptu... including a series of studies of 'Ni... Rum', BY ENZO PLAZZOTTA ... Weekdays 10-5.30, Saturdays 10-12... Until 7th April. Admission Free. ... New Bond Street, ...

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ENTERTAINMENTS

...m telephoning one prefix of any outside London Metropolitan Area

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THE ROYAL OPERA
Thur. 8. Sat. 7.30 p.m.
Fri. 7.30 p.m. Last performance.
THE ROYAL BALLET
7.30 p.m. The Sleeping Beauty.
Sat. 2.00 p.m.
Small standing. £5 (limit) seats only 9 a.m. on sale from 10 a.m. day of perf.
No Credit cards 01-240 5258 for reservations 01-836 3161

SH NATIONAL OPERA
Fri. 7.30 Don Giovanni.
Sat. 7.00. Prince of Denmark.
Mat perf. at Tetra Pak (Ad. bkg. only) always available day of perf.

WELLS THEATRE, Rosebery ...CT. 837 1672. Last week
LLET RAMBERT
Tonight, Tomor. & Wed. 8pm. Episode 1. Sadlers Wells.
Presentation Thurs., Fri. & Sat. Garden. Mar. 20 to April 1. PLUS Dance Theatre.

CONCERTS

...S. Smith Sq. Tomorrow 7.30 ST. JOHN PASSION. Bach...ium ed.). Soloists, Orch. & ...RICHARD HICKOX. £1-£4. 438.

...LIZABETH HALL. Tonight JONG-SUK KANG (violin: Bach piano. Works by Beethoven, Debussy, Ysaye, ...wick, Szymanowski.

HALL (935 2141). Tonight SOLOVIN ACCETA (violin/piano) Works by Debussy, Scriabin, ...Chopin.

THEATRES

THEATRE. 01-836 7611
Mats. Thurs. 3.0. Sats. 4.0
FRIDAY. One Perf. at 7.30
"ON'S BEST NIGHT OUT"
IRENE
MUSICAL MUSICAL
CLE CAPTIVATING TUNES
COMEDY."—Sun. People.
ARD BOOKINGS. 836 7611.
836 3878. Credit card bkgs. ...ri. Sat.). Mon., Tue. Wed. ...Thur. & Sat. 4.30 & 8. ...ur Mat. Wed., March 22. A THOUSAND TIMES WEL... IS LIONEL BART'S ...US MUSICAL. Fm. Times.
OLIVER!
RUDD & JOAN TURNER ...CH YOURSELF LUCKY TO ...O SEE IT AGAIN."—D. Mir. ...OX OFFICE FOR SPECIAL ...S PARTY RATES

836 6403. Info. 836 3332 SHAKESPEARE COMPANY ...until 4 April but Postal ...now open for new London ...Shakespeare's HENRY V ...RY VI plays from Stratford. ...open 10 a.m. to 6.00 ...erson Booking from 30 ...RSC's new WAREHOUSE ...the Donmar Theatre opens ...Book now in person, by ...elephone (01-836 6808).

...ORS. 01-836 1171
...8.00. Mat. Tues. 3.00.
...UENTIN CRISP
...s & 22.30 hrs. glass of ...is without doubt the most ...entertainment in Lon... News. Ends March 18. ...formance Monday 13th.

...ORS. 01-836 1171. Red. ...m 22nd March. 1st night ...p.m. Evgs. 8 p.m. Mats. ...Sat. 5.0. LET THE GOOD ...ROLL. The Rolling Stones

...1-437 2663. Evgs. at 8.0 ...s. 3.00. Sat. 5.0 & 8.0
...ONALD SINDEN
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...ous See it!"—S.T.
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...IRTY LINEN
...30 Fri. Sat. 7 & 9.15

...HEATRE, Charing X Rd. ...Nearest Tube Tottenham ...Thurs. 8.0 p.m., Fri. & ...7.0.
ELVIS
...50-£5.50. Instant Credit ...Eat in our fully licensed ...Buffe. For lunchtime and ...er show—bookable in ad...

...ISICAL OF THE YEAR ...STANDARD AWARD
...836 6056. Mon. to ...Fri., Sat. at 5.45 & 8.30.
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...C MUSICAL.—E. News. ...RD GREAT YEAR ...ices £3.00 to £6.00 ...top price seat £8.25 inc.

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...TER, TONY BRITTON ...URTENAY, Dermot WALSH ...COMEDY. THRILLER
AMONG FRIENDS
...armed robbery, double ...rder. Times. "A good ...E. News.

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...MILLS, IAN LAVENDER ...comedy, MY FAT FRIEND.

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...a master" S. Tms.
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...HN GIELGUD
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THEATRE PRODUCTION
...ality" no one should ...arold Hobson (Drama). ...card reservations. Dinner ...seat £7.00.

...Thur. 3. Sats. 5 & 8.
...HA CHRISTIE'S
...AT THE VICARAGE
...rd Great Year

...EATRE. 01-836 3607
...ed. Mat. 3.0. Sat. 5.15, 8.30.
...TIN, JULIA SUTTON ...NN and ROBIN RAY ...in the MUSICAL ENTERTAIN...NT "People ...SIDE BY SONDHEIM ..."—S. Marley, Punch. ...TIMES"—C. Barnes NYT

...01-437 1592. ...ats. Wed. & Sat 3.0. ...STER, CLIVE FRANCIS ...E. JEREMY IRONS and ...ON WARD in
REAR COLUMN
...Y'S fine play rarely have ...as perfectly cast." Times ...Harold Pinter

THEATRE. 858 7755
Mat. Sats 2.30. Tom ...comedy by Moliere. ...It Warmly" F. Times.

...723 9303
...1, Sat. at 5 & 8. Open ...Easter Sat. Closed Mon. ...season Extended to 29 April ...ers "literate, amusing, ...nd interesting play"
BODIES
...rewarding experience" ...erin. S. Times. ...e. Dinsdale Landen. ...brass. Gwen Watford.

...930 9832
...s. Mat. Weds. 2.30 ...6.30 & 8.00 ...ats. Good Friday, ...Monday at 8.0.
...ID BERGMAN
...DY HILLER
DORIS FRANCES
HARE CUKA
OF THE MOON
...N. C. Hunter ...man makes the stage ...allable charisma"—D. ...Hiller is superb"—S.

...ES 01-930 6606
...NG MARCH 28
...CE FORSYTH
...sse & Anthony Newley's
...ING MUSIC SHOW
...ERIK GRIFFITHS ...BURT SHEVELOVE ...s from March 16.

...8.00 Dinner 7.00 ...TH & GODDY ...xciting and funny." Gdn.

...O THEATRE. 552 7488. ...0. Fri., Sat. 7.30, 9.30
...Y HORROR SHOW
...FIFTH ROCKING YEAR ...T ROCK 'N ROLL ...MUSICAL".

...RE. 01-437 3686. Evgns ...rs. 8.0. Sat. 5.0 & 8.30
COLIN BLAKELY
...auricia Hayes in
ILUMENA
...ard de Filippo
FRANCO ZEFFIRELLI
...MPH". E. News. "AN ...EASURE". D. Mirror. ...L THE LYRIC FOR A ...IRS". S.T.

...GC 629 3036
...5.0 Sat. 5.30 and 8.45
...TER "Brilliant!" EN in
ELOCUTION OF ...MIN FRANKLIN ...evo J. Spears ...ate funny fiercely clo... Gdn. "Hilarious". E. ...amazing". E. News. ...". Observer.

...1 7656. Rest. 248 2833. ...A Superlative Perform... ...Jane ASHER in ...PE IS IT ANYWAY ...ip in a welter of exotic... Absorbing, grim, witty. ...to be proud of." Eve. ...amentique play—I urge ...see it." Gdn. ...Fri. & Sat. 5.15 ...ns £1.25 to £3.50 ...ev Theatre Ticket. £6.50

THEATRES

NATIONAL THEATRE ... 928 2252
OLIVIER (open stage): Tom'l 7.30 THE COUNTRY WIFE by William Wycherley. Tomor. 7.30 The Plough and the Stars.
LYTTELTON (proscenium stage): Tom'l & Tomor. 7.15 BEDROOM FARCE by Alan Ayckbourn.
COTTESLOE (small auditorium): Fri. at 8. Sat. 3.30 LOVE LETTERS ON BLUE PAPER by Arnold Wesker. Many excellent cheap seats all 3 theatres day of perf. Car park. Restaurant 928 2033. Credit card bkgs. 928 3052.

OLD VIC 928 7616
PROSPECT AT THE OLD VIC Spring season to March 25 in rep: SAINT JOAN today, Thurs. Wed. Thurs 7.30. ANTONY & CLEOPATRA Fri 7.30. Sat 2.30 & 7.30. ALL FOR LOVE Tonight March 23 Sunday, March 26, at 7.30 THAT MIGHTY HEART with Barbara Jefford & John Turner.

OPEN SPACE. 01-387 6969. From Monday 7.0 Subs Tues. Sun. B.O. Mat. Sat. 2.0 STEPS, NOTES & SQUEAKS. Beaumont Berjosova Gielgud Kelly Leather, Sleep.

PALACE 01-437 6834
Evgs. 8.0, Fri. & Sat. 6.0 & 8.40
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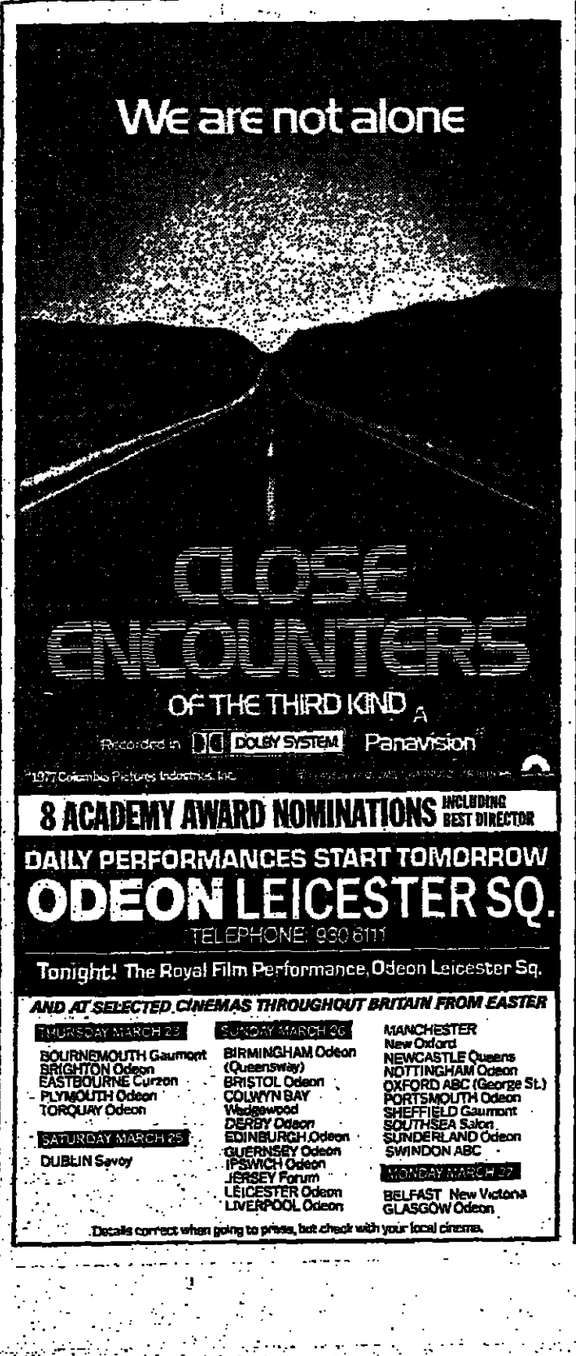


THE ARTS

After Leonardo

Much may be deduced from the continuing success of those transatlantic jokers on the South Bank and in Bond Street, but the chief conclusion must surely be that there are a thousand and one ways of cheating with paint.

Drawing, unless one slips along the easy path staked out for third-rate imitators by Klee and Mondrian, is a very different kettle of fish. Sbor cuts look like short cuts, confused intentions cry out for resolution, and a readily comprehensible language quickly reveals the fool or the charlatan.

How gladdening it was, as *Seeing through Drawing* went on its single-minded quest, to hear the ranks of history's great draughtsmen all speak with united voice.

Leonardo was there, talking about his dissection drawings: Olympian awareness of hard-won triumph. Rodin was there, with the vibrant figure-drawings he made without taking his eyes off the model. Nothing, no thought, no plan, was to arrest the flow of his feeling for his subject. He wanted to test how far his hands felt what his eyes were seeing. Van Gogh was there, depicting the vitality in the soil and extolling the loving drudgery of painting things the fashionable academies never deigned to notice.

What goes on in this intense and primary way of looking at the world? The programme answered its own question with unforced eclecticism, setting children beside Klee, Sunday painters beside students, and Hockney beside Matisse beside Giacometti beside Jim Dine beside a street artist, all filmed in the act of making a portrait from life.

It was interesting to discover that Claes Oldenburg can actually draw as well as make jokey sculptures, and that Giacometti had other preoccupations besides those miserable little metal stalks. It was nice to hear Hockney, while rendering the peachy indolence of his Celia, once again declare his belief in the virtues of an academic grounding, and it was reassuring to find that if the results are to be any good, he can neither talk nor listen to music while he works.

Poor Jim Dine, abjuring his fabled slickness in favour of a nobler goal, scratched away at a truly execrable portrait of his potter friend; Matisse demonstrated what absolute mastery looked like in practice. Windy cerebration was kept to a minimum throughout.

Michael Dibb, the producer, should now follow this up with an equally lucid essay on that much more difficult subject, painting.

Michael Church

Sir Claus Moser: growth and economy at Covent Garden

Covent Garden's chairman, Sir Claus Moser, returned from New York a short while ago purring with pleasure at the praise the Americans had heaped on the TV transmission of Fledermaus from the Royal Opera House. It went out coast to coast on New Year's Eve and New Year's Day, and Europe as well has been seeing the video tape during the month just past.

"The final viewing figures are not yet in, but they must come to about 20 million. During the 250 or so performances we give at Covent Garden each year we cannot possibly reach a live audience in the house of more than half a million. Add in the people we reach on tour with all our companies and the total comes to perhaps a million. So in a single night's performance we have reached well over 20 times our annual audience. How many people do you suppose have seen *Fledermaus* in the theatre this century? More than 20 million?"

Even the Central Statistical Office where we were talking, and where Sir Claus is director, could not produce the numerical answer to that question. So the operatic bookkeepers can work away.

Supporters of Covent Garden may well be cheered by the fact that this number of spectators will help clear opera of the regular and tedious charge of elitism. Detractors may prefer to ask how much money has been made from the success.

"Very little. All the Opera House itself receives is a management fee, which does not reach five figures. No, our principal reward is being seen. And I am going to say immodestly that *Fledermaus* is the best television opera that has come my way from within or without the studios.

"We've just finished filming *The Dream* and *A Month in the Country* and these will probably be transmitted by the BBC over Easter. London Weekend will televise *Mayerling*. I am sure those who claim ballet is dull on television will be converted. Our eventual aim is to have live operas and live ballet evenings televised each year from Covent Garden."

Apart from *Fledermaus*, what has given Claus Moser most pleasure during the current season?

"The new *Beauty Mayerling*, and the flow of great opera conductors to work with our orchestra. We have had, in addition to Colin Davis, Karl Böhm, Zubin Mehta and Bernard Haitink and Sir George Solti and Lorin Maazel are coming soon. That is a very satisfactory line up." It is indeed, but the distinguished names are always attached to the opera, and the variation in the orchestral quality on opera and on ballet nights is becoming more and more pronounced. "Of course it is much more difficult to persuade guests to conduct for the ballet. And I do hope that Colin Davies will again be in the pit for the ballet."

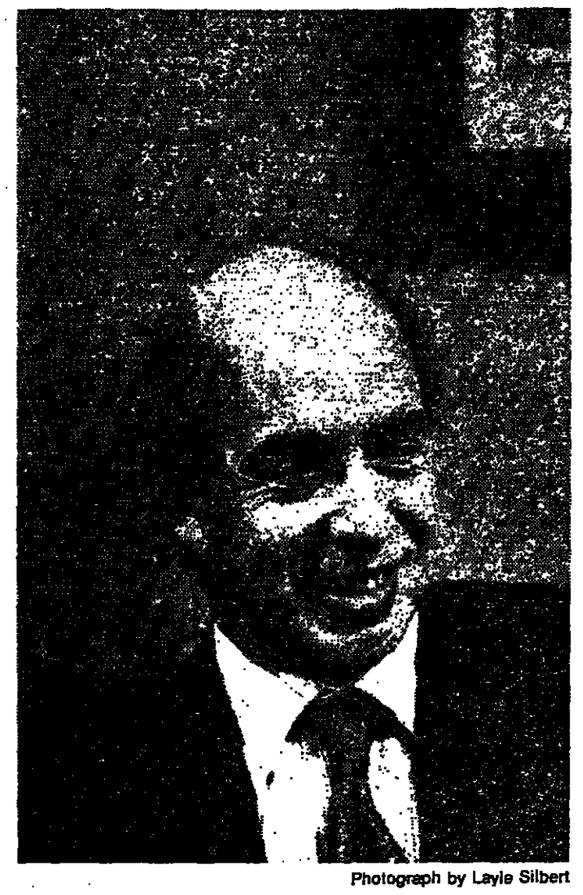
The ballet critics complain regularly that their art is opera's poor sister as far as London is concerned. Is this a fair challenge?

"In the past the quantity of performances at Covent Garden was weighed towards the opera. This is no longer so: they are divided evenly. But we are looking very energetically for a London theatre where we could give additional performances." The search is not exactly easy. The Coliseum, which is generally accepted as the best large house for ballet in London, is being filled with an increasing number of foreign companies when the ENO are not in residence; Drury Lane's commitment to musicals is not lightly broken. The Palladium seems a possible solution.

"I'm certainly much happier with the ballet repertory than I was, say, two years ago. There are perhaps 60 or 70 works which provide our ballet 'capital', and we were not reviving and renewing a sufficient number of them. The world's leading choreographers were well represented, but we could have been accused of coasting a little in our attitude to the standard works. Recently we've taken a step forward in *adding* to the repertory—*Mayerling*, *A Month in the Country*, *The Four Seasons* and *Elite Syncopations* are all highly individual ballets illustrating totally different aspects of dance. My concern now is to bring new designers—painters, sculptors—into the house. Perhaps we should have a competition with, of course, the producer or choreographer on the panel of judges." The idea is attractive and some producers and choreographers might be persuaded to be that generous with their time.

"The opera repertory is, I think, reasonably balanced. To judge from my correspondence the present weakness is in French opera, but that should be adjusted when we have added *L'Africaine* and *Werther* over the coming seasons. I would also like to see the Russian side augmented by *Prince Igor* as well as a new *Boris*.

"A year ago we devised a Central List, which consists of 40 operas which should never be let far out of the sight in our repertory. We are constantly asking ourselves which of these is due for revival or renewal. On only one of them do we currently plead guilty of neglect, and that is *Meistersinger*. Ideally each season we should have a new production of a Central List opera, a lesser-known piece and a new work."



Photograph by Layle Silbert

Sir Claus Moser

One of the most frequently proposed solutions to the sharp rise in costs is the sharing of productions, but negotiations between Covent Garden and the English National Opera have encountered more rocks than calm waters. *Maria Stuarda* moved down Floral Street for a handful of performances just before Christmas, but the ENO have discreetly let it be known that they do not want Covent Garden's exchange offering, *Ariadne*. Plans for *Arabella* have come to nothing, so *Werther* is left as the only truly shared work.

"John Tooley and George Harewood are exploring possibilities for sharing and exchanging, but the two houses rightly want to pursue their individual artistic aims. We must avoid regimentation. Any house worth its salt must have its own *Bohème* and *Figaro*, for example. Exchanges are useful only for works outside our Central List which might not otherwise get an airing, or singing, at Covent Garden.

"It is far more sensible to save money by staging simply, as we have done with *Peter Grimes* and *Lohengrin*. At the moment we are considering the pre-Mozart repertory where there is the chance of producing a single set which, with the minimum of alteration, would serve for a number of different operas.

"Finally there is our development project. The back of the house is in a state which shocks everyone who visits it. The health and fire hazards make me dread the annual inspection, and the working conditions would not be tolerated in ordinary schools or factories. On *Swan Lake* nights you see some of the corps de ballet leaving the threatre with white powder on their faces and arms because they don't want to wait for the only two available showers.

"Plans are agreed and we will start rebuilding next year the back of the house at a cost of £6m-£7m. I hope that between a half and two thirds of this figure will come from public authorities. It will enable us to achieve more *Fleder Mice* and *Months* in the years to come."

John Higgins

The Force of Destiny
Coliseum

William Mann

Verdi devotees, at least, will be thankful that the English National Opera, obliged to postpone its new *Fidelio*, has substituted a major revival of *The Force of Destiny*. It came into the postwar repertory nearly 10 years ago, in a striking, intelligent and quite bold production by Colin Graham with settings by David Collis, but did not stay long. This time the cast is entirely new, save for Derek Hammond-Stroud's *Melitone*, a lovely and typical comic portrait notable for true and expressive singing.

Evidently Mr Graham was not on hand for this revival and, since a virtually new cast involves new characterization and other consequent changes, David Ritch is now credited as producer. He follows Mr Graham quite closely, so memory indicates, for example in bringing the action 60 years forward so that the battle act takes place in Spain during the Napoleonic Wars (in which the original play's author, the Duke of Rivas, himself fought), not in Italy against the Germans (historically, Austrians).

We no longer need wonder how Trabuco and Melitone have spirited themselves from Hornachuelos in Spain to Velletri in Italy, together with the Spanish soldiers. Female guerrilla soldiers are shown vigorously in battle, after the lines of Goya's drawings of the wars. Carlo's escape from death is due, not to angry gamblers, but to French marauders. Alvaro's pistol does not explode on the floor; when the Calatrava servants seize him by the wrist, he pulls the trigger from nervous reaction and so kills the Marquis (much more credible, though he cannot truthfully deny killing his sweetheart's father).

The stage is effectively and well filled, not only in the battle scenes, but also in Preziosilla's "Rataplan", where Susan Daniel, a deliciously lissom madcap gypsy, is matched in vivacity by a stationary yet dynamic chorus, and in the candlelight procession of the monks, or the absurd soup-kitchen episode, and the tavern supper (though Lennora is too conspicuously stationed there).

Sir Charles Groves conducts the revival, more effectively in sombre than in cheerful scenes; sometimes the singers seemed to be hoping for faster tempi, as was this member of the audience. He has a fine cast. Josephine Barstow's Leonora, predictably cogent, is sung with a new vocal freedom and expansiveness: her *mesa di voce* at the start of "Pace, pace" is worth the entrance fee on its own, though verbal clarity is still her Achilles' heel.

Tom Swift sings Alvaro's music most beautifully with long legato line only tightening uncomfortably in high notes, and acting with welcome naturalness often. Norman Bailey ideally suggests the family heir devoured by unthinking syndromes of hatred and revenge; so much of his singing was eloquent that one needly forgave his clumsy jubilation in "Egli è salvo".

Richard Van Allan made a young, personable, dignified Father Superior, gloriously sonorous to hear. Even Trabuco was given to Edward Byles, so that his brief but attractive part would be pleasantly sung and amusingly portrayed. *Forza* is an opera almost Shakespearian in its diversity, a quality emphasized in this textually generous production which should set standards for others, and, with its colourful staging and splendid singing, encourage British audiences to love it as ardently as do our friends in Italy and America, to range no farther.

Irwin Shaw's expert story telling

The Gentle People
Royal Exchange, Manchester

Irving Wardle

Before his arrival as popular novelist Irwin Shaw was a white hope of the radical American theatre and it is with some awe that one reads through the cast list of the 1939 Group Theatre premiere of this play, featuring Karl Malden, Lee J. Cobb, and Elia Kazan.

Shaw substitled the piece *A Brooklyn Fable*, which accurately sums it up as a peaceable story about a violent society. The gentle people are two old cronies who spend their evenings together fishing off a Coney Island pier and dreaming of pooling their meagre savings to buy a boat.

Dim in any case, this prospect is put right out of reach by a hoodlum who descends on them to extort protection money. The play offers no grounds for hope. Jonah and Philip are working-class immigrants who have been pushed around all their lives by employers and complaining womenfolk, and there is no fight left in them. However, this being a fable, Shaw finally gives them the strength to eliminate their enemy and fulfil their dreams.

The play is more ironic than sentimental, and it succeeds completely in permitting the two victims to commit murder in self-defence without undergoing contamination. The main technical achievement is the ability to soften the brutality into rueful fun. This also goes for the hoodlum, who throughout is presented as a product of American free enterprise to whom crime is no more than a business transaction. After beating up old Jonah he even gives him friendly advice to get over it in a Turkish bath.

The play is much less forgiving towards its womenfolk whose racketeering complicity is even harder to credit than the tom-toms of European fascism which Shaw invokes in the background.

At the lowest estimate, the piece remains expert storytelling, and Eric Thompson's production, switching at ease between the moonlit river and frowsty Brooklyn interiors, contains a pair of delicately affectionate performances by John Bennett and Harry Landis.

This notice is reprinted from Saturday's later editions.

Class Enemy
Theatre Upstairs

Ned Chaillet

A cry of pain is rarely articulate. It is more often a roar or an obscenity. In *Class Enemy* Nigel Williams puts words into the mouths of the inarticulate and achieves powerful invective and a disconcerting literary effect.

Class 5K in a south London comprehensive is a dead-end of education. The school has poured teachers into the room week after week only to have them so tormented by the six pupils that they have all fled in turn. For the pupils, waiting alone in their classroom for the latest teacher, there is the anticipation of further torments that they might inflict and the hope that the next teacher is actually someone who will care.

Mr Williams denies the pupils their new teacher long enough to put an edge of desperation on their attendance. Iron, the chief bully, a vicious rebel and claimant to a high IQ, forces each of the pupils in turn to conduct the class. Under his threats and assaults, powerfully convincing in Phil Daniels's painful performance, the boys parade their limited knowledge, parroting a sex education lecture or explaining how the breaking of windows can become a social release.

In the lectures, punctuated by frequent profanity and the authentic angry tones of the street, Mr Williams sometimes lets clarity overcome the limits of the boys' education and their verbal accomplishment becomes too effective. He gains his strongest points when he accepts the limits, when Nipper's lecture, "The Blacks Done It", breaks down into a furious, proto-fascist attack on blacks as job-stealers, home-wreckers, and the personal architects of his own miserable life. "Don't tell me it don't make sense", he cries, in a powerful performance by Tony London, "Nothin' don't make sense!"

Each character is so clearly drawn in his own desolation and so finely defined by each of the actors in an excellent company that understanding is made possible. But hope, that most necessary social factor, is all but denied. Mr Williams's play is frightening, frequently funny, and compassionate. The memory of the play, for those willing to feel the fury of Bill Alexander's production, will be slow to fade.

Standing on the touchline

David Williams

Tennyson
Poet and Prophet
By Philip Henderson
(Routledge, £6.95)

Edward FitzGerald, Tennyson's exact contemporary at Cambridge, and a wholehearted admirer of his early work as represented in the Poems of 1842, became, after that date, a confirmed and conscientious objector. Always after that, FitzGerald thought, Tennyson's work had "the air of being evolved by a Poetical Machine of the highest order".

There is truth in this. *In Memoriam* of course has lovely pictures; *To Vergil* dates from as late as 1882 and has all the power and felicity which caused the disconcerting men who were young with him to admire and rejoice. Yet none the less, on the whole, the work done during the last 50 years of his long life does show a slow decline into pretentiousness—and peevishness.

Why was this? Perhaps it was because of some inherent weakness in him. He brooded so long after Hallam's early death that by 1840 he was becoming reclusive and valetudinarian. He was leading a life of what Darley called "genteel vagrancy" and, apart from a quickly snuffed-out love-affair with Rosa Baring in the mid-1830s, seems to have shunned any purposeful and regular contact with the world and its business. The result of this was that his creative life began very early to lack the fuelling which can only be provided by strenuous experience. FitzGerald himself, too, of course, who grumbled so much about his friend, dried himself up through the same cause. And indeed, right to the end, the two men have temperamentally much in common. Asked when he was old which of his friends had meant most to him, Tennyson answered promptly: "Why, old Fitz, to be sure". What had happened to Hallam?

Tennyson was a man who became sorry for himself too quickly and too easily—because on the whole, once his disturbed childhood was over, he had it very cushy. Peel, the greatest of Prime Ministers, gave him a civil list pension of £200 a year for life when he was 36. Multiply this by 15 or so to get an approximate value of the grant in today's terms, and it becomes a useful standby for a man who chooses to do nothing else in life but cosmeticise his Muse and be melodious.

Mr Henderson quotes copiously from Tennyson's contemporaries as they have their say, either on the port-swigging, pipe-smoking youngster, or on the laureate and prophet hiding unsuccessfully from publicity in one or other of his stately homes. This gives a strong interest to a book which at times veers somewhat away from biography in the direction of compilation. The crucial years are the ones between 1833 and his marriage to the adoring, invalidish Emily Sellwood in June 1850. For the biographer *Locksley Hall* is the important poem to rely on here, and Mr Henderson rightly speaks of it at length, yet even so perhaps more about Tennyson the man could be deduced from it than appears here.

On the other hand the Hallam relationship is excellently handled. Was there a homosexual element in Tennyson's love for Hallam? Well, yes: of course there was. But this book rightly tends to the view that unnecessary fuss has been made about this. And it is certainly true that always, in all generations, an emotional flare-up resembling the Tennyson-Hallam intimacy happens to large numbers of young men and women. Sometimes the homosexuality is sensual and physical, sometimes it is idealized. But, whether the one or the other, the flare-up rarely lasts long. Tennyson's was idealized and brief; but the fact that Hallam died so young gave his passion the quality of unfinished business. It also gave him something to write about. And this, for a man who tended always to prefer standing on the touchline to battling it out in the scrum, was an urgent need.

Tennyson's relationship with Queen Victoria is also perceptively handled by Mr Henderson. But surely it was Disraeli, not, as Mr Henderson says, Tennyson, who pleased her (justifiably even if apocryphally) with the phrase: "We authors, Ma'am"?

The Sleeping Beauty
Covent Gardan

John Percival

First, a joyful requiem. With great pleasure I announce the demise of the Three Ivans, intruding bores who cluttered up the finale of the Royal Ballet's *Sleeping Beauty*. We reviewers nagged, readers of the magazine *Dance and Dancers* voted them the worst mistake of 1977. Never say the Royal Ballet ignores criticism. The pests have been put down and the music they stole is restored to Aurora and Florimund to round off their last duet.

The first pair of principals to benefit were Jennifer Penney and David Wall on Friday. Because she was injured earlier in the season, this was the first time I had seen her Aurora in the new staging. She has abandoned her former elegant simplicity for a kind of pinked grandeur. The wreathed smiles seemed too continuous and too hollow, the acting full of nods and becks.

It is the greater pity because, when she lets herself, she can actually dance the role better than most. But the little gesture that ended her first big solo was all too typical, seeming to ask "Wasn't that clever?" Yes, it was, but that is not what Aurora ought to be concerned about.

Stephen Beagley was Bluebird with Roselyn Whitten making her debut as Princess Florine (now properly so designated, another welcome reform). He cannot yet pace his solos to sustain his best standard throughout, and her role ideally needs a purer classical style, but they make a personable young couple and an improvement on the recent average.

Some of us said all along that the production could be improved; the admirable start on that process must be kept up. The next priority is surely to restore Carabosse's proper mime and the Lilac Fairy's wand; and need Catalabutte continue much longer to be dressed as a perambulating wedding cake?

Dancers off-stage and on

Maina Gielgud has devised a programme under the title *Steps, Notes and Squeaks* to be given at the Open Space Theatre for six days from next Tuesday. It shows a dancer's work off-stage as well as on and will include two unusual, perhaps unprecedented features.

One is that Svetlana Berisova will be seen coaching Miss Gielgud and Piers Beaumont in the interpretation and execution of the *pas de deux* from *The Sleeping Beauty* which will later be given as the programme's finale. The other is that Lynn Seymour will take part, publicly creating a passage of new choreography for the dancers at each performance, to music (different each night) specially written by Orlando Gough.

Also to be included is the *Squeaky Door* solo which Maurice Béjart created specially

a Special Report

BASINGSTOKE

Town on the move

by Patrick O'Leary

Basingstoke is like a favourite nephew whose rich uncle has speculated unwisely, and suddenly announces that the usual remittances will be curtailed. The young man is emerging a little slimmer, is having to raise the wind in other directions and practise a little make-do-and-mend; but in general he hopes to manage pretty well without the old boy.

For nearly 20 years this north Hampshire town has been growing at a hectic pace, most of the increased population and industry coming from London. Now the Greater London Council has realized that exporting its most enterprising firms and skilled workers depresses the quality of life for those who remain.

Although the flow of men and money from this source is drying up, the effect on Basingstoke is unlikely to be dramatic. True, there are empty office blocks, and the dreams of becoming another Croydon are fading; vandals are getting at some council houses faster than tenants arrive.

But sales of private homes are brisk. There is also a steady demand for shops and industrial property. It is curious that while politicians chide businessmen for not investing more, the evidence at Basingstoke and elsewhere is that many are putting money into factories and plant. But this can mean increased efficiency, with higher production from fewer workers, so the effect is not always what the gentlemen in Whitehall desire.

Several influences are at work to keep the town moving. Large-scale planning creates a momentum of its own, and this is not easily reversed, especially in a town less than 50 miles from London.

In addition Basingstoke has never been one of the new towns, entirely government-sponsored, so expansion remained under local control, with an eye on finance. It has been further restrained from some excesses perpetrated elsewhere by most fond for development being held by owners with large estates who part with it only grudgingly.

It was in 1959 that the borough council of the quiet market town of Basingstoke first agreed to provide homes for Londoners. Two years later a tripartite expansion programme was mapped out by Basingstoke, Hampshire County Council and London County Council. This scheme, endorsed by the Greater London Council when it replaced the LCC, set a target of homes and jobs for 11,500 London families in the town and the villages near by.

This figure has been reduced to 7,770 homes, and the last should be completed this year. The joint development group and the joint committee set up by the three authorities to carry out expansion were disbanded last year.

In its final annual report the committee pointed out that, as well as houses, 27 miles of main roads had been constructed, two million square feet of industrial floor space, several churches, and more than 30 schools. Population had risen by 45,000 above the 1961 figure of 30,100.

Council officials expect population to reach 113,000, but perhaps not by the target date of 1986. Part of this will come from natural increase, the authority being anxious that sons and daughters of the early settlers from London should not have to move away in search of work and homes.

Most of the necessary housing and factories will be on private estates, with a mini-town planned at Chineham to the north-east, and further development at Brighton Hill to the south-west. Progressively more of the existing housing stock is likely to become available for transfer.

Under the expansion scheme, homes financed with the GLC help were reserved for Londoners nominated by that body for 10 years after they were built, even if the original tenants left. That policy has been relaxed, with some offered to people off the local housing list. Another change has been that Basingstoke council is prepared to sell houses to sitting tenants.

Population figures were complicated by local government reorganization in 1974, which brought a number of small towns and villages such as Tadley, Kingsclere and Whitchurch into what is now Basingstoke District Council. These rural communities, which are themselves expanding, added perhaps 40,000 people to the statistics.

Progress has been monitored closely over the years. An example of the flexible approach is the treatment of 56 acres on the north of Basingstoke, beside Eastrop riverside park. This was designated for industry, but when the office boom came it was switched to the commercial market. As some blocks are to let, perhaps a few owners would like to switch back.

However, the biggest office development on the market, across the road from the railway station, is Alencon Link, named after the French town with which Basingstoke is twinned. This has 157,750 sq ft of space, including a 16-storey tower. Evidently the GLC still has faith in its protégé, since the building was financed by its superannuation fund.

Among organizations which have moved in are the AA, an early arrival, and Wiggins Teape, whose forbidding-looking headquarters has foliage along its terraces. These are known locally as the hanging gardens of Basingstoke.

Agents say they are receiving inquiries for empty offices, and that the outlook is livelier than 18 months ago. Meanwhile, smaller suites in the town centre are easier to let, at roughly the same rent as their bigger brethren, of £4.50 a square foot a year.

It was in this centre that a traffic-free precinct was built betwen 1966 and 1970, with shopping malls, a market square, bus station, indoor sports hall, multi-storey car park, basement service entrances to premises, and some offices and flats over the shops. A second phase of this development is being negotiated, providing more shops, including large stores, and extra parking.

Satellite housing estates round Basingstoke have footpaths to shops, offices and factories, and are served by buses. But most residents seem to belong to the car-owning democracy, and free parking often goes with the job.

The town has a ring road, although national expenditure cuts have left parts of it short of the desired motorway standard. Local knowledge is required to negotiate the resultant roundabouts and other hazards. The M3 and M4 provide access to London, Heathrow, Wales and the West, and eventually the route to Southampton will be M3 all the way.

Rail services are also fast and extensive. It is no longer necessary to change at Basingstoke, as Queen Victoria had to when travelling from Windsor to the Isle of Wight.

The town's chief executive, Mr D. W. Pilkington, said the council was confident the second phase of the centre would be viable. "It will provide a bigger variety of shops, and there will be less reason for people to go to Reading, London, or Southampton", he said.

He added a long-term ambition to put the seal on the town's development was the building of a cultural centre. "We need a large hall, a multi-purpose focal point for entertainment of a non-commercial nature", Mr Pilkington said. "It could also be used by firms holding large conferences."

Snowballing progress: the population has more than doubled since 1961

Growth equals cash plus demand

Much of Basingstoke's expansion is expected to take place at Chineham, north-east of the town. Work is likely to begin soon, and it should provide 4,000 homes. Many of the occupants will be second generation families, sons and daughters of Londoners who moved to Hampshire in the past two decades.

With its own shops, industries, schools and parks, Chineham will become a small town in its own right, although closely integrated with Basingstoke. Pace of development will depend on demand and the supply of cash.

Hampshire County Council has secured options to buy more than 600 acres of land following an agreement with the merchant bankers, Hill Samuel, but private investment will call the tune. These developments will have to contribute to local authority outlay on installing roads, drains and other services.

The scheme will take about 12,000 people to an area with a population at present of some 450. This has caused alarm in the neighbouring villages of Basing and Sherfield-on-Loddon. It is hoped to shield them from the worst of the intrusion by using existing woodland and open space as barriers between old and new.

Factories will be built on local estates set aside for general industry, although many inhabitants will travel to other sites or offices in Basingstoke. A sign of changing requirements is that on the master plan for Chineham 12 acres have been set aside for allotments.

It is proposed that the district centre should include a clinic, county library branch, public houses, supermarkets, a meeting hall, parking for several hundred cars, and probably an indoor sports club shared with a school. Elsewhere a few notable houses will be retained, including a rare example of a moated farm, and a 1903 house by Lutyens which is to become a county council school.

It may be the early 1990s before Chineham is complete, but the planners say: "It is hoped the district centre shops will be in operation by 1981 or soon after. Local parks will be established in advance of the completion of surrounding houses.

"The plan will require capital investment by both the public and private sectors. The private sector is expected to be responsible for the housing and industrial development, and the shopping and ancillary provision at the district centre."

They add: "The public sector will be responsible for the provision of infrastructure works and other services but this will depend upon contributions or guarantees from the private sec

It is the way of pla react sharply from t mistake. Thus at Bas a lone tower block rises at Oakridge monumental folly it ceeded by streets of two-storey houses whatever ingenuity cised in design and and in contour lan present a uniformly file.

At Chineham assured "the inte to design new housin wherever possibl groups of 200 to 400 whose size will help each area local ident

We can but hope.

Community spirit absent

by Pat Healy

The influx of about 9,000 London families into Basingstoke since 1961 has more than doubled the population, radically altered the age structure and fundamentally changed the housing tenure pattern. It has also transformed what some of the local people recollect nostalgically as a pleasant and peaceful market town into a conglomeration of concrete buildings in the centre which seems to create its own bustle.

The taxi-driver who took me to the well designed, modern open plan office of the housing department said that some of the older inhabitants of the town resented having their homes pulled down to make way for the mushrooming of industrialized council housing. They did not see why they had to leave the homes in which they had spent many happy years.

But he did not think there was much resentment against the swarm of new people who seemed to have settled down well. But then, he said, he had been there only since 1938 and was only just beginning to feel that he was accepted.

"Of course the local people resented it", Mr Gordon Mair, principal social worker for the Basingstoke area, said as he gazed out of his window at the huddle of buildings below. "Their town has not only been taken over, it has been destroyed."

Nearly half of all workers in the town are employed in the manufacturing industries, 53.2 per cent own at least one car, and the expansion has brought about a marked change in local housing conditions. Only 5 per cent of the people of Basingstoke live in accommodation that does not have exclusive use of hot water, a fixed bath or shower and an inside lavatory.

In the rural area surrounding the town, owner occupancy and car ownership are much higher but slightly more people live in households without the three basic amenities. In the town itself, the vast improvement in housing has led to the proportion of families having to share their homes being more than halved.

Sharing is much more common in town centres and the major towns of Hampshire reflect that pattern. In Southampton, 5.2 per cent of households share their homes and so do 6.6 per cent in Portsmouth. But in Basingstoke the proportion is less than 1 per cent.

Because the influx from London has been mainly of young families, Basingstoke has a declining proportion of elderly people. It also has few single pensioners living alone.

The prosperity brought to the town by the expansion of jobs and housing is reflected by the low level of rent rebates being paid in the town. Nationally, a high proportion of council tenants take up rent rebates, and half the population of Basingstoke lives in council housing.

But just under a quarter of council tenants in Basingstoke receive rent rebates, well below the national average. Tenants on estates with district heating systems pay higher rents because they pay a heating charge as well. But there is no evidence that they are more likely to receive rent rebates than other tenants.

The incoming families have shared in the prosperity. Many of them have now got decent homes for the first time in their lives whereas in London they would have had to wait many years. The town has tried to ensure that they do not lose touch with their extended families by taking their parents as well, provided that they are nominated by the Greater London Council. So far, about 700 elderly parents have been rehoused in Basingstoke.

Nevertheless, after the initial joy about having a good job and a decent home has worn off, many of the former Londoners have become unsettled. Mr L. R. Barnes, director of housing, points out that the Londoners were used to what is, for all its faults, the best urban transport system in the world. They were also used to a wide variety of facilities, from all kinds of entertainment and sports to limitless shopping opportunities.

"Facilities in the town have not always kept pace with the growth", Mr Barnes said. "It is a dead town. There is only one cinema and there are no flowers in public open spaces."

The housing department has an estate office in each area with staff available to sort out tenants' difficulties, as well as performing the normal housing management work. Nevertheless, the first community worker to be employed on one of the estates by the county social services department was instantly inundated with requests for help.

Mr Mair puts the blame for the lack of cohesion in Basingstoke on the lack of any sign of community spirit in the town, as well as insufficient effort in anticipating the adjustments people would have to make. A local Age Concern group tried recently to set up community care groups to encourage people to look after their neighbours, whether elderly, disabled or simply families needing some relief from their children. At their first public meeting 120 people turned up. At the second there were only 10 and four of those were already involved as either professional or voluntary workers.

On some of the newer estates, a high degree of vandalism and delinquency is becoming evident and many mothers who feel socially isolated are turning more and more to tranquillizers and sleeping pills. Because that is happening on the newer estates, it may be that Basingstoke will have to invest in more facilities to keep its population happy rather than hoping that they will settle down now that the expansion is over.

The author is Social Services Correspondent, The Times.

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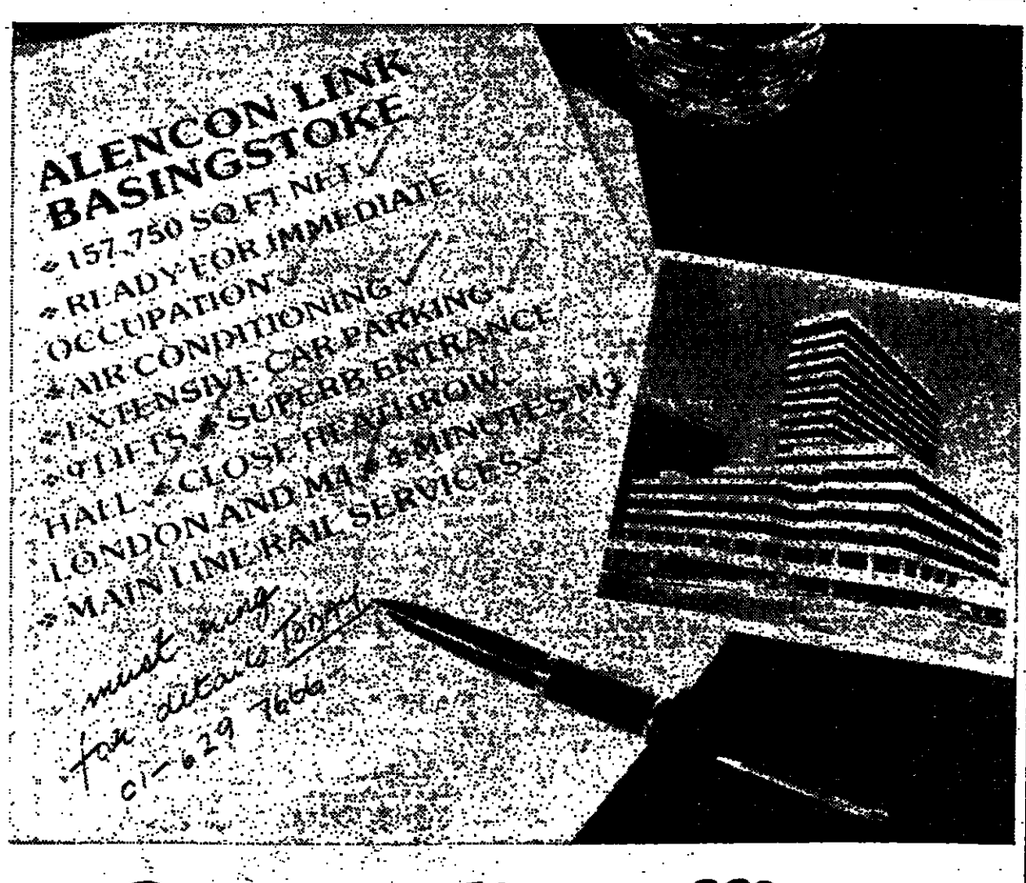

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A colder sense of realism

Charles Hemsley

The concept of the new ...stoke, intended to lift ...n its somewhat seedy ... of a market town had seen better days ... modern overspill area, ...omulgated by the plan- ...ith an air of euphoria ...rtainty. ...ppeared to be a policy ... could not be faulted. ...n was surely strangling ...y the very pressure of ...n ever-growing popula- ...

... euphoria was under- ...bly imported to Bas- ...e, though native resi- ... were to remain ...ressed. It remained for ...ade while the town ...red and reeled as the ... of its central area ...way for a new shop- ...entre, and housing and ...ial sites sprang up on ...n farmlands.

...y, there is a colder ... of realism. Against ...ce-proud record of ... the country's golden ...here even the halt and ...me were begged to ...eir selection of wait- ...bs, the employment ... are a sharp reminder ...k times.

...nployment used to be ... below 1 per cent. Now it is 4.5 per cent, and a baby-bulge among the over-spill families who flocked to the town a decade ago is likely to raise it still further. There are 10,000 children in the senior school classes within the area. About 300 young people are unemployed where once there were none, and careers officers say the town needs special consideration.

Basingstoke's expansion got off to a flying start because it came at a time when moving out of London was popular and when leases in the town were too attractive to be refused.

As the planners said then: "We have to attract the big names. This is the way it can be done." That was how it was done and markedly successful it all was.

Although there is a remarkable parallel between then and now—the need to create a big pool of jobs, especially for the semi-skilled—no similar carrot appears to be evident. Indeed, the adventurous type of man may easily claim that there is positive discouragement.

There is a ruthlessly applied determination that there shall not be any business expansion in the country area. So restrictive is this policy that John Wallis Titt, the Warminster-based family firm, was denied planning permission to use a disused railway cutting at Cliddesden as an agricultural service unit, despite its willingness to sign covenants.

Personal endeavour is restricted by the local authority. Not only does the council have the rights of the planners, but additionally it is by far the biggest holder of industrial land. Its first three estates to be developed at Daneshill, Houndmills and Viables—all areas on the perimeter of the town—are beginning to show a profit for the ratepayer.

They total some 500 acres. In addition, the local authority holds another 70 acres at Crockfords Lane and some 30 acres of the Wade Road site which abuts the Kingsland estate. This was part of a deal made by the Bilton group a decade ago for a mere £1m.

With Bilton's holdings on the Winchester Road estate, it puts the company into second place as the next biggest industrial landowner, followed by a relative newcomer, Louisville Investments and Planned Properties, which holds 80 acres to the north-west of the town.

This land, which has outline planning permission for industry, has been the subject of a wrangle over a compulsory purchase order by the district council.

By the time the order was available, the bottom had fallen out of the land market. Louisville insisted that the deal should go ahead and a figure of £5m was publicly quoted as the compensation required.

At the same time, Hampshire County Council, encouraged by the way the price of building land was accelerating, had bought 1,000 acres funded by Hill Samuel and involving an initial £13m—only to find that the slump had firmly arrived. The total cost of this adventure to the ratepayer is anyone's guess, but it is at last going ahead and the loss will run into millions.

Perhaps as a sign of the times that institutional money is again being channelled back into industrial land, Louisville Investments has told the district council that it will develop the site itself.

Mr Tony Vines manages the district council's land holdings. He is talking over deals at the moment involving three interested inquiries for units of between 100,000 and 150,000 sq ft, with another couple for 50,000 sq ft.

A year ago, he says, inquiries were mainly from companies seeking to do a bit of arithmetic to see whether a move would make them more viable. Today, he says, "there is a tremendous amount of interest".

Lansing Bagnall, the fork lift truck manufacturers, has a local workforce of 3,000 and sets the pattern of employment trends. If it shivers, Basingstoke truly shakes. Sir Emmanuel Kaye started the enterprise, which now has a turnover of £100m, in a modest collection of small buildings and with only a score of workers some 30 years ago.

In addition, the area's Conservative MP, Mr David Mitchell, is looked upon as the spokesman in the House of Commons for the small businessman, on whose behalf he has started a business bureau.

There have been murmurings from councillors that new development must take account of the need of the small unit for the beginner. But that is as far as the idea has progressed.

Moreover, there are many regulations which a council seeks to enforce as a landlord. By far the biggest obstacle is not an unwillingness to allow the odd infringement, but the very cost of a purpose-built unit.

Mr Vines points out that the 63,000 sq ft of small factories built two years ago by the district council, and split over 25 units, were going at £1.30 a sq ft. Anything available now would cost, he guesses, £1.75 a sq ft. But he also admits that while there are no plans even in the long term for such an endeavour, it would take some two years before such a factory development would be ready for use.

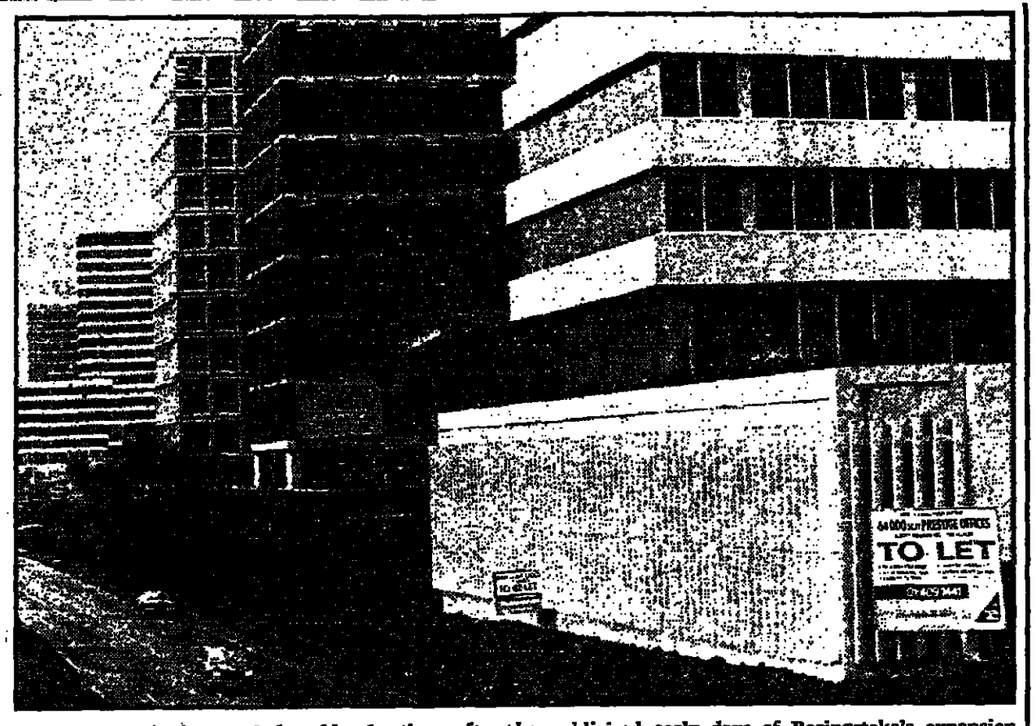
It could be, he thinks, that the local authority will do its best to encourage developers to concentrate more effectively on this end of the market. But developers are more intent on having one tenant—rather than a dozen who may or may not pay their rents promptly.

It is a fact, however, that Basingstoke escaped the really bad times. It is still a town where most wives work—or look after the children of those who do.

There have been closures. The worst, that of Baker Perkins design offices, led to 600 staff being on the market. But then the job market was still buoyant.

There have been others, such as the Guards clothing factory, with a staff of 120 workers, which was a casualty of the recession in the rag trade. But to balance out, there have been newcomers. Early on saw the arrival of Oxoid, an off-shoot of the Brooke Bond-Leibig group, Rima, part of an American multinational concern, and Motorola.

Every company which has migrated to Basingstoke openly confesses its delight at the result. The mix is obviously right. The land, the houses and the workforce are all there. All that is required is an upturn in the economy and a slice of luck.



Office space to let is a reminder of harder times after the publicized early days of Basingstoke's expansion. There are more hopeful signs about, however.

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Leisure for all

by Patrick O'Leary

Forecasting leisure needs is a chancy business. Since 1970 Basingstoke has had an indoor sports centre at the heart of its shopping precinct.

This centre, partly paid for by voluntary fund-raising and administered by a trust, provides basketball, badminton, five-a-side football, tennis, squash, a cricket gallery, weight lifting, and a swimming pool, to name but a few.

Yet what catches the visitor's eye is a notice outside announcing afternoon skateboard sessions, particularly when he has just sidestepped a young enthusiast hurtling down a car park ramp.

Basingstoke council has asked for tenders for laying out a skateboard park for experts, and parents are asking for more modest local tracks. But there are planning difficulties, and safety rules require fences to keep skaters away from innocent bystanders. Some of the money may come from the lottery recently started by the town.

Round at the nineteenth-century corn exchange they have seen it all before. Now renovated as the Haymarket Theatre, in its time it has also been a roller-skating rink.

A market survey of 600 local families revealed that the order of preference for an outing was: visiting a restaurant, cinema, public house, theatre, followed by going swimming, and attending the annual carnival.

It seems reasonable to assume that wives had a big hand in completing the questionnaire. Otherwise, eating out would surely have taken second place to watching Southern League football, county cricket or even point-to-point racing at Hackwood Park. Other male preferences might include the local golf course, or squash, for which a new private club has opened.

Perhaps the marketing survey also owed something to people choosing what was available rather than what they would like. Expansion has brought new restaurants to the town centre, and new hotels to its outskirts. One of these includes a cinema in a basement originally intended for a discotheque. The only other cinema has been split into two.

Public houses were included in developments, although some old favourites, including the old Horse and Jockey, have been swept away. There is a swimming pool at West Ham Park, in addition to that in the indoor sports centre.

Several schools have been designed for use as community centres when not occupied by children. The main hall at Queen Mary's sixth-form college accommodates recitals and chamber concerts.

Full-scale concerts have been put on at the sports centre, but it naturally lacks the comfort and acoustics of the real thing. Basingstoke's Georgian town hall, scene of dances and meetings, has been out of action for repairs.

Throughout the area, existing big old houses have been preserved and adapted for social activities. Even a former maternity home was commandeered as a temporary arts centre and headquarters of the Horseshoe Theatre Company, which puts on plays at the Haymarket.

Within walking distance of the town centre is a nature reserve, where waterbirds nest in the reeds and marshes. For such shy creatures it seems dangerously close both to the M3 and to Crabtree Plantation used by youth organizations for camping.

Mrs C. Case, Basingstoke's leisure and recreation officer, said: "There are over 200 clubs and societies, covering anything that can be called a hobby. There is also a council-owned leisure centre for young people. Some of the larger firms have their own sports and social clubs."

For the literary-minded the town has had famous residents, though few stayed long.

Jane Austen, born a few miles away at Steventon, shopped and attended balls in Basingstoke. Gilbert White, the Selborne naturalist, went to school there. Thomas Warton, who enjoyed a tetchy friendship with Dr Johnson, wrote a rather world-weary sonnet to the river Loddon, which he knew when his father was vicar of the parish church of St Michael's.

The church was founded by monks from Mont St Michel off the coast of Normandy. It contains a triptych altar piece, whose central panel is believed to be a sixteenth-century Flemish painting.

Tourists are drawn to the National Trust mansion, the Vyne, to the north of Basingstoke, whose visitors have included Henry VIII and Horace Walpole.

To the east a more sombre attraction is ruined Basing House, scene of one of the bitterest sieges in the Civil War. It was finally stormed by troops led by Cromwell. Treasure hunters are convinced that a fortune lies buried somewhere within the grounds.

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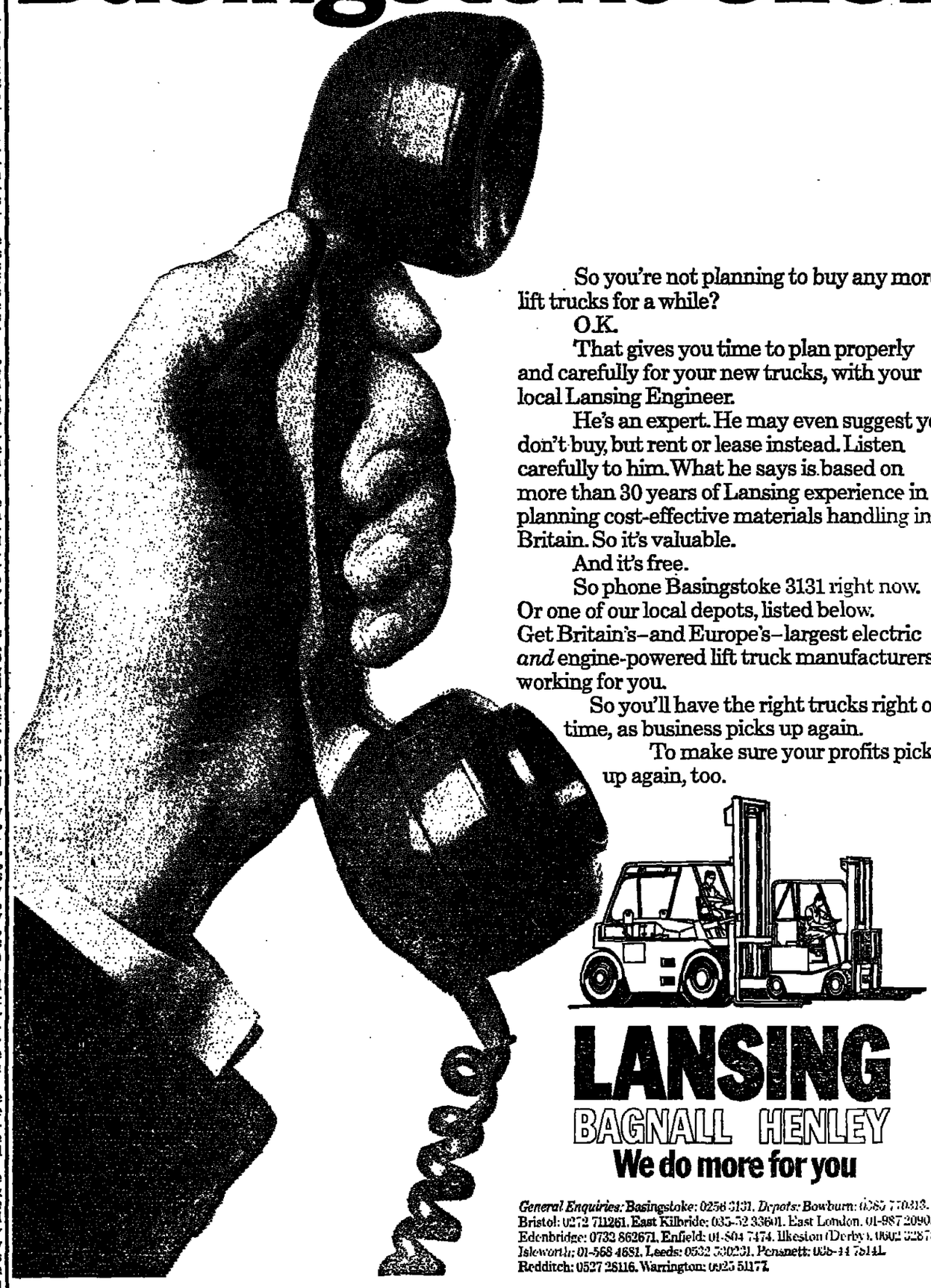

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SPORT

Football

Liverpool chasing a different kind of treble

By Norman Fox
Football Correspondent

Nottingham Forest's desire to upstage Liverpool and perhaps begin a new era is still a matter of debate. Their dismissal from the FA Cup by West Bromwich Albion on Saturday left them with the League Cup and the championship within reach, but Liverpool have some answers of their own. They may yet take from this season a record of having played at Wembley three times.

This week at Anfield, Liverpool should dispose of Benfica in the quarter-final round of the European Cup. If they can then avoid Juventus in the semi-final round, they can be confident of beating anyone in the final, which is at Wembley on May 10. Next Saturday they meet Forest in the League Cup final, also at Wembley, and they have already been there once this season, to play Manchester United in the Charity Shield.

Fancifully, the League Cup final is seen as a matching of old and new champions, and certainly this may well be the first time that the traditional cinderella among the three domestic competitions becomes the most appealing single match of the season. Liverpool, typically, will be involved on the day that counts.

While Forest were taking the weekend's unwanted publicity through defeat, Liverpool were quietly recovering from two recent setbacks by beating Leeds United 1—0 at Anfield before the day's largest crowd of nearly 50,000. Emlyn Hughes, their captain, reports that Wembley was put to the back of their minds and that they got down to work more efficiently than of late. I would not be the least surprised to see them gain fresh confidence against Benfica and be in the mood to brush past Forest next Saturday.

A lot depends on whether Forest can restore any loss of confidence in tomorrow's league game against Leicester City. Not that they have cause to feel too dispirited by the standard of their play at the Hawthorns where they were without their two regular full backs, Anderson and Barrett. Against Liverpool, they will not be able to include Shilton, Gemmill and Needham, but in previous League Cup ties they have overcome that problem somewhat better than the loss of the defenders last Saturday.

Without Forest, the FA Cup semi-final round draw today is not the most appealing of recent years. Equally, the sixth round, was badly overshadowed by ugliness. The crowd disturbances at Millwall put that ground in danger of temporary closure. There is a small, but growing danger that football is becoming not only the vantage point of hooligans who have virtually no interest in the game itself but of violent political extremists.

Millwall suffered humiliation on the field, losing 6—1 to Ipswich Town who scored three times in the last five minutes, but the second division's other survivors, Orient, managed to hold Middlesbrough to a goalless draw at Ayresome Park where the signs of the times was to see "Boro" desperately trying to battle against a visiting team's defensive tactics. The replay in London tomorrow should be a brighter affair.

The favourites, Arsenal, were more than a little troubled by Wrexham at the Racecourse Ground, but one is tempted to suggest that the competition benefited from their victory because they have the potential to play attractively in the final. Indeed, a meeting with West Bromwich Albion at Wembley could be something to savour after a largely tepid cup season.

A busy week ahead sees Aston Villa joining Liverpool in European adventures. They leave for Barcelona tomorrow, but cannot be too sure of themselves after being held to a 2—2 draw by Cruyff and colleagues in the first leg of a Uefa Cup quarter-final round tie at Villa Park. The only good news of a weekend in which they lost 2—1 to Norwich City was that Gidman was not hampered by the injury from which he had just recovered and that Gray played for the third team—his first full match in eight weeks.

The Kop finds its voice again

By Stuart Jones

The sign denoting the destination of the bus was clear. "Football Ground" it read. It seemed as natural for everyone to assume that it was travelling to Anfield and that they would see a home victory when they arrived there. Both assumptions were correct on Saturday. There was a familiar ring about the score (1—0), the scorer (Dalglish) and the fact that Neal missed a penalty, his third failure of the season.

But, against Leeds United, it was not all as it should have been. For a start, Clemence was absent for only the second time in six years, they struggled to control midfield—their usual stronghold—and even their cathedral choir was matched by a sprinkling of Yorkshire singers. It had been an unusual week for Liverpool anyway, with seven goals conceded in two successive defeats.

They should have conceded two more within five minutes but Hankin chose to head over from five yards and Clarke struck the bar from 10. Indeed, Clarke's waywardness in front of goal—he was presented with four opportunities—added to the unusual tone of the afternoon. So did the actions of the referee, Mr Seel, who left at the interval to a deafening chorus of abuse. He had already rejected strong claims for a penalty when Souness was held before booking Souness, for a foul, and Dalglish, for dissent, on the stroke of half-time, which did not help his popularity.

It must be rare, too, for a member of the opposition to roam so freely in the middle regions. His name, Tony Curry. Significantly, he overshawed Kennedy, not only his opposite number here but also his England superior. An artistic exponent of the long ball, he was aided by Flynn, his diminutive partner, who added variety with the short ball. Together, they cut neat holes in the red mesh without just reward.

Normal service was resumed in the second half. Within a minute, Dalglish put the finishing touch to Hughes's low cross from the left, the Kop found its voice and Leeds began to recede under the pressure. Hart, their two-day-old signing from Blackpool, had adequately filled the aerial gap left by McQueen but, left stranded by a cross, he handled it.

Neal's penalty thudded against the right-hand post and rebounded to his feet. Before he could restrain himself, he tried again and gave away a free-kick. Liverpool pressed forward but the best chances fell at Clarke's feet. He missed them both comfortably and Liverpool will be thankful that they escaped punishment on the eve of a week of trials.

On Wednesday, they should move smoothly into the last four of the European Cup at the expense of Benfica. Victory there may encourage them to go on to Wembley on Saturday and claim the one trophy that has eluded them—the League Cup. If so, Nottingham Forest's hopes will, in a week, have been reduced from a trebled to a single.

LIVERPOOL: P. Ogrizovic; P. Neal, T. Smith, P. Thompson, R. Kennedy, E. Hughes, K. Dalglish, J. Case, S. Heighway, G. Souness, D. Fairclough.
LEEDS UNITED: D. Harvey; B. Stevenson, P. Hampton, B. Flynn, P. Hart, T. Cherry, F. Gray, R. Hankin, A. Curry, A. Clarke, A. Graham.
Referee: C. N. Seel (Carlisle).

Fire-breathing dragon is slain by Arsenal

By Clive White

It took Arsenal, one of the boldest young teams in the land to slay Wrexham, the little Welsh dragon, at The Racecourse Ground on Saturday. Wrexham were still breathing fire in their fourteenth Cup hour long after Arsenal had plunged home the sword. Arsenal have the burns to prove it.

Having turned back Bristol City, then roasted Newcastle United, Wrexham were always going to be serious contenders for this trophy and when the end came in the sixth round they were unfortunate to lose 3—2, beaten by their own hasty finishing and Arsenal's ruthless efficiency.

Arsenal, confronted at every turn by these busy-bodies from the third division, could never establish a rhythm and were constantly forced to rely on chicanery, instinct and eventually fear to stay alive. Not surprisingly the general opinion of the Arsenal players afterwards was that Wrexham had posed them more problems than anyone else this season. The home crowd, however, did not feel they could return the compliment.

Arsenal practically stumbled across their 3—1 lead when Brady, a specimen of composure amid all the panic, took a wild swipe at goal and succeeded in ballooning the ball perfectly to Young. The raw, red-headed Scot brought the ball down with skill you would not have believed possible a year ago and pumped in a volley from a fine angle which gained from a deflection off a Wrexham player.

However, Arsenal never looked happy and Wrexham, though deflated then, were soon puffing out their chest again and scored seven minutes later in the seventy-ninth minute when Whittle cared slackness in defence. Wrexham were on the prowl now for another of those sensational finales which seemed more inevitable than any before. It was not until the final whistle sounded that you realized we were just being greedy; Wrexham had already given us a rare story of heroism.

Wrexham brought a refreshingly simple but enormously successful brand of teamwork to this year's competition. They have no outstanding individuals, save for the much-publicized McNeil, who though he saw his dream go awry at least had the satisfaction of maintaining his record of a goal in each round with a headed equaliser after half-time.

It was ironic that his favourite striker, Macdonald (reputed to be worth five McNeils on the transfer market) should look so pasty in comparison, though he scored, too, patting in from five yards. Sunderland scored the second with a crisp header, indirectly the result of a doubtful corner-kick decision and a rash clearance by Roberts. Considering their fortunate equalizer in similar circumstances against Blyth, Wrexham could have no quibbles.

Thomas, the little Welsh international, was probably Wrexham's outstanding player, worked feverishly in midfield like a bee late with his pollen. Shinton, too, showed he had the speed and ability to hurt Arsenal.

Now Wrexham must return to the more important and relatively mundane task of gaining promotion to the second division. They may yet see Arsenal in Europe. There is still the Welsh Cup to be won.

WREXHAM: E. Niedzwiecki; A. Hill, A. Dwyer, G. Davis, J. Roberts, M. Thomas, R. Shinton, M. Sutton, D. McNeil, G. Whittle, L. Cartwright.
ARSENAL: P. Jennings; P. Rice, S. Nelson, D. Price, D. O'Leary, W. Young, L. Brady, A. Sunderland, M. Macdonald, F. Stapleton, A. Hudson.
Referee: T. Reynolds (Bratton, Wiltshire).

Hands up for hand ball: Albion appeal successfully as Woodcock finds the net.

Forest's parting is sweet sorrow

By Norman Fox

The treble was an awful lot to expect of Nottingham Forest. Seasonal commitments, the loss of both regular full backs, and being paired in the FA Cup sixth round with West Bromwich Albion, a team of similar outlook though only a single objective, all combined to destroy the illusion of invincibility. Albion beat them 2—0 at the Hawthorns on Saturday but more convincingly than that.

If, as had been suggested, Forest needed to prune themselves from the Cup for the sake of strength in the League and next Saturday's Football League Cup final against Liverpool at Wembley, they were curiously reluctant to be parted from the glamour of it all. They played persuasively well, drawing sympathy when they were denied by almost indecent bad luck, but Albion played better. It was a thoroughly satisfying contest.

A goal by Regis, Albion's second, was the highlight and the crucial act. Albion led after 15 minutes when Alistair Brown glanced on Statham's ball into the penalty area and Martin lifted it over Shilton's head, but Forest finished the first half looking solidly determined. The power with which they attacked after Albion scored again two minutes into the second half proved the value of the goal which Regis took with a self-confident thrust that one thought was a pleasure of the past. Mulligan had lobbed the ball forward from well inside the Albion half. It dropped over Regis's shoulder and he sprinted forward to reach it on the first bounce and unhesitatingly shoot past Shilton.

Albion defended those gains against enormous pressure, but were always the more composed team. They had experienced players in all the right places, whereas Forest were at their most vulnerable where Albion liked to attack. Johnston tormented Bowyer, a natural forward playing at full back. Regis won Johnston's centres with his athletic leaping above Burns and Needham. Trewick, a comparative newcomer, looked elegantly promising in midfield, and Martin was superb. But at times of difficulty it was Wile and Mulligan, who were wise and calm. Young Statham, though, went forward from full back sometimes looking more like an old-fashioned inside forward and he was at least the equal of his more senior colleagues.

In such a spirited match it was natural that both goalkeepers should attract special attention. Godden was early into the action diving across to Gemmill's fierce low shot that rebounded off his chest. O'Neill, the most industrious and effective Forest player, then brought another fine save from Godden with a strong header and later Withe's similarly positive header was turned over the bar.

In between, Shilton seemed to have no chance when Alistair Brown broke away across the halfway line, but, with Tony Brown and Regis unmarked to his left, shot the ball into Shilton's body. Yet near the end a full back, Mulligan, had to save Albion on the line; another example of their good judgment and Forest's wretched luck.

So ended Forest's remarkable run of 22 unbeaten matches, but at least they fell to a team of like spirit; a side who have had their targets limited by some inconsistency, but are now bent on reaching Wembley. Forest will still be there next Saturday, but slightly less sure that their opponents, Liverpool, are bound for the museum.

WEST BROMWICH ALBION: A. Godden; P. Mulligan, D. Statham, T. Brown, J. Wile, A. Robertson, M. Martin, A. Brown (sub, L. Cunningham), C. Regis, J. Trewick, W. Johnston.
NOTTINGHAM FOREST: P. Shilton; I. Bowyer, F. Clark, J. McGovern, D. Needham, K. Burns, M. O'Neill, A. Gemmill, P. Withe, A. Woodcock, J. Robertson.
Referee: P. Partridge (Cockfield).

Only Aberdeen are forced to try again

Morton provided the surprise of the day in the fifth round of the Scottish Cup by scoring twice in the last few minutes to force Aberdeen, the holders, to a 2—2 draw. Aberdeen seemed to be cruising home, leading with goals from Davidson and Jarvie when Ritchie scored in the 87th minute and Goldthorpe snatched the equaliser in the dying seconds.

The three other premier league clubs won through to the semi-final round. Rangers, the favourites, beat Kilmarnock 4—1, Dundee United defeated Queens Park 2—0 and Partick Thistle beat Dumbarton 2—1. Johnstone, Hamilton, who won the man-of-the-match award. McDonald and Cooper scored for Rangers. McCulloch scored a late goal for Kilmarnock.

Celtic scored their first home win of the year and collected two valuable points to climb up the premier league table. They beat Ayr United 3—0 and now have 23 points, one ahead of Hibernian and St Mirren.

Clydebank remain at the foot of the table with 11 points after their defeat by Motherwell. Ayr have 19 points. Edvaldsson, Glavin and McCluskey scored three goals inside eight minutes of the first half for Celtic and the match was over as a contest by half-time.

Hibernian produced their brighest scoring form of the season in crushing St Mirren 5—1. Abercrombie gave St Mirren a fine start with a goal in six minutes but Hibs were level two minutes later and 2—1 ahead at half-time.

Orient's tight marking gets full marks from purists

By Martin Tyler

This was not so much a Cup tie, more a tactical campaign supremely conducted by Orient. Half a dozen goalmouth skirmishes apart, the match was bereft of stimulating incident, with satisfaction only for the purists, who could marvel at Orient's defensive discipline, and the 2,500 loyalists who had journeyed from the Mile End Road to see Middlesbrough held to a goalless draw.

The first division side—with seven wins and a draw in their last eight matches—could never extricate themselves from the web that was woven by Orient's man-for-man marking system. Gray never left Ashcroft's side, Hoadley tracked Cummins, Mills will never forget Roffey's face so often were the two in close proximity, and Fisher and Armstrong are now surely on first name terms. Behind the markers Roeder, as a genuine sweeper, showed composure, an ability to use the ball and a reading of the game that earned him the compliment of being mentioned in the same breath as Beckenbauer.

The game's few chances all fell to Middlesbrough but through the strength and determination more associated with the side under Jack Charlton than because of the extra flair that John Neal has introduced this season. On the stroke of half-time Jackson, for once guilty of misjudgment, was caught off his line but found Fisher booting Ashcroft's header to safety. Ten minutes into the second half the diminutive Cummins looped a header over the goalkeeper but it clipped the top of the crossbar. Mahoney was much farther off the target when Cummins again momentarily lost Hoadley to pull the ball back to him eight yards out.

Yet three times in the last quarter of an hour Orient could still have been robbed of the draw they mightily deserved. Ashcroft contrived the miss of the match when Gray—suffering from double vision throughout the second half—let the ball run to him. There were those who doubted Ashcroft's eyesight when he swung tensely at the opportunity and fashioned a grotesque mis-kick. Jackson gave the lie to his advancing years by flicking over a thunderous shot from Johnston, the 17-year-old Australian, and then providing the final blocking save in a frenetic goalmouth scramble in the very last minute.

Orient's problem in tomorrow's replay is how to maintain their defensive strangehold and yet add a winning dimension in attack that was never in evidence on Saturday. Both clubs are seeking their first ever place in the semi-final round and Brisbane Road promises to be the scene of another finely poised encounter—even though you will probably have to be a partisan or a purist to really appreciate it.

MIDDLESBROUGH: J. Platt; J. Craggs, T. Bailey, J. Mahoney, S. Boam, R. Ramage, D. Mills, S Cummins, B. Ashcroft, T. McAndrew (sub: C. Johnston), D. Armstrong.
ORIENT: J. Jackson, B. Fisher, B. Roffey, T. Grealish, P. Hoadley, G. Roeder, K. Godfrey, N. Gray, J. Mayo, P. Kitchen, D. Payne.
Referee: J. Hunting (Leicester).

Today's fixtures

7.30 unless stated.

THIRD DIVISION: Plymouth Argyle v Lincoln City.

FOURTH DIVISION: Southport v Reading.

SOUTHERN LEAGUE: Premier division: Hillingdon v Maidstone; Telford v Cheltenham; Worcester v Nuneaton. First division, north: Kidderminster v Enderby. First division south: Bognor Regis v Andover; Salisbury v Folkestone-Shepway; Tonbridge v Dorchester.

NORTHERN PREMIER DIVISION: Great Harwood v Stafford Rangers. Cup: Semi-final, second leg: Wigan Athletic v Boston United.

ISTHMIAN LEAGUE: Premier division: Croydon v Hendon. First division: Wokingham Town v Harlow Town.

RUGBY UNION: Tredegar v Pontypool (7.0).

Rescue operation rebounds on Millwall

By Geoffrey Green

The latest outbreak of violence at the Lions' Den on Saturday was an insult to the name of that noble creature. The one comfort is that those Millwall maniacs, who pretend to support the dockland second division club, will not be seen again on the way to Wembley. Ipswich Town gained a thumping 6—1 victory to reach their second FA Cup semi-final in four seasons and left the aptly-named Cold Blow Lane with the angry words of their manager, Bobby Robson, warning that these thugs are fast killing the game.

It proved a field day, of course, for sensation-seekers and candid cameras as the referee took both teams to their dressing rooms for a 20-minute break while police with drawn truncheons, fought a running, bloodied battle to clear the invaders off the pitch. At that point Ipswich led only 1—0 with an early goal by Burley, their right back, and it was soon apparent that this latest trick of trying to get a match abandoned—as at Leeds earlier this season—was in operation.

The referee, however, announced over the public address system that he would complete the match whatever the circumstances. This helped to draw the fangs of violence while Millwall are now left to face stern disciplinary action by the Football Association. At this rate football, if it is not already soon dead as a spectacle, could end up being played on locked and empty grounds as indeed once did happen at a Cup tie replay during the early months of the First World War. On that occasion, however, it was to prevent the midweek disruption of essential war work.

The match itself needs little description. Ipswich lived on a different plane as they outclassed the opposition. Their technique, all-round teamwork and discipline, were of an altogether higher grade and Millwall had no answer to the speed and footwork of men like Mariner, Woods, Talbot, and Mills.

Yet for almost an hour the advantage remained only one up to Ipswich with that early 30-yard rising shot to the top corner of Johns's net from Burley. Just after half-time and all the crimson rioting, they survived a small crisis when Osman lobbed a back pass to his stranded goalkeeper which missed the Ipswich net by a whisker. If Millwall had been given an equalizer then it might well have become quite a different ball game.

As it was, Ipswich raised their standards another notch and with two quick goals by the rampant Mariner from passes by Osborne and Turner they were up and away oper the horizon. At 0—3 down Millwall pushed the brave Kitchener up front from centre-half to centre-forward in an attempt at a rescue operation. It merely led to a fatal hectic finish in which four goals arrived in the last five minutes.

First Kitchener challenged Cooper under the Ipswich crossbar, the ball ran loose and Mehmet, a 17-year-old red-headed Turkish Cypriot born in London, replacing Cross on the left wing, made it 1—3 from the rebound. That stung Ipswich. In the eighty-eighth, eighty-ninth and ninetieth minutes Wark, Talbot and Mariner once more found the net in rapid fire to double their total and departed for home thankful to survive what had threatened to be a dangerous situation. Behind them they left the tall dockland cranes with heads bowed in shame and sorrow.

MILLWALL: N. Johns; D. Donaldson, J. Moore, P. Walker, B. Kitchener, A. Hazell, I. Pearson, B. Chambers, B. Hamilton, T. Lee, R. Cross (sub, D. Mehmet).
IPSWICH TOWN: P. Cooper; G. Burley, M. Mills, B. Talbot, A. Hunter, R. Osman, R. Osborne (sub, M. Lambert), J. Wark, P. Mariner, R. Turner, C. Woods.
Referee: W. J. Gow (Swansea).

Athletics

Connor puts spotlight on forgotten event

From Cliff Temple
Athletics Correspondent
Milan, March 12

A silver medal for Keith Connor, the triple jumper, in the European indoor championships here tonight confirmed that his undoubted talent for an event so long dominated by the Eastern Europeans is also matched by his temperament for the big occasion. The jump which took him into second place, 54ft 2½in, was only fractionally below his own recent national indoor record and yet it came at a moment when the Italian crowd were acclaiming with typical patriotic fervour, their 400 metres gold medal winner, Pietro Mennea.

To have Connor in second place, and David Johnson in seventh position with 52ft 11in, in these championships, was the biggest boost for an event often overshadowed in Britain since Fred Alsop finished fourth in the 1964 Olympic Games. Connor, from Slough, in only his second important international meeting, thus secured his place in the European select team to meet the United tSates here on Tuesday night.

Britain's total of three medals in the two-day championships consisted of Connor's silver and a bronze medal won today by Geoffrey Capes in the shot, to add to Susan Reeve's bronze in the long jump on Saturday.

Capes, like Mrs Reeve, was leading the competition early on with his throw of 65ft 11¼in, and even when he was pushed back to second place in the fourth round by the former Olympic champion, Komar of Poland, with 66ft 1½in, there was still hope that he could at least maintain his record of having finished first or second in the championships every year since 1974.

But in the fifth round an effort of 67ft 2¾in by Reijo Stahlberg put even that into doubt, and won for Finland one of their three gold medals this afternoon. The real surprise of the competition, though, was the failure of the top ranked competitor, Schmidt, of East Germany, whom Capes feared, to reach the top eight out of 10.

The nearest British approach otherwise to a medal was, somewhat unexpectedly, Berwyn Price in the 60 metres hurdles. Never the fastest of starters, which is a distinct disadvantage in the short indoor event, he was seemingly destined to occupy a rather isolated sixth place as they approached the last flight of hurdles. Then two of the medal contenders, Bryggare, of Finland, and Pusty, of Poland, fell leaving Price in fourth place.

In the noisy surroundings of the Palazzo dello Sport, where the strong Italian opinion about right and wrong never ceased to be loudly expressed whenever one of their countrymen was winning or jostled, the atmosphere was at times like Piccadilly Circus during the rush hour. High jumpers had to pick their moment to dash through the circling 3,000 metres runners, and across the triple jump run-up, to fit in their own approach runs.

With the popular but temperamental Mennea surviving the pressure to win the 400 metres in the closing strides after twice having to chop his stride in what ... have seemed a particularly ... trophobic race, the estadium ... shook. Only the success of ... Simeoni, the Italian high jumper, on Saturday matched ... decibels.

It was good, though, to see the medals being spread perhaps ... widely than usual around Europe, whether it was a silver for ... Bulgarian sprinter, Petrov, ... unexpected gold in the 3,000 metres for Markus Ryffel, ... Switzerland. Ryffell narrowly ... off the favourite, Emiel Puttemans, of Belgium, a past champion, ... 7min 49.5sec. Only ... Nicholas Rose, studying in the United States, has run a ... time among Europeans this ... and the absence of any ... competitor in this event, ... a source of gold in the ... brought a special tinge of ... ness to anyone from ... of harriers."

Both the men's and women's 800 metres were won in ... times than recorded by Britain's Sebastian Coe and Jane Colebrook last year, but the women's ... metres final was set alight by ... Romanian world indoor record holder, Natalia Marasescu, ... some spirited ... Although she was overtaken ... her team colleague, the 37-year-old Ileana Silai, in the last 30 metres, all three medal winners were ... ter than Mary Stewart's ... time last year, which was ... world indoor best.

The United States team for ... match against the European ... side here on Tuesday night did ... arrive, as expected, in Milan ... morning. Instead they were ... snowbound in New York, and ... now not expected to arrive ... 9 am tomorrow.

Saturday

MEN'S FINALS: 60 metres: 1, ... Kolesnikov (USSR), 6.64sec; 2, ... Petrov (Bulgaria), 6.66; 3, A. Aksi... (USSR), 6.73. Pole vault: 1, ... Slusarski (Poland), 5.45 metres; ... V. Trofimenko (USSR), 5.40; 3, ... Sergienko (USSR), 5.40; 13, ... Hooper (GB), 5.00.

WOMEN'S FINALS: High jump: ... S. Simeoni (Italy), 1.94 metres; ... B. Holzapfel (W. Germany), 1.91; ... V. Kielan (Poland), 1.88. Long jump: 1, J. Nygrynova (Czechoslovakia), 6.62 metres; 2, L. ... Szabo (Hungary), 6.49; 3, S. Reeve (GB), 6.48.

Yesterday

MEN'S FINALS: 400 metres, 1, ... Mennea, 46.51sec; 2, R. ... (Poland), 46.55; 3, N. Chernetski (USSR), 46.72. 800m: 1, M. Taskin... (Finland), 1:47.4; 2, O. Beyer ... Germany), 1:47.7; 3, R. ... (France), 1:47.8. 1,500m: 1, ... Lokkanen (Finland), 3:38.2; 2, ... Wessinghage (W Germany), 3:38.2; ... J. Straub (E Germany), 3:... 3,000m: 1, M. Ryffel (Switzerland), 7:49.5; 2, E. Puttemans (Belgium) ... 3, J. Peter (E Germany) ... 60 hurdles: 1, T. Munkelt (E. Germany), 7.65; 2, V. Kulebyakin (USSR), ...; 3, G. Buttari, 7.86; 4, B. Price (GB), 8.12. Long jump: 1, L. Szalma (Hungary), 7.83 metres; 2, R. Desruelles (Belgium), 7.76; 3, V. ... (USSR), 7.73. Triple jump: 1, ... Piskulin (USSR), 16.82m; 2, K. Connor (GB), 16.53; 3, A. Yakovlev (USSR), 16.47. Shot: 1, R. Stahlberg (Finland), 20.48m; 2, W. Komar (Poland), 20.16; 3, G. Capes (GB), 20.11.

WOMEN'S FINALS: 60 metres: ... M. Oelsner (E Germany), 7.12 (world best); 2, L. Haglund (Sweden), 7.13; 3, L. Storozhkova (USSR), 7.... 400m: 1, M. Sidorova (USSR), ... 2, R. Bottiglieri, 53.18; 3, K. ... (Austria), 53.56. 800m: 1, ... (E Germany), 2:02.3; 2, T. Petrova (Bulgaria), 2:02.5; 3, N. ... (Romania), 2:03.4. 1,500m: 1, ... Silai (Romania), 4:07.1; 2, N. Marasescu (Romania), 4:07.4; 3, B. Kraus (W Germany), 4:10.15. Shot: ... Fibingerova (Czechoslovakia), 20.67; 2, M. Droese (E Germany), 19.7...; 3, E. Wilms (W Germany), 19.94.

Ice skating

Three new stars emerge to defy astronomical odds

From John Hennessy
Ottawa, March 12

The ice dance completed a series of unexpected results in the world figure skating championships here last night. Once Irina Rodnina and Alexandr Zaitsev (Soviet Union) had commanded the gold medals for the pairs, there was no knowing what might happen. In the event three new champions emerged, Charles Tickner (United States) in the men's competition, Anett Pötzsch (East Germany) in the women's, and finally Natalia Linichuk and Gennadi Karponosov (Soviet Union) last night. Any bookmaker would have offered astronomical odds against such a treble before the season started.

Miss Pötzsch came from second place to depose Linda Fratianne; Miss Linichuk and her partner came from third place to replace their compatriots, Irina Moiseyeva and Andrei Minenkov; Tickner just came from nowhere to confound all and sundry.

There was, alas, a British casualty in the ice dance. Janet Thompson and Warren Maxwell, silver medal winners last year, were fourth this time, overtaken not only by the two Russian couples but also by Krisztina Regocy and Andras Sallay. They also finished fourth in the European championships in Strasbourg.

Perhaps we in Britain should have seen the writing on the ice, because Brenda Long, together with a West German judge, had given Miss Linichuk and Karponosov first place in Strasbourg. Here in Ottawa the winners were superior in every element, partly due to their own sharper form, partly due to a decline on the part of their compatriots. And it seemed symbolic when the Minenkovs (they are married) collapsed on their final lift a second or two from the end.

Miss Thompson and Maxwell skated a fine free programme but were still merked behind the Hungarians, whom they needed to overhaul for the bronze medals. Only the judges from Canada and France gave them preference. Jayne Torvill and Christopher Dean, the second British couple (Kay Barsdell and Kenneth Foster having withdrawn through illness), were given an ovation after four minutes of sheer delight and by general consent, lower marks than was their due. But eleventh place in their first world championship is not bad.

The women's title returned to East Germany after a lapse of four years. Two of the ... judges, those from the United States and Japan, preferred ... holder, Miss Fratianne, and ... could be that three others ... have swung to her defence ... for an error early in her programme. She was still placed first in the free, but partly ... feel, as a tribute to her reputation and partly faute de mieux.

Denise Biellmann, of Switzerland, is more athletically gifted but this was not quite her night. The triple Salchow in combination with a double Axel and her loop did not come off and she, too, needed two feet to survive her triple loop. Even so, she received better marks than Miss Fratianne for technical merit ... declined on artistic impression.

Perhaps the most attractive performance came from Lisa-Marie Allen, a tall stately blonde Californian who achieved a superb double Axel off an Ina Bauer spread, a difficult manoeuvre brought off by only one other competitor, Susanna Driano (Italy) who, to her own surprise, finished with the bronze medal at her ... attempt.

Miss Pötzch, however, ... placed above Miss Allen in the free skating, safely accomplishing ... two triple jumps and both Salchows. If her's was not a win in the grand manner of Tickner ... the final night it was sufficient for the purpose. Miss Pötzsch's victory confirmed the present trend in skating whereby it is ... exception rather than the rule for a solo champion to maintain his or her hold on the title.

Karena Richardson, the British champion, finished eleventh, ... advance of four places on last year, but unfortunately she ... unable to survive her triple Salchow, newly and successfully introduced in Strasbourg.

ICE DANCING: 1, N. Linichuk-G. Karponsov (USSR), 11 placings, 205.40pts; 2, I. Moiseeva-A. Minenkov (USSR), 16 and 203.00; 3, K. Regoczy-A. Sallay (Hungary), 29 and 197.64; 4, J. Thompson-W. Maxwell (GB), 35 and 196.86; 5, L. Rehakova-S. Drastich (Czechoslovakia), ... 192.16; 6, L. Wighton-J. Dowding (Canada), 48 and 192.82; 7, N. Zueva-A. Vitman (USSR), 69 ... 186.30; 8, C. Fox-R. Dalley (US), 6? and 185.94; 9, S. Smith-J. Summers (US), 82 and 179.76; 10, S. ... Handschmann (Austria), 93 ... 175.04; 11, J. Torvill-C. Dean (GB), 92 and 177.68.

WOMEN'S CHAMPIONSHIP: Final: 1, A. Pötzsch (E Germany), 11 placements, 188.42 pts; 2, L. Fratianne (US), 16 and 187.92; 3, S. Driano (Italy), 33 and 179.04; 4, D. Lindner (W Germany), 45 and 177.54; 5, D. Biellman (Switzerland), 52 and 176.94; 6, E. Vodorezova (USSR), ... and 177.98; 7, L.-M. Allen (US), ... and 177.56; 8, E. Watanabe (Japan), 77 and 172.80; 9, P. Hill (US), ... and 172.44; 10, C. Weissenberg (W Germany), 87 and 170.60; 11, K. Richardson (GB), 103 and 167.20.

Weekend results and tables

First division

Bristol City	0	Everton	1
Coventry C	1	Leicester C	0
Derby Co	1	Chelsea	1
Liverpool	1	Leeds United	0
Newcastle U	2	Manchester U	2
Norwich City	2	Aston Villa	1
West Ham U	1	Wolverhampton	2

	P	W	D	L	F	A	Pts
Nottingham F	29	19	7	3	54	18	45
Everton	31	16	9	6	58	36	41
Manchester C	30	17	5	8	56	33	39
Arsenal	31	15	8	8	41	26	38
Liverpool	31	16	6	9	42	28	38
Coventry C	30	15	7	8	58	46	37
Leeds United	31	14	8	9	46	37	36
Norwich City	31	10	13	8	41	47	33
W Bromwich	29	11	10	8	43	38	32
Derby Co	30	10	10	10	39	45	30
Aston Villa	29	11	7	11	31	28	29
Bristol City	32	9	11	12	39	39	29
Manchester U	31	11	7	13	47	48	29
Middlesbrough	29	10	9	10	31	38	29
Chelsea	30	9	10	11	36	46	28
Ipswich T	29	9	8	12	32	38	26
Wolverhampton	30	9	8	13	38	45	26
Birmingham C	30	10	4	16	38	51	24
QP Rangers	29	4	12	13	33	49	20
West Ham U	31	6	8	17	36	52	20
Leicester C	31	3	11	17	13	45	17
Newcastle U	28	6	4	18	32	51	16

FA Cup sixth round

Middlesbrough	0	Orient	0
Millwall	1	Ipswich T	6
West Bromwich	2	Nottingham F	0
Wrexham	2	Arsenal	3

Scottish Cup fifth round

Aberdeen	2	Morton	2
Dundee U	2	Queen's Park	0
Partick Th	2	Dumbarton	1
Rangers	4	Kilmarnock	1

FA VASE: Sixth round replay: Burnham 1, Almondsbury Greenway 3.

ARTHURIAN LEAGUE: Old Aldenhamians 7, Old Salopians 0; Old Brentwoods 4, Old Wykehamists 0; Old Carthusians 7, Old Malvernians 2.

SCHOOLS MATCHES: Hampton 2, Latymer 0; King Edward VI, Southampton 1, Old Edwardians 4; St Clement Danes 1, Brentwood 3; Southall 4, Preston Manor 2; Trinity, Croydon 3, Whitgift 4; Westminster 1, UCS 0.

Second division

Blackburn R	0	Bristol Rvrs	1
Blackpool	3	Hull City	0
Brighton	2	Stoke City	1
Burnley	4	Sheffield U	1
Mansfield T	0	Bolton W	1
Notts County	3	Oldham Ath	2
Southampton	2	Crystal Palace	0
Tottenham H	2	Charlton Ath	1

	P	W	D	L	F	A	Pts
Tottenham H	32	16	13	3	65	32	45
Bolton W	31	19	7	5	51	27	45
Southampton	31	17	8	6	49	31	42
Brighton	31	15	10	6	47	31	40
Blackburn R	30	14	9	7	45	39	37
Oldham Ath	31	11	11	9	42	41	33
Blackpool	31	12	8	11	50	41	32
Fulham	29	11	8	10	39	32	30
Luton Town	32	11	8	13	42	38	30
Crystal Pal	30	10	10	10	39	37	30
Bristol Rvrs	31	9	12	10	46	53	30
Sunderland	30	8	12	10	48	47	28
Notts County	30	9	10	11	43	48	28
Sheffield U	30	11	6	13	44	56	28
Stoke City	29	10	7	12	29	31	27
Charlton Ath	30	9	9	12	44	54	27
Orient	29	6	13	10	30	34	25
Cardiff City	30	8	8	14	37	59	24
Hull City	31	7	9	15	27	36	23
Burnley	31	7	9	15	35	51	23
Millwall	29	6	11	12	28	41	23
Mansfield T	30	6	8	16	39	54	20

Scottish premier division

Celtic	3	Ayr United	0
Clydebank	0	Motherwell	2
Hibernian	5	St Mirren	1

	P	W	D	L	F	A	Pts
Rangers	26	18	4	4	58	31	40
Aberdeen	26	15	6	5	44	21	36
Dundee U	24	10	6	8	27	18	26
Motherwell	26	10	5	11	35	34	25
Partick Th	25	10	4	9	31	35	24
Celtic	24	10	3	11	36	33	23
Hibernian	23	9	4	10	25	24	22
St Mirren	26	8	6	12	38	43	22
Ayr United	25	7	5	13	24	46	19
Clydebank	25	3	5	17	14	46	11

NORTHERN PREMIER LEAGUE: Bangor City 1, Barrow 0; Gainsborough 1, Lancaster 0; Macclesfield 0, Frickley 3; Matlock 4, South Liverpool 0; Morecambe 2, Great Harwood 1; Mossley 1, Scarborough 0; Netherfield 0, Boston United 1; Stafford Rangers 0, Gateshead 1; Workington 1, Wigan Athletic 4; Worksop 1, Northwich Victoria 0.

Third division

Bradford City	2	Carlisle U	2
Bury	0	Portsmouth	0
Cambridge U	2	Hereford U	0
Exeter City	3	Lincoln City	0
Chester	2	Rotherham U	1
Gillingham	2	Preston NE	1
Oxford U	3	Colchester U	0
Port Vale	1	Swindon T	0
Shrewsbury T	0	Peterborough U	0
Walsall	2	Chesterfield	2

	P	W	D	L	F	A	Pts
Cambridge U	35	18	9	8	61	41	45
Wrexham	31	17	9	5	54	32	43
Preston NE	34	16	11	7	60	30	43
Gillingham	35	14	14	7	58	46	42
Tranmere Rvrs	34	14	11	9	46	33	39
Walsall	33	12	14	7	43	35	38
Bury	35	12	13	8	48	38	37
Peterborough U	32	12	12	8	35	25	36
Chester	34	9	18	7	40	45	36
Swindon T	31	13	10	9	49	41	36
Colchester U	34	11	12	11	44	56	34
Shrewsbury T	35	11	12	12	47	41	34
Carlisle U	34	9	16	9	44	43	34
Chesterfield	32	12	9	11	39	33	33
Exeter City	34	12	9	13	39	43	33
Oxford U	35	11	10	14	42	50	32
Lincoln City	35	10	11	14	34	44	31
Sheffield Wed	33	8	12	13	34	41	28
Port Vale	34	7	14	13	37	51	28
Plymouth A	33	6	13	14	38	50	25
Bradford C	35	8	9	18	41	58	25
Hereford U	33	7	11	15	34	41	25
Rotherham U	30	8	8	14	35	46	24
Portsmouth	35	4	15	16	31	58	23

Scottish first division

Alloa Ath	0	Hearts	2
Arbroath	1	Airdrieonians	0
Dundee	3	Queen of South	0
Stirling Alb	5	St Johnstone	1

	P	W	D	L	F	A	Pts
Dundee	31	20	5	6	71	36	45
Hearts	30	18	7	5	62	35	43
Morton	28	18	5	5	60	32	41
Dumbarton	29	11	13	5	49	37	35
Stirling Alb	30	12	9	9	46	39	33
Kilmarnock	30	10	10	10	34	36	30
Arbroath	30	9	12	9	36	33	30
Hamilton A	30	9	10	11	45	45	28
St Johnstone	29	11	6	12	42	48	28
Airdrieonians	30	8	9	13	37	49	25
Queen of Sth	29	7	10	12	37	52	24
Montrose	29	8	6	15	41	50	22
Alloa Ath	31	6	7	18	32	60	19
East Fife	30	3	7	20	31	61	13

OTHER MATCH: Dunfermline 2, Montrose 0.

Fourth division

Grimsby T	1	Barnsley	0
Hartlepool	1	Southend U	0
Huddersfield	2	Darlington	1
Northampton	0	Crewe Alex	0
Reading	1	Scunthorpe U	0
Southport	1	Brentford	3
Torquay U	2	Halifax	2
Watford	1	Aldershot	0
Wimbledon	3	Bournemouth	1
York City	2	Swansea C	1

	P	W	D	L	F	A	Pts
Watford	33	24	4	5	66	26	52
Southend U	33	18	8	7	49	26	44
Newport Co	35	16	7	12	56	55	39
Brentford	32	14	10	8	62	42	38
Barnsley	34	13	12	9	43	30	38
Stockport Co	35	14	9	12	47	35	37
Aldershot	33	13	11	9	46	35	37
Swansea City	33	13	10	10	52	34	36
Grimsby T	32	15	6	11	38	37	36
Huddersfield T	33	11	13	9	48	38	35
Torquay U	33	11	13	9	41	41	35
Reading	32	14	6	12	40	39	34
Bournemouth	34	11	11	12	33	38	33
Darlington	35	12	8	15	44	48	32
Doncaster	33	11	10	12	39	48	32
Scunthorpe U	33	11	9	13	36	43	31
Northampton T	33	11	9	13	45	56	31
Wimbledon	35	8	14	13	44	57	30
Crewe A	34	10	10	14	34	53	30
York City	34	10	8	16	39	46	28
Halifax T	34	6	16	12	34	45	28
Hartlepool	33	10	6	17	37	57	26
Southport	32	3	16	13	37	51	22
Rochdale	35	6	6	23	34	65	18

Scottish second division

Brechin City	0	Albion Rvrs	1
Falkirk	0	Berwick R	0
Raith Rovers	2	Cowdenbeath	2
Stenhousemuir	0	Clyde	2
Stranraer	3	East Stirling	0

	P	W	D	L	F	A	Pts
Clyde	28	14	9	5	45	25	37
Berwick R	27	13	10	4	47	31	36
Raith Rvrs	27	11	12	4	45	27	34
Albion Rvrs	28	14	5	9	54	37	33
Falkirk	26	11	10	5	33	26	32
Forfar Ath	27	14	3	10	47	38	31
Dunfermline	25	10	8	7	33	28	28
Stranraer	28	11	6	11	41	45	28
Cowdenbeath	28	10	6	12	60	56	26
Queens Park	27	7	10	10	31	40	24
E Stirling	29	9	5	15	38	52	23
Stenhousemuir	28	7	9	12	33	50	23
Meadowbank	28	3	9	16	27	56	15
Brechin C	26	4	4	18	28	46	12

SOUTHERN LEAGUE: Premier division: Barnet 3, Dover 1; Dartford 2, Yeovil 0; Grantham 0, Maidstone 1; Hillingdon 0, Cheltenham 2; Kettering 2, Weymouth 1; Minehead 1, Gravesend 1; Nuneaton 1, AP Leamington 0; Redditch 2, Atherstone 1; Telford 2, Bath 1; Wealdstone 2, Hastings 0. First division: North: Bedworth 2, Enderby 3; Bromsgrove 3, Cambridge City 2; Burton 1, Banbury 1; Corby 0, Barry 0; Dunstable 3, Milton Keynes 0; Gloucester 1, Bridgend 4; Oswestry 0, Wellingborough 0; Stourbridge 0, Witney Town 1; Tamworth 4, King's Lynn 0. South: Andover 0, Taunton 1; Ashford 2, Trowbridge 2; Canterbury 0, Bognor Regis 4; Dorchester 1, Addlestone 0; Folkestone, Sheppey 0, Romford 0; Hounslow 0, Basingstoke 1; Margate 1, Salisbury 1; Poole 0, Chelmsford 0; Tonbridge 1, Aylesbury 2; Waterlooville 0, Crawley 0.

ISTHMIAN LEAGUE: Premier division: Bishop's Stortford 0, Wycombe Wanderers 1; Carshalton Athletic 1, Enfield 2; Croydon 1, Walthamstow Avenue 2; Kingstonian 0, Barking 1; Leytonstone 0, Southall & EB 0; Slough Town 0, Woking 1; Staines Town 3, Tilbury 0; Sutton United 3, Hitchin Town 0; Tooting & Mitcham 0, Boreham Wood 1. First division: Aveley 2, Wembley 3; Bromley 2, Corinthian-Casuals 1; Dulwich Hamlet 2, Wokingham 1; Hampton 2, Chesham United 2; Harlow Town 1, Finchley 0; Harrow Borough 3, Clapton 0; Harwich & Parkeston 2, Ware 2; Hertford Town 0, Maidenhead United 1; Hornchurch 0, Oxford City 2; St Albans City 2, Walton & Hersham 1.

ATHENIAN LEAGUE: Chalfont St Peter 2, Erith & Belvedere 1; Edgware 3, Marlow 1; Harefield United 2, Uxbridge 1; Kingsbury Town 0, Alton Town 3; Leyton-Wingate 0, Billericay Town 1; Redhill 0, Hoddesdon Town 4; Ruislip Manor 0, Windsor & Eton 1.

NORTHERN LEAGUE: Whitby 2, Whitley Bay 1; Evenwood 0, Ashington 3; Tow Law 2, Blyth Spartans 3; Ferryhill 0, North Shields 1; West Auckland 0, Consett 2; Billingham 1, Bishop Auckland 3; Horden 1, Crook 2; Willington 3, Penrith 1; Durham 2, Shildon 2.

FA TROPHY: fourth round: Altrincham 4, Winsford Utd 2; Bedford 0, Leatherhead 0; Merthyr Tydfil 1, Runcorn 1; Spennymoor United 1, Dagenham 0.

European results

BELGIUM LEAGUE: Charleroi 1, La Louvière 1; Beveren 1, Beringen 0; Waregem 1, FC Bruges 1; Beerschot 0, RWD Molenbeek 1; Lierse 2, Standard Liège 3; FC Liège 0, Antwerp 1; Anderlecht 3, Courtrai 0; CS Bruges 1, Lokeren 1; Winterslag 4, Boom 1.

DUTCH LEAGUE: Den Haag 1, Sparta Rotterdam 1; Nijmegen 2, PSV Eindhoven 2; Venlo 1, Twente Enschede 1; Amsterdam 3, Haarlem 2; Volendam 1, Ajax 6; Telstar Velsen 0, Utrecht 2; Go Ahead Eagles Deventer 4, Vitesse Arnhem 0; Roda 3, Breda 0; Feyenoord 2, AZ67 Alkmaar 2.

EAST GERMAN CUP: Semi-final round, first leg: Magdeburg 4, Dynamo Berlin 0; Erfurt 1, Dynamo Dresden 2.

FRENCH LEAGUE: Bastia 0, Sochaux 0; Nancy 1, Rouen 0; Bordeaux 1, Nantes 0; Rheims 0, Nice 0; Strasbourg 1, Valenciennes 1; Marseilles 4, Lyons 0; Lens 1, Metz 2; St Etienne 1, Laval 0; Paris St Germain 5, Nimes 0; Monaco 1, Troyes 1.

HUNGARIAN LEAGUE: Dunaujvaros 1, Honved 4; Ferencvaros 0, Raba Eto 0; Vasas 1, Haladas 0; MTE 1, Ujpest Dozsa 1; Pecs 0, Szeol 0; Kaposvar 1, DVTK 0; Videoton 2, Elore 1; Bekescsaba 1, Csepel 0; Tatabanya 3, LTB 1.

ITALIAN LEAGUE: Atlanta 0, Juventus 2; Fiorentina 2, Roma 0; Foggia 1, Genoa 1; Lazio 1, Vicenza 3; AC Milan 0, Inter Milan 0; Perugia 2, Napoli 0; Torino 2, Bologna 0; Verona 1, Pescara 0.

WEST GERMAN LEAGUE: Bayern Munich 1, Borussia Mönchen Gladbach 1; Saarbrucken 3, SV Hamburg 5; Stuttgart 3, Kaiserslautern 0; St Pauli 3, Eintracht Frankfurt 3; Fortuna Düsseldorf 2, 1860 Munich 0; FC Cologne 5, Duisburg 2; Eintracht Brunswick 0, Borussia Dortmund 1; Bochum 1, Schalke 04 1; Werder Bremen 4, Hertha Berlin 3.

YUGOSLAVIAN LEAGUE: Radnicki 1, Partisan 1; Sarajevo 2, Sloboda 1; Trepca 0, Hajducnost 0; Red Star Belgrade 1, Hajduk Split 1; Belgrade 0, Dynamo 0; Vojvodina 1, Celik 0; Olympia 1, Rijeka 0; Osijek 1, Velez 1; Zagreb 1, Borac 0.

SPANISH LEAGUE: Burgos 1, Elche 0; Real Madrid 6, Rayo Vallecano 2; Espanol 2, Valencia 2; Sevilla 1, Real Sociedad 1; Salamanca 1, Betis 0; Hercules 1, Athletic Madrid 1; Santander 3, Cadiz 0.

Latest European snow reports

	Depth (cm) L	U	Piste	Conditions Off Piste	Runs to resort	Weather (5 pm)
Andermatt	70	270	Good	Varied	Fair	Fine
Spring skiing on all slopes						
Avoriaz	130	190	Good	Varied	Good	Fine
Slush on lower slopes						
Grendelwald	10	90	Fair	Heavy	Poor	Fine
Wet snow on most runs						
Isola 2,000	180	250	Good	Varied	Good	Fine
Warm weather softening snow						
La Plagne	175	280	Good	Varied	Good	Fine
Good spring snow						
Niederau	25	45	Bad	Varied	Poor	Cloud
Conditions worsened by rain						
St Anton	30	380	Good	Spring	Fair	Fine
Lower slopes slushy						
Zermatt	130	240	Good	Varied	Fair	Fine
Excellent piste skiing						

In the above reports, supplied by representatives of the Ski Club of Great Britain, L refers to lower slopes and N to upper slopes.

SPORT

Rugby Union

Carter's senseless kick opens the door for opposition

Peter West
Rugby Correspondent

...ere was a cracking good ...h and a climax of high ...tement at Coventry on Satur... when the home side were ...kful to reach the semi-final ...d of the John Player Cup ... a victory over Bristol by a ..., a try and two penalty goals ...ts) to one goal a try and one ...ity goal (13).

...e italics are meaningful be...e, midway through the second ... Bristol's left wing, Carter, ... given instant marching orders ... Ken Pattinson for kicking ...borough on the ground—a ... of senseless violence that ... all but the only cloud on an ...wise thoroughly wholesome ...st. The victim of it at once ...ed three comfortable penalty ...s which, in the last analysis, ... Bristol the game. Without ..., the visiting side, being level ...ries and conversions, would ... won the day.

...ose points stretched Coven... lead to 16—9, but the Bristol ...urds, now reduced to seven ... (with the flanker, Baker, ...tched to a wing), certainly ... not done with yet. Pullin ...d notice of his timeless skills ...lding two more notches to a ...l of strikes against the head ... in a period of sustained ...l pressure, Coventry were ...ised close to their line after ...orough had had a clearance ...harged down.

...a tap move, a phalanx of ...l forwards, charging flat out ... some way back, timed to a ... their arrival for the crucial ... and the lock, Pomphrey, ... through for a try not much ...pectacular than the one he ...reviously scored from behind ...ncout.

...fact that Hignell made a ...ot a simple enough conver... was not vital because Bristol ...l another score. This they ...ened to achieve in injury ... after Sorrell had sliced a ...enalty shot—with an attack ... broad front rudely cut off ...tchison's interception. The ..., Casper, that seasoned ... Broderick, and the flanker, ...s, were all involved in a ...ate Coventry counter-thrust ... if the last pass, from ...s to Broderick, had been ...le, I daresay the roof at ...n Road would have taken

Bristol certainly had possession enough but the activities of a rather plain looking midfield were not enhanced by an inconsistent performance from their scrum half. Coventry, who missed Darnell at lock—most of all at the lineout—had the flair and pace behind the scrummage to score two good tries in the first half.

The first of these involved a dummy loop move by Aitchison behind a scrummage, and an inside pass by Duckham for the blind side wing, Paul Knee, who drove through close to the posts for a try converted by Rossborough. Hignell soon got three points back for a ruck offence but, just before the interval, Bristol's centres were trapped offside in their 22 and Rossborough, "scanning" the situation in a flash, at once moved the ball left from a tap for Preece to send in the other Knee, Russ, at the left hand corner. The Knees, by the way, are cousins, not brothers, as I reported on Saturday morning.

Coventry, by then facing a stiffish breeze, soon increased their lead to 13—3 in the second half when Bristol fell off-side again in the middle, and Rossborough landed his first penalty. Their defence, moreover, looked well capable of keeping out the Bristol backs, but it proved inadequate when Gorvett won a lineout for Bristol and Pomphrey, receiving from Sheppard, got his first try with a powerful drive to the posts—for a conversion by Hignell, from 20 metres out.

It is debatable whether Pomphrey is quite large enough to become an international lock, and he himself sees his best position as being on a flank, where he played for England under-23 in Canada. He must have, if it should suit his club's book, a glowing future as a loose forward. Coventry have some promising players in that area, too, and Oliver is one who may be heard of with some regularity in the future.

COVENTRY: P. A. Rossborough (captain); R. Knee, D. J. Duckham, P. S. Preece, P. Knee; K. Aitchison, C. Grimshaw; L. Campbell, C. F. Weston, J. M. Broderick, B. F. Ninnes, C. McCarthy, S. Oliver, S. Gregory, G. Robbins.

BRISTOL: A. J. Hignell; J. Lane, N. Hunt, J. Kelly, R. Carter; D. Sorrell, F. A. Pearn; M. J. Fry, J. V. Pullin, A. Sheppard, A. Troughton, N. Pomphrey, M. Baker, S. Gorvett, M. Rafter (captain).

Referee: K. A. Pattinson (North Midlands).

Taking off for touchdown: Alexander on his way to scoring Harlequins' first try.

Harlequins pack find easy prey

By Reg Henry

Harlequins upheld London pride in this year's John Player Cup by repelling the northern challenge on Saturday. They had the muscle for the job and had surprisingly little trouble flexing it to beat Liverpool by two goals and two penalties (18pts) to a goal (6) for a place in the semi-final round.

What a difference a few days can make. The previous week Liverpool had upset London Welsh by descending on them like bargain hunters at a sale. But at the Stoop Memorial Ground they found the shutters up and no opportunity left for rapacity and cut-price points. Instead of making crunching tackles, they were continually turning to chase the ball kicked over their heads.

The home side's overall superiority was based on forward domination. Liverpool's vaunted tenacity was tamed by a strong and stubborn Harlequins pack who soon placed their heavy hands upon the balance of the match. Muscular rucking, mauling, and wheeling ensured that their grip was never loosened.

The first half was attritional. Liverpool began nervously and in the third minute Bushell kicked an easy penalty when Morris, over eager, fell offside at a scrummage five. After half an hour Alexander picked the ball out of a scrummage 10 metres out and dummied his way to the line. Bushell converted. Generally it was a period of touch kicking and at the lineouts the Harlequins spring-heeled All Black, Whiting, seemed a threat to low-flying aircraft. At half time Harlequins led 9—0.

The second half was more open. Liverpool, getting nowhere in the forwards, now looked more to their backs for salvation and they put together some promising attacks. Cruelly, their best effort backfired and effectively ended their hopes. After a high kick Harlequins were caught in possession near their line and from a ruck the ball was moved swiftly along the Liverpool threequarters to Killen, who was unmarked; but a difficult pass was dropped, Birkett picked it up, and 75 metres further on, David A. Cooke touched down under the posts for a try that Bushell converted. Soon after Bushell kicked another penalty.

Killen scored a late try, which he converted himself, after a dummy run by Hennigan had deceived the Harlequins' defence. It was some sweetening of the bitter pill of defeat, which Liverpool had not swallowed since October.

HARLEQUINS: K. Bushell; C. Lambert, D. A. Cooke, G. Birkett, G. Wood; J. Macaulay, P. Rawle; T. Claxton, P. Hollis, M. Claxton, P. Whiting, C. Kelly, S. Edlmann, A. Alexander, D. H. Cooke.

LIVERPOOL: J. Hennigan; M. Killen, P. Rahilly, M. Pye, T. McGillicuddy (sub, D. Colford); A. Askew, T. Morris; P. Robins, P. Dadswell, J. Crellin, J. McKeon, A. Atkinson, I. Naughton, G. Thomas, J. Hardy.

Referee: B. Head-Rapson (Notts, Lincs and Derbys).

Cricket

Dexter could bring back dash and romance to England's game

By John Woodcock
Cricket Correspondent

After 108 days away from home, in which they have played 64 days cricket in Pakistan and New Zealand, not many of them when runs or wickets were coming easily, the England party return home, some by the direct route, some not. If not one of the better England sides they have been well liked and to have won three of the last four matches is encouraging.

Only three weeks ago there was still precious little to show in the way of gain. Pakistan had been disappointingly barren, with, from the younger players, only a good last Test match by Edmonds and a good first Test by Miller to offset a succession of drawn games and the loss of Brearley with a broken arm. Not only had the first Test match in New Zealand just been lost, but England in their second innings had been bowled out for 64. The final record, in spite of the awful caution of England's batting in the last Test match, is a lot better than seemed likely then.

To add to the good form of Edmonds there is now the all-round excellence of Botham. Taylor, too, has had a good tour. The success of these three has meant that Underwood, Greig and Knott have been missed less than I would have thought possible when the team set out. Of the other Englishmen to join Mr Packer, Amiss, having been dropped from the England side early last season, would almost certainly not have been chosen for Pakistan and New Zealand. Woolmer, who would have been, would have helped no doubt; yet after the tour to India and Australia a year ago, when all five of them were in the party, England returned from Melbourne, as they do from Auckland now, wondering what on earth to do about their batting.

When a side can leave out Old and Hendrick from a Test match in New Zealand there is not a lot the matter with the faster bowling. This one, too, fielded magnificently. In Botham there are the makings of a great all-rounder, and Edmonds, whose bowling has improved steadily on this tour, is also good enough in other departments, especially at short leg, to be regarded at some future time as a genuine all-rounder. Edmonds and Botham are both in Boycott's debt for constraining them to make more than they did of their talents. If Miller had the same conviction there would be no need to worry about him either. As it is, he has yet to score a first-class hundred, though in a Test match against Pakistan he made 98 not out and against New Zealand at Christchurch he made 89.

Of 15 first-class matches on the tour there have been no more than half a dozen occasions when anyone has batted with the slightest freedom. Roope did so in a couple of early matches in Pakistan and Rose in an early match in New Zealand, Botham did it twice in Christchurch and again last Wednesday; Edmonds managed it briefly in the Test match at Christchurch, as did Old against Canterbury and Central Districts. Randall, sad to say, never did it, nor did Boycott. Radley, in his long innings this week, showed how assiduous, but not how assertive, he can be.

Where Randall used to prance out to bat, practising his cover drive, he now walks out going through the motions of the forward push. Because of his glorious fielding his value to the side is in no way reflected in the runs he makes. But the question has to be asked whether England should persevere with someone at number three or four, where Hammond and May and Cowdrey and Compton and Barrington used to bat, who has scored only 368 runs in 11 Test matches at an average of 24.5 since his famous Melbourne innings. Because Randall's fielding is such a wonderful tonic and so great an attraction I hope they do, but it must be touch and go.

Any assessment of the tour just finished must take into account the one that is next in line—to Australia in only seven months' time. It looks now, so far as a compromise with Mr Packer is concerned (a compromise which his players, if not their overlord, so desperately desire), that we may be past the point of no return, at any rate for another year. It follows, therefore, that the battle for the Ashes in Australia next winter will probably have opposition, and that it will be of a spectacular nature, partly because those who provide it will have nothing to bother about in the way of national pride. In World Series Cricket the meretricious, with the commentators' help, is too easily mistaken for the real thing.

To hold Australia in thrall, as India have just done with such bewitchery, England will need to bat in a much less careworn way than they have done for the past four months. There being a shortage of batsmen really capable of it, it will not be easily done. Nor, I am afraid, is Boycott, for all his dedication, the man to see it through. The captaincy has made him, if anything, more cautious than he was before, and if there are those who claim that this is because he cannot afford to fail that has not been so in the last two Test matches. From an England captain there needs to be a less inprospective lead.

The chances are that Brearley will take the side to Australia. He would be unlucky not to, having lost the job only through injury and done it successfully before that, with an overwhelming victory over Australia last summer already to his credit. To give the England side a buccaneering touch, and in the special circumstances of the moment, I would think seriously of trying to persuade Ted Dexter to make the tour. At 42 he is the same age as Bobby Simpson, who has done such an important job for Australia in the face of the Packer offensive; he has kept himself fit, and there is now the money in the game that there was not when he left it to earn more. An almost legendary figure he could still bring to England's cricket the dash, the romance and the daring it needs.

Final averages for Test match series in New Zealand

England batting

	Inns	NO	Runs	HS	Avge
C. Radley	2	0	177	158	88.50
I. Botham	5	1	212	103	53.00
G. Roope	5	1	164	68	41.00
G. Boycott	5	0	166	77	33.25
G. Miller	4	0	132	89	33.00
P. Edmonds	4	0	73	50	18.25
R. Taylor	4	0	69	45	17.25
R. Willis	4	3	15	6*	15.00
B. Rose	4	1	44	21	14.66
D. Randall	5	0	56	30	11.20
C. Old	4	0	28	20	7.00

ALSO BATTED: J. Lever 1; M. Gatting 0; M. Hendrick 0.

Bowling

	Overs	Mdns	Runs	Wkts	Avge
R. Willis	103.6	27	255	14	18.21
I. Botham	101	17	311	17	18.29
C. Old	60	21	150	8	18.75
P. Edmonds	66	30	201	9	22.33
J. Lever	51	[illegible]	155	5	31.00
G. Miller	31	11	99	3	33.00

ALSO BOWLED: Hendrick, 27—4—62—2; Gatting, 1—0—1—0; Roope, 1—0—2—0; Randall, 1—0—1—0.

N Zealand batting

	Inns	NO	Runs	HS	Avge
D. Edwards	2	0	109	55	54.50
G. Howarth	6	0	264	122	44.00
J. Parker	6	2	150	53*	37.50
R. Anderson	6	0	203	62	33.83
M. Burgess	6	1	127	50	25.40
J. Wright	6	0	107	55	17.83
R. Hadlee	6	1	80	39	16.00
L. Cairns	2	0	31	20	15.50
B. Congdon	6	0	89	44	14.83
R. Collinge	6	2	56	32	14.00
W. Lees	3	0	12	11	5.00
S. Boock	5	1	7	4	1.70

ALSO BATTED: E. Chatfield 6.3; D. Hadlee 2.1.

Bowling

	Overs	Mdns	Runs	Wkts	Avge
S. Boock	59.3	17	129	7	18.42
R. Collinge	104	27	295	15	19.66
R. Hadlee	121.5	26	371	15	24.73
B. Congdon	63.1	30	114	2	57.00

ALSO BOWLED: E. Chatfield, 42—8—116—1; D. Hadlee, 22—6—47—0; L. Cairns, 33—9—65—0.
*Not out

Century stand by Australian opening batsmen

Bridgetown, Barbados, March 12.—Darling and Wood produced the first century opening partnership of the tour as the Australians established a commanding position in their four-day cricket match against Barbados here today.

At lunch Australia had scored 143 for one in reply to the Barbados first innings total of 291 in a bright display of cricket marked by brilliant running between the wickets. Darling and Wood had Barbados in all kinds of trouble.

Apart from a few balls from Daniel, who made the ball lift sharply around the batsmen's ears early on, the wicket, as usual, favoured the stroke players.

SCORES: Barbados, 291 (A. Greenidge 96); Australians, 143 for 1 (R. Darling 62 not out; G. Wood 60 not out).—Reuter.

Botham's all-round ability compared with Miller

Ken Barrington, the manager of the England team in Pakistan and New Zealand, agreed that much of the batting was "dull" when he and six players returned to London yesterday. Mr Barrington said: "The batsmen didn't score runs as fast as I would have liked. In New Zealand they never got into form. Geoff Boycott struggled for 80 per cent of that half of the tour and was a little bit too slow in my book.

"You can't put the blame for the slow rate wholly on the wickets. The middle order did not fire on all cylinders. But I'm sure we will improve on our record of two drawn series when we play both countries again here this summer. Our seam bowlers should have the whip hand and our batsmen will benefit from more uniform conditions."

Mr Barrington continued: "Like most tours it had its successes and disappointments. On the bright side, we watched Ian Botham become a most exciting player and I would go so far as to compare him with the dazzling Australian, Keith Miller. Phil Edmonds and Geoff Miller progressed well, and the side fielded magnificently, but we do have problems in the middle."

He was philosophical about the umpiring controversies in both countries. "The umpires lack experience and that's not their fault. Perhaps the world authorities would consider establishing an international pool of umpires or making an authoritative film for universal use to give umpires a common ground in the difficult matters of interpretation."

...rable Welsh chase new records

...ter West

...pite of deferring by a few ...he choice of their side to ...rance in the climax to the ...onship in Cardiff next ...y—thus giving rise to ...s that they might just be ...plating a change or two—...elsh selectors have named ...e 15 players who won the ...Crown for a third succes...eason with victories over ...l, Scotland and Ireland. ...d Davies missed the Welsh ... at Aberavon yesterday, ...retired early in Cardiff's ...gainst Orrell on Saturday ... slight grumble in a ham...but he is expected to be

Cliff Jones, chairman of the Welsh selectors, said: "Gerald is expected to be fit before next Thursday's final work out. He has been advised to swim daily to repair a torn sheath to a hamstring muscle."

Gareth Edwards will be winning his fifty-third cap, John P. R. Williams and Gerald Davies their forty-fifth. Davies will then become the most capped wing threequarter in the history of the game—a record which has stood to the credit of his countryman, Ken Jones, since that player finished his international career in 1957.

France won the grand slam last season with just 15 players, and that in itself was something for the record books. If Wales win the prize this time that would be another record, too, because they are bracketed with England at seven Grand Slams apiece. It would say a lot for their durability as much as for their skills.

WALES: J. P. R. Williams (Bridgend); T. G. R. Davies (Cardiff), R. W. R. Gravell (Llanelli), S. P. Fenwick (Bridgend), J. J. Williams (Llanelli); P. Bennett (Llanelli, capt), G. O. Edwards (Cardiff); A. G. Faulkner (Pontypool), R. W. Windsor (Pontypool), G. Price (Pontypool), T. J. Cobner (Pontypool), D. L. Quinnell (Llanelli), J. Squire (Newport). Replacements: G. Evans (Newport), J. Bevan (Aberavon), B. Williams (Newport), J. Richardson (Aberavon), M. Watkins (Cardiff), T. Evans (Swansea).

...icester must tighten up for the Cup

...hard Streeton

...ster again indulged in ... Roulette on Saturday. It ...e in a rousing match be...orthampton's spirited and ...ly hard challenge was flu...othered. Two long-range ... goals from Dodge proved ...cisive scores that took ...r into the semi-final round ... John Player Cup for the ...e.

... eleventh hour finishes are ...g a habit at Melford Road ...ner or later Leicester are ... be victims of the waiting ... They might reach the final ...kenham if today's draw ...em up against Harlequins. ... must learn to tighten up ...e control earlier to stand ...nce against Coventry or ...er.

...ter won by four penalty ...d two tries (20 pts) against ...d goal and two tries (11). ...etails fail to convey the ...nt and competitiveness of ... in which almost 10 min...e to be added to each half ...y time. By the end the ... factor between the sides ...bably that Northampton's ...iled to serve them as well ...forwards.

...ter had two substitutes on ... when they claimed their ... points in the closing 10 ... of full time. Hall, whose tackling in midfield had been crucial in keeping Northampton at bay, was carried off on a stretcher just before half time. He had broken two ribs and will be out for between a month and six weeks.

Hare went off with pinched nerves in his back after 23 minutes of the second half. He is expected to have traction treatment, but should be fit for the semi-final round on April 1.

It was Dodge with a maturity beyond his playing experience and years who steadied Leicester in these distressing circumstances. The Leicester pack discovered new strength and determination and Dodge found the touchlines consistently with angled chips ahead or ran and looped with instinctive flair in handling movements. Two infringements within six minutes gave Dodge his penalty opportunities. The first was put over from 45 metres near the left hand touchline; the second from midfield was a metre or so inside his own half.

Northampton, who had been 11—10 ahead found themselves 16—11 behind and Dodge, as at Murrayfield a week earlier, had confirmed another facet of his game. Leicester followed with another try, although it hardly mattered. Northampton won a lineout near their own line, Page fumbled his pass and Joyce always present and persistent throughout, was there to score. Dodge was just wide with the conversion and then missed another long-range penalty.

The fluctuating scoring before Leicester's finishing thrust went as follows: Hare began with an early penalty; Cannon and Page on the blind side worked well together to send Bignell over for a try. Another penalty by Hare followed before Jones, Joyce and Hazlerigg gave Duggan a try. He brushed through three tackles to put Leicester 10—4 ahead.

Northampton hit back from a scrummage when Page again broke wide of the back-row covering and passed inside for Cannon to score. Raybould's conversion hit a post. Early in the second half Page dropped a goal from 25 metres out. The exchanges became even warmer, but Leicester kept their heads and won through. They will not always be allowed to do so.

LEICESTER: W. Hare (sub, R. Money); J. Duggan, B. Hall (sub, L. Forkes), P. Dodge, R. Barker; B. Jones, S. Kenney; R. Needham, P. Wheeler, S. Redfern, N. Joyce, A. Hazlerigg, D. Forfar, G. Adey, S. Johnson.

NORTHAMPTON: P. Raybould; P. Bignell, S. Watkins, T. A. Bryan, P. McGuckian; J. Surguy, J. J. Page; S. Watson, P. Johnson, R. Smith, G. Wright, G. Poole, P. R. Sweet, V. G. M. Cannon, S. J. Russell.

Referee: P. L. Lillington (London).

Gloucester's great clock keeps ticking inexorably

By Nicholas Keith

Followers of favourites would have been encouraged by the form of Gloucester in the third round of the John Player Cup on Saturday. Gloucester, the cup favourites, overcame the brave opposition of Wasps at Sudbury in a way which suggested that they should win the trophy for the first time since 1972, the inaugural year.

Wasps held their own against a strong wind in the first half and they were only 3—6 down at the interval. However, the wind dropped; Wasps gave away a penalty to Butler for handling in a ruck early in the second half and they could do nothing to prevent a magnificent try by Mogg. So Gloucester advanced to the semi-final round by a goal, a try and a penalty goal (13 pts) to a penalty (3).

Gloucester's niggardly consistency is accepted resignedly if not eagerly by opponents and neutrals. They have an admirable knack of playing to their strengths and exploiting weaknesses. Their pack ticked on relentlessly like some great clock, with Howell an unobtrusive hairspring at scrum half and Butler at full back as dependable as Big Ben.

Wasps' forwards were not overawed, although they could not contain Fidler and Boyle at the lineouts. Outside the scrummage they looked for inspiration to their Lancastrians, Ball and Richards. Until the last 10 minutes, however, they hardly penetrated Gloucester's 22.

The match was disrupted by injuries in the first quarter while the teams sparred for openings. Mills was replaced by Reed for Gloucester and Wasps had to reshuffle their pack when they lost Bonner, a lock. Scott moved from No 8 to a flank. Leggett came on at No 8 and Smith, a flanker who had already been off the field because of a gash on his chin, went to lock.

During these running repairs, Woolley scored a well-worked try, supplied by Simonett, the Gloucester No 8, and Butler converted. Ball replied when Gloucester went over the top at a ruck on their 22. Near half-time, Butler was fractionally short with an enormous penalty from five metres inside his half.

After Butler's early second half penalty, the moment of truth came midway through the half. There was a break by Vine, an electric hare at inside centre between two long-legged greyhounds, Williams and Jardine, at stand-off half and outside centre. Jardine linked with Vine to send Mogg over in the corner after a move of dazzling speed and simplicity.

This delighted the Gloucester supporters, who had turned up in such numbers as to make Sudbury seem a Kingsholm from home. As if sensing that Gloucester's merits were not always appreciated, a supporter shouted: "Don't forget newspapermen, that was a great try". Agreed.

In the last 10 minutes Wasps made a valiant effort to cross Gloucester's line. Isichei, a prop, came within a yard after a smart break by Conner, whose general excellence at scrum half was some consolation for Wasps.

WASPS: P. Dawe (sub, J. Waldron); A. Richards, M. Wallbgoff, G. Graham, J. Bell; J. Ball, M. Conner; I. Isichei, J. Gallagher, L. Lewis, J. Bonner (sub, M. Leggott), J. Cowell, R. Smith, A. Scott, A. Cooper.

GLOUCESTER: P. Butler; R. Clewes, B. Vine, R. Jardine, R. Mogg; C. Williams, P. Howell; G. Sargent, S. Mills (sub, F. Reed), M. Burton, S. Boyle, J. Fidler, J. Watkins, J. Simonett, V. Woolley.

Referee: L. M. Prideaux.

Argentines make friends by running the ball

By Michael Hardy

Deprived of their fixture with Bristol, through the all-devouring needs of the John Player Cup, London Scottish played hosts at the Athletic Ground on Saturday to Banco de la Nación Argentina, who are on a European tour.

The Argentine club, founded in 1908, now run 14 teams and have 250 playing members. The touring team have already played at Bedford and in Wales, and are due to visit France and Spain before returning to Buenos Aires.

Scottish were often reduced to frantic and scrambling play by the vigour of their opponents, in a game well controlled by a referee adept in sign language. So, although they did not exert themselves unduly, they were probably happy to win by a margin as big as three goals, a try, and a penalty goal (25 pts) to a goal and a try (10).

The Argentines, several of whom have links with the Pumas, made friends through their willingness to run the ball rather than kick. Their handling and passing were well up to British club standard. They gave little away in the set scrummages, and if their rucking and mauling were too haphazard to be fully effective, their tackling was often admirable: one remembers how Grant, in full flight, was brought down by the right wing.

Cato led his forwards well, but the dynamo of the team was the scrum half, Contardi. He seemed to have a part in every move and proved quite a handful for the experienced Lawson. It was from his break, and a move that took them half the length of the field, involving at least six passes, that Serrano, who was later to go off injured, scored their first try. The second came from Cato, peeling from a scrummage near the line. This was converted by Ferraris.

Scottish, who opened the scoring with a try by McIlwraith—he, too, was to go off injured—scored also through Friell. Pratt and Hay. Gillespie kicked a penalty goal and three conversions.

LONDON SCOTTISH: A. R. Grant; T. McNab, D. Dawes, A. P. Friell, G. Kelly; D. Gillespie, A. J. M. Lawson; D. Mather, D. Pickering, J. A. Fraser, L. M. Forbes, P. R. Hay, S. R. G. Pratt, A. S. H. McIlwraith (sub, T. Walker), A. A. Stewart.

BANCO DE LA NACION ARGENTINA: E. Bernardelli; C. di Salvatore, J. M. de Varnas, G. Lorenzo, M. Riccio; G. Ferraris, A. Contardi; F. Figueron, J. Uriega, M. Carluccio, E. Branca, J. Vercelli, R. Serrano (sub, N. Mastrocola), H. Ledo, J. C. Cato.

Referee: R. C. Quittenton (London).

Table tennis

Mrs Hammersley leads England to top place

Duisburg, March 11.—England and Romania emerged as the leaders in their respective groups after the third round of the women's competition at the European table tennis championships here today. England, led by the individual European champion, Jill Hammersley, beat France 3—0, and Romania defeated the Netherlands 3—1.

England took the lead in Group B with a better match average, having lost only one set to Sweden on Saturday in accumulating six points from three matches. Hungary are also without a loss in this group.

In Group A, Romania took over the lead from West Germany and remained the only unbeaten team in the group. West Germany lost a hard fought 3—2 decision against Yugoslavia yesterday morning and dropped back to second place.

The top two teams in each group will play in the semi-final round on Tuesday. The winner of Group A will face the second placed team from Group B with the winner from Group B against the second team from Group A.

Rackets

Whatley keeps up pressure from the start

By Our Rackets Correspondent

Terence Whatley, the Clifton professional, produced a tour de force in the British open rackets singles championship, sponsored by Louis Roederer Champagne at Queen's Club, London, yesterday. Convincingly and impressively he beat Norwood Cripps, the resident professional, by 15—9, 15—5, 15—11 and not many professionals have achieved that. Whatley now plays Charles Hue Williams in the semi-final.

The quality o fthe play was high, the rallies worthp of the applause they receiped and the conduct of the two men admirable. Whatley, tall and with a long reach, sustained pace and pressure from start to finish though, at the end o fthe hard fought first game, he looked as he had extended himself too far. He gave the same impression when leading 13—8 in the third game and needed five match points before winning with a backhand angle that gave Cripps no chance. Perhaps the though of victory briefly unnerved him.

Whatley served and took service better than Cripps. He was able to retain the initiative in the rallies and was the sounder of two useful backhand players. But it was his volleying that provoked interest as he preferred to play the high volley rather than let the ball come off the back wall. This is against the tenets of the game but he admitted that being also a tennis and squash racquets playe rhe is compulsive volleyer.

THIRD ROUND: J. A. N. Prenn beat M. S. Connell 15—8, 15—4, 18—15; A. C. Lovel beat D. G. Parsons 15—7, 15—9, 15—16, 15—12; A. G. Milne beat M. W. Nicholls 2—15, 6—15, 15—2, 15—12, 15—6; H. R. Angus beat C. N. Hurst-Brown 15—11, 15—6, 15—8; C. J. Hue Williams beat C. T. M. Pugh 15—5, 15—17, 15—7, 15—10; T. S. Whatley beat N. A. R. Cripps 15—9, 15—5, 15—11; P. Begg beat R. L. O. Bridgeman 15—12, 15—9, 10—15, 15—1; W. R. Boone beat G. P. D. Milne 15—5, 15—2, 9—15, 4—15, 15—5.

Skiing

LAAX, Switzerland: Men's World Cup downhill: 1, F. Klammer (Austria), 1min 55.76sec; 2, E. Haker (Norway), 1:55.79; 3, U. Spiess (Austria), 1:56.16; 4, K. Read (Canada), 1:56.65; 5, S. Fersul (W Germany), 1:56.84; 6 (equal), B. Gensbichler (Austria) and S. Podborski (Canada), 1:57.07 each. Men's downhill final standings: 1, Klammer, 96 pts; 2, J. Walcher (Austria), 74; 3, H. Plank (Italy), 73; 4, K. Read (Canada), 56; 5, Fersul, 49; 6, Spiess, 47. Overall men's World Cup standings: 1, I. Stenmark (Sweden), 150 pts; 2, P. Mahre (US), 116; 3 (equal), K. Heidegger (Austria) and A. Wenzel (Liechtenstein), 95 each; 5 (equal), Glammer and Plank, 70 each.

BAD KLEINKIRCHHEIM, Austria: Women's World Cup downhill: 1, A. Moser (Austria), 1min 48.68sec; 2, C. Nelson (US), 1:48.81; 3, M-T. Nadig (Switzerland), 1:48.96; 4, D. de Agostini (Switzerland), 1:49.25; 5, I. Lukasser (Austria), 1:49.45; 6, B. Zurbriggen (Switzerland), 1:49.61. Saturday: 1, A. Moser, 1:46.71; 2, C. Nelson, 1:47.25; 3, E. I. Mittermaier (W Germany), 1:47.51; 4, I. Lukasser, 1:48.31; 5, I. Eberle (Austria), 1:48.41; 6, B. Zurbriggen, 1:48.50. Women's Downhill final standings: 1, Moser 125pts; 2, Nelson 91; 3, Nadig 78; 4, Mittermaier 74; 5, de Agostini 51. Overall women's World Cup standings (after 21 races): 1, H. Wenzel (Liechtenstein), 154pts; 2, L-M. Morerod (Switzerland), 135; 3, L-M Morerod, Switzerland, 135; 3, Moser, 126; 4, F. Serrat (France), 105; 5, P. Pelen (France), 96.

Badminton

COPENHAGEN: Danish Open finals: Men's singles: Liem Swie King (Indonesia) beat T. Kihlstrom (Sweden), 8—15, 15—9, 15—7. Women's singles: L. Köppen beat A. Tokuda (Japan), 11—4, 9—11, 11—0. Men's doubles: F. Delfs and S. Skovgaard beat Christian and A. Chandra (Indonesia), 18—6, 15—11. Women's doubles: Varavully and Ineida beat E. Veno and Y. Yonekura, 15—8, 8—15, 15—4. Mixed doubles: Köppen and Skovgaard beat M. Tredgett and N. Perry (GB), 15—9, 15—13.

Tennis

MADRID: South America beat Europe, 4—3. T. Koch (Brazil) lost to M. Cox (GB), 2—6, 0—6; I. Molina (Colombia) beat A. Panatta (Italy), 6—4, 7—5; V. Pecci (Uruguay) beat W. Fibak (Poland), 7—6, 7—6; Molina and Pecci lost to Fibak and Cox, 7—6, 2—6, 3—6; G. Vilas (Argentina) lost to I. Nastase (Romania), 3—6, 2—6; J. Fillol (Chile) beat C. Barazzutti (Italy), 6—4, 6—3; Vilas and Fillol beat Nastase and Panatta, 6—3, 6—3.

DALLAS: Miss T. Austin beat Miss M. Navratilova, 6—3, 2—6, 7—6; Miss P. Shriver beat Mrs K. Reid, 6—3, 3—6, 6—1; Miss A. Smith beat Miss M. Kruger, 6—2, 6—3; Mrs E. Cawley beat Miss R. Casals, 6—2, 6—3; Miss Austin beat Miss Smith, 1—6, 6—4, 6—1; Mrs Cawley beat Miss Shriver, 6—3, 7—5.

NEW HAVEN: World Cup: United States lead Australia, 5—0.

...by Union scores and merit tables

...ayer Cup
...final round

... 16	Bristol	13	
... 18	Liverpool	6	
... 20	Nrthampton	11	
... 3	Gloucester	13	

...tches

...	27	Weston-s-Mare	9
...	16	Bridgend	18
...	8	Furness	6
...	9	London Welsh	24
...	20	Eccles	15
...	3	Gosforth	47
...	30	Orrell	22
...	29	Devonport Svs	3
...	11	Broughton Pk	12
...W	12	Newport	21
...	13	New Brighton	10
...	0	Waterloo	15
...oor	9	Durham City	23
...Riding	7	Wakefield	18
...	0	Vale of Lune	30
...Univ	4	Caldy	29
...	[illegible]	Newbridge	7
...	26	Keighley	24

Maesteg	26	Plymouth Alb	13
Manchester	19	Birkenhead Pk	7
Manchester U	24	Davenport	27
Neath	44	Saracens	0
Northern	12	Huddersfield	29
Nottingham	37	Rugby	20
Otley	6	Sunderland	0
Sale	7	Halifax	4
Sedgley Pk	28	Notherall	9
Southport	6	Leigh	22
Swansea	45	Bath	7
West Park	19	Wharfdale	14
Widnes	6	Morley	22
Wilmslow	11	Roundhay	12
Ebbw Vale	10	Moseley	21
Bedford	14	Rosslyn Park	24
Cheltenham	6	Pontypridd	26
Birmingham	3	Middlesbrough	3

Scottish first division

Gala	17	Kilmarnock	19
Hawick	40	W of Scotland	7
Heriot's FP	35	Stewarts/M FP	18
Jordanhill	14	Highland	9
Langholm	16	Watsonians	8
Melrose	3	Boroughmuir	32

SCHOOLS MATCHES: Beverley 7, Glyn 16; Chislehurst & Sidcup GS 17, Kemnal Manor 15; Eastbourne GS 11, Sutton Manor HS 3; Maidstone GS 20, Gravesend 0; St Edmunds Ware A 4, Newport FGS 6.

Northern Merit

	P	W	D	L	F	A	%
Sale	9	8	0	1	120	45	88.88
Gosforth	7	6	0	1	170	59	85.71
Liverpool	8	6	0	2	97	66	75.00
Broughton P	11	7	2	2	211	105	72.72
Wilmslow	11	8	0	3	165	119	72.72
Orrell	10	7	0	3	180	125	70.00
Wakefield	10	7	0	3	152	110	70.00
Roundhay	9	6	0	3	97	107	66.66
Halifax	12	7	0	5	124	91	58.33
Waterloo	7	3	1	3	68	60	50.00
Fylde	7	3	0	4	83	107	42.85
Headingley	11	3	3	5	86	102	40.90
Northern	11	3	1	7	101	139	31.81
Morley	8	2	0	6	76	115	25.00
Harrogate	14	3	0	11	130	241	21.42
Manchester	10	1	1	8	73	151	15.00
Hull & E Rdg	8	1	0	7	77	127	12.50
W Hartlepool	9	1	0	8	84	166	11.11

...League

...igan 10, Bradford Northern ...

...y
...econd round: Featherstone ... New Hunslet 7; Hudders... Salford 3; Hull 8, Widnes ...n 11, St Helens 26; Wake...y 6, Leeds 28; Warrington ...n 4; Workington Town 8.

...DIVISION: Barrow 34, Doncaster 10, Huyton 9; ...ornets 14, Keighley 10.

BERKHAMSTED: 146: J. C. Davies, 69, 77. 147: C. I. B. Skellern, 74, 73. 148: A. J. Payne, 74, 74. 149: G. E. Godwin, 78, 71; P. M. Carrigan, 73, 76. 150: R. Renaut, 77, 73; A. P. Higgins, 72, 78. 151: P. McEvoy, 75, 76; A. J. Mason, 75, 76.

Ice hockey

WORLD ASSOCIATION: Cincinnati Stingers 2, Edmonton Oilers 0, Indianapolis Racers 4, Houston Aeros 9; Winnipeg Jets 7, Quebec Nordiques 4.

NATIONAL LEAGUE: Montreal Canadiens 5, Los Angeles Kings 3; Vancouver Canucks 3, Pittsburgh Penguins 1; Toronto Maple Leafs 5, Cleveland Barons 2; Minnesota North Stars 1, St Louis Blues 1; New York Islanders 4, Buffalo Sabres 2; Philadelphia Flyers 6, Boston Bruins 2; Detroit Red Wings 5, Colorado Rockies 4; Atlanta Flames 4, Chicago Black Hawks 1.

LAS PALMAS, Canary Islands: Group C world championships: Netherlands beat Belgium 30—5; Bulgaria beat Spain 7—2; China beat France 8—4; Austria beat Denmark 7—1.
END

...acher yields ...te rush

...March 12.—Severiano ..., of Spain, won the ...st prize in the Kenya ... championship with a ...d of 66 for a 10 under ...of 274 here today. Bal...aking his first appear...enya, beat the overnight ...rnard Gallacher, by one ... the Scot had taken 69.

SCORES: 274: S. Ballesteros, 73, 66, 69, 66; 275: ..., 69, 65, 72, 69; 276: G. ..., 65, 72, 70, 66; 278: ..., 71, 69, 71, 67; 280: L. ...land), 71, 71, 71, 67; 281: ..., 71, 69, 72, 69; B. Waites, 69; 282: M. James, 76, ... P. Townsend, 72, 68, 69, ... Elsen, 70, 68, 72, 73.

For the record

Hockey

LONDON LEAGUE: Cheam 0, Richmond 2; Dulwich 0, Mid-Surrey 2; Hampstead 1, Blackheath 0; Southgate 1, Slough 0; St Albans 5, Hawks 2; Surbiton 0, Guildford 3; Teddington 1, Old Kingstonians 1; Wimbledon 2, London University 0.

EAST LEAGUE: Premier division: Norfolk Wanderers 0, Blueharts 4.

SOUTH LEAGUE: Kent: First division: City of London Poly 1, Canterbury 3. Surrey: First division: Walton 5, Sanderstead 1. Sussex: First division: East Grinstead 2, Horsham 0.

OTHER MATCHES: City of Oxford 1, Hayes (Middx) 3; Crosby 2, Ipswich 2; Eastbourne 2, Reigate 1; Crevesend 2, Maidstone 1; Newport Isle of Wight 1, Havant 2; Purley 1, Epsom 1; Rovsion 1, Stevenage 0; Westcliffe 5; Southend & Benfleet 3; Spencer 1, Trojans 1; Tulse Hill 0, Havant 4.

WOMEN'S INTER-VARSITY AE TOURNAMENT: Semi-final round: Bristol 3, Swansea 1; Bath 1, Birmingham 0. Final: Bristol 3, Bath 2.

Lacrosse

NORTH OF ENGLAND: First division: Boardman & Eccles 3, Mellor 18; Old Waconians 4, Old Hulmeians 10; Sheffield University 10, Urmston 15; South Manchester & Wythenshaw 9, Old Stopfordians 0; Stockport 4, Cheadle 13.

SOUTH OF ENGLAND LEAGUE: First division: Buckhurst Hill 9, Lee 6; Hampstead 25, Croydon 2; London University 9, Kenton 15; Purley 16, Bexleyheath 9.

Athletics

DETROIT: Indoor meeting: pole vault: 1, M. Tully, 18ft 5¼in, world best.

Cross-country

BRUNSSUM: 1, J. Hermens (Netherlands), 31min 06sec; 2, K. Lismont (Belgium), 31:27; 3, D. Black (GB), 31:28; GB placings: 5, B. Crabb, 32:02; 8, M. Connelly (GB), 32:14.

Cycling

EZE: Paris-Nice race, final stage (6 miles): 1, J. Knetemann (Netherlands), 20min 14sec; 2, B. Hinault, 20:24; 3, J. Zoetemelk (Netherlands), 20:30; 4, Y. Hezard, 21:0; 5, M. Laurent, 21:16; 6, G. Chaumaz, 21:19; 21, S. Kelly (Ireland), 22:35. Overall: 1, J. Knetemann, 30hr 7min 7sec; 2, B. Hinault, 30:7:26; 3, J. Zoetemelk, 30:7:38; 4, M. Laurent, 30:8:29; 5, Y. Hezard, 30:8:33; 6, H. Lubberding (Netherlands), 30:9:4; 12, S. Kelly, 30:10:30.

Show jumping

DORTMUND: 1, N. Pessoa (Brazil) on Moet-Chandon-Bunny, 0 faults in 39.8sec; 2, F. Ligges (W Germany) on Genius, 4:35.6; 3, D. Ricketts (GB) on Hydrophen Goldstream, 4:38.1; 4, G. Wiltfang (W Germany) on Roman, 4:38.6. Time trial: 1, D. Broome (GB) on Sportsman, 51.1sec; 2, H. Smith (GB) on Graf, 52.5; 3, S. Soenksen (W Germany) on Kwepl, 57.0; 4, H. Simon (Austria) on Tajar, 61.6.

Swimming

CHELTENHAM: National short course championships: Men: 100m free-style: 1, R. Burrell, 53.18sec; 2, A. Wood, 53.69; 3, P. Osborne, 1:4.31. 200m breaststroke: 1, L. Atkinson, 2:31.63 (British record); 2, B. O'Brien, 2:26.96; 3, H. Gibson, 2:29.11. 400m individual medley: 1, D. Cleworth, 4:38.51; 2, M. Thorne, 4:40.28; 3, P. Huddle, 4:45.57. Women: 200m free-style: 1, S. Davies, 2:6.64; 2, M. James, 2:7.67; 3, L. Holland, 2:7.69. 100m breaststroke: 1, M. Kelly, 1:12.56 (British and English record); 2, M. Campbell, 1:14.99; 3, L. Hilder, 1:16.95. 200m backstroke: 1, S. Davies, 2:21.84; 2, C. Sanders, 2:23.21; 3, C. Griffiths, 2:23.84.

Boxing

MELBOURNE: WBC world light-middleweight title: Rocco Mattioli knocked out Elisha Obed (Bahamas), seventh round.

Golf

LOS ANGELES: LPGA tournament: Third round: 210, D. Austin, 68, 70, 72; 212, D. Massey, 71, 71, 70; 214, N. Lopez, 72, 72, 70; 215, C. Higuchi, 72, 70, 73; 216, H. Stacy, 72, 73, 71, P. Bradley, 73, 72, 71; 217, M. Breer, 75, 73, 69, B. Lauer, 74, 72, 71, J. Carner, 75, 70, 72, K. Martin, 71, 71, 75.

MIAMI: Doral Eastern Open, Second round: 136, J. Nicklaus, 69, 67; J. Mahaffey, 67, 69; 137, E. Fiori, 65, 72, T. Weiskopf, 67, 70, G. Gilbert, 67, 70; 138, G. Powers, 69, 69; 139, R. Mann, 70, 69, M. Reid, 71, 68, C. Rodriguez, 70, 69, W. Armstrong, 68, 71, E. Pearce, 70, 69; 140, L. Graham, 68, 72, R. Eastwood, 75, 65, L. Mikles, 67, 73, T. Diehl, 71, 69. Other score: 145, P. Oosterhuis (GB), 71, 73.

UNIVERSITIES MATCHES: Rye beat Oxford, 6½-8½ and Cambridge, 13½-1½. Royal Ashdown beat Cambridge, 11-7, Royal St George's beat Oxford, 11½-6½.

Cup bonuses

Buenos Aires, March 11.—Argentina's footballers could each receive $20,000 if they win the World Cup here in June, the Argentine Football Association announced today. Each member of the party, including the manager and coach, would accumulate bonuses.—Reuter.

Shaw sent off

A former Welsh Rugby Union international, Glyn Shaw, was sent off after 24 minutes of Widnes's Rugby League Cup tie at Hull. Shaw, who turned professional in November, was dismissed by the referee, Stan Wall (Leigh), for a foul tackle on Keith Boxall, a Hull forward.

Squash rackets

Yorkshire hit back to win

For the third consecutive year Yorkshire have won the inter-county squash rackets championship, sponsored by Kyle Stewart. Rex Bellamy writes. They recovered from 1—2 down to beat Lancashire 3—2 in yesterday's final at Wembley.

RESULTS (Yorkshire names first): I. Robinson beat P. Kenyon, 9—2, 9—3, 8—10, 9—5; I. Nuttall beat C. Francis, 9—4, 9—0, 7—9, 9—5; C. Macdonald lost to M. Symonds, 6—9, 2—9, 7—9; M. Grundy lost to J. Duckworth, 6—9, 9—7, 5—9, 9—1, 2—9; R. Mosley beat M. Thornley, 10—8, 9—6, 9—6.

SPORT

Racing

Ireland is counting on Mr Kildare

From an Irish Racing Correspondent
Dublin, March 12

Since racing resumed at Cheltenham after the war the meeting has annually attracted an enormous Irish challenge and 1978 is no exception with 50 probable challengers under orders this week. Five years in a row the Sun Alliance Novices Hurdle, now the opening event tomorrow, has gone to Irish raiders, and Mr Kildare will be a warm favourite to extend the sequence on this occasion.

A brilliant long-distance flat handicapper, Mr Kildare was twice successful in novice events before finishing second to Prominent King in the Erin Foods Champion Hurdle at Leopardstown recently. Behind were some of the best hurdlers in training, including Monksfield, Master Monday and Beacon Light, which made this a startling performance on the part of a novice. Although there are four Irish rivals for Mr Kildare including the useful Flame Gun, I rate him one of the bankers at the meeting with confidence enhanced by every drop of rain that falls in the next 24 hours.

The other star performer on Tuesday will be Ballyross owned by the Irish flat race trainer, Paddy Prendergast, and hailing from the Jim Dreaper stable. Ballyross is a true stayer, even if he had enough speed to defeat the more experienced Siberian Sun over two and a quarter miles at Leopardstown last month. He has the added advantage of being ridden by Tommy Carberry, who knows this course so well.

There is still a chance that another good young novice, Jack of Trumps, will take on Ballyross, but I hope connexions resist the temptation and stick to their original target, the four mile National Hunt Steeplechase. Although only a five-year-old Jack of Trumps is an excellent jumper of fences and he showed his class by beating Counsel Cottage at Punchestown. One day Jack of Trumps may be back to Cheltenham with the Gold Cup in view, but in the meantime only an accident could prevent his winning this "amateurs grand national".

Wednesday should also see an Irish first race victory. Ever since the start of the season Eddie O'Grady has had the Waterford Crystal Novices Hurdle as the objective for Golden Cygnet. He jumps hurdles very fluently indeed and is unbeaten in four races. I was much impressed by the turn of speed he produced at Punchestown recently to sweep aside the useful Midland Gayle.

The four Irish runners for the Champion Hurdle all took part in the Erin Foods race at *Leopardstown, with victory going* to Prominent King. Although the weights are less favourable on this occasion, Prominent King has done comparatively little racing this winter and in my view holds sufficient scope to improve enough since Leopardstown to confirm the placings and to get into the money in this highly competitive race.

Prospects of an Irish victory in Thursday's Gold Cup depend largely upon a deluge of rain, for these conditions are essential for Brown Lad, who is hopeless on anything but very soft ground. Blinkers were tried on him in a post-racing school at Naas, but he did not take kindly to them and will not wear them on Thursday.

Provided that he is not balloted out of the race, Paddy Prendergast, junior is confident that Corrib Chieftain will make a a very good race of it with Rodman in the Daily Express Triumph Hurdle. Corrib Chieftain was a 15-length winner over Le Bon Levanstell in an amateur riders' flat race at Leopardstown. He stands almost 17 hands high and promises to be one of the Irish National Hunt stars of the future.

STATE OF GOING (official): Southwell: Good. Ayr: Hurdles, soft; steeplechase, good to soft. Tomorrow: Cheltenham: Good. Sedgefield: Good.

Ayr programme

2.15 CARCLUIE HURDLE (£842 : 2m)

1 231490 Forest Guard (D), G. Richards, 7-12-0 .... A. Kennedy
3 0-11f00 Mary McQuaker, T. Barron, 6-11-12 .... S. Houlker
5 0-00000 Candied Peel, K. Tuer, 7-11-4 .... G. Dowds
6 0212 Bandyke (D), W. A. Stephenson, 4-11-4 .... J. Toland
7 003100 Lady Val (D), T. Fairhurst, 4-11-3 .... J. Ward
8 402030 John McNab (C-D), J. Love, 6-11-1 .... A. Flint
9 0p1p0-0 Proud Boy (D), D. Jermy, 8-11-1 .... J. Garner
10 0400-00 Story Teller (D), R. Allan, 7-10-9 .... B. Holihan
12 40-0444 The Flying Haggis, S. Leadbetter, 5-10-5 .... N. Balmer
7-4 Bandyke, 11-4 Forest Guard, 4-1 Mary McQuaker, 6-1 The Flying Haggis, 8-1 Lady Val, 12-1 John McNab, 20-1 others.

2.45 SUNDRUM STEEPLECHASE (Handicap : £1,171 : 2½m)

202 p423p3 *Sea Count (C-D), G. Richards, 9-11-4* .... *D. Goulding*
203 30-2441 Stay-Bell (C-D), Mrs S. Chesmore, 9-11-2 .... N. Tinkler
204 222320 Fidler On The Hoof (C), K. Oliver, 9-10-10 .... R. Barry
205 322312 Tumbeleena, T. Dun, 10-10-8 .... Mr T. Dun 7
5-4 Tumbeleena, 3-1 Stay-Bell, 4-1 Fidler On The Hoof, 6-1 Sea Count.

3.15 SLAPHOUSE HURDLE (Div I : novices : £748 : 2m)

301 3-32110 Pewter Spear (C-D), D. McCain, 5-12-2 .... J. O'Neill
304 4 Carsegowan, W. A. Stephenson, 5-11-6 .... T. Stack
305 Flautist, L. Foster, 6-11-6 .... Mr R. Foster 7
306 p- Green All, D. Robertson, 5-11-6 .... Mr D. Robertson 7
307 000- Little Mark, Mrs S. Hogg, 7-11-6 .... —
309 Proper Topper, G. Fairbairn, 5-11-6 .... M. Dickinson
313 The Captain's Rest, K. Oliver, 5-11-6 .... R. Barry
314 Tilside Brig, J. Dodds, 5-11-6 .... S. Charlton 3
315 014 Sharpferbeds (D), G. Richards, 4-10-12 .... D. Goulding
317 000 Dark Warbler, T. Craig, 4-10-7 .... R. Lamb
318 p Miss Hallez, J. Barclay, 4-10-7 .... Mr H. Barclay
319 00 Sweet Dorris, T. Barnes, 4-10-7 .... M. Barnes
9-4 Sharpferbeds, 3-1 Pewter Spear, 9-2 Carsegowan, 6-1 The Captain's Rest, 8-1 Proper Topper, 10-1 Dark Warbler, 13-1 Tilside Brig, 20-1 others.

3.45 AYRSHIRE STEEPLECHASE (£682 : 3m 110yd)

403 f0f42p- Bold Lurcio (C-D), J. Wight, 10-12-3 .... Mr A. Wright 7
405 af1- Cardonagh, G. Dun, 8-12-3 .... Mr G. Dun 7
405 1uu- Cool Thrust (C-D), Mrs M. Minto, 9-12-3 .... Mrs G. Minto 7
407 *Easby Abbey (C), M. H. Easterby, 11-12-3 .... —
409 fp Harry Hillis, W. A. Stephenson, 6-12-3 .... Mr P. Greenall
413 Leap Well, J. Gibson, 9-12-3 .... Mr J. Mackie 5
415 00p0pp- Moro Twine, D. McClelland, 10-12-3 .... Mr D. McClelland 7
414 No Belief, G. Fairbairn, 6-12-3 .... Mr I. Williams 5
416 3 Weathervane, T. Barron, 11-12-3 .... Mr C. Cundall 5
5-2 Weathervane, 7-2 *Easby Abbey*, 9-2 Harry Hillis, 6-1 Cool Thrust, 8-1 *Bold Lurcio, 12-1 Leap Well, 20-1 others.*

4.15 HOLLYBUSH STEEPLECHASE (Novices : £899 : 3m 110yd)

501 0-23211 Sun Lion, G. Richards, 8-11-13 .... —
503 f-f4100 *Drumeen (C-D), Miss B. Oliver, 8-11-8 .... —
505 30-p312 *King Ross (C-D), Mrs S. Chesmore, 9-11-8 .... —
506 2-p0p13 Shirello, A. Mactaggart, 9-11-8 .... D. Turnbull 7
507 000-0ff Choral Prince, G. Fairbairn, 6-11-5 .... M. Dickinson
508 130p-p Crown Bird, R. Allan, 7-11-3 .... B. Holihan 7
510 02023f Dunmarc, F. Jestin, 6-11-3 .... Mr P. Craggs 3
511 0 Jimmie T, H. Burns, 8-11-3 .... D. Nolan
512 4042-pp Kentmere, W. A. Stephenson, 7-11-3 .... Mr T. Dun 7
513 00044-0 Old Policy, J. Dodds, 7-11-3 .... S. Charlton 3
514 0-04 Salkeld, K. Oliver, 6-11-3 .... R. Barry
11-10 Sun Lion, 4-1 King Ross, 8-1 Shirello, 10-1 Dunmarc, 12-1 Crown Bird, 25-1 others.

4.45 SLAPHOUSE HURDLE (Div II : novices : £767 : 2m)

601 210304 *Kelloe Brig, K. Tuer, 6-11-11 .... —
602 40-021 Man of Steel, G. Richards, 5-11-11 .... D. Goulding
604 00 Cathy's Courtier, R. E. Peacock, 5-11-6 .. Mr M. Brisbourne 5
605 High Angerton, Mrs S. Hogg, 5-11-6 .... —
608 000000 Sandman, W. Atkinson, 5-11-6 .... R. Barry
609 000 Scimone, T. Barnes, 6-11-6 .... M. Barnes
612 400pu Tilton Boy, H. Burns, 8-11-6 .... N. Balmer 5
613 00 Xynias, Mrs S. Chesmore, 10-11-6 .... N. Tinkler
614 p Yellow Star, G. Wallace, 5-11-6 .... Mr D. Oldham 7
615 4213 Bargan (C-D), Denys Smith, 4-10-12 .... A. Dickman
616 f02142 Bobby Kempinski (C-D), E. Collingwood, 4-10-12 .. A. Flint 5
617 Big Ginger, T. Fairhurst, 4-10-7 .... C. Fairhurst 7
620 000 Porthos, D. Jermy, 4-10-7 .... I. Garner 7
621 Temuco, W. A. Stephenson, 4-10-7 .... —
624 00 The Laibon, J. Barclay, 4-10-7 .... Mr H. Barclay
625 f Tree Friend, A. Eubank, 4-10-7 .... Mr A. Eubank
627 Wealth Tax, S. Leadbetter, 4-10-7 .... J. O'Neill
5-2 Bargan, 3-1 Man of Steel, 9-2 Bobby Kempinski, 6-1 Wealth Tax, 8-1 Temuco, 10-1 Kelloe Brig, 12-1 Xynias, 20-1 others.
*Doubtful runner

Ayr selections

By Our Racing Staff

2.15 Bandyke. 2.45 Stay Bell. 3.15 Carsegowan. 3.45 Weathervane. 4.15 Sun Lion. 4.45 Man of Steel.

Southwell programme

1.30 LANGFORD STEEPLECHASE (Div I : £731 : 2m 74yd)

2 2b Antonius, P. Green, 7-11-12 .... S. Smith-Eccles
3 00-004p Brooklaw, D. Nicholson, 6-11-12 .... R. Dickin
6 p Cavelna, D. Nugent, 7-11-12 .... B. Smart
14 0-000f0 Dan Uisdean, B. Cambidge, 8-11-12 .... G. Jones
18 uu General Candy, F. Yardley, 7-11-12 .... Mr P. O'Connor 7
21 f-ff00f Lanky Jack, M. Scudamore, 7-11-12 .... P. Duggins 5
23 00 New Colonist, G. Vergette, 6-11-12 .... P. Kelly
30 0-30004 Roast Chestnut, S. Palmer, 8-11-12 .... M. Lowry 3
33 00-0224 Scort, D. Morley, 8-11-12 .... B. R. Davies
42 0p Kilnameal, A. Jarvis, 5-11-4 .... S. J. O'Neill 5
46 000-000 Snowy M, W. Stephenson, 5-11-4 .... J. Suthern
48 0-03430 *Think Big*, S. Mellor, 5-11-4 .... S. Jobar
6-4 Scort, 11-4 Think Big, 4-1 Roast Chestnut, 8-1 Brooklaw, 12-1 Cavelna, 14-1 Snowy M, 20-1 others.

2.0 EGMANTON MAIDEN HURDLE (Div I : Part I : £427 : 2m)

1 0-pp Bridal Rose, J. Long, 6-11-10 .... R. Rowell
3 0-000 Donogue, Mrs R. Newton, 6-11-10 .... Mr J. Newton
7 0f030p Prince Kumar VI, M. Oliver, 6-11-10 .... R. Crank
9 Sallantino, R. Blakeney, 6-11-10 .... C. Brown 3
12 Ficeress, H. Crow, 5-11-7 .... —
14 uf0f0 Niagara Rhythm, J. Webber, 5-11-7 .... A. Webber
16 0-000 Sutherland's Law, D. Ringer, 5-11-7 .... S. McNeill 7
18 032 Grays China, M. Pipe, 4-10-10 .... R. Atkins
21 004220 Miss Quay, M. Tate, 4-10-10 .... C. Smith
26 u Sknab, M. Banks, 4-10-10 .... M. Stanley
29 0 Warren Gorse, J. Haine, 4-10-10 .... J. Suthern
3-4 Grays China, 9-4 Miss Quay, 6-1 Prince Kumar VI, 10-1 Sutherland's Law, 14-1 Warren Gorse, Niagara Rhythm, 20-1 others.

2.30 KERSALL HURDLE (£432 : 2m)

2 70-0 Aviemore, Miss S. Cotton, 5-11-10 .... G. Jones
5 0 Gold Plate, Mrs S. Cooper, 5-11-10 .... G. Graham 3
6 032000 Hether Fox, J. Haine, 5-11-10 .... J. Suthern
7 103p-0p Kalkoorie, W. Clay, 5-11-10 .... R. F. Davies
8 0p Laughing Fox, J. Kersey, 5-11-10 .... —
9 8-0 Le Moles, J. Hurley, 5-11-10 .... J. T. Bourke
10 40003 Levkimmis, H. Westbrook, 5-11-10 .... R. O'Donovan 5
11 03p031 Mace The Ace, S. Holland, 5-11-10 .... J. Hishop 7
13 Musical Progress, T. Crew, 5-11-10 .... M. Caswell 7
17 Vensayo, M. Salaman, 5-11-10 .... J. Kear 7
19 230010 Telestar (D), J. Harris, 4-11-4 .... P. Tuck 7
20 Alora, D. Ringer, 4-10-9 .... S. McNeill 7
21 f0 Bestreaked, E. Warren, 4-10-9 .... Mr D. Robinson 7
22 0000 Carvers Corah, P. Felgate, 4-10-9 .... J. Pearce
23 u Darling Nonne, D. Chapman, 4-10-9 .... —
24 u000 Golden Grove, T. Kersey, 4-10-9 .... G. Kersey 7
25 0404 Jonswallow, D. Weeden, 4-10-9 .... J. Watkinson
26 p Rock Folly, H. Manners, 4-10-9 .... T. Davies 7
29 04300 Tread Softly, W. Clay, 4-10-9 .... N. Clay
7-4 Levkimmis, 7-2 Mace The Ace, 5-1 Tread Softly, 6-1 Telestar, 10-1 Alora, 12-1 Jonswallow, Hether Fox, 20-1 others.

3.0 OSSINGTON STEEPLECHASE (Handicap : £1,166 : 3m 110yd)

1 Tasco, S. Holland, 8-12-0 .... S. Holland
2 0-4444a Capuchin, P. Ransom, 9-11-13 .... B. R. Davies
6 4-30030 Lovejoy, W. Whiston, 8-10-11 .... Mr M. Brisbourne 5
7 2p4230 Kevock Royal, J. Edwards, 10-10-10 .... S. Morshead
9 p42f20 *Certainly John, S. Norton, 7-10-8* .... *G. Graham 3*
10 C000pu Red Tramp, L. Garfield, 9-10-8 .... A. Webber
11 ppf Arctic Glen, J. Leigh, 8-10-7 .... R. R. Evans
12 0-p1200 Madison, J. Friday, 11-10-6 .... G. Jones
13 4-334f0 Ballygarvan Brook, E. Jones, 7-10-6 .... I. Watkinson
14 001232 Feel Free, W. Clay, 12-10-4 .... N. Clay
15 22200f Moon Trip, M. Connell, 10-10-3 .... J. Barlow 5
16 pp-0pp0 Good Relations, Mrs D. Oughton, 9-10-3 .... N. Holman
17 24fp00 Zonta, R. Clay, 10-10-3 .... P. Barton
19 00204-0 Blonde Viking, A. Watson, 13-10-3 .... —
20 300000 Holly's Beau, Mrs J. Pitman, 6-10-1 .... B. Smart
21 13up04 Jolly Sweet, R. Thompson, 6-10-0 .... T. D. Phillips
24 f00-000 Red Spot, M. Banks, 7-10-0 .... M. Stanley
25 p44002 Gamlingay, R. Blakeney, 7-10-0 .... C. Brown 5
27 c *Julore*, T. Gillam, 11-10-0 .... C. Mann 7
11-4 Feel Free, 4-1 Gamlingay, 6-1 Capuchin, 7-1 Moon Trip, 8-1 Kevock Royal, 10-1 *Madison*, 12-1 *Lovejoy, Tasco*, 14-1 *Ballygarvan Brook*, 20-1 others.

3.30 LANGFORD STEEPLECHASE (Div II : £731 : 2m 74yd)

4 fpf0p0 Burghwallis, A. Watson, 6-11-12 .... —
10 0u00p Current Chance, F. A. Smith, 7-11-12 .... C. Brown 3
15 s3-4f03 Fatherland, E. Jones, 6-11-12 .... R. Hyett
24 Monchique, F. Yardley, 8-11-12 .... —
26 fpfuf No Cert, D. Nicholson, 8-11-12 .... R. Mangan
28 0f-0 Quoleezer, H. Wharton, 8-11-12 .... —
31 4pp0f0 Royal Ring II, M. Chapman, 10-11-12 .... J. Kerly 7
34 p0p Stonewaller, O. O'Neill, 8-11-12 .... K. Barnfield
37 000-0 Trade Secret, Mrs E. Kennard, 8-11-12 .... P. Richards
38 322330 Willrae, S. Mellor, 7-11-12 .... P. Blacker
43 0f0030 Kwiredell, J. FitzGerald, 5-11-4 .... P. Charlton
8-11 Willrae, 9-2 Fatherland, 13-2 No Cert, 8-1 Kwiredell, 12-1 Trado Secret, 20-1 others.

4.0 DANETHORPE HURDLE (Handicap : £1,378 : 2½m)

1 4020f0 Honey Blue, B. Cambidge, 10-12-0 .... Mr J. Cambidge 7
4 000100 Sandy Hill, J. Welch, 6-11-8 .... D. Coomer 7
8 14340-0 Bartolozzi, O. Brennan, 5-10-11 .... O. Brennan
11 0010f0 Creovelea (C-D), J. Harris, 7-10-8 .... P. Tuck 7
13 00220-0 Security Council, G. Vergette, 5-10-5 .... R. Goldstein 7
15 040-04 Brig, K. Bailey, 6-10-5 .... S. Morshead
16 000000 Turk (C-D), L. Furman, 6-10-4 .... K. Mooney 5
22 0-0ff00 Victa Steel, S. Mellor, 6-10-2 .... D. Goodwin 7
23 2000-40 Minniegaff, S. Cole, 8-10-1 .... A. Webb 5
29 1-000ff *Shantogan, W. Musson, 5-10-0 .... D. Goodwin 7
30 31u000 Airy Fairy (D), C. O'Neill, 10-10-0 .... A. Webb 5
31 00-0024 *Cernan (C), N. Hall, 6-10-0* .... K. Gray
33 1000 Salute the Law, W. Wharton, 7-10-0 .... B. R. Evans
34 00-0400 Bonny Royal, W. Whiston, 10-10-0 .... P. Barry 5
35 Carlitos, J. Long, 9-10-0 .... B. Rowell
37 pp04p4 Gentle Rose, M. Chapman, 7-10-0 .... J. Kerly 7
39 200400 Before Eight, A. Rumsey, 4-10-0 .... M. Charlesworth 7
40 04024-0 Blighty, R. Shelley, 7-10-0 .... J. Pearce
43 000300 Timber Queen, Mrs E. Kennard, 5-10-0 .... C. Gray 7
4-1 Cernan, 9-2 Sandy Hill, 6-1 Honey Blue, 8-1 Gentle Rose, Minniegaff, 10-1 Creovelea, Security Council, 12-1 Victa Steel, Airy Fairy, Salute the Law, 20-1 others.

4.30 EGMANTON HURDLE (Div II : £427 : 2m)

1 Count Ten, P. Burke, 6-11-10 .... K. Gray
2 03-0 Just Tam, A. Garton, 6-11-10 .... Mr T. Garton 7
4 0 Lovers Last, R. Chugg, 8-11-10 .... Mr R. Chugg 3
5 0-00000 Merry Legs, H. Hanmer, 6-11-10 .... Mr E. Hanmer 7
6 p-000p0 Wendayle, D. Nugent, 6-11-10 .... S. Jobar
7 0300 Beau Mask, C. Miller, 5-11-7 .... D. Cartwright
10 0f Green Farze, M. Oliver, 5-11-7 .... R. Crank
11 Highland Drake, D. Morley, 5-11-7 .... B. R. Davies
14 Minnlecan, J. Welch, 5-11-7 .... D. Coomer 7
16 0000 All Divine, G. Vergette, 4-10-10 .... P. Kelly
19 Brisket, D. Dale, 4-10-10 .... I. Watkinson
20 00 Cotopaxi, D. Morley, 4-10-10 .... Mr J. Butchard 5
21 00004 Glenfern, K. Bridgwater, 4-10-10 .... P. O'Connor 7
25 p Persian Swallow, J. Haine, 4-10-10 .... J. Suthern
26 002000 Red Clip, J. Gilbert, 4-10-10 .... S. O'Neill 3
28 0 Rusty Rondo, J. Edwards, 4-10-10 .... P. Blacker
29 02320p Simpson Jersey, B. McMahon, 4-10-10 .... C. Holmes
30 00p Windy Spring, P. Felgate, 4-10-10 .... J. Pearce
9-4 Simpson Jersey, 4-1 Cotopaxi, 5-1 Glenfern, 6-1 Red Clip, 8-1 Beau Mask, 10-1 Just Tam, *Highland Drake*, 14-1 *Rusty Rondo*, 20-1 others.

5.0 LANGFORD STEEPLECHASE (Div II : £731 : 2m 74yd)

1 0-00p00 Angel's Nip, J. Webber, 6-11-12 .... A. Webber
5 03p0-p0 Captain Kenneth, Mrs P. Sly, 7-11-12 .... I. Watkinson
11 pf00p0 Cwmdor, M. Scudamore, 9-11-12 .... John Williams
13 00-0p Desmond Dene, S. Norton, 8-11-12 .... J. Harty
19 030pp0 Gone Walkabout, M. Tate, 8-11-12 .... R. Hyett
29 0f Remina, B. McMahon, 8-11-12 .... M. Charles 5
32 40-ef00 Sarah Louise, J. Spearing, 7-11-12 .... Mr R. Woolley
36 0-0200p Table Water, J. Hurley, 6-11-12 .... R. Mann
40 p False Rumour, G. Cure, 5-11-4 .... M. Charles 5
41 002000 Leeann Lad, R. Clay, 5-11-4 .... P. Barton
49 p-0000 Troops Tale, W. D. Francis, 5-11-4 .... A. K. Taylor
2-1 Table Water, 3-1 Leeann Lad, 5-1 Gone Walkabout, 7-1 Sarah Louise, 10-1 *Desmond Dene, 14-1 Angel's Nip, 20-1 others.*

5.30 EGMANTON HURDLE (Div I : Part II : £427 : 2m)

2 00-0204 Conderlan, R. Armytage, 6-11-10 .... H. J. Evans
3 4 Drifting Smoke, J. Edwards, 7-11-10 .... S. Morshead
10 00-0p Announce, Mrs S. Corrie, 5-11-7 .... R. Davies
11 Bold Argument, R. Blakeney, 5-11-7 .... C. Brown 3
13 000 Go Free, B. Cambidge, 5-11-7 .... Mr J. Cambidge 7
15 Rurik, S. Mellor, 6-11-7 .... P. Blacker
17 f Bit Beat, R. Bridgwater, 4-10-10 .... R. Evans
20 n00 Merchant Tubbs, H. Collingridge, 4-10-10 .... J. Pearce
25 00004 Sammy Souza, Mrs R. Lomax, 4-10-10 .... —
27 f000 That's It, J. Gilbert, 4-10-10 .... S. O'Neill 5
9-4 Drifting Smoke, 11-4 Rurik, 4-1 Conderlan, 7-1 Sammy Souza, 10-1 Go Free, 14-1 Merchant Tubbs, 20-1 others.
* Doubtful runner

Southwell selections

By Our Racing Staff

1.30 Scort. 2.0 Grays China. 2.30 Levkimmis. 3.0 Moon Trip. 3.30 Fatherland. 4.0 Sandy Hill. 4.30 Glenfern. 5.0 Table Water. 5.30 Drifting Smoke.

By Our Newmarket Correspondent

2.0 Sutherland's Law. 2.30 Levkimmis. 4.30 Highland Drake.

Sandown Park results

1.45: 1. Havanus (5-6 fav); 2. Dawlish (10-1); 3. Line Shooter (6-5). 3 ran.
2.15: 1. Super Travel (10-1); 2. Tammer Fors (4-7 fav); 3. Gullsway (14-1). 12 ran.
2.50: 1. Winter Melody (12-1); 2. Battlement (16-1); 3. Stopped (9-4 fav). 15 ran.
3.20: 1. Spartan Missile (2-5 fav); 2. Lacedaemon (14-1); 3. Manicou Bay (6-1). 8 ran. Icefloe did not run.
3.55: 1. Mannyboy (5-2); 2. April Seventh (9-4 fav); 3. Double Bridal (13-2). 8 ran.
4.30: 1. Prince of Pleasure (4-1); 2. Santellis (11-4 fav); 3. Ardlair (9-1). 12 ran.

Doncaster

2.0: 1. Tony (5-6 fav); 2. Handycuff (11-8); 3. High Blaze (10-1). 5 ran.
2.30: 1. Party Line (5-1); 2. El Cardo (100-30); 3. Even Melody (3-1 fav). 6 ran.
3.0: 1. Newgate (5-1); 2. Big Ben (7-4 fav); 3. Gala Lad (8-1). 11 ran. Flameproof did not run.
3.30: 1. Forced March (8-1); 2. Eatwell (6-1); 3. Fighting Fit (7-4 fav). 10 ran.
4.0: 1. Free Motion (7-1); 2. Joe Kelly (5-2); 3. Pacify (4-6 fav). 5 ran.
4.30: 1. It's A Chance (6-5 fav); 2. Spartan Sandal (6-4); 3. Arctic Sky (9-1). 5 ran. Knotty Problem and Straight Vulgan did not run.

Chepstow

1.30: 1. Bustability (9-1); 2. Sean (13-2); 3. Royal Idol (14-1). Spare a Dime 8-11 fav. 14 ran. Macreilly and Secret Ballot did not run.
2.0: 1. Top Priority (13-8 fav); 2. Brown Jock (10-1); 3. Jave River (12-1). 9 ran.
2.30: 1. Gruffandgrim (5-1); 2. Mayhem (5-3 fav); 3. Roadhead (20-1). 9 ran.
3.0: 1. Chuckles Hansel (8-1); 2. Cabar Feidh (7-1); 3. Governor's Last (3-1 fav). 12 ran.
3.30: 1. Straitjacket (9-2); 2. Portway Nick (6-1); 3. Saucy Dove (14-1). 15 ran.
4.0: 1. Leyburn Lady (evens fav); 2. Jacks Birthday (9-2); 3. Kingston Padre (20-1). 8 ran.
4.30: 1. Anthony of Padua (8-11 fav); 2. Heidelberg (7-2); 3. Bushmaster (33-1). 6 ran.

Bangor-on-Dee

1.45: 1. Lewis Homes (5-2 fav); 2. Cover Your Money (8-1); 3. Scots Laird (10-1). 15 ran. Chirp did not run.
2.15: 1. Teddy Bear (4-5 fav); 2. Front Seat (10-1); 3. Why Go (12-1). 8 ran. Fire Spirit did not run.
2.45: 1. Tamdhu (10-1); 2. Golden Murray (10-1); 3. Master Blarney (16-1). In View, 3-2 fav. 15 ran.
3.15: 1. Peoples Love (5-2 fav); 2. Prince of Normandy (7-2); 3. Doctor Win (9-2). 13 ran.
3.45: 1. Sadale VI (20-1); 2. Ostrich Duck (10-1); 3. Ronson Avenue (7-2 fav). 13 ran. Cherry Lad did not run.
4.15: 1. Woody Woodpecker (6-4 fav); 2. Dolly Dickins (6-1); 3. Royal Budget (14-1). 16 ran.

Ayr

1.30: Goolagong (9-4 fav); 2. Cala Llonga (7-2); 3. Dunyasha (20-1). 7 ran.
2.0: 1. Coffee Boy (6-1); 2. Shiant Valley (8-1); 3. Prince Pepe (8-1). Ginton 9-2 fav. 12 ran.
2.30: 1. Scorton Boy (5-1); 2. Brown Barman (3-1); 3. Red Earl (13-2). Current Gold, 9-4 fav. 7 ran.
3.0: 1. Lairum (2-5 fav); 2. Montenello (20-1); 3. Robin John (20-1). 4 ran.
3.30: 1. Minimist (4-1 jt fav); 2. Plunket Street (8-1); 3. The Opposition (4-1 jt fav). 20 ran.
4.0: 1. Blabbermouth (8-11 fav); 2. Gone Out (6-5). 2 ran.
4.30: 1. Wrekin Pursuit (8-15 fav); 2. Straight Phase (12-1); 3. Border Willie (8-1). 15 ran.

Cagnes-sur-Mer

PRIX CHERET (1½m): 1. Celebrated (H. Rossi); 2. My Foot; 3. Tribulation. Trained by J. Dunlop. 3l, ½l.

Hockey

Australia's flying start for date in Buenos Aires

By Sydney Friskin

England 2 Australia 5

Australia beat England convincingly in the international hockey festival sponsored by Rank Xerox, at Lord's yesterday to emerge with full points from two matches. When these teams meet in the World Cup tournament in Buenos Aires on Tuesday week, Australia will take the field with a psychological advantage.

But Australia needed no psychology to assert their superiority at Lord's. The opposition was generally overcome by the sharpness of their attack and the speed of its development. Their aproach work was typically Australian, a steady build-up in midfield and acceleration from the 25-yard line.

After their fine 2—1 victory over India on Saturday—they had never beaten India before—England could not sustain their effort yesterday, although they came back to give Australia a fright in the second half by reducing their lead to 3—2.

England, without Khehar, still troubled by a fractured jaw, did not have the right midfield blend on both days and they were soon in trouble yesterday with Australia leading 2—0 by half time. A smart piece of combination ended in Dowan Dick scoring *an early goal and after Irvine had* hit a post from a short corner he had another fling soon after to see Taylor fall on the ball after saving. Ball converted the penalty stroke.

Long put England back in the game by converting a short corner in the tenth minute of the second half but Charlesworth scored for Australia three minutes later, following up from a long corner. Saini came on for Smith to sharpen the England attack and made a fine opening for Saldanha who scored; but Dick popped in another goal for Australia and five minutes before the end Bell converted a penalty stroke.

ENGLAND: I. Taylor; P. Barber, D. B. Whitaker, B. J. Cotton, N. R. Saldanha, I. A. Thomson, I. S. McGinn, N. Hughes, R. H. Brookeman, R. W. Smith (sub. B. S. Saini), S. R. L. Long.

AUSTRALIA: R. Proctor; J. Irvine, W. Hammond, B. Dancer, T. Smith, D. Bell, G. Browning, R. Charlesworth, R. Dick, M. Poole, W. Hammond.

Umpires: Vilayanathan (Malaysia) and N. K. Buxton (Scotland).

In the earlier match Scotland did well to lose only 3—2 to India. They hit back strongly against a shaky Indian defence and came close to scoring in the last few minutes. India, too, gave an improved display and looked sharper in attack than they did against England.

Wales drew 1—1 against Malaysia at Roehampton, having lost to the visitors by 2—1 at Teddington on Saturday. Marsh for Wales and Gill scored yesterday.

RESULTS: England 2, India 1; Scotland 0, Australia 5; Scotland 2, India 3; England 2, Australia 5.

Late rally brings England two goals and a draw

By Joyce Whitehead

Janet Jurischka saved England from being beaten by the United States before a capacity crowd at Wembley Stadium on Saturday. With considerable control she scored two penalty goals in the second half and the match was drawn 2—2. The fit and agile Americans scored once in each half and looked as though they might win. On their first and last visit to Wembley in 1963 they drew 3—3 with England.

Miss Doran shot the first goal for the Americans from some clever approach work on the left side of the circle. Miss Morret seized her opportunity 15 minutes in the second half in a crowded English circle. Pauline Gibbon (Berkshire), in the English goal, had little chance to see the ball.

Throughout both teams worked desperately hard and for long *periods play was in midfield*. England rather overdid their passes to the right and looked to be taking the ball into the trouble spot. But in the second half Valerie Robinson (Hertfordshire) started to give hard crossed passes and the game began to open out.

After the Americans' second goal, England brought on two substitutes, Kim Gordon in place of Mrs Robinson, and Shoona Franks, for Katherine Dodd. The latter had stood out in the first half in the English defence. If sometimes her ideas were better than her footwork, her long reach and distribution of the ball had been of great benefit to the team.

Down two goals with only 15 minutes to go, England now took up the challenge. They beat the Americans to the ball, pinned them in the defending 25, but still they could not get in many shots. Then came the two penalties. First a United States defender stopped a shot with her hand and carried the ball forward. And then Mrs Cheeseman, the United States goalkeeper, stopped another possible scoring shot with her stick high in the air.

It was a disappointing end for the United States, who for three-quarters of the match were faster onto the ball. They are competent defenders and though their 4—2—4—1 system is not really conducive to an attacking game, it was they who got in the straight shots at goal.

ENGLAND: P. Gibbon (Berkshire); J. Burrows (Gloucestershire), J. Pool (Hampshire); L. Hurley (Leicestershire, captain), R. Sykes (Kent), K. Dodd (Berkshire) (sub: S. Franks), M. Souyave (Lancashire), V. Robinson (Hertfordshire) (sub: K. Gordon), J. Swinnerton (Staffordshire), J. Jurischka (Kent), S. Slocombe (Somerset).

UNITED STATES: G. Cheeseman; B. Anders, P. Hixon, A. Miller, K. Shelton, B. Beglin, R. Cash, B. Doran, J. Grant, J. Staver (captain), C. Morret.

Umpires: M. Eyre and M. Watson.

Times Profile

The Boffin who managed to bend the beam

Sir Winston Churchill always had a soft spot for the backroom boys. As Chancellor of the Exchequer in the 1920s he would summon Sir Ralph Hawtrey, the Treasury's financial and economic expert, with the instruction, according to his private secretary P. J. Grigg, that: "The learned man should be released from the dungeon in which we were said to have immured him, have his chains struck off and the straw brushed from his hair and clothes, and be admitted to the light and warmth of an argument in the Treasury boardroom with the greatest living master of argument."

During his warlord period Sir Winston's favourite "Boffin" was a young, softly spoken scientist called Dr R. V. Jones. The Prime Minister would spring him not from a Treasury basement but from 54 Broadway Buildings, the headquarters of MI6 across St James Park. The almost theological vendettas of grand scientist politicians like Lindemann and Tizard swiftly entered popular folklore after World War Two. The story of Reggie Jones, as he is known to his friends and contemporaries, had to wait until the 1970s for its full exposition when the most secret side of the war became public

In the space of a month last year, Professor Jones, as he now is, became a television star. His gentle, lisping account of heroic exploits achieved against overwhelming odds, had an enormous impact on audiences. He fitted perfectly with an image the British cherish of themselves—the legend of the boffins, clever men in wooden sheds working minor miracles to compensate for a shortage of men, weapons and war readiness.

What is more, he seemed so well read. After the war, Churchill told him: "Praise the humanities, my boy. That'll make them think you're broadminded." From his television performances it appeared that Reg Jones found clue after clue in decoded German signals, provided by the cryptographers at Bletchley Park, as he just happened to know the codeword for a new weapon was derived from an old Norse phrase used by the Vikings to describe the 10 centimetre radar on their longships. Now the memory of those bravura performances on the small screen can be checked against reality with the publication of his *Most Secret War*, over 500 pages of heroic exploits laced with elaborate hoaxes and practical jokes perpetrated on fellow boffins, MI6 men and soldiers.

The story of how the book came to be written is one of the best jokes of all. *R. V. Jones left MI6 and the Air Ministry*, the two organizations who shared him, in 1946 after a battle with the Joint Intelligence Committee about the way postwar scientific intelligence should be organized. He took with him a variety of highly sensitive documents, including minutes of the War Cabinet, material derived from Bletchley Park, though none of the "Ultra" secret decodes, and 60 reports written by himself. He later explained he wanted to save them from destruction by the "weeders" who sift departmental files and to use them as background material for his lectures to staff colleges. For 30 years they lay in a safe, cleared by the Ministry of Defence for the classified contract work he continued to do, in his laboratory at Aberdeen University. In 1976, Whitehall's intelligence community was presented with the typescript of his book, brimming with inside material. Only then did they realize what had happened. Some of their most precious secrets had been kept on ice not behind the bars of departmental registries in London but in the department of natural philosophy at Aberdeen.

There could be no question of bringing Reg Jones to trial. He is esteemed by present intelligence chiefs, and seen as a father figure by some. A court appearance, thanks to his slow-fuse humour, would have turned into a misleading case worthy of A. P. Herbert. More to the point, much of the material had already been released at the Public Record Office. So, a very British compromise was struck. Whitehall decided to "get some money back for the Queen". Professor Jones was asked to pay £600 to Her Majesty's Stationery Office as a copyright fee for the photographs used in the book. Honour was satisfied all round.

R. V. Jones made his great breakthrough on June 21, 1940. With his team at Broadway buildings he had been puzzling over radio beams transmitted from Germany during bomber raids over England. He became convinced they were a navigation device for steering aircraft to their targets. Some of the mighty were highly sceptical, refusing to believe that beams could be bent around the earth's surface. R. V. Jones believed they could, and what is more, that they could be bent again by counter measures in order to redirect the aerial raiders away from urban areas to drop their bombs over open country.

He entered his office that morning to find a message instructing him to come to the Cabinet Room at No 10. Suspecting revenge for a practical joke, he thought little of it but checked and found the message was genuine. He arrived 25 minutes late. Churchill asked him to elaborate a point of detail.

Instead he spoke for 20 minutes. "The few minutes of desultory discussion that had ensued after my entry showed me that nobody else there knew as much about the matter as I did myself, and, although I was not conscious of my calmness at the time, the very gravity of the situation seemed to generate the steady nerve for which it called."

Reg Jones made a lasting impression on the Prime Minister. Thereafter Churchill swore by him as "the man who broke the bloody beam"; heady stuff for a 28-year-old. Churchill's support enabled him to beat the hierarchy on essential matters though, on one occasion, Sir Horace Wilson, head of the Civil Service, threatened to resign if Jones, a mere scientific officer, was awarded the CBE.

Like most members of the boffinry, R. V. Jones enjoyed a fight. In conversation recently at Aberdeen, where he continues to hold the chair of natural philosophy, he talked about his tactics in tackling scientists, soldiers and politicians more senior than himself: "The first thing was to be absolutely scrupulous in trying to establish the truth. After the war Winston said: 'You don't have to be polite; you just have to be right.' If you got somebody, however eminent, and asked him three successive 'Why's?', there were not many people who could stand up to it. It was quite astonishing how shaky their basis was. It was the the old story of 99 per cent perspiration and one per cent inspiration. One needed a very sound grounding in basic principles and a mistrust of elaborate argument when something simple would do."

R. V. Jones and his small group of *assistants at MI6 and the Air Ministry* went from strength to strength, developing counter measures to German air defence radar and squirreling out the secret of the V1 missiles long before anybody else. The conclusions of the War Cabinet's Defence Committee for June 29, 1943, reveal the faith that Sir Winston had in him. The subject on the agenda was "German long range rocket development". *Sceptical of the views of R. V.* Jones's old teacher, Professor Lindemann (by this time Lord Cherwell), the minutes record the Prime Minister as saying: "He would like to hear the views of Dr Jones who had been responsible for piecing together the evidence which had enabled us to detect and defeat the enemy's beams for controlling their night bombers." Young Dr Jones, and scientific intelligence, had come a long way since 1939 when he had arrived at MI6 to find all the files of the Secret Intelligence Service contained on technical matters was some gobbledegook on a fictional German death ray.

Such eminence so young left R. V. Jones with very firm views about the way things should be run. He detested the bureaucratization of intelligence. He preferred small, clever teams, made up of manic eccentrics if his book is anything to go by, to cumbersome, uninformed committees seeking a collective view. "All the best work is done in huts. Once it gets beyond that it becomes institutionalized into large organizations." As early as November, 1943, he was at loggerheads with the Joint Intelligence Committee, the organization that finally led to his resignation after the war. Again, the issue was German missiles. Eschewing false modesty, he wrote to the chairman of the JIC:

"The establishment of a committee to perform a function which I believe to [be] largely my own is therefore contrary [to] the way I have worked in the past, [and] indicates a lack of confidence in [my] methods which—if I shared—would [force] me to resign. Moreover, since experie[nce] leads me to appreciate the Prime M[inis]ter's remarks about the possible otiose[ness] of committees, my section will con[tinue] its work regardless of any parallel com[mit]tees which may arise and will be min[dful] only of the safety of the country. I [trust] that we shall not be hindered."

In 1946, the JIC had its revenge. R[. V.] Jones was outmanoeuvred and pos[twar] scientific intelligence was reorga[nized] upon lines which were anathema to [him]. He sent a stiff note of resignation to [the] Chief of the Air Staff and took a cha[ir at] Aberdeen. In 1952, Churchill, Prime M[inis]ter once more, brought him back. [But] neither R. V. Jones, Sir Winston nor [Field] Marshal Alexander, the Minister [of] Defence, could defeat entrenched an[d, as] Professor Jones sees it, bureauc[ratic] interests.

Professor Jones has very robust [views] about the way society should be organ[ized]. The pursuit of equality, he believes, brought the country low just as it vitiated postwar intelligence. Ha[d he] stayed with "the firm", as old-[timers] fondly refer to MI6, he thinks he [might] well have resigned at some point, [given] the course events have taken. He q[uotes] Burke's contention that "all that is n[eces]sary for the spread of folly is for [good] men to say nothing".

He reckons he has spent three years [in] trains from Aberdeen to London [since] 1946. On one of his interminable jour[neys] 10 years ago, he worked out the detai[ls of] a new political group he would call [the] "Service Party". Despite its title, it w[ould] not be connected to the armed fo[rces]; rather it would have as its fundam[ental] tenet the concept of service: "you d[on't] take more out of the community than [you] put in". Nothing came of it. Even [when] sharing his gloomy and slightly fero[cious] political thoughts, the chuckles [break] through: "As old Dean Inge used to [say] of the Gadarene swine, 'No doubt [they] thought the going was good for the [first] half of the way'."

R. V. Jones is now a legend in his [own] time. Fond stories still circulate in W[hite]hall about him. One in particular is [used] to illustrate his tenacious applicatio[n to] the solution of physical problems. [One] fine evening in July, 1944, Reg Jones [and] several MI6 colleagues celebrated [the] advance of the allies through Franc[e by] drinking a large quantity of beer a[t the] Royal Air Force Club in Piccadilly. [On] the way back to Broadway, they pas[sed a] huge tank containing water for do[mestic] incendiaries. They held a competitio[n to] see who could urinate over its six [foot] six wall. Amid helpless laughter, the[y all] failed. According to folklore, Reg J[ones] went home to Richmond and prac[tised] over the clothes line to the horror o[f his] neighbours until he had mastered [the] problem. Sadly, that part is not tru[e, he] says. He did succeed next time they [were] passing the tank, thanks to having d[runk] even more without relief and the app[lica]tion of his knowledge of the phy[sical] sciences.

On the day his book was published [his] friends honoured him at that same [Royal] Air Force Club. But passers by in [Picca]dilly were able to go about their bus[iness] free of fear. The water tank has *since been removed.*

Peter Henn[essy]

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Badgers: how the men from the ministry may be wrong

A Bill is now before Parliament to accord to the Ministry of Agriculture wider powers to destroy badgers. The ministry justifies its policy by the claim that since gassing has been carried out there have been no more positive reactors. This is not so surprising as all the tuberculous cattle were also destroyed, thus removing the infective foci.

It was this slaughter alone with no measures against the badgers which reduced the incidence of bovine tuberculosis from about 30 per cent after the war to one thousandth of this by 1970. As more definite proof they quote statistics. The number of positive reactors in England fell from 1,666 in 1975 to 1.058 in 1976, whilst for Cornwall the corresponding figures were 506 and 222. These results, however, have no statistical validity as the ministry has not mentioned a vital procedure change in the interim period.

With the tuberculin test employed up to 1975, rather more than half of the cattle reactors which were slaughtered were, in fact, healthy animals. In 1975 a new and much more specific test was introduced which it is believed gives a positive result only with a tuberculous animal. A substantial reduction in the figures would therefore be expected even if the tuberculous situation remained unchanged. For the Gloucester area, however, there is no reduction and with the new test one must presume that there has been an actual deterioration, and this two years after the most assiduous gassing and re-gassing which the ministry believed would resolve all doubt about the necessity for the action.

In Gloucester the situation is unique. In certain localities up to 25 per cent of the badgers were infected. The level of cattle tuberculosis has for years been two to four times the national level, but between 1972 and 1973 there was a three fold increase. It was at this time that many farmers endeavoured to drive away the badgers by flooding the setts with slurry. It is incredible that the ministry did not warn the farmers of the folly of such action, because this material, if from infected cattle, must have occasioned widespread badger tuberulosis as well as infecting the ground, and Soviet researchers have demonstrated that such infection remains viable and can cause disease in cattle and other animals for up to one year. As the badger feeds almost entirely off the ground, it is inevitable that he should manifest a higher infection rate than other animals without having greater inherent susceptibility.

In Cornwall the level of cattle disease was even higher than in Gloucester. If the same pattern existed, a similar high level of badger infection might be expected, and unquestionably the ministry would have published the figures if they supported their thesis. But there is a strange silence. The only information we have is that 57 badger carcasses were examined and one was tuberculous.

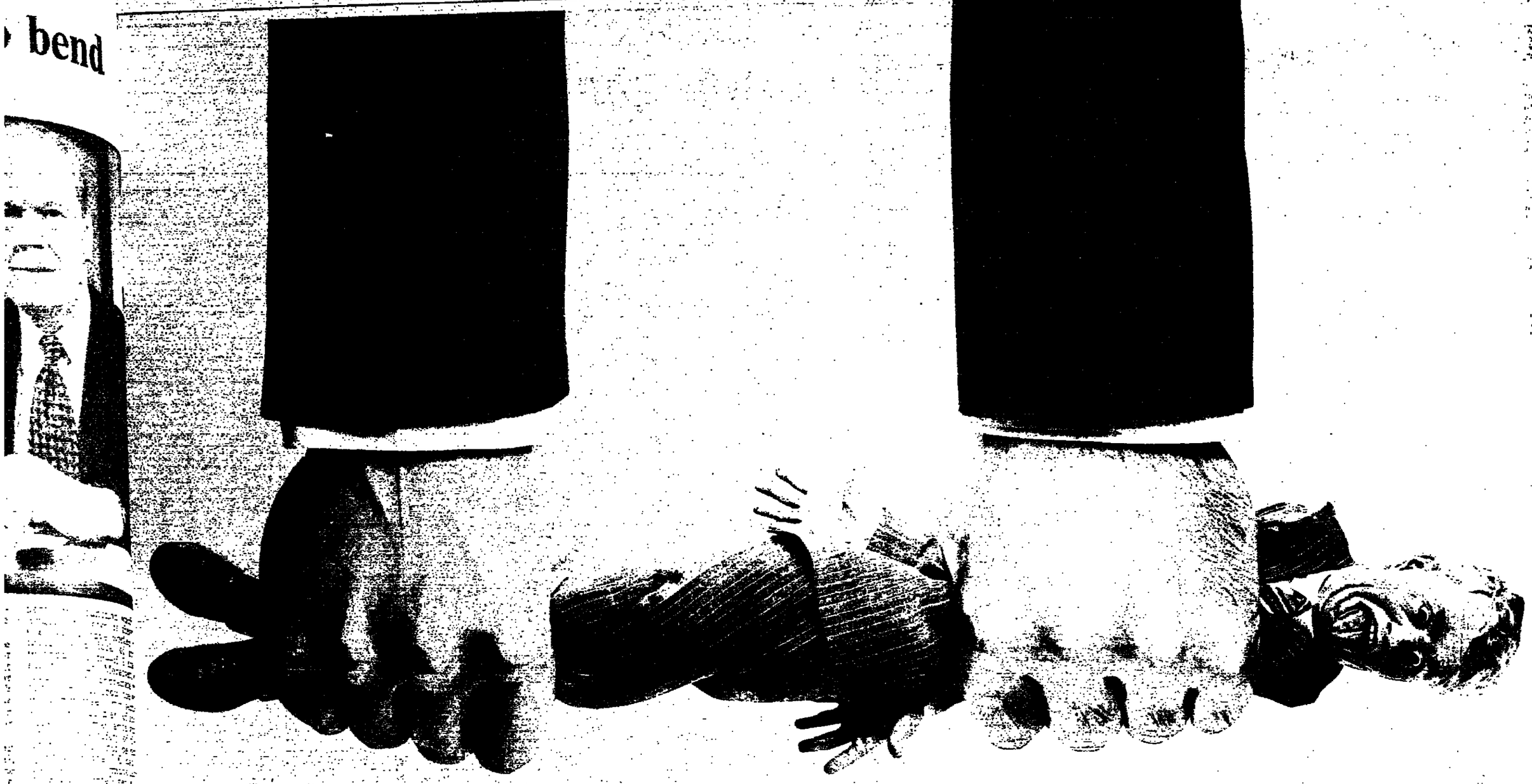
In a moorland area of Devon there has been a persisting high level of cattle tuberculosis requiring the slaughter of 221 animals between 1971 and 1976. In this area, dead cattle were decaying on the moor, with the seepage draining into streams supplying farms which had suffered breakdowns. Tests were made on 235 samples of badger faeces with two positive findings. Forty-five b[adger] carcasses were examined and tuberc[ulosis] was isolated from two, although o[ne of] these showed no post-mortem evide[nce of] disease. Perhaps it had ingested in[fected] material or there may have be[en a] laboratory error. Nevertheless, al[l] badgers were gassed.

Despite this evidence, the mi[nistry] *persists in its belief that* the badg[er is] the cause of cattle disease and [claims] that it has the approval of the consul[tative] committee and the Nature Conser[vancy]. The members of the consultative [com]mittee are approved by the minist[ry and] no one known to hold opposing vie[ws is] appointed. The Nature Conservan[cy is] supported by the government an[d no] paid servant is independent. It [is, in] fact, made very difficult for any ind[epen]dent views to gain expression.

The Bill now before Parliament c[an be] read as limiting badger destructi[on to] infected colonies but an alternative [inter]pretation would permit extermi[nation] within areas of county size and on[e can] feel little optimism that the minist[ry will] not use its powers to the full. On[e can] draw little comfort from the assu[rance] that when the ministry has fin[ished] healthy badgers can move in an[d] colonize. When gassed areas co[ver] there will be none left for re-popul[ation]. Further, many farmers have been [indoc]trinated by the ministry propagand[a to] ensure that no colony will eve[r be] re-established. Extinction of the [badger] over the whole of south-west Eng[land is] a probability in the near future.

N. P. W. Lih[ou]

هكذا عند الأصل



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Newcomers out to get a large slice of the West's markets

The threat in the industrial power game

Hidden away beneath the immediate problems of the world economic recession is a profound structural change to which the industrial nations of the west are failing to adapt. One by one the traditional industries on which their economic might has rested are being made uncompetitive by a new generation of industrial countries.

The newcomers are spread around the world, but most of them are found either on the Asian rim of the Pacific or in South America. They have large and rapidly growing cheap labour forces.

Although they usually have privately owned industry, most have heavy government involvement in ambitious development plans patterned closely on the Japanese model for achieving breakthrough into the ranks of the advanced industrial states.

As a necessary first step to building up a broad-based industrial structure they are determined to gain for themselves a large—in some cases perhaps dominant—share of the world market in a limited number of products. Their success has been remarkable. Between 1973 and 1976, when manufacturing in the west was stagnant, developing countries' production rose 6 per cent a year.

At present, and almost certainly for many years to come, the problem is one of structural adjustment not of a global imbalance to the disadvantage of the west. As the countries industrialize, they suck in capital goods to equip the new factories. The extra wealth they generate will, in years to come, allow their people to enjoy a higher living standard, which should open new opportunities for western consumer products.

The problem will not necessarily regulate itself, however. The post-war experience of Japan shows that a fast growth economy can find it very difficult to adjust to its new wealth by increasing imports; and some of the same trends may occur in the newly industrializing countries.

Korea, which is the most successful of them, has seen the volume of its exports grow to six times its 1970 level by 1977; in the same period the volume of imports rose only to two and a half times the 1970 level.

Taiwan's exports are now three and a half times the 1970 level, whereas the volume of imports is two and a quarter times its level at the beginning of the decade.

The real difficulties, however, do not lie in the balance of payments implications of this change. Nothing is happening on the scale of the change which occurred through the increase in oil prices of 1973, and nothing is in prospect as disturbing as the new energy crisis expected in the second half of the 1980s.

The real dangers are in the structural problems caused by the emergence of large new competitors in very limited sectors. The textile industries of the west have seen their Asian competitors take an increasing share of the market for clothing. According to calculations of the EEC Commission, half a million jobs have vanished since 1973 in Europe alone; more would have gone had there not been tough limitations and widespread subsidization of the industry.

Other industries have now joined the list, notably steel and shipbuilding. Even Japan, whose meteoric rise in the past 20 years has dominated these two industries, is now finding it difficult to compete in these industries with the new competitors such as Korea and Brazil. Squeezed between western protection and low-cost competition they recognize that they will have to accept dramatic cut-backs in the scale of their industries in coming years.

The Japanese response is based on hard calculation. Although wage costs in developing countries are far below the Japanese level, the new industries which have been set up have not been tempted to throw away the competitive advantage which low wages gives them by accepting low productivity. Low wage levels matter, but they are buttressed by the most modern equipment, often much better than in Britain.

The industries will provide the export-led growth, but most of the jobs will come elsewhere.

What this can mean is seen by the decimation of the western consumer goods industries which occurred under the effect of Japanese competition. Few industries show more clearly the advantages which accrue to manufacturers who single-mindedly pursue the economies which come with large-scale production than consumer electronic products such as televisions and radios.

Design of the sets is important and design of the assembly line even more important; but once that is got right all that remains is to turn out millions of identical products as cheaply as possible.

At present, Japan has 60 per cent of the world market for television tubes and total dominance in the market for high-fidelity equipment. But automation can only do so much, and the mass-production of cheap electronics goods is now switching rapidly to other nations where labour costs are far lower than in Japan.

Often the sets are made by Japanese companies exporting their capital and know-how to an area where the labour is cheaper; a similar phenomenon can be seen along the south side of the US border with Mexico.

There is an old and straightforward explanation for all this. What we are seeing is the international division of labour, with the cheap-labour countries moving up the ladder of economic success by concentrating on those products where their advantages matter—the low-cost high-volume products where price is all important.

In the long-run, the right response for the rich countries is to welcome the newcomers into the club and to find ways of moving up-market to areas where their special skills tell.

Doing that will not be easy for any of them, however, and for Britain it could prove very difficult indeed. In the first place, the split between simple high volume goods on the one hand and high-technology goods on the other is nothing like as straightforward as it seems.

The past 20 years are littered with stories of British industries which reacted to competition from low-cost producers by concentrating at the top end of the market. It was only after some years that they discovered that without the volume of mass production they were unable to afford the research, development and investment which would make high quality possible.

The development of videotape recorders takes electronic equipment firmly into a new generation of products; yet only the Japanese are in a serious position to take advantage of the market. By the mid-1980s the Japanese expect to be a major power in world computers. Some of the new countries may find themselves similarly well placed in years to come to seize an advantage in new markets.

This is a problem which all countries will face and it is made more difficult by the state of the labour market. Structural change is never an easy thing to produce in an economy, and the likely continuation of high unemployment for many years to come has led inevitability to a spread of job-protection attitudes through Europe and America.

Britain in the postwar period has found it particularly difficult to adapt. Whereas some European economies, notably Germany, have been very successful at moving on to producing the capital goods which have remained in demand even since the oil price rise, because of demand from Opec countries and new industrial nations, we have been drifting in the opposite direction.

Our poor reputation for reliability and weaknesses of design has driven us down-market at a time when we ought to be trading up. Sometimes this takes the form of staying in a field but being forced to concentrate on the cheap end of it. Other times we have been forced to give up manufacture of some products altogether, sometimes being reduced to the role of a supplier of components to the very countries which drove us out of business.

Adjusting to the new problems caused by the emergence of a new tier of countries which can, in their field, automatically beat United Kingdom industry on price is going to be one of the major tasks of the next 10 years, perhaps *the* major task of the next 10 years.

David Blake

Next: South Korea

How President Assad has kept Syria in the 'middle of the road'

President Hafez al Assad is not a tall man. His most striking features are his lively blue eyes. He has a delightful sense of humour, and when he smiles, his face breaks into lots of criss-cross lines. The President is immensely hard working—a man who knows his mind and exercises great determination in achieving his aims. This explains how he has kept Syria on a steady, middle-of-the-road course since he was elected President on March 12, 1971, after seizing power in a coup the previous year.

He was born in Qirdaha on October 6, 1930, the son of a poor Alawite peasant. The Alawites are a Moslem sect. For his preparatory and secondary education he was sent to Latakia—the nearest town. "I thought of going to a university and studying medicine, but I also considered the military academy," he told me. "The use of force and violence against my people convinced me that military service would be the most effective way to serve my country. The injustices, the methods of oppression, all the things we were complaining about made me decide to become a soldier. When I was still a child I saw French soldiers in my country beating my people. In the same way when I heard French planes were bombing our towns I chose to become a pilot because I thought that, if I were a pilot, I could stop this."

In early 1955 Hafez al Assad graduated as an air lieutenant, having come first in practical aviation and won the championship in aerobatics.

"My interest in politics began when I was still a child", the President went on. "It became organized and regular immediately before I completed my preparatory education—when I was 15 or 16 years old. In 1947 I joined the Syrian Baathist Socialist Party. A whole generation of schoolteachers, professors and students joined that year. Was I one of its founders? If you consider the whole generation as founders, then I was one of them. But I did not attend the founding congress in Damascus because the car which I had hired with several friends, broke down and we could not afford any other transport".

I asked President Assad how he fared between 1947 and 1963, the 16 years the Baathist Socialist Party was establishing its position. "It was natural that I ran into difficulties", he answered. "We were facing authorities who besides acts of oppression, were using propaganda methods against us; instigating the people against us saying we were Communists and atheists, that we were opposed to Arab traditions and did not honour women. But these attacks were not effective—those who knew me knew that I believe in God—even if I do not go regularly to the mosque".

Was he ever sent to prison?

"I was sent to prison several times", he replied with a smile. "Not because I was a socialist—they did not say that—socialism was not officially a crime. But they had other pretexts. We used to demonstrate against the authorities, and because of the demonstrations, they sent us to prison. At that time the predominant reason for our demonstrations was our call for unity—unity inside the country, and pan-Arab unity. We wanted independence from the French—but we did not call for socialism, not even for agrarian reform".

I said I thought that the Baath Socialist Party was a Marxist party.

"Our Party is not a Marxist party," President Assad stressed. "It is a socialist party with nationalist leanings, but first of all we call for Arab unity. You ask whether we dream of rebuilding a great Arab Empire. No, we do not. we are thinking of Arab unity. The Arabs are one nation, but divided into various countries and states.

"If the Arabs were not one nation, there would be no need for the Arab League. The Arab League was not created on a continental basis like the Organization of African Unity, and not on an industrial basis, like the European Community. It was created in order to work for the coordination of the policies of the present Arab states with the aim of reaching common cultural, economic, political and defensive policies. We are not fanatics, we do not believe in the purity of the blood—as Hitler did, "the President said with great animation. "But the bonds that bind us are much stronger than those of people who live within one state. Take Britain—you have the English, the Scots, the Welsh and Irish—four different nations living within one state."

In his view, what was the future of Israel? Would the Arabs absorb it?

"It will be difficult for an aggressive, expansionist entity to continue here for ever," the President replied. "But as a human entity, working for peace and the welfare of this area, there should be no great problems. Despite continuing hostility of 30 years, we Arabs, as Arab citizens, have no thought of destroying the Jews—of driving them into the sea as you say! We only want to live like the rest of the people in this area. We care very little whether Israel is run by western Jews, or eastern Jews, although we know that Oriental Jews have suffered certain injustices and that they have grievances. The Israelis want secure borders. They want the Golan Heights—this means 170,000 displaced Syrians. Of course is is not acceptable to us."

Here the President spoke with great deliberation. "Menachim Begin cannot be a man of peace. The Israelis are depending on the huge aid they are getting from the USA, and they are getting more and more obstinate. If peace is not achieved, there will be another war—the Arabs cannot accept continued occupation of their land and the continued displacement of the people of Palestine."

Judith Listowel

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David Steel

The Scottish Empire . . .

Today is Commonwealth Day, and this afternoon I shall take my place at the commemorative service in Westminster Abbey. There is some grain of truth in the exaggerated claim with which I like to tease that there was no such thing as the British Empire, only a Scottish Empire on to which the English attached themselves. Certainly the Scottish contribution in numbers of missionaries, explorers, traders and administrators throughout the Imperial Age was far greater than the one in 10 ratio of the Scottish-English population would suggest. Indeed, a census in 1901 in New Zealand revealed that of the population 48,000 had been born in Scotland and 111,000 in England, a ratio closer to one in three. A similar ratio was found in British settlements in South Africa in 1904 and again in 1921.

The scale of the Scottish contribution of inventiveness, initiative and advanture was always greater than our numbers would expect, and that is uncontestably true of the development of the Commonwealth.

We cannot of course overlook the fact that much of Scottish settlement overseas was forced by circumstances. In the middle of the last century the Highland and Islands Emigration Society was formed specifically "to procure help for those who wished to emigrate but have not the means to do so, to afford information, encouragement and assistance to all whose emigration would be a relief from want and misery".

The Scots were industrious and successful and from Canada alone returned such men as Prime Minister Bonar Law, Lord Beaverbrook and Lord Thomson of Fleet. There were three distinctive characteristics of the Scottish contribution to the building of the Commonwealth. The first is that there was no conscious separation of the spiritual from the temporal in its development.

Examples abound. Turn to the development of Bechuanaland and you find two Scottish missionaries, Moffat and Mackenzie, successively acting as administrators of the territory as well as pursuing their church activities. In 1875 Stanley issued an appeal for volunteers to lead a mission in Uganda and in a letter in the *Daily Telegraph* appealed for the type of missionary "who can teach people how to become Christians, cure their diseases and turn his hand to anything". That appeal struck a cord in the heart of this remarkable missionary and engineer Alexander Mackay, who opened up Uganda.

Education was of course a high priority in Scottish mission stations. So for about forty years, from 1793 to 1833, the missionaries provided the basic educational framework for [illegible] numbers of Indians, [illegible] Christian and non-Christian.

My second conclusion is that the Scottish contribution to the Commonwealth was more sympathetic to the aspirations of local peoples than that of the English.

Professor Gordon Donaldson in his history of the Scottish seas, writes: "The egalitarianism of Scottish society has led Scots to accept people of various social backgrounds. It is certainly true that with a broad and less insular outlook than the English they have the advantage that they do not regard all ways of life other than their own as necessarily backward or barbarous".

A great impact was made by the distinctive post-reformation development of open schools in Scotland. The aim was to have a school in every parish. The Scottish universities were therefore charged with the crucial social and political task of training ministers, schoolmasters as well as the purely academic role of the universities.

Their output extended construction throughout every town and village.

Progress from school to university was also made economically easier than it was in the rest of the border where university education remained much more a facility of the privileged.

My third conclusion is that the Scottish influence was most direct in the present transition from Empire to Commonwealth. It is surely no accident that in Africa, especially, political leaders of independence movements with strong elements of Scottish backgrounds: President Kenyatta of Kenya and President Kaunda of Zambia both had their early education in Scottish missions, President Nyerere of Tanzania and President Banda of Malawi studied at Edinburgh University. Throughout the independent members of the Commonwealth today you will find a wholly disproportionate number of Cabinet ministers, senior civil servants who owe part of their present position to a Scottish training.

The missionary's zeal started a chain of events which may not have been formed consciously, but his very presence and the ideas of the gospel he proclaimed led inevitably to provoke them.

I am firmly of the opinion that we have much to learn from the peoples of the Third World and they have much to forgive us as well as we have us for. If we are to be good citizens of a new Commonwealth we must be prepared to share our wealth, our skills, our technology with them, to relearn from them something of their sense of the interdependence of all men and the essential unity of humanity. *This article is based on a lecture delivered on Friday in St Giles Cathedral, Edinburgh, on Scotland's spiritual contribution to the Commonwealth which will be published in full by W. and R. Chambers.*

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North Sea oil, and the four-year plan to create jobs

Over the past six months Norman Atkinson MP (treasurer and NEC member of the Labour Party) has studied the possibility of a better Britain returning to full employment inside four years. He has talked to leading shop stewards and top industrialists and these are his conclusions.

The dreadful truth is that the Western economies are in a mess and don't know how to get out of it. The British Treasury for instance recognizes only too well that even after Denis Healey switches from "stop" to "go" in April, the problem of mass unemployment and poor wages will remain.

Whereas the light at the end of the tunnel three years ago was an express named "Disaster" coming towards us, it is now a beautiful diesel engine pulling wagon after wagon of North Sea oil. Salvation indeed in the form of a trade surplus.

But if left to itself the oil will exacerbate the problem of unemployment—not cure it. Mercifully it will prevent the Treasury again applying a "stop" to our economy because of a trade deficit. But it won't lift our productivity one dot, or compel our manufacturers to invest in new processing plant or new machine tools. The only way the Government can convert North Sea oil into new jobs and increased output is by planning our economy and controlling the use of oil revenues. The Government must act decisively by directing the pattern of industrial development.

Regretfully the Cabinet approach the matter differently. All the economic ministers for instance (with the exception of Tony Benn) believe in the free play of the market, and at one time or another have assured both the City and the CBI that it is not Labour's intention to intervene. It is a crucial issue and the whole Labour movement must argue it out.

First, Mr Callaghan himself should speak out against those of his colleagues who continually offer bogus excuses for doing nothing about unemployment, or those who claim bogus remedies. Denis Healey must know he is being misleadingly cruel in claiming that a £2.5 billion trade surplus of itself could mean between 500,000 and a million new jobs. It won't.

Likewise he should correct the gibberish talked about "strong" currencies because he and his colleagues know that Germany suffered a loss of two million jobs while the Deutschmark led the world in strength. Roy Jenkins argues that full employment is not possible in the absence of European monetary union and if similar views are held by any of the Cabinet we should be told on what evidence such a conclusion is based.

Britain must create 2½ million new jobs to reach full employment in four years. We also need to raise real living standards by at least 25 per cent over the same period in order to retain full employment and stimulate growth progression. It can be done, but not without interventionist policies. We need a four-year plan and the determination to see it through.

Some will argue that such a plan, if agreed, should be in Labour's manifesto. I don't agree. What should be in the manifesto is the fight for the *continuity* of the plan. To leave its introduction until after the election would lack credibility—it would become yet another election promise. In fact, the one purpose for Labour continuing in government for as long as possible is to demonstrate that we mean business in our effort to regain credibility after the political destruction of the past three years.

In my opinion, the question of full employment and the need to raise living standards is now so desperately urgent that immediate discussions should commence between the Government, the NEC of the Labour Party, and the TUC. Fully serviced working parties should be set up and should devote themselves exclusively to thinking through all the implications of the plan. They should report back within an urgent and fixed deadline with a no nonsense approach.

What then has to be done?

The first thing we need to do is to break free from the Treasury stranglehold and set up an economic directorate. The relationship between the City and the Treasury has been long established and its adherence to monetarist principles renders it unsuitable as an organizer of manufacturing growth. If oil means anything it means an end to stop-go and the use of unemployment as an economic regulator.

The basis of the plan would be to link the major aspects of a growth strategy and closely integrate new job creation with better wages and shorter hours. Of course there would be a constant danger from cost inflation arising from work sharing alone and it would obviously demand continuous monitoring.

That is why it is essential to have an economic directorate, rather than the Treasury handling the matter. We would need to use flexible subsidies and variable tax rates as a means of harnessing stabilized pricing with increased output. The long overdue introduction of planning agreements throughout industry would be a crucial factor and in such circumstances it would be right for the government to make the granting of all aid conditional.

The following seven areas would, in my view, be essential elements of the plan and call *for maximum integration.*

Import substitutes. To develop the research and design use of alternative materials to those at present imported, eg. steel instead of timber for lightweight structures like housing, the specification of British plastics and a much wider use of British manufactures.

New industries. To initiate the introduction of new industries such as new chemical processing, eg. involving coal and North Sea products. To introduce new telecommunication equipment and sophisticated electronics, whilst at the other end of the spectrum (but equally skilled) the setting up of low cost, small factory, labour intensive traditional crafts (including household furnishing). The NEB should use its resources much more imaginatively, eg. it should set up highly specialized "contract" toolrooms as an industrial service which could improve small firm manufacturing output enormously.

New construction programme. A massive construction programme of new housing and hospitals (including new roads and a new rail programme) is an essential basis for urgent urban renewal and should involve *factory replacement as a means* of improving our industrial environment.

Manufacture for stock and rent. British industry needs a replacement plan in order to phase-in new processing plant, new equipment and British machine tools. An economic directorate could effectively iron out cyclical troughs and assist world trade by stocking for rent or "sale off the shelf" all things from power stations to aeroplanes.

Develop and expand public services and utilities. A far bigger slice of our national resources should be devoted to our health service. Not only should we have far more better paid doctors and nurses but a new health plan should create trained personnel for an industrial-cum-environmental health service. Transport of both goods and people needs improvement.

The NEB and the co-operative agency, together with the local authorities, should combine with a view to creating small group enterprises like motor repairs and servicing. Building repairs, do-it-yourself supplies, and trades like plumbing, radio and electrical servicing should be helped.

The now necessary rewiring of 40 to 50-year-old houses is quite beyond our present manpower resources and a plan should be put in motion.

Procurement—central buying agency. The time is long overdue for setting up an entirely new public sector central buying agency: from guns to butter; from buses to parking meters; the whole network of central purchasing should be reorganized not only to inaugurate a "Buy British" policy but also to coordinate improved design standards and to extend bulk purchase. Small manufacturers particularly should be able to benefit from a central or regionalized scheme.

Labour conditions and wages. Review of hours. Existing conditions of employment could probably be the most rewarding area for review so far as job creativity is concerned, but because of the immense difficulties involved a national coordinating board needs to be set up to advise and oversee the conversion of reduced hours into new jobs.

The biggest single worry is obviously the inflationary cost of a straight transition. In the main it is hourly paid manual work which requires prior attention. A combination of early retirement, a shorter working week (from 40 down to 35 hours), and minimum overtime could increase labour costs by 15 to 18 per cent depending upon the industry, plus of course the general necessity to improve living standards by a further 25 per cent over the next four years.

Increased productivity and the introduction of extra shift working on expensive plant and machinery would be an essential element, and it is in this area that the co-ordinating board would need all its ingenuity to avoid cost inflation whilst producing the maximum number of new jobs.

I am convinced it can be done inside four years but obviously the process would have to be supervised within strict guidelines. British industry is a labyrinth of small units. According to the latest survey there are over a million separate company units in Britain, almost all of which employ less than 200 staff. In fact a mere handful of the largest firms (15,600) employ 7 million people between them, the most influential of which are multi-national in operation and pursue employment policies which originate overseas.

All this illustrates the fact that the undertaking the Government would have to take on if full employment is to be a reality. In my opinion British industry is well endowed with sufficient managerial talent and if brought together with the sophistication of modern trade unionism the conditions which I have outlined could be achieved.

The biggest challenge, however, remains the Government's ability to shift the deep-grained stubbornness repeatedly demonstrated by the Treasury. Until their obsessive attachment to the public sector borrowing requirement is displaced by a public sector *labour* requirement, progress is simply not possible.

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LEAPMAN IN AMERICA

One of the ways President Carter chose to show that he was a people's President was to announce his support early last year for the simplification of legal language. Regulations and agreements, he declared, should be written in plain language that ordinary people, not just lawyers, could understand. The small print must be made not simply larger, but less obfuscatory.

In making this commitment, the President was lending his authority to a movement which has been growing in the United States throughout the seventies. Some states have passed plain language laws which require that agreements between commercial institutions—notably banks—and consumers be couched in simple terms. Even in states without such laws, several banks have revised loan agreements and documents to increase comprehension.

When thinking of making such a change, many of them go first to Alan Siegel, who used to be a corporate design consultant but whose New York firm of Siegel and Gale has become the leading company specializing in language simplification. Mr Siegel explained to me how he acquired this speciality.

His firm was approached by the First National City Bank (now Citibank) of New York, to redesign their personal loan form, a daunting and turgid looking document of ugly, close-spaced type. The bank had in mind simply a new look for the document, without altering the content, but Mr Siegel thought that a more radical change was required.

"To simply redesign it would be inconsequential in terms of communicating with the customer", he says. "Here were the banks advertising that they were friendly and warm and easy to deal with, but the reality was a lot of complex forms."

He met some resistance to his plan to simplify the wording. Lawyers said, and some still do, that the precise if clumsy language of legal documents had been tested in the courts and had a legally recognized meaning. To tamper with it would be to open the door to ambiguity and litigation.

But Mr Siegel won his point. The form he designed has a clean, crisp look and the language is informal. Instead of "the undersigned" he used the first person singular, and the bank was referred to in the second person. Abbreviations like "I'm" and "I'll" were introduced to make for easier accessibility.

A 250-word paragraph in the old agreement about defaulting on the loan was reduced in the new document to these 30 words:

I'LL BE IN DEFAULT:
1. If I don't pay an instalment on time; or
2. If any other creditor tries by legal process to take any money of mine in your possession.

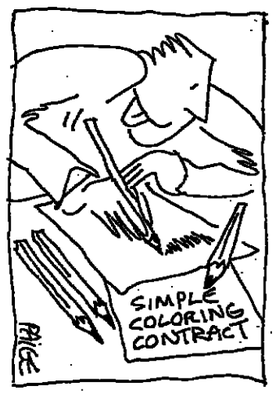
The obfuscatory documents, says Mr Siegel, are modifications of commercial agreements made between institutions with access to large batteries of lawyers. It makes no sense to employ the same language in agreements with consumers who have no specialized legal knowledge. He adds that the lawyers' fears have not been realized, and that the new agreements have not proved legally deficient.

After First National, more banks came to Mr Siegel for similar verbal surgery, and so did other institutions, notably insurance companies. Dozens of fustily-worded documents, stuffed with phrases like "anything hereintofore to the contrary notwithstanding", were vigorously pruned and made to make sense. Now he has a staff of 12 working on language simplification, and also runs training courses for other companies' personnel.

Sometimes Mr Siegel introduces anecdotal examples to clarify a befuddled point. An insurance company set him to work on a car insurance policy which had an especially baffling passage about who was authorized to use the vehicle. He solved the communication difficulty this way:

"We'll also cover any person or organization legally responsible for the use of a car, if it's used by you or with your permission. But again, the use has to be for the intended purpose.

"You loan your station wagon to a teacher to drive a group of children to the zoo. She and the school are covered by this policy if she actually drives to the zoo, but not if she lets the children off at the zoo and drives to her parents' farm 30 miles away.". Not legalistic, but crystal clear.



Some states with plain language laws use as the criterion for comprehension the Flesch readability test. This is a statistical method of assessing readability, based on the length of words and sentences, but Mr Siegel does not believe it to be sufficient.

"In legal documents the formula approach is inadequate", he said, "the first part of readability is accessibility. The readers must first be able to find the information they want quickly, and when they've found it they have to know quickly what their rights and obligations are."

To test the effectiveness of his rewriting of forms, Mr Siegel uses volunteers and places them in simulated situations. He can then see how quickly the document he is working on answers their questions?

I took along to our interview two documents on which to get his opinion. The first was the instruction form for filling out the federal income tax return, over which millions of Americans are poring at this time of year. (Returns have to be in by the beginning of April.)

The internal revenue service are constantly claiming to have simplified their forms and procedures, but they continue to baffle large numbers of those who have to fill in their tax returns. Indeed, Mr Siegel said that he had just received an approach from the IRS to see if he had any ideas on improving their forms and instructions.

The basic instruction booklet, he says, confirms his view of the inadequacy of formula tests. "If you put that through the Flesch test it would score well, but if you try to deal with it, it's horrendous.

"It would seem to be coherent if you read it, but the total document is as horrendous, frightening and intimidating as it has always been."

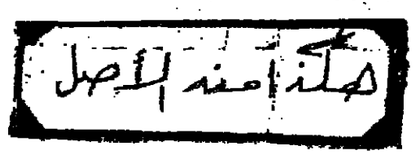
Here is a sample paragraph: "The limitation for interest on investment indebtedness incurred before September 11, 1975, but after December 16, 1969, is the total of (1) dollars 25,000 (dollars 12,500, if married and filing separately), (2) a prorated portion of net investment income, (3) excess expenses from net lease property, (4) net capital gain from investment property and (5) one half the amount by which the investment interest for the period exceeds the total of (1) through (4)." Horrendous seems not too strong a word.

The other document I took with me was the staff regulations for United Nations personnel. This excited Mr Siegel greatly, for he had not seen it before. Here is a paragraph on dependency allowances:

"With a view to avoiding duplication of benefits and in order to achieve equality between staff members who receive dependency benefits under applicable laws in the form of governmental grants and staff members who do not receive such dependency benefits, the Secretary-General shall prescribe conditions under which the dependency allowance for a child specified in (a) (i) above shall be payable only to the extent that the dependency benefits enjoyed by the staff member or his spouse under applicable laws amount to less than such dependency allowance."

This illustrates a key obfuscatory technique of referring the reader to other paragraphs where, as like as not, he will then be referred to yet another paragraph, and thus lose the thread of the information he was seeking to acquire.

I could see the glint in Mr Siegel's eye as he ploughed through the paragraph, like a hunter who has scented fresh prey. At 39, he has found himself a specialized field with nearly limitless scope for growth and with the thoroughly laudable objective of hacking through forests of verbiage to reach the solid timber of meaning.



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TIMES PAST
THE TIMES
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WHERE PRIVILEGE SHOULD STOP

House of Commons will le today whether to refer to Select Committee on lege certain newspaper rts of the proceedings of the t Committee on Race tions and Immigration. The Relations Committee's rt is eagerly awaited because Conservatives are delaying uncement of their new osals on immigration until have studied it and because report is thought likely t de a measure of cross-party rt for the introduction of ota system for dependants. e have been altogether four paper articles suggesting it will do so—one in the *ay Times*, two in the *dian*, and one in the *Daily*

But it is only the articles e *Guardian* and the *Daily* last Wednesday that will be ubject of consideration by House today because they the only ones that were re- d to the Speaker within the sary time limit.

would be understandable if, e grounds of this anomaly *the House were to take no* er action. If members are o alert, or not so disturbed hat has happened, as to all the offending articles to peaker sufficiently quickly it might reasonably be d, should penalties be ed on just two of the three papers who are believed to transgressed? It might r be maintained that the ular nature of these trans- ons has not done any ciable harm to anyone. In rticles under review today were purported to be the contents of the committee's report were disclosed in advance of their official publication. But newspaper readers were not told anything which they will not be informed of officially in due course, assuming that the articles were accurate. Some MPs may have been piqued, but it is hard to believe that the damage has spread farther than that.

The last comparable incident was in 1975 when *The Economist* published details of a draft report of the Select Committee on a Wealth Tax. On that occasion the Select Committee on Privilege recommended that the editor and one of his colleagues should be barred from the precincts of the House for six months. But the Commons as a whole refused to take any action, apparently on the grounds that no damage had been done and possibly also in the belief that it would be invidious to punish journalists for publishing what had been leaked to them by an MP whose identity the Committee had been unable to discover.

All these considerations apply once again and the correct course for the House to take today would be not to allow these cases even to go as far as the Committee of Privilege. But it would be a mistake to permit the defence to rest on technicalities or extenuating circumstances. There is the deeper issue of the proper extent of parliamentary privilege. As the rules now stand, there is no doubt that it is a contempt of the House to report the private proceedings of select committees —though the Select Committee on Privilege recommended in 1967 that "the House should exercise its penal jurisdiction (a) in any event as sparingly as possible, and (b) only when it is satisfied that to do so is essential in order to provide reasonable protection for the House, its members or its officers from such improper obstruction or attempt at or threat of obstruction as is causing, or likely to cause, substantial interference with the performance of their respective functions".

It is hard to see how any report of the proceedings of a select committee could have such dire effects unless it is presumed that MPs are of so sensitive a disposition that they cannot take a little publicity. The public interest must be preserved in such matters as national security, but there is no reason why proceedings of select committees should enjoy a degree of protection that is not afforded to meetings of the Cabinet. It is said that there cannot be a frank exchange of views unless it is known that the discussions will be kept confidential—but that is up to the members concerned in both Cabinet and committee. In both cases responsible newspapers will believe that they are performing their proper function in disclosing so far as they can the reasoning behind conclusions as well as the conclusions themselves. If journalists are called to account by Parliament for doing so, they should naturally pay whatever fines may be imposed upon them but there is no reason for them to apologize for what they believe to be the conscientious exercise of their duties.

LESTINIAN ATROCITY

Palestinian commando on Israel was another of mad, murderous acts which people despair of ever a peaceful settlement in iddle East. It was not only ly contemptible but also ally misguided. It does epresent a rational way of cing the true interests of lestinian people. It merely s Israeli resistance and international sympathy to gin at a time when he has nder mounting pressure to ore flexible. His case t a more generous accom- ion with the Palestinians is rengthened by this new ce of the ruthless intransi- of some of the represen- ever, none of this justifies petition of the military tion which is Israel's rd response to attacks of ort. Two wrongs do not a right. Nor is the political on in any way improved h action. Past experience ready shown that retalia- not an effective deterrent. ely plays into the hands of lestinians and exacerbates n. A much better response be to examine the aims l the attack and try to t them. As explained by the tatement, the raid was sup- to emphasize the "insist- f the Palestinian people to on their armed struggle t the arrogance of the t occupation". It was also ed to express rejection of "capitulationist solution some (Arab) regimes are to enforce on our Arab nation and our Palestinian people. . . . Some Arab powers have surrendered Arab rights and are trying to forget the national rights of the Palestinian people".

The raid was deliberately timed to coincide with Mr Begin's visit to Washington. It must therefore have been intended to thwart even what limited progress was expected from that visit. It has already been successful to the extent of delaying the visit and stirring up a more intransigent mood in Israel. Therefore the appropriate response for anybody who wishes to thwart its purposes would be to make new efforts to move fast towards an agreement. This is necessary for other reasons too. The momentum provided by Mr Sadat's courageous visit to Israel has been dying away. Israel has not been sufficiently forthcoming on the withdrawal of settlements from occupied territories and still resists any undertaking to withdraw troops from the West Bank after a transition period. At the same time President Sadat is constrained by his commitment to Palestinian self-determination, for which he earns no thanks from the Palestinian leaders. Mr Atherton's efforts at shuttle diplomacy have narrowed a few verbal differences but the gaps on substance remain significant.

The PLO leaders claim that they are being left out of these negotiations, and so they are, but the fault is their own. The door was open to them to take a constructive part. If President Sadat's patience is wearing thin, and that of the United States too, it is hardly surprising. If there is no other way, there will have to be a settlement respecting the rights of the Palestinians that will undercut and isolate the more intransigent of their leaders. But if this is to be achieved it will be necessary to move fast. At present the pace is much too slow. It is this that gives hope to those who wish to sabotage the negotiations with violent interventions such as the commando raid on Israel.

Mr Begin has said that he hopes the raid will make other nations more sympathetic to the Israeli view that Palestinians cannot be granted a separate state with self-determination on Israel's borders. This is probably almost exactly what the Palestinian extremists hoped for. To this extent Mr Begin is playing into their hands. At the moment a unique opportunity for finding a settlement acceptable to Israel, Egypt and most of the Palestinians living in the areas concerned is slipping away. It is slipping away to some extent because the Arab world, instead of uniting behind international pressure on Israel, have split and fought among themselves and tried in various ways to prevent a settlement. It would be as tragic for Israel as for others if Mr Begin were to use the terrible atrocity committed on his soil, and the sympathy which it has justly earned from outside, to justify a position calculated to create just those further delays for which extremist Arabs hope.

LETTERS TO THE EDITOR

Obligations on human rights

From Mr Cedric Thornberry

Sir, My British Institute of Human Rights colleagues, McNulty and Fawcett (March 4), are right to stress the role of former British politicians in creating the west European guarantees of basic human rights. It is just not the case that the European Human Rights Convention organs in Strasbourg constitute a wicked alien conspiracy aimed at the British Way of Life, as rather suggested by Mr Silvester (February 6).

The convention was created in the wake of Nazi racist totalitarianism and its principal object was to reiterate the minimum standards of western civilization in terms which were only modestly demanding upon governments. It, and its case law, today retain that flavour. The level is that of the highest common factor of western Europe; in general, not more than one or two rungs above barbarism. In recent cases the court has been at pains to emphasis the wholly residual character of Strasbourg's supervisory function (eg, *Handyside*, 1976).

Should, of course, any future British Government find such European minimum too demanding, then article 65(1) of the convention provides for denunciation on six months' notice. The Greek colonels used this article when, after the commission's report on their administrative use of torture, they forsook what they called the "*coffee house of Europe*" (though, after their overthrow, Mr Karamanlis rapidly took Greece back in again).

But Mr McNulty and Professor Fawcett raise a quite different issue when they go on to repeat the argument in favour of the enactment of the convention as a British Bill of Rights. With great respect, this well-intentioned suggestion seems almost wholly devoid of merit, and involves (I believe) grave dangers to civil liberties in this country.

Aside altogether from the question whether Parliament would be prepared to abdicate many of its present functions to the English judiciary (for any such Bill must increase the powers of the latter) the suggestions seems based on a fundamental misconception as between the role of an international safety net and a domestic Bill of Rights.

It should be said that in most areas English law's libertarian standards are far in advance of Strasbourg's. So are most of western Europe's That is exactly as intended by the Convention's draftsmen. I know of no way under the English constitutional order of domestically enacting minimum standards. Either they are the law or they are not. Thus the enactment of the Convention would mean the repeal of prior inconsistent laws.

Prima facie, therefore, it would mean the replacement of habeas corpus by the undemanding terms of Article 5 of the Convention; the abandonment of "natural justice" in administrative law by the illiberal practices under Article 6 (1); and the possible limitation of freedom of expression or of trade union association by the draconian exception clauses of Articles 10 and 11. Translated into political terms, such would amount to an authoritarian coup d'etat. It is a truly frightening idea.

Certain present areas of English law may well be below the minimum west European standard: there is that esoteric Anglo-Saxon proclivity officially to beat people, especially the young; and the recherché attitudes and habits of the Prisons' Department of the Home Office. These can be met by Strasbourg applications, which may be useful levers to reform.

But there really is no substitute for the hard work of legal and social reform. A Bill of Rights is no panacea and the European Convention is no Bill of Rights (as, for example, the Americans have a Bill).

There are, I think, few more ardent admirers of the Strasbourg international experiment than myself. I think it one of the most hopeful departures in the law of nations since the time of Grotius. But the international plane is where it should be kept.

The cure for excessive adulation, or fear as expressed by Mr Silvester, of the Strasbourg organs is to go and look at them. Better sill, read their case law.

Yours faithfully,
CEDRIC THORNBERRY,
The Cloisters,
Temple, EC4.

Civil servants' election

From the President of the Civil and Public Services Association

Sir, Bernard Levin's piece today (March 8), like many such partisan efforts, is incomplete for what is still claimed to be a newspaper of record.

Mr Levin is intent, by urging the election of Mrs Loskinska, to ensure the defeat in our Presidential Elections of the Communist Party candidate. In doing so he has not mentioned one who is not an inconsiderable participant in the election, namely myself, the present President of the CPSA.

I am not a member or candidate of any political group within CPSA, my record is merely one of service to the membership, unadorned with the trappings of the political spectacular at present being played out in the union. This should give satisfaction to all those who consider democratic common sense to be a greater element in our community than is perhaps appreciated by Mr Levin.

The record is that I have been elected President of CPSA on five occasions. I am a candidate in this year's election and a number of friends and well-wishers are cheerfully working for my re-election.

In publishing this letter you will add a missing and rather important dimension to Mr Levin's narrative.

Yours faithfully,
L. LEVER, President,
Civil and Public Services Association,
215 Balham High Road, SW17.
March 8.

Caring for the countryside

From Mr Alan Mattingly

Sir, In your Planning Reporter's account (March 3) of the Tree Council's recent conference, the Duke of Edinburgh was quoted as saying: "Let the farmers and foresters get on with their job, and they will do their best for the landscape which they know and love." He was also reported as suggesting that, "rather than protest about changes in the countryside, people should concentrate on clearing and landscaping derelict sites in urban areas".

I am assured that these references to the current debate on landscape change formed only a small part of the Duke's speech. Nevertheless, his arguments should not go unchallenged.

To date, the results of "letting the farmers and foresters get on with their job" have included the wholesale removal of hedgerows and small woodlands in eastern and southern counties of England (a process described in some detail in the Countryside Commission's report, *New Agricultural Landscapes*), the loss of moorland in the Exmoor National Park at the rate of 400 acres a year for the last 30 years; and the blanketing of huge areas in Northumberland, Wales, Scotland and elsewhere with ugly and monotonous conifer plantations.

All this has led to growing conflict between townsfolk on the one hand and farmers and foresters on the other. A contributory factor is what your Agricultural Correspondent, Hugh Clayton, refers to as "the dangerous remoteness of the farming community . . . from the rest of the population" (March 6).

The need to reduce this remoteness has at last been recognized by farmers' leaders in the National Farmers' Union and the Country Landowners' Association. They recently published a statement of intent entitled *Caring for the Countryside* in which they called on farmers and landowners to take positive action to conserve landscape and wildlife.

It remains to be seen whether this statement will have any significant effect. If it does not, then conflict will grow and demands for stronger controls over farming and forestry activities will not only be made more loudly—they will carry greater justification as well.

Yours sincerely,
ALAN MATTINGLY, Secretary,
The Ramblers' Association,
1/4 Crawford Mews,
York Street, W1.
March 6.

Opportunities for youth

From the Director of the Manpower Services Commission

Sir, I was glad to see the welcome given by the Director of the National Council of Social Service, Mr Nicholas Hinton, in his letter (March 4) to the Manpower Services Commission's recently launched Young Opportunities Programme. Mr Hinton however feared that we might not give the necessary support to voluntary organizations dealing with the doubly disadvantaged, such as young offenders. In a further letter (March 9) Mr Brooks of Youthaid and others say they are concerned that we have not released funds for action more quickly, although we have "purported to welcome" voluntary help.

There are today something approaching 100,000 young people aged 16-18 who, thanks to MSC programmes, are undergoing training or gaining experience of work instead of being unemployed. Voluntary bodies are sponsoring many projects, and our gratitude to them is very genuine.

Our temporary programmes are to be replaced by the Youth Opportunities Programme, which will have the great advantage of being on a long-term footing. This programme starts on April 1, and it is a little early for anyone to complain of being held up by "failure of the Manpower Services Commission to arrive at decisions".

May I please make it clear that the whole success of the new programme depends on people coming forward to run schemes, and we shall welcome very warmly indeed the help of voluntary organizations? Mr Hinton's point about the doubly disadvantaged is valid and important; we shall make a special effort to meet the needs of voluntary organizations dealing with their problems with flexibility and understanding.

Yours faithfully,
J. S. CASSELS,
Manpower Services Commission,
Selkirk House,
166 High Holborn, WC1.
March 10.

Settlement in Rhodesia

From Mr J. McK. Gibbs

Sir, I write in an attempt to break the conspiracy of cynicism and calumny that surrounds one of the parties to the internal settlement talks in Rhodesia. I refer to the Zimbabwe United People's Organization, led by Chief Jeremiah Chirau.

It is a fact that the BBC regularly refers to ZUPO's leaders as "discredited", "stooges", "paid men"; in a recent series intended to give a complete picture of the situation in Rhodesia, it excluded all reference to ZUPO; and in cartoon representations of Chirau they have shown this leader as a smudged, faceless figure. The press, in the main, has echoed the impression that ZUPO is an organization compliant to and spawned by the Smith Government. At no time, to my knowledge, has any in depth interview of ZUPO's leaders been given, or examination of their policies.

The Foreign Secretary has, it appears, gone out of his way to ignore ZUPO. Lord Carver, on his recent visit to Salisbury, refused to meet them. Dr Owen chose not to deliver to them a copy of the revised, post-Malta Anglo-US proposals. He has now excluded them from the invitation list to the United Nations headquarters in New York. All this despite the fact that it is the expressed wish of the Foreign Secretary to involve all interested parties in the discussion, and despite the fact that ZUPO has considerable following within Rhodesia.

I hold no particular brief for ZUPO, or its leaders, but I do know them personally and know something of their qualities and abilities. Both Chirau and Kayisa Ndiweni—the vice-President of ZUPO—are chiefs; they are the senior (elected) Mashona and Matabele chiefs respectively; the institution of chiefs predates the Smith Government by many decades, and the role of the chief continues to be an important one in the lives of probably the majority of Rhodesian subjects.

Both Chirau and Ndiweni have been, it is true members of Smith's Government. But by no means is it true that they have been compliant ministers. They were largely responsible for the abolition of much racial discrimination, as well as for considerable development in the rural areas. When they considered that the Smith Government was moving too slowly, they resigned their posts and formed their own party. In the preparations for the "internal settlement", which were taking place already in the first half of 1977, it was Chirau and Ndiweni who took much of the initiative; in the more recent, semi-public, sessions ZUPO has played a full, and sometimes vital, role.

If it is the Foreign Secretary's belief that it is the people of Rhodesia who should decide their future, it is distasteful in the extreme that he should seek to exclude those who represent a sizable section of the population. It is to be hoped, also, that the British media will give a fair hearing to this body of opinion.

Yours faithfully,
J. McK. GIBBS,
The Old Sanatorium,
Clifton College,
Bristol.
March 4.

Repatriation of prisoners

From Mr Ivo Tomic

Sir, Your editorial (February 20) does not mention the tragedy of Croats who were forced to surrender to the partisans in 1945 even though they were in the British Zone in Austria. Lord Bethel in *The Last Secret* states that the army consisted of 200,000 soldiers and about 500,000 civilians. According to a few survivors the officers and nearly all the soldiers were massacred as soon as they were disarmed after the war was finished. The rest were forced into "death marches" from Slovenia to Croatia and Serbia and back during which they were treated with incredible brutality and murdered on the way.

The army was composed of ordinary Croatian people, mainly conscripts who were forced to join. Some believed that they were to fight against Communism, some believed in a Croatian state but the overwhelming majority were trapped by the occupying force. Unless one could find a link to escape to the partisans one was mobilized by the fascists.

The Yugoslav nations fought for national, religious and political goals and the British politicians at the time knew that the surrender might lead to genocide. The number of escaping civilians, women and children should have convinced the Allies that the massacres had already started.

I agree with your editorial that the politicians should not exclude . . . "consideration of justice and humanity" from the conduct of diplomacy and that it will not help today to cover up its errors.

I feel that the documents should be made available under European Convention of Human Rights so that a full investigation could be made. This is not a matter which after 30 years is better forgotten. It concerns all our lives today since no humane person would like to see such an occurrence repeated ever again.

IVO TOMIC,
Middlesex Polytechnic,
Bounds Green Road, N11.
February 27.

Caring at Heathrow

From the Chairman of British Airports

Sir, Your Diary piece today (March 8) entitled "Slow Death at Heathrow" suggests no one cares. May I, on behalf of the Airport, respond.

Heathrow is the largest international passenger airport in the world and the major point of entry for incoming tourists. As owners of Heathrow, we are determined it should remain "number one" and become a source of satisfaction for all who live in Britain.

Although owners, we do not control every service and facility, but rely on the cooperation and goodwill of over 70 British and foreign airlines and many other airport associated public and private services and their staff. Comments such as those you quote from your American informant show that collectively, we are not providing the service expected of us and for this, on behalf of the whole airport, I apologize.

We are determined to see standards of service improve and are ourselves in the final stages of major improvements designed to help passengers. We want the summer of 1978 to see the start of better, more efficient and more caring service at Heathrow, and British Airports will do all they can to play their part.

Yours faithfully,
NORMAN J. PAYNE,
Chairman,
British Airports Authority.

Amateurs in choirs

From Mr Charles Spencer

Sir, While not wishing to enter into lengthy correspondence on a subject which would best be dealt with by negotiations, I trust nevertheless, that you will grant me the courtesy of your column to correct certain blatant mistakes which were contained in Mr Jack Elliott's letter on February 6.

(1) The Philharmonia Choir in the early 1950s was an *ad hoc* group of session singers brought together mainly for operatic recordings with the Philharmonia Orchestra.

(2) Beethoven's Ninth was recorded by the Philharmonia Chorus in 1957, not by the New Philharmonia Chorus, which was only formed in 1964, and the chorus at this recording consisted of 200 singers of which 30 were professionals.

I therefore find it difficult to understand what Mr Elliott means by a "preponderance of professional singers".

In previous statements great emphasis has been laid by Equity on the fact that promoters have used amateurs in place of professionals because of the costs involved. Mr Elliott now states that he has been led to believe that the Philharmonia Chorus is just as expensive for recording purposes as a professional choir. This, of course, is pure nonsense. The full cost of providing the Philharmonia Chorus for a recording would cover less than 40 per cent of the cost for professionals.

In conclusion, I would like to point out that I am not only concerned for the future of the Philharmonia Chorus as such but for all amateur choirs who are in a similar position to us.

Yours faithfully,
CHARLES SPENCER, Chairman,
Philharmonia Chorus of London,
5 Hall Gate,
St John's Wood, NW8.

'E. M. Forster, A Life'

From Mr Denis Henry

Sir, Mr P. N. Furbank complains in his letter today (March 9) that the title "Desire on a Streetcar" was foisted on what he wrote, in the extract you published on March 4 from his biography of E. M. Foster, without his knowledge. Perhaps it was; but it seemed to me highly appropriate to the tone and treatment of the extract itself.

Yours faithfully,
DENIS HENRY,
9 White Road,
Blackburn.
March 9.

Falling school rolls

From Professor Eric Briault

Sir, Your report on March 9 of my former colleague, Mr Martin Lightfoot's, remarks about the results of falling school rolls, gives the impression, no doubt partly because of the inevitably condensed nature of the report, that he is prejudging some of the issues which it is the purpose of the research project which I am directing at the University of Sussex to investigate. All we know for certain is that school rolls will fall. It does not follow that teaching staff numbers will be reduced in exact proportion; indeed, this has by no means been the case in Inner London and is not the case in a number of schools whose rolls have already fallen. Nor can we say what will happen to the curriculum.

It is the intention of the research project to study over a period of two years a number of schools already affected by falling rolls in order to identify the problems which arise, the options open to the school an to its maintaining local education authority and the solutions arrived at. It would be a reasonable hypothesis that a secondary school system catering for a steadily decreasing number of pupils should be in a position to improve the quality of the education provided. There is no doubt that many problems will arise in the management of contraction. How far these will affect the quality of the service will depend chiefly on the resources, of all kinds, made available and the skill with which these are managed, at all levels—national, local education authority and individual school.

It is my hope that the research project will illuminate the options and contribute towards the enhancement of education opportunities in a contracting system.

Yours, etc,
ERIC BRIAULT, Director,
Research Project on Falling Rolls in Secondary Schools,
Education Development Building,
University of Sussex,
Falmer,
Brighton,
Sussex.
March 9.

Le Corbusier's works

From Mr Ernö Goldfinger, RA

Sir, I read with interest, "Your own correspondent's article" (March 4; 1978), on Le Corbusier's troubles with bureaucracy. There are, however, a number of inaccuracies.

As a very old friend of Corb's (1923), will you permit me to correct some of these: Le Corbusier always exaggerated his troubles with the established order, but then, he never conformed with any rules. The trouble of the church in Firminy-Vert is not even bureaucracy, but lack of funds, and the obstinacy of the French Treasury not to change its rules of taxation for the sake of Corb's church.

Firminy-Vert, the splendid new town near Clermont Ferrand, was designed by André Sive and Marcel Roux, who also built most of it, but reserved special sites for Corb's Unité d'Habitation, his Maison de la Culture, and Stadium and Swimming Pool. Some time around 1945, André Sive introduced Corb to Claudius-Petit, who is still Maire of Firminy and Deputé of the 15e Arrondissement of Paris until next Sunday, when, I understand, he will stand for the 14e Arrondissement.

Le Corbusier's dream of La Ville Radieuse (1922-1935) was never realized; what was realized were a number of magnificent "Unités d'Habitation de Grandeur Conform" (as he called them), each housing between 1,400 to 1,600 persons, on some 17 floors, vertical garden cities, each in their own park, the first in Marseilles, others in Nante-Rezé, at Meaux, at Briey en Forêt, at Berlin and at Firminy-Vert.

Corb's many sayings are mostly misquoted. He said that the principal elements of architecture are Sky, Space and Trees, but steel and concrete were not mentioned in this context, which makes all the difference.

Yours faithfully,
E. GOLDFINGER,
2 Willow Road, NW3.

COURT CIRCULAR

BUCKINGHAM PALACE
March 11: By command of The Queen, the Lord Wallace of Coslany (Lord in Waiting) was present at Heathrow Airport—London this afternoon upon the departure of The President of the Socialist Federal Republic of Yugoslavia and bade farewell to His Excellency on behalf of Her Majesty.

The Duke of Gloucester has become patron of the British Association of Friends of Museums, the Association for the Protection of Rural Scotland, and the Silver Jubilee Walkway Trust. He has also become president of the Royal Association of British Dairy Farmers.

The Duke and Duchess of Kent will attend the first performance of *Supernight* at the London Palladium in aid of United World Colleges on April 9.

A service of thanksgiving for the life of Charlotte Cecilia Pitcairn (Cecil) Leitch will be held at St James's Church, Piccadilly, London, at noon on Friday, March 17.

Birthdays today

Sir Leon Bagrit, 76; Professor C. O. Brink, 71; Lieutenant-General Sir Colin Callander, 81; Lieutenant-General Sir Geoffrey Evans, 77; Mr Myles Formby, 77; Sir Gilbert Inglefield, 69; Sir Robert Mark, 61; Mr Oscar Nemon, 72; Mr Reynolds Stone, 69; Sir Ronald Thomson, 83; Major-General D. A. L. Wade, 80.

Today's engagements

The Queen and the Duke of Edinburgh attend: Observance for Commonwealth Day, Westminster Abbey, 2.55; an afternoon reception given by the Commonwealth Secretary General, Marlborough House, 4.30; a Royal Film Performance, "Close Encounters of the Third Kind", in aid of the Cinema and Television Benevolent Fund, Odeon Theatre, Leicester Square, 8.

Exhibitions: Mad Hats, an Easter quiz for children, National Gallery, 10-6; Slavonic Manuscripts, Iqbal, William Hazlitt, Thomas Arne, British Museum, The British Library, 10-5; Britain's embossed issues (1841-1901), Gibbons Gallery, London.

Lecture: Inheritance and Authority, by Professor J. Richmond, Firth Hall, Sheffield, 5.15.

BBC lunchtime concert: Anne Queffelec and Imogen Cooper: piano duet: Schubert, polonaises; Bizet, "Jeux d'enfants", St John's, Smith Square, Westminster, 1.

Old Time Music Hall, Civic Hall, Eldon Street, Barnsley, 7.30.

Latest wills

Mr Lancelot Richard Parkhouse, of Plymstock, Devon, merchant, left £50,884 net. After personal bequests of £13,100 and effects he left the residue to St Andrew's Church, Plymouth, for the church music and musicians.

Other estates include (net, before tax paid; tax not disclosed):

Church, Mr William Austin, of Bradwell, Norfolk .. £254,072

Hodgson, Mr Frederick Rochford, of Kirk Ella, Humberside, farmer £119,051

Ray, Mr Harold Cecil, of Kingskerswell, Devon, bank manager £177,247

Shentall, Mrs Gwendoline Sabina, of Buxton £139,777

Yeatman, Mrs Kathleen Edith, of Purley, Surrey £231,183

£50,000 winner

The weekly £50,000 Premium Savings Bond prize, announced on Saturday, was won by EP 453177. The winner lives in Swansea.

The 25 £1,000 winners are:

5 AT 550755	6 VZ 198560
2 CN 848964	7 VZ 997145
4 DW 864485	10 WF 478300
6 DF 303078	14 WZ 579510
2 FL 963514	XF 450492
3 JF 966606	11 YN 161814
11 PL 018964	11 YW 845400
ON 210519	3 ZL 941701
2 QW 485567	16 ZF 902219
0 OZ 325619	18 ZS 211645
2 RS 931465	25 ZL 895325
10 RB 093603	25 ZZ 247444
8 SN 976636	

Local lottery winners

The results of the district councils' lottery draw on March 10 are:

North Norfolk: 1, 565269; 2, 571015; 3, 567841; 4, 565775; 5, 573032; 6, 571707; 7, 572735.
Great Yarmouth: 1, 561908; 2, 565051; 3, 570978; 4, 564756; 5, 574440; 6, 569526; 7, 561019.
Macclesfield: 1, 584541; 2, 576327; 3, 574620; 4, 571966; 5, 590038; 6, 585452; 7, 576878.
Portsmouth: 1, 566858; 2, 577307; 3, 576290; 4, 587984; 5, 579210; 6, 568509; 7, 576589.
Fareham: 1, 581415; 2, 589154; 3, 583602; 4, 588535; 5, 575075; 6, 560697; 7, 569958.
Havant: 1, 563971; 2, 564991; 3, 567186; 4, 563232; 5, 564338; 6, 580205; 7, 562147.
Winchester: 1, 563362; 2, 568769; 3, 568591; 4, 573778; 5, 561224; 6, 565149; 7, 567256.
Basingstoke: 1, 562606; 2, 565861; 3, 567295; 4, 568069; 5, 575874; 6, 573539; 7, 568411.
Shepway: 1, 567332; 2, 566876; 3, 573855; 4, 238.
Hastings: 1, 570085; 2, 565279; 3, 568363; 4, 620.

Christian-Jewish friendship makes further progress

By Clifford Longley
Religious Affairs Correspondent

Relations between Jews and Christians took on a new urgency in the West after the Second World War in a common determination to expunge from Christian consciousness any trace of the antisemitism that had borne such terrible fruit under Nazism.

The Christian-Jewish movements have continued to provide a symbolic focus for that determination, while at the same time they have awakened and nurtured a sense of mutual curiosity which has gradually become something deeper.

In the past Christianity tended either to be antisemitic or uninterested where Jews were concerned. There was extensive knowledge of pre-Christian era Israel, through the Bible, and an almost sentimental attachment to the Holy Land, but little contemporary interest in contemporary Judaism.

Jews, on the whole, were vastly ignorant about Christianity, interest in which was regarded as disloyalty. The only distinctively Christian doctrine known was the heretical doctrine of deicide by the Jewish race, giving Christianity a purely negative aspect.

Christian-Jewish friendship since the war has begun to blossom into a broad religious dialogue, an attempt by each side to take the other's existence seriously. Greater progress seems so far to have been made on the Christian side, both because of the tradition of familiarity with the Old Testament and perhaps because, for Christian theology, it is easier to come to terms with the continuing existence of the Jewish race and creed. The doctrines of the divine incarnation and of the resurrection stand as a barrier between the two religions which is highest on the Jewish side because Christianity to a Jew is founded on a cardinal error, an enormous untruth.

Some Jewish scholars have therefore seen recent developments in Christian theology, particularly the "demythologizing" of the figure of Jesus, as the foundation of a further rapprochement between the two; a possibility strengthened by new Jewish interest in Jesus as a Jewish prophet in the main tradition of such figures.

There are even Jewish scholars who regard the doctrine of the incarnation as inherently antisemitic. If Jesus fulfilled God's covenant with Israel, and founded a new covenant in which the Jews had no special place, they argue, the continuation of a separate Jewish existence and Jewish religion was at best a nonsense, at worst a blasphemy.

From that, persecution inevitably followed; the deicide charge merely added injury to insult.

The survival of the Jewish people presents critical difficulties for Christian theology, which are sharpened by the return of the Jews to Israel and the appearance of a Jewish nation. If crude antisemitism or antizionism are to be rejected and the central incarnational doctrines of Christianity are still to be adhered to, there has to be some radical development of Christian self-understanding.

Any corresponding development of Jewish self-understanding in order to make better sense of the difficulties posed by the very existence of Christianity would have to wait on those shifts in Christian thinking. So far Christianity is little more than a historical or sociological phenomenon in Jewish thinking. It is like the common Christian view of Islam as a religious system of mixed blessings, through which Providence can act if it chooses, but whose provenance is doubtful or flawed.

A recent European seminar on Jewish-Christian relations held in the Lutheran Centre Hoekelum in Holland, represented an advanced position in its statement of a Christian view of the Jewish people.

It was attended by Anglican, Roman Catholic, Lutheran and Reformed scholars, and its closing declaration indicates how ecumenical theology has been unable to stop at the frontiers of Christianity but has, inescapably, to embrace Jews somehow.

"Only in overcoming antisemitism will a true ecumenical unity be found", the declaration said, "because the people of God and the covenant of God with his people cannot be divided. We are bound together with the Jewish people in this covenant. Therefore, ecumenical fellowship with the roots (the Jewish people) is as important as among the branches (Christian churches)".

Whatever the implications of that, it is evidently not a call to the "conversion of the Jews", a phrase that is the antithesis of "overcoming antisemitism".

Professor Thomas Torrance, one of Britain's few theologians of international status and who is shortly to be awarded the Templeton Prize for Religion, developed his far-reaching ideas of Jewish-Christian relations in a recent lecture to the Anglo-Israel Friendship League in the Jerusalem Chamber of Westminster Abbey.

He argued that to make real sense of the Christian incarnational doctrines, better by far than picking them to pieces was to place them in the context of the Jewish mind and culture.

The fundamental "non-dualism" of the Old Testament, the basic characteristic of Judaism, was now regainable through the Jewish experience of national life in Israel, of the tie between a sacred people and their sacred soil, in the presence of their living God.

The depths of meaning of the incarnation could be plumbed only with a mentality conditioned by such an experience, so that the Jewish people possess a vital clue to the understanding of Christianity.

The implications were, he said, of "immeasurable import for the human race". Not only did they have almost unlimited implications for the future of Christianity and Judaism and of their relationship, but they also indicated a potential healing of a kind of fissure in the human personality that had influenced all culture and philosophy, described by Professor Torrance as "far-reaching changes in the foundations of knowledge".

Forthcoming marriages

Mr A. H. S. Stinson and Miss S. E. Gittins
The engagement is announced between Adam, elder son of his Hon Judge and Mrs David Stinson, of Waldringfield, Woodbridge, Suffolk, and Susan, elder daughter of Mr and Mrs Reginald Gittins, of Trentham, Stoke-on-Trent, Staffordshire.

Mr K. J. Robertson and Miss R. D. Wilson
The engagement is announced between Keith James, younger son of Dr Frederick J. Robertson and the late Mrs Barbara Robertson, 32 Waterbury Road, Brunton Park, Newcastle upon Tyne 3, and Ruth Deborah, younger daughter of the Rev Dr John R. and Mrs Wilson, 2 The Drive, Chichester.

Mr P. K. D. Harrison and Miss R. H. Stabler
The engagement is announced between Peter, son of the late the Very Rev Dr D. E. W. Harrison and of Mrs Harrison, of Bristol, and Rosemarie, daughter of Mrs E. R. Stabler, of Banwell, Somerset.

Mr L. H. W. March and Miss S. F. Wells
The engagement is announced between Luke, younger son of the late Canon Walter March and of Mrs March, of Fishbourne, West Sussex, and Sarah, daughter of Mr and Mrs Roderic Wells, of Hurstbourne Tarrant, Hampshire.

Mr W. Q. Wareham and Mrs C. M. King
The engagement is announced between Quintin, younger son of Mr and Mrs F. C. Wareham, of Walmer, Kent, and Carol, daughter of Mr D. H. Greenhalgh, of Abinger, Surrey, and Mrs M. T. Discry, of Liège, Belgium.

Dinners

Council for International Contact
Mr George Thomas, Speaker of the House of Commons, was the principal guest at a reception and dinner sponsored by Mr Andrew Bowden, MP, and given by the Council for International Contact at the House of Commons on Saturday on the occasion of the thirtieth anniversary of the foundation of the council. Mr E. E. Potter, chairman of the council, presided and others present included:

M and Mme Deloz (Belgium), M and Mme Ewert (Luxembourg), Herr Garhard Schlüter (West Germany), Congressman J. McDade and Mr and Mrs William W. Kennedy (United States), Mr W. E. Garrett, MP, Mr and Mrs Philip S. Green, Mrs Andrew Bowden and officers of the council and their ladies.

Mr P. Cormack, MP
Mr Patrick Cormack, MP, entertained the Staffordshire Society at dinner in the House of Commons on Saturday. Among those present were Nancy Lady Bagot, president, and Viscount and Viscountess Sandon.

Service dinner

Surrey Army Cadet Force
Colonel D. M. Harris, county cadet commandant, and officers of Surrey Army Cadet Force held their annual ladies' guest night at Buller Barracks officers' mess, Aldershot, on Saturday. Major C. J. Rowland presided.

Luncheons

Prime Minister
The Prime Minister and Mrs Callaghan were hosts at a luncheon on Saturday at 10 Downing Street in honour of President Tito of Yugoslavia. The other guests were:

M Sergei Kraigher, M Milos Minic, M Josip Vrhovec, the Ambassador of Yugoslavia, Dr Branko Pavicevic, M Bozidar Badurina, M Drasko Jurisic, Rear-Admiral Tihomir Vilovic, M Dragan Bernardic, M Blazo Mandic, M Anton Lah, M Milivoje Maksic, Lieutenant-General Janko Susnjar, M Zvonimir Kostic, Dr Gojko Aldukovic: Dr David Owen, MP, Mr Fred Mulley, MP, and Mrs Mulley, Mr Edmund Dell, MP, and Mrs Dell, Mr and Mrs Len Murray, Mr Donald Stewart, MP, and Mrs Stewart, Sir Fitzroy and the Hon Lady Maclean, Sir Alfred Nicholas, Sir Reay and Lady Geddes, Sir John and Lady Clark, Sir William Deakin, Mr and Mrs Ronald Hayward, Mr Frank Harcourt-Munning, Mr John Parker, MP, Mr Russell Johnston, MP, and Mrs Johnston, Mr Peter Fry, MP, and Mrs Fry, Mr and Mrs Joseph Gormley, Mr Tom Jackson, Mr and Mrs Tom Meyer, Mr and Mrs W. J. Simpson, Mr and Mrs R. J. Withers, Mr and Mrs Michael Molloy, Mr and Mrs Anthony Howard, Mr R. A. Farquharson, Mr R. A. Hibbert, Mr I. J. M. Sutherland, Mr K. B. A. Scott, Mr and Mrs Tom McCaffrey, Mr Tom McNally and Mr and Mrs Bryan Cartledge.

Shrievalty Association
A luncheon was held after a meeting of members of the Shrievalty Association in Wales at the Guildhall, Brecon, on Saturday. Mr Justice Mars-Jones addressed members. The High Sheriff of Powys, Viscountess De L'Isle, presided.

25 years ago

From The Times of Wednesday, March 11, 1953.

From Our United Nations Correspondent

New York, March 10.—Mr Trygve Lie, as Secretary-General of the United Nations, today reproached the Russian government and its allies for having exerted the crudest form of pressure against him since the outbreak of the Korean war; and, in contrast to a previous statement of his motives, he asserted that the Russians' attitude was largely responsible for his resignation. Mr Lie was addressing the plenary assembly in defence of his staff policy which, by its association with American security investigations, has aroused deep misgivings. As his relations with the Russian mission seemed hardly to be a relevant issue, there is much speculation on his reasons for invoking them. Stronger words have certainly never been used by the secretary-general about a member state, and they are widely regarded as a bid for American opinion, which has not always dealt kindly with Mr Lie. The Secretary-General, dwelling on the international independence of his office, told the Assembly that it had been fully respected by all members with the exception of Russia and its allied governments.

Church news

Appointments
The Rev D. J. Burgess, Chaplain of University College, Oxford, to be a canon of St George's Chapel, Windsor.
The Rev A. Beardsmore, curate of St Martin's, Epsom, diocese of Guildford, to be priest-in-charge of Burbage and East Grafton, diocese of Salisbury.
The Rev D. Guest, curate of Richmond, diocese of Ripon, to be Rector of Middleham, diocese of Ripon.
The Rev A. E. N. Molesworth, Rector of Huish Episcopi, curate in charge of High Ham and Low Ham and canon emeritus of the diocese of Swaziland, to be Team Rector of Langport Area Churches Team Ministry.
The Rev D. Ractliffe, Vicar of St Matthew's, Perry Beeches, diocese of Birmingham, to be Vicar of Worle, diocese of Bath and Wells.
The Rev A. A. Welsh, formerly of the Windward Islands, to be Vicar of St Peter's Heysham, diocese of Blackburn.

Diocese of Birmingham
The Rev L. Boyd, acting priest-in-charge of Holy Cross, diocese of London, to be priest-in-charge of St Agatha's, Sparkbrook.
The Rev D. Carrivick, curate of St James's, Enfield Highway, diocese of London, to be priest-in-charge of the conventional district of Woodgate Valley, diocese of Birmingham.

Diocese of Derby
Canon G. R. Phizackerley, Rector of Gaywood, Rural Dean of Lynn and honorary canon of Norwich Cathedral, to be Archdeacon of Chesterfield and priest-in-charge of Ashford-in-the-Water and Sheldon.
The Rev N. P. Gower, formerly missionary in northern Nigeria, to be priest-in-charge of Loscoe.
The Rev F. Smith, Vicar of Peak Forest and Wormhill, to be Rector of West Hallam and Vicar of Mapperley.

Americana realizes £164,986

By Huon Mallalieu

Both Christie's and Sotheby Parke Bernet held sales in New York on Friday and Saturday, beginning with Americana at Christie's. That made a total of $313,413 (or £164,986) but 35 per cent failed to reach reserves. Cyril Bradley, a dealer from Pennsylvania, paid $15,000 (£7,895) for a Chippendale-style carved mahogany block-front desk made in Boston between 1760 and 1780; it was sold by the Metropolitan Museum of New York. Another American Chippendale piece was a tiger maple desk and bookcase, made in Massachusetts between 1750 and 1770. That sold for $12,000 (£6,315) to Lord, a Texas dealer.

Sotheby Parke Bernet's Friday sale consisted of English pottery, which made $247,245 (£128,106), with 30 of 233 lots failing to sell. A New York dealer paid $7,500 (£3,886) for a Wedgwood three-colour Pegasus vase and cover, and $7,000 (£3,608) for a set of 41 Wedgwood and Bentley black basaltes portrait medallions.

On Saturday Sotheby Parke Bernet sold minor old master paintings, making $240,825 (£124,779) and Christie's sold paintings and drawings of the nineteenth and twentieth centuries, making $164,927 (£86,825).

University news

Leeds
Professor Ali Mazrui, an exile from Uganda, is the second visiting professor in modern Commonwealth history.

Grants
£18,600 over three years from Rutherford Laboratory for a project on minicomputer upgrade, under Dr A. de Pennington.
£27,162 over three years from Medical Research Council for research on use of abnormal haemoglobins in a study of the mechanism of haemoglobin catabolism, by Dr S. B. Brown.

Reading
The following honorary doctorates are to be conferred on July 8:
DLitt: Mr Edward Rubbra, the composer.
DSc: Sir Peter Medawar, FRS, former Director of the National Institute for Medical Research; Sir Arnold Weinstock, managing director, General Electric Company.

City
The Social Science Research Council has made a grant of £25,000 to Professor Jeremy Tunstall to study for 3½ years the 480 foreign correspondents based in London.

Parliamentary diary

House of Commons
Mar 6: Statements on agreement signed in Rhodesia, and on Windscale inquiry. Debate on security situation in Northern Ireland. Appropriation (Northern Ireland) Order, Industries Development (Northern Ireland) Order, Property (Northern Ireland) Order, Sexual Offences (Northern Ireland) Order all agreed to. Motion to take note of the Firemans (Variation of Fees) Order (Northern Ireland) agreed to. Adjournment debate about Blenheim papers of John, First Duke of Marlborough. House adjourned, 2.39 am (Tuesday).
Mar 7: Statement about loss of fishing vessel Enterprise. Disabled Persons (Mobility After Retirement) Bill read a first time. Progress in Committee on Wales Bill. Adjournment debate about British Leyland's plans to close No 3 Plant at Speke, Liverpool. House adjourned, 11.58 pm.
Mar 8: Finance (Reduction of Taxation) Bill read a first time. Further progress in committee on Wales Bill. Adjournment debate about London taxi drivers. House adjourned, 11.28 pm.
Mar 9: Debate on Opposition motion to approve First, Second and Fifth Reports of the Select Committee on Nationalised Industries and on Government amendment to take note of the reports. Government amendment carried by 302 votes to 264 and the amended motion agreed to. British Railways (Selby) Bill read a second time by 63 votes to six. Adjournment debate about Doon Valley, Ayrshire. House adjourned, 12.46 am (Friday).
Mar 10: Private members' motion to take note of Labour's Programme for Britain, 1976 agreed to. Adjournment debate about Stansted airport. House adjourned, 4.31 pm.

House of Lords
Mar 7: Refuse Disposal (Amenity) Bill (Consolidation) read the third time and passed. European Assembly Elections Bill read a second time. House adjourned, 6.51 pm.
Mar 8: Debates on parental choice in education; prevention of crime; and on Cyprus. House adjourned, 8.59 pm.
Mar 9: Industrial and Provident Societies Bill, Judicature (Northern Ireland) Bill, and Domestic Proceedings and Magistrates' Courts Bill all read the third time and passed. Shipbuilding (Redundancy Payments) Bill passed the committee stage. Civil Aviation Bill read a second time. Probation Orders (Variation of Statutory Limits) Order, Housing (Northern Ireland) Order, Sexual Offences (Northern Ireland) Order and Appropriation (Northern Ireland) Order all agreed to. House adjourned, 8.55 pm.

Parliamentary notices

House of Commons
Today at 3.30: First day of debate on defence estimates. Proceedings on Commonwealth Development Corporation Bill, Northern Ireland (Emergency Provisions) Bill and Refuse Disposal (Amenity) Bill, all consolidation measures. Motion relating to Fiduciary Note Issue (Extension of Period) Order.
Tomorrow at 2.30: Conclusion of debate on defence estimates. Motion on Industrial Training Levy (Engineering) Order.
Wednesday at 3.30: Trustee Savings Bank, second reading. Employment Subsidies Bill and Local Government (Scotland) Bill, second reading. Motion on Prevention of Terrorism (Temporary Provisions) Act 1976 (Continuance) Order.
Thursday at 2.30: Debate on White Paper on Government expenditure. Motion on EEC documents on economic and monetary union and national economic policies.
Friday at 11: Private members motions on family policy, politics and government: job evaluation and wage bargaining: national heritage.

Select Committees
Today: Expenditure: General subcommittee. Subject: Central Office of Information. Witnesses: Senior Officials of the COI. Room 8, 4.15 pm.
Expenditure: Education, Arts and Home Office subcommittee. Subject: Reduction of Pressure on the Prison System. Witness: Lady Wootton of Abinger. Room 13, 4.15 pm.
Public Accounts: Subject: Appropriation Accounts. Witnesses: Department of Employment, Manpower Services Commission, Health and Safety Commission. Room 16, 5 pm.
Tomorrow: European Legislation etc: Subcommittee II. Joint meeting with a subcommittee of Lords Select Committee on European Communities. Subject: Liner conferences. Witnesses: Department of Trade Room 4, 10.30 am.
Nationalised Industries: Subcommittee A. Subject: British Airports Authority Report and Accounts. Witnesses: BAA, Room 8, 4 pm.
Wednesday: Nationalised Industries: Subcommittee C. Subject and Witnesses: The Independent Broadcasting Authority. Room 8, 4 pm.
Public Accounts: Subject: Appropriation Accounts. Witnesses: Department of Transport, Scottish Development Department. Room 16, 4 pm.
Parliamentary Commissioner for Administration: Subject: Reports of the Parliamentary Commissioner. Witness: Sir William Pile, chairman of the Board of Inland Revenue. Room 7, 5 pm.
Thursday: Science and Technology: Technological Innovation subcommittee. Subject: Technological Innovation. Witnesses: Professor I. D. Rattee, Department of Colour Chemistry and Dyeing, Leeds University. Room 8, 11 am.

House of Lords
Today at 2.30: Suppression of Terrorism Bill, third reading. Housing (Financial Provisions) (Scotland) Bill, second reading. Civil Aviation Bill, committee. Mobility Allowance uprating Order. Hire Purchase (Increase of Limit of Value) (Great Britain) Order. Debate on community service and alternatives to prison.
Tomorrow and Wednesday at 2.30: Scotland Bill, second reading.
Thursday at 3: State Immunity Bill, committee. Shipbuilding (Redundancy Payments) Bill, report. Import of Live Fish (Scotland) Bill, second reading. Debate on United Nations university.

Select committees
Tomorrow: European Communities subcommittee B (Trade and Treaties). Concurrent meeting with Commons select committee. Subject: Liner conferences. Witnesses: Department of Trade. 10.30 am.
Wednesday: European Communities subcommittee on relations between UK and European Parliaments after direct elections. Witnesses: Clerk of the Parliaments and Black Rod. 11 am.
Thursday: European Communities subcommittee F (Energy, Transport and Research). Subject: EEC coal industry. Witnesses: NUM. 11 am.

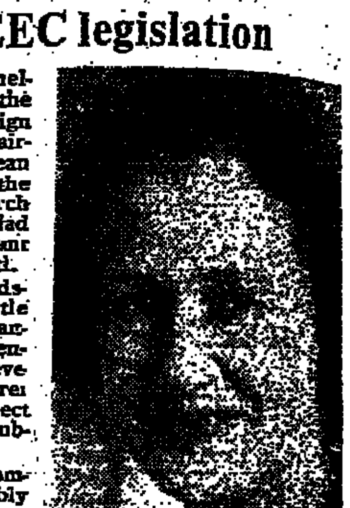
Latest appointments

Latest appointments include:
Sir Harold Wilson to be president of the Market Research Society in June in succession to Dr John Treasure.
Dr Rowland B. Hopkinson, senior registrar in the Central Birmingham Health District, to be consultant anaesthetist jointly to the Birmingham Area Health Authority (Teaching), East Birmingham Health District and Solihull Area Health Authority.
Mr D. J. MacCuish to be president of An Comunn Gaidhealach in succession to Mr R. Mackay.

OBITUARY

LADY TWEEDSMUIR OF BELHELVIE

Work on EEC legislation



Lady Tweedsmuir of Belhelvie, a former Minister at the Scottish Office and the Foreign Office, and until recently chairman of the influential European Communities Committee of the House of Lords, died on March 11 at the age of 63. She had had to resign her appointment last year because of ill health.

Lady Tweedsmuir had a distinguished career in both the Scottish and Foreign departments, but she will be remembered most for her achievements as chairman and inspirer of the House of Lords select committee and its lively subcommittees.

Under her leadership the committee, with its remarkably talented members, ranging from judges to ex-heads of the foreign service and trades union leaders, set about its task of examining European legislative proposals with a thoroughness and critical spirit which could not be matched by the equivalent House of Commons select committee. Time and again the Lords select committee produced reports based on weeks of close examination and careful analysis that provided cogent evidence of the malfunctioning of the Brussels bureaucracy which gave other European parliamentarians cause to marvel.

In a sense being asked to be the first chairman of the House of Lords European committee was as much of a challenge to Lady Tweedsmuir as was the first invitation she had to stand as a politician in the Conservative cause during a period of deep personal sadness and when the Conservative party's fortunes were low.

She had lost her first husband Sir Arthur Grant of Monymusk who was killed in action in 1944 with the Grenadier Guards in Normandy when a mortar bomb landed near his tank. As a widow she became a welfare officer in an Aberdeen factory and stood unsuccessfully as Conservative in Aberdeen North in 1945 against Mr Hector Hughes, KC, Labour, who remained a friend in spite of political differences. She won South Aberdeen for the Conservatives at a by-election in 1946 and remained its energetic member until 1966. She married, second, Lord Tweedsmuir, a son of the author John Buchan, in 1948.

Lady Tweedsmuir received a life peerage in 1970 and was appointed Minister of State at the Scottish Office. Head of the department was Mr Gordon Campbell, now Lord Campbell of Croy, with whom she had been a junior minister in Scotland in 1962-64. The system which the Conservatives instituted earlier was that the Minister of State in the Lords should have special responsibilities in Scotland, remaining there to receive deputations and undertake local duties while the Secretary of State was in London.

Lady Tweedsmuir fulfilled this role with success and in 1972 was transferred to the Foreign Office. As a former MP for South Aberdeen she was fully conversant with the problems of the middle and distant water fishermen and with this knowledge she was chosen to be the government's chief negotiator during the first "cod war" with Iceland which ended in an agreement, later to prove only temporary.

She was a devoted European from the days when the Conservatives made their first attempts to get membership for the United Kingdom in the European Community. She was a member of the Council of Europe in Britain's delegation from 1950 to 1953.

Her past experience made her a natural choice as chairman of the Lords select committee. She had no need to champion the feminist cause because she was a living example of a woman who could hold her own with the men in any kind of negotiation or parliamentary debate. She was for some years Deputy Speaker of the House of Lords.

In her early days she was connected with the Women's Institute, the National Council of Women and the Girls' Training Corps; she was a former governor of the British Film Institute, a Fellow of the Royal Geographical Society and a member of the Royal Institute of International Affairs. She was a director of Cunard from 1966 to 1970 and a member of the committee for Exports to Canada for several years.

She had two daughters by her first marriage and one daughter by her second.

MR TOLCHARD EVANS

Mr Tolchard Evans, the composer, whose songs enjoyed immense popularity in dance halls in this country in the 1920s and 1930s, died yesterday at the age of 77. Evans wrote more than a thousand songs during a prolific career. Perhaps the best known of them was "Lady of Spain", which he composed in 1931.

His first success was "Barcelona" in 19[illegible] and a string of hit songs followed, including "If" which made Perry Como an international star and "Let's All Sing Like The Birdies Sing" which was a million seller in 1932. Most of his hits were written during a 15-year spell when he conducted the BBC Dance Orchestra at the Palace Hotel, Southend, but in the early 1950s his music enjoyed an astonishing revival. His song "Ev'rywhere" won the Ivor Novello award two years running in 195[illegible] and 1956. He leaves a widow, Phyllis, and two sons.

Lady Crawford, widow of General Sir Kenneth Crawford, KCB, MC, died on March 1. She was born Margaret Josephine, daughter of Joseph Parker, CSI, and she was married in 19[illegible]. Her husband died in 1961.

Rear-Admiral John Earl Scotland, CB, DSC Senior Naval Member, Ordnance Board 1965-67 and president 1967-68, died on February 27 at the age of 66. He had been director of the Britain-Australia Society since

MR KAID AHMED

Kaid Ahmed, former Secretary-General of the Algerian National Liberation Front (FLN), died in Rabat on March 5. He was 53.

Mr Ahmed, also known as Major Sliman, was an advocate of unity for the north-west African nations known as the Maghreb. He left Algeria several years ago and spent the last years of his life in Europe and Morocco.

He took part in the talks with the French Government that produced the 1962 Evian Agreement on Algerian Independence.

Minister of tourism in the government of Mr Ben Bella, he resigned in 1964 and the following year broke the news on national radio that Ben Bella had been overthrown by a junta of military officers led by Colonel Boumédienne, the present head of state.

He became Finance Minister in July 1965 and later co-ordinating head of the FLN. In December 1972 he was dismissed because of his attacks on agrarian reform policy.

An outspoken opponent of Colonel Boumédienne, he was ordered out of France in 1976 for attacking the Algerian government at a news conference.

Sir Walter Bassett, KBE, MC, a former president of the Institution of Engineers, Australia, died on March 8 at the age of 85. He was a former president and former chairman of Mr Lyell M S R Co, Australia.

Appointments in the Forces

Royal Navy
VICE-ADMIRAL: Sir Gordon Tait, to be Admiral, March 14.
CAPTAINS: A. R. Barnden, GALATEA in cmd and as Captain F1, Aug 29; F. N. Buckler, CINCNAVHOME for MN liaison study, May 30; R. O. Tordoff, Capt of port Rosyth and QHM Rosyth and Cromarty, May 11; A. M. Jones, retd list, June 30; P. M. C. Vincent, retd list June 30.
COMMANDERS: A. G. F. Crosbie, staff of SACLANT, Oct 24; A. J. B. Laybourne, SEAHAWK as exec offr, July 18; D. M. O'Brien, MOD with DWCA, July 10; H. Paltor, staff of CINCFLEET, July 18; J. B. Powell, staff of CINCFLEET at UKCICC Wilton, July 25; W. L. T. Peppe, staff of SACLANT, July 17; D. W. Shrubb, BULWARK (P) as cdr (Air), July 27; J. A. McPhee MOD with ACDS(Ops), Sept 12; J. A. Shepley, BULWARK, Sept 22; P. C. Bartlett, MOD(PE) with DGW(N)/DSWP, July 21; M. R. Thomas, for duty with gen mngr HM Dkyd Devonport as WRCO, Aug 25; J. W. C. Bench, staff of FOSM as FWSO, June 25; J. D. Young, MOD(PE) with DGS/DPT, July 31; L. S. J. Barry, MOD with RAD(N), Sept 15; B. H. Green, COLLINGWOOD as cdr TRA, June 23; R. F. Channon, MOD with Nav Sec, July 4; H. K. P. Michell, DRYAD (SM) for MTS, May 30; J. S. Osborne, MOD with Chief of Personnel and Logistics (4), May 15; P. Grace, for duty on staff of SACLANT, June 23; M. F. Bird, DIOMEDE in cmd, Aug 30; P. G. J. Murison, ESKIMO in cmd, Aug 24; J. P. W. Ward, MOD(PE) with Capt Polaris Wpns Acceptance, June 2; J. A. C. Moulson, retd list, May 7.
SURGEON COMMANDER: J. B. Gornal, HMY BRITANNIA as principal medl offr, Aug 22.

The Army
COLONEL COMMANDANT: Maj-Gen A. D. J. Bethell, Royal Artillery, March 15.
MAJOR-GENERALS: I. H. Baker, apptd ACGS(OR), MOD, March 3; Brig M. B. Farndale to be DMO, MOD, March 17.
BRIGADIERS: D. W. Bray, apptd DDGAMS, MOD, March 6; A. L. Dowell, apptd comd, 2 Signal Gp, March 13; P. H. F. Webb, apptd BGS (Sigs), MOD, March 13.
COLONELS: J. M. Adams, apptd ADANS, HQ West Midland Dist, March 13; D. O. Caton, apptd MA Tokyo, Feb 28; G. M. Chirnside to be Chief Plans (Ops/Ex/Trg), HQ AFSOUTH, March 14; J. Chapman, to be Col AQ, 2 Armd Div, March 17; A. Y. A. Heeley, apptd Dir of Studies, QARANC Trg Centre, March 13; J. G. P. Power apptd ADMS, HQ Rhine Area March 13.
LIEUTENANT-COLONELS: J. I. Brocklehurst, RADC, apptd CO, 5 Dent Gp, March 13; M. G. Cawse, RA, to be GSO1, RARDE, March 15; B. Couzens, RTR, apptd GSO1, German Armour School, Feb 24; R. W. H. Crawford, LI, apptd AAG, HQ The Light Div, March 13; D. H. C. Gordon-Lennox, Gren Gds, to be GSO1, HQ London Dist, March 17; R. Freeman, RADC, to be Dent Offr, 2 Dent Gp March 14; L. A. Lees, RAMC, apptd Son Spec Obs and Gynae, BMH Hanover, March 13; H. F. Rogers, QLR, to be CO, 4 QLR(V), March 14; R. A. Spackman, RA, apptd AQMG Health and Safety at Work Act MOD Feb 22; N. M. White, RE, to be GSO1, RSME, March 15; N. C. P. Winter, RH, apptd GSO1, UKCICC, March 10.

Royal Air Force
AIR COMMODORES: A. B. Martindale, to NAMMA Munich as Deputy General Manager, March 16; J. B. Duxbury, to MOD as Secretary, Chiefs of Staff Committee, March 17.
WING COMMANDERS: W. F. Mullen, to SA, Paris as Asst Attache Tech, Jan 27; P. McLeod, to MOD Team Saudi Arabia as Wg Cdr Trg, Feb 18; S. Pountain, to HQ RAFSC as Plans 4, Feb 20; G. Brierley, to MOD as SM 47(RAF) Feb 27; N. M. Ridley, to 16 MU Stafford as OC Supply Wg, Feb 27; D. S. Lennox, to MOD as TCI (RAF), Feb 27; D. S. Burrows, to HMS Dryad as DS SA/AD, March 6; B. G. Fuller, to MOD as SM 23(RAF), March 6; L. T. Nicoll, to HQ AAFCE as Chief Weapons Systems and Maintenance March 6; K. R. Briggs, to MOD as PA6 (RAF), March 10; J. A. S. Thomson, to HQSTC as OC UKRAOC, March 10; J. M. Alcock, to USN San Diego as LRMP Ops, March 13; G. H. Cunnington, to MOD as AD MAN 6 (RAF), March 13; D. C. Scouller, to Boscombe Down as OC A Sqn, March 13; B. N. Wanstall, to RAF Cottesmore as Stn Cdr, March 13; C. G. Rustin, to MOD as OR 51 (RAF), March 17.
SQUADRON LEADERS (acting Wing Commanders): R. N. Payne, to MOD (CS) as Sigs 53 (Air), Feb 20; C. L. Farrell, to HQ RAFSC as Management Systems Methods, Feb 27; G. F. Hingston-Jones, to HQ RAFSC as Supply 3, Feb 27; D. G. Marr, to MOD (CS) as Sigs 6) (Air), Feb 27; B. Hughes, to MOD (CS) as Sigs 5 (Air), March 6; T. J. Jenkins, to MOD as SE 5 (RAF), March 6; M. J. B. Rowley, to RAF St Mawgan as OC Eng Wg, March 6; P. F. Steele, to RAF Northolt as OC OPS, March 10; A. F. C. Hunter, to RAF Gutersloh as OC 18 Sqn, March 16.

European Law Report
Week ended March 10

Court of Justice of the European Communities

EEC law overrides subsequent national enactments

Between the Italian Tax and Revenue Administration and S. A. Simmenthal, Monza (Italy) (referred for preliminary decision by the Pretore at Susa, Italy.

Before the President, Judge H. Kutscher, and Judges M. Sorensen, G. Bosco, A. Donner, P. Pescatore, Lord Mackenzie Stuart, A. O'Keeffe, Advocate-General G. Reischl.

Facts

The firm Simmenthal had imported into Italy a quantity of beef and had been subjected, on entry, to the payment of a health tax which the importer thought was not in keeping with the provisions of the EEC Treaty abolishing quantitative restrictions and taxes of equivalent effect. The health tax had been levied by virtue of Italian legislation. The importer had brought an action against the Italian Tax and Revenue Administration before the Pretore at Susa, who had referred the case to the European Court.

By judgment of December 15, 1976, the court had held that health taxes amounted to measures equivalent to quantitative restrictions and were consequently incompatible with the Treaty of Rome.

Thereupon the Pretore at Susa had ordered the Italian Tax and Revenue to reimburse the tax with interest.

The Tax and Revenue Administration had lodged an appeal against the decision, arguing that, by virtue of Article 11 of the Italian Constitution and following the case law of the Italian Constitutional Court, no Italian court could pronounce itself on disputes of this sort until such time as the Italian Constitutional Court had ruled on the constitutionality, or otherwise, of the Italian Act of Parliament No 1239/70. That law, which had been enacted after the accession of Italy to the European Communities, enjoined the Italian Constitutional Court to ensure the compatibility of all legal enactments and like measures with the Constitution.

The Pretore at Susa had expressed the view that here appeared a conflict between Community law and subsequent legislative enactments by the Italian state. In order to safeguard the uniform application of Community law in all member states and in the interest of individually enforceable Community rules, it appeared necessary that the European Court be given the opportunity to pronounce itself on this conflict. Consequently by an order made on July 28, 1977, the Pretore had referred to the European Court in substance the question: whether, in the light of Article 189 of the EEC treaty and the well-established case law of the European Court, enforceable Community law rules should not be upheld without awaiting prior repeal of obstructing national rules or a national court rule of non-constitutionality?

Judgment

The court held that a national court, called upon in the exercise of its jurisdiction to apply Community law rules, shall ensure the unhampered application of those rules, if necessary, by leaving unapplied, on its own authority, any national law rule, even if enacted subsequently, which is contrary to Community law, without requesting or awaiting prior repeal of such national law rules, by national legislative enactment or by any other national constitutional process.

The question put by the Pretore was aimed at defining the consequences of direct applicability of Community law whenever there arose a conflict between that law and national enactments of a later date.

Direct applicability within this context means that Community law rules shall be fully enforceable, in the same manner in all member states, from their entry into force until such time as they are properly repealed.

Thus, these rules engender directly enforceable rights and obligations for all those they concern, be they member states or individuals who happen to be parties to legal process governed by Community law.

This also applies to any national court which, in the exercise of its jurisdiction, is called upon, as a court of a member state, to safeguard and to enforce rights conferred upon individuals by Community law.

Furthermore, it follows from the very primacy of Community law that enforceable Treaty rules and enforceable enactments by Community institutions not only supersede national law rules which run contrary thereto, but prevent valid subsequent enactment of national law rules running contrary to Community law. Community law rules are an integral part of national legal orders of member states, with priority over national enactments.

Indeed, to admit that national enactments interfering with the jurisdiction of Community law were legally effective would be tantamount to denying that obligations subscribed to unconditionally and irrevocably by member states under the Treaty could be enforced, and would thus sap the very foundations of the Community.

This was also the idea underlying Article 177 of the EEC Treaty, according to which national courts or tribunals may request the Court of Justice to give a preliminary ruling whenever they consider that a decision is necessary to enable them to give judgment.

This rule would be deprived of its efficacy if a national court were not in a position immediately to apply Community law in accordance with the decision or the case law of the Court of Justice.

Therefore, any enactment or any legislative, administrative or judicial practice of member states resulting in diminishing the efficacy of Community law by refusing to national courts called upon to enforce Community law power to put aside national obstacles to the full and unhampered enforcement of Community Law would be incompatible with the very nature of that law.

Science report

Solar energy: A new cell

In the past few years interest in amorphous materials, which have no long-range order, has grown greatly as scientists have realized that in many ways the electrical properties of amorphous materials are quite similar to those of highly ordered crystalline material. That realization has opened up some exciting prospects.

One of the main restrictions on semiconductor technology until recently has been the size of silicon crystal that could be grown: if amorphous materials can replace crystals, the size of, say, integrated circuits need no longer be a constraint. Those developments are of particular interest to people attempting to construct large solar cells to convert sunlight into electricity, and in *Nature* Dr J. I. B. Wilson and Dr J. McGill, of Heriot-Watt University, and Dr S. Kinmond, of Dundee University, report another step along that road.

They use amorphous silicon in an arrangement called a Schottky barrier cell, which exploits the fact that a metal-semiconductor contact can develop an electric field. In their experimental arrangement a layer of amorphous silicon one micron (a thousandth of a millimetre) thick has a layer only a few molecules deep of titanium oxide deposited on it. Then a thicker but still transparent layer of nickel is deposited on top to make a sort of sandwich: metal-insulator-semiconductor (MIS).

When light shines on such a cell electrons in the amorphous silicon are freed from their bonds and can move through the silicon.

Some of those electrons come close to the electric field at the boundary between the silicon and the metal-insulator combination and are moved off by that field. That constitutes an electric current and so light has been converted into electricity.

Dr Wilson and his colleagues report efficiences for such a cell of nearly 5 per cent and believe that an efficiency of 8 per cent is achievable with appropriate design and materials. At that level solar cells begin to look interesting. they also expect that the size of the cell, at present only a fraction of a square centimetre, can eventually be increased to as much as 50 sq cm. In their own words, "since the glow discharge process for depositing silicon films is readily amenable to scaling upwards, and since large area metallic and dielectric thin films prepared by vacuum deposition are already commercially available, the time is rapidly approaching when amorphous silicon MIS solar cells will be a commercial proposition".

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CYPRUS

The Prime Ministers of Greece and Turkey have just ended two days of talks in Montreux on bilateral disputes and the Cyprus issue. In this Special Report correspondents of *The Times* give their assessment of the present position and examine new evidence that has come to light on the United States and British involvement in the island's affairs

Washington: tragedy of Dr Kissinger's blind spot

he blind spots in Dr Kissinger's view of ld, the one with the tragic consequences ece and Cyprus. The imbroglio was, of made in Britain (the utterly inexcusable, completely un- y of the mistakes ish decolonization) kay's impasse was Washington.

cans, like the Bri- ve short memories. book has just come *Wrong Horse*, by Stern) to remind cent follies. In 1967 erican Government that George Papan- was a communist they think his son is, today) and therefore welcomed the colonels' coup which averted his probable victory at the general election.

Johnson and Rusk and then Nixon and Kissinger gave the colonels unstinting support right to the end. *Charitable souls may argue that their preoccupation with Vietnam made them blind to the fact that association with European dictators was* a short-sighted policy.

A series of British and American officials believed that Makarios, like Papandreou, was a communist stooge. Dr Kissinger believed this nonsense (he had little reason, before 1974, to know anything about Cyprus, although he should have known about Greece) and when the Colonels staged their coup in Cyprus American policy was based on three considerations.

The first was this distrust of Makarios, the second was the *realpolitik consideration* that Turkey is a more important ally than Greece, *and the third was the past* commitment to the colonels.

The only way to avert the tragedy, which anyone who knew anything about it could foresee, was for the United States to sail in, with all its diplomatic guns blazing, to reverse the coup immediately.

Only the Americans were then propping up the Colonels, and Sampson could never have survived the loss of their support. But because Dr Kissinger was delighted to see Makarios overthrown, because he wanted to keep the Colonels in power for fear of the alternative (wrong again), and because of Turkey's place in the world, nothing was done.

According to Mr Stern's account "Kissinger reached the quick decision that the Turks this time, unlike 1964 and 1967, could not be deterred from invading. And yet the prevailing policy line from the day of the coup onward was that the United States depended on its air and naval bases in Greece and would do nothing to jeopardize them with the present or any future government.

"Furthermore, Kissinger was apprehensive that the downfall of the Ioannides government might be followed by a new clique of younger officers with an anti-United States, anti-western position."

Mr Stern points out that meanwhile the State Department *steadfastly refused to* criticize the Sampson regime and refused to deny newspaper stories that it was about to recognize it.

A senior Turkish official told Mr Stern: "We felt that if we delayed our intervention, America was going to recognize Sampson."

The consequences were horrendous and Mr Cyrus Vance, now Secretary of State, who mediated in the 1967 crisis, has very few cards to play. Congress, under strong pressure from the powerful Greek lobby in Washington, has banned American arms sales to Turkey on the ground that American arms should not have been used to invade Cyprus.

Turkey remains more important than Greece, and President Carter and Mr Vance, like their predecessors, try to persuade Congress to lift the ban. They will probably succeed in the *long run, but in the process* the United States has lost all its friends in all three countries.

It would like to be able to persuade the Turks to withdraw from Cyprus, but recognizes that it is not possible. Therefore, willy-nilly, it is inclined to acquiesce in a de facto partition of the island and to haggle over the boundary lines, and the terms of the new federal, or confederal, constitution.

The United States has voted for a number of Security Council resolutions calling for a Turkish withdrawal, without any expectation that they would have any effect. Such hope as there is is based on *the inter-communal talks* (broken off in Vienna last April) and the Americans are quite ready to contribute in any way, if asked.

They do not see themselves as mediators, or at least are trying to avoid mediating, on the sensible ground that mediators get few thanks (their Middle East experience reinforces that caution).

The Administration hopes that *the new Turkish Government* will produce negotiating terms which will seem a sufficiently reasonable basis for continuing the talks (which are sponsored by the United Nations Secretary-General) to persuade Congress to lift the ban on arms sales to Turkey.

The United States continues to ship arms to Greece, doing penance for its previous support of the colonels, to Turkey's rising indignation.

It has lost bases in both countries, because of the Cyprus affair, and neither can now be counted a reliable and willing ally. It is a high price to pay for *getting rid of Papandreou* in 1967 and Makarios in 1974.

Patrick Brogan

The Wrong Horse, by Laurence Stern (New York: Times Books, $10.

thens

r can the Montreux eeting influence the Greek-Turkish rela- the Cyprus ques-

o Prime Ministers week for the first this placid Swiss hey developed an ing for each other. vit liked Mr Kara- r his frankness and Mr Karamanlis was y the deference his colleague showed decided that he was rthy man.

leaders, after dis- with their delega- ered themselves in ven-hour marathon after agreeing on d rules: secrecy of nd no negotiations. Mr Karamanlis d out, was a prob- se of his Turkish s propensity for way with the press. point the Greek nister took advant- heir newly-gained to say: "I do what we have in but I can tell you ave not: you make tatements." cevit retorted: e Americans em- guns. Now you embargo our hey laughed. art, the joint communiqué did not reveal much. And in view of the agreed discretion, it is difficult to tell how far the two men may have agreed on a specific course to solve their problems.

On Cyprus, for instance, the two men said they had dwelt on it briefly because, as Mr Ecevit put it, "Mr Karamanlis considers that this problem concerns the island's two communities".

Mr Karamanlis was asked if he had seen the new Turkish proposals for a Cyprus settlement. He said he had not. "I only urged Mr Ecevit that the proposals should be reasonable so as to encourage the resumption of the inter-communal negotiations under United Nations auspices."

The Greek side has been reluctant to discuss Cyprus with the Turks for fear that it might be construed as a form of progress, thereby inducing the Americans to end the arms embargo which was imposed on Turkey three years ago because of the Cyprus invasion.

The absence of Turkish initiatives for a Cyprus settlement, in fact, seems to have hardened attitudes in Washington. Mr Cyrus Vance, the United States Secretary of State, testifying before the congressional appropriations committee last week, said that the Administration would maintain the embargo so long as there was no progress on Cyprus.

These remarks, coming just as the Montreux summit was opening, provoked an unusually sharp rebuke from Mr Ecevit. He said: "American politics is somehow getting involved even in the tête-à-tête discussions we are having here. This has been a successful meeting in spite of this unfortunate American attitude."

The American Government had always reassured Ankara that it was Congress that insisted on upholding the embargo. But, Mr Ecevit said: "We now begin to doubt whether the difficulty really comes from Congress or from the Administration."

The Turkish Prime Minister's outburst is seen *as the combined result of the* timing of the Vance statement and sustained American (and West German) goading of Ankara to make bold overtures for a settlement of the Cyprus issue and of Greek-Turkish disputes for the sake of restoring Nato unity in south-east Europe.

It cannot be ruled out that Mr Ecevit may indeed have leaked to Mr Karamanlis the details of the forthcoming proposals on Cyprus, in the hope that the Greek leader, informed about the flexibility of the opening bid—especially on the territorial question—could counsel President Kyprianou *of Cyprus whether to agree* to reopen the dialogue or not.

Mr Constantine Karamanlis, the Greek Prime Minister (left) with Mr Bulent Ecevit, his Turkish opposite number, at the preliminaries of their summit meeting in Montreux.

It is not clear whether Mr Ecevit made any proposals for a settlement of the dispute over the Aegean continental shelf. Mr Karamanlis said that he had resisted any idea of expanding the talks. "We came here to explain each other's views not to negotiate. Negotiations *require preparation.*"

Mr Ecevit told me: "I am prepared to go into as much *detailed negotiation as he is* willing to accept."

The Greek view is that the *two countries should negoti*ate technical arrangements about the Aegean that would *give Turkey a more equitable* share of the continental shelf than the 3 per cent to which *she is entitled under present* international regulations, because of the profusion of *Greek islands in that sea.*

Athens proposes that any remaining areas of dispute in *the demarcation* of stable boundaries should be referred to the International Court of Justice. The trouble is that Mr Ecevit, while in opposition, had strongly condemned *this procedure and*, in fact, had forced the then Government to withdraw its *acceptance. It is difficult for* him to agree now.

The Turkish Prime Minister *proposed to Mr Karamanlis* a very pious tenet to guide their negotiations: do as you would be done by. He told the press later: "In *trying to find solutions it is* essential that each side should understand the views and the problems of the other side, so that the legitimate interests and concerns *of both sides may be recon*ciled. A lasting agreement can be based only on such *reconciliation.*"

It was precisely this that they had tried to do in Mon*treux, he said.* "So I am hopeful that discussions at a technical level which are to *be resumed will be more* fruitful now than before, thanks to the atmosphere of *mutual confidence between* Mr Karamanlis and myself—because we have been able *better to understand* each other's point of view."

The Greek Prime Minister *summed up the results of the* Montreux meeting in this way: "We met here to get *personally acquainted*, to create the necessary climate for a relaxed dialogue in *future, and to exchange* views so that each side knows where it stands. All these objectives were attained, and in this sense you can say the meeting was a success."

What, in the light of all this, did Montreux achieve? Clearly Mr Ecevit and Mr *Karamanlis have established* a rapport of mutual confidence. This is likely to make future Greek-Turkish contacts more relaxed. But to make its effect lasting, the rapprochement must be broadly based.

Mr Karamanlis said that in Montreux there were no *victors and no vanquished.* The decision to continue the dialogue has produced a climate of détente which would eventually be reflected in bilateral relations and, above all, leaves little room for arbitrary actions which inevitably provoke crises.

Montreux was a good beginning.

Mario Modiano

Nicosia

As another spring draws near, there is a faint hope in Cyprus that this year the passing of winter may also lead to a change in the political climate. But the hope is so faint that it is nearer to wishful thinking.

It stems from a promise made last January by Mr Ecevit, the Turkish Prime Minister, to the United Nations Secretary-General, Mr Waldheim, that the Turkish side will submit concrete proposals to enable a resumption of the long-deadlocked Cyprus intercommunal peace talks. The Turkish side has been busy drafting its proposals since then and these were submitted at Montreux.

The present situation was summed up by Mr Kyprianou, president of the war-divided island: "We have agreed that the Turkish side will put forward comprehensive proposals on all aspects of the Cyprus problem to the Secretary-General of the United Nations, who in turn will consult the parties, to establish whether there is enough ground to justify the resumption of the inter-communal talks."

The basic positions of the two sides have remained unchanged since the summer of 1974 when Turkey invaded the island and occupied 40 *per cent of its territory*, transforming 200,000 Greek Cypriots into refugees *by refusing to allow* them to return to their homes in the Turkish occu*pied region.*

Supported by a series of United Nations resolutions, *the internationally recog*nized Government of President Kyprianou insists that *a settlement should be* based on the implementation of these resolutions *that demand* the return of all the refugees to their homes, or at least an acceptance of the principle that any citizen of the Republic of Cyprus should enjoy the right to settle, work or own property anywhere on the island.

Mr Denktash refuses to accept this principle, insisting that the de facto parti*tion created by the invasion* and the separation of the population is irreversible. *The Greek Cypriots* have accepted the Turkish demand for the establish*ment of a bi-zonal federa*tion, but insist this should be linked through a strong central government to ensure the unity of the State.

The Turkish side demands acceptance of the present separation in which each federal side on the divided island has its own constitution, army, police, judiciary, civil service, customs, central bank and legislature and executive power. The Turkish view is that the central government should be little more than a ceremonial one.

The Turkish stand is summed up by the insistence of Mr Denktash that as the President of the self-proclaimed Turkish Cypriot federated state, he should be granted equal international recognition to that accorded to Mr Kyprianou.

The other thorny difference is over the amount of territory to be retained by the Turkish Cypriots in the proposed bi-communal federation. The Greek Cypriots have already proposed the Turkish Cypriots (18 *per cent of the population*) should retain 20 per cent of the island's territory—instead of the nearly 40 per cent they now control.

Under this arrangement, 150,000 of the 200,000 Greek Cypriot refugees would be able to return to their homes that would come under Greek Cypriot federal jurisdiction. The remaining 50,000 would have a right, if they chose, to return to their homes in the Turkish Cypriot region, where the Turkish Cypriots would retain an effective majority.

Alex Efthyvoulos

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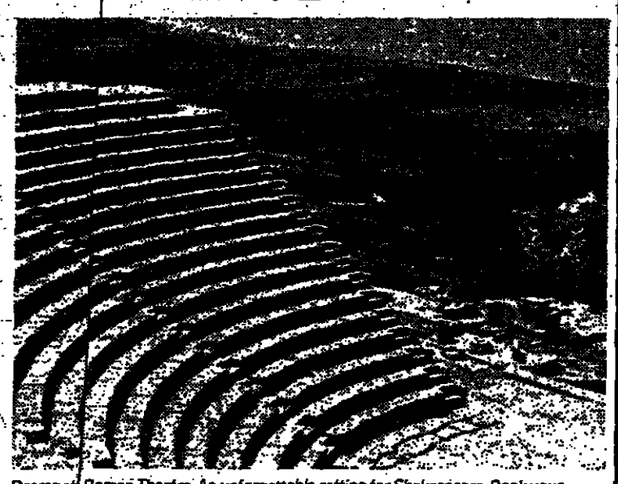

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London

Many Greek Cypriots regard Britain as the principal author of their misfortunes. But for Britain, they say, the Cypriot people would have been able to exercise their right of self-determination and Cyprus would have become part of Greece, as in the 1950s most Greek Cypriots undoubtedly desired.

Britain, they assert, was determined for strategic reasons not to relinquish control of Cyprus. In a vain attempt to avoid doing so it practised its traditional policy of "divide and rule", deliberately arousing the fears of the Turkish-speaking minority, arming them and setting them against the Greek Cypriot liberation fighters. Britain is also accused of encouraging Turkey to oppose unification of Cyprus with Greece (*enosis*) by playing both on Turkey's strategic fear of giving its traditional enemy a base in its rear and on its fellow-feeling with the allegedly threatened Turkish Cypriots.

The Greek Cypriots were thus obliged to accept independence instead of *enosis, and a constitution which* gave the minority disproportionate representation at all levels of the state, and that in an atmosphere of mutual mistrust which ensured that the constitutional arrangements soon broke down.

Britain was supposed to be a guarantor of Cyprus's sovereignty, but failed to act in 1974 *either against* the Samson coup, planned in Athens and carried out by mainland Greek officers, or against the subsequent Turkish invasion and occupation of two fifths of the country.

In *early* 1975 Britain helped the Turks to appropriate Greek Cypriot homes and property in the north of the island by allowing Turkish Cypriots to be shipped there from the British base of Akrotiri, in the south.

The Turkish Cypriots, needless to say, see matters quite differently. In their

continued on next page

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A rein on success

by Alex Efthyvoulos

The Cyprus economy achieved "remarkable results" in 1977, according to the main architect of the war-stricken island's recovery, Mr Andreas Patsalides, Minister of Finance. But though prospects remained good, there was a danger of possible overheating in the current year, and this might prevent the achievement of the targets of the 1977-78 second two-year emergency development plan, Mr Patsalides said.

In his annual address to the House of Representatives he revealed that the gross national domestic product increased by 12 per cent in 1977 to reach £C372.5m (£512.8m), nearly 50 per cent more than the 8.5 per cent annual growth envisaged under the plan.

As a result of the overheating danger the development policy for 1978 "would be more restrained" with the arrest of inflationary tendencies and the maintenance of the foreign exchange reserves as the main short-term objectives, Mr Patsalides said.

The primary purpose of the two emergency development plans (1975-76 and 1977-78) is to alleviate the suffering of the 200,000 Greek Cypriot refugees (one third of the population) created by the Turkish invasion and continuing occupation of northern Cyprus since 1974, the creation of new employment opportunities and the reactivation of the hard-hit economy.

Despite the remarkable progress achieved, the gross domestic product figure for 1977 is still about 11 per cent lower than that for 1973, the year immediately before the Turkish invasion and the de facto partition of the island.

The measure of the success of the emergency development plans is reflected in the trade statistics for 1977. With the continuing reactivation of the economy, exports increased by 22 per cent, to reach £C129.7m, compared with £C106.3m in 1976. Total imports soared even higher to reach £C254m as against £C177.7m the previous year, an increase of 42.9 per cent. This widened the trade deficit to a record £C124m from the £C71.4m in 1976, an increase of £C52.8m or 74 per cent.

A breakdown of imports shows that raw materials amounted to £C100.5m (39.6 per cent of the total), consumer goods to £C70.6m (27.8 per cent), capital goods to £C46.4m (18.3 per cent) and fuel and lubricants to £C35.2m (13.9 per cent).

Raising its argument on this breakdown the Finance Committee of the House of Representatives disagreed with Mr Patsalides's warning of possible overheating. The committee pointed out in its own report that 70 per cent of imports were raw materials or capital goods. This expenditure stemmed directly from the reactivation of the economy after the invasion and the replacement of factories and other production units lost as a result of the Turkish occupation.

The House Committee also argued that the importation of such consumer goods as refrigerators, cookers, washing machines and the like also stemmed from the fact that 40 per cent of the families and households on the island lost all their belongings when they were forced to become refugees, and that the high spending on these types of consumer goods should be regarded only as temporary replacement.

The committee felt that the fiscal policy pursued by the executive (presidential) branch of the Government let the poorer classes carry a disproportionate burden of the cost of reactivating the stricken economy.

The committee argued that the executive should in no circumstances aim at reducing the development growth rate from the 12 per cent achieved in 1977 to 6 or 7 per cent in the present year, citing fears of possible overheating as an excuse.

It emphasized that the reactivation effort should continue on the same level as in 1977 for the benefit of the whole population. The emphasis on the need for more industrialization and higher productivity is also being linked with certain temporary extraneous factors that are partially responsible for what some refer to as the "miraculous" recovery of the Cyprus economy—more strictly the Greek Cypriot-controlled part of the island—after the tragedy of the invasion.

The most important of these factors are the large amounts of foreign aid received, mostly from Greece and the United States, and the collapse of the Lebanese economy during the 1975-76 civil war, a development that gave a great boost to the Cyprus economy at the very moment it needed it most.

Another important factor was the good weather of the past two years, resulting in excellent agricultural yields, which coupled with high prices helped Cyprus to rake in £C19,400,000 in 1977 from the export of its potato crop alone—a record.

There are grave fears, however, that the very important contribution to the economy made by agricultural exports (90 per cent of the potato exports last year went to the United Kingdom) may be seriously affected by the reluctance of the European Economic Community to extend the preferential tariffs enjoyed by Cyprus in its traditional British market, until the end of 1977.

Negotiations between Cyprus and the EEC are continuing spasmodically, but without visible progress towards resolving the present impasse. Cyprus is already exerting great efforts to divert its exports and has found new markets in the Middle East. But if there is no satisfactory agreement with the EEC then the blow to the island's economy could be very serious indeed, with the additional risk that its present Western-leaning non-aligned stance could be transformed into an Eastern-oriented one, if for no other reason, for the sake of economic survival.

SUN KISSED HOLI... AT THE ... LIMASSOL ...

Builders look east

by John D. Allen

With the expansion of tourism in Cyprus, a vigorous construction industry developed on the island. It derived much of its turnover from building military installations for the British as well as leisure facilities, hotels and apartment blocks in the years after the Second World War when Cyprus became a popular holiday centre.

A number of civil engineering schemes, including road construction, provided a useful basis of experience for later ventures overseas. Cypriot firms, based mainly on the island's Greek community, have established a high reputation in the Middle East contracting markets.

One of the most prominent is Joannou & Paraskevaides (J. & P.) which, through its overseas company, has carried out big civil engineering and building construction jobs in Saudi Arabia, Oman and the United Arab Emirates.

J. & P. first became well known in the Middle East when it undertook reconstruction of the main concrete runway at Dhahran airport in Saudi Arabia. It was a big job for the Saudi Defence Ministry, including drainage and resurfacing work. High quality management soon won the Cypriots a useful reputation among Arab clients for efficiency and they were invited to tender for even more demanding jobs.

After this initial success, J. & P.'s next big involvement in the Middle East was a defence contract in Oman, which is still shrouded in secrecy. Now that the military threat in the Dhofar region is receding, a little of the veil is being lifted. Working closely with Paulings Middle East, J. & P. played an important part in rapid construction of the Midway airfield project in Dhofar, reputed to have cost the Omani Government well over £100m.

Now known as the Thamarit air base, the job is well known in civil engineering for the high standards required to operate military aircraft from bases in this remote region of Arabia. Tight tolerances applied to runway buildings were combined with remarkable rates of construction. The prodigious effort which produced the airfield in the time demanded was the result in part of a combination of Cypriot enterprise and British technology.

At the time British civil engineers had developed on motorways techniques of concrete road construction which allowed placement of large volumes of materials at high speed, and methods to deal with controlled cracking of large slabs of concrete. In the high temperatures of the desert, those techniques provided the answer to the demanding schedules laid down by the client.

The airfield development has not been carried out to the extent envisaged by the Dutch consultants, NACO, since the available funds proved insufficient to complete the full system of taxiways.

Paulings completed its side of the contract and withdrew in 1975, but J & P remained to finish the buildings and carry out a subsidiary contract related to creation of an integrated air defence system.

Nowadays the Thamarit air base exists as the foundation of an advanced air defence system for southern Oman. The authorities are concentrating on providing roads and water supply.

But at the critical time the drive and enterprise of the Cypriot contractors combined with the technical mastery of concrete construction developed in Britain were available to tackle one of the world's most exacting but least known civil engineering projects.

J & P has since completed the £35m military headquarters for the Ministry of Defence in Oman, and a development of 17 storeys in the protocol area of Ruwi. It built Seeb international airport for the Omani Communications Ministry and the Royal Flight complex for the Sultan.

Behind those ventures lies an organization based in London, Nicosia and Dubai. Despite the international scale of operations, Nicosia remains an excellent base for Middle East contracting. Dubai is important because of its links with the Arab construction market. But London also holds a key place because of the ready access it provides to the all-important consulting engineering firms as well as the London insurance market and the banks.

Many key executives in Cypriot construction companies received their basic training in Britain and their loyalties are still oriented towards the country despite the history of disturbances in Cyprus.

With the island economy disrupted by the Turkish invasion of 1974, these overseas contracting activities have provided an important outlet for Cypriot skills in contract management.

Most of the assets of Greek Cypriot contractors were lost during the invasion and it is a tribute to their commercial resilience that they have quickly recovered from this setback and are extending their interests in territories such as Nigeria.

The author is editor-in-chief, Construction News.

Business first

by David Shirreff

The Turkish Federated State of Cyprus, still recognized by only one country, Turkey, celebrated its third anniversary on February 13. Some might say its 140,000 inhabitants had little to celebrate, faced with slim prospects this year of either political recognition or economic recovery.

The tiny state depends heavily on mainland Turkey as guardian, development bank, trading partner, communications link and tourist market. Last year 47 per cent of its imports and 91 per cent of its tourists came from Turkey. From the same source it probably imported most of 1977's 31 per cent inflation.

Since Turkey itself has suffered a year of deepening financial crisis neither of the two states has been good for the other. The TFSC is a drain on Turkey's government revenue. Turkey pays for its annual development budget and maintains a force of about 30,000 troops on the island. The TFSC is a sump through which thousands of Turkish lira vanish into world money markets at 30 per cent below official exchange rates, paying for imports which the Turkish tourists cannot get at home.

Ultimately the Turkish Central Bank has to pay for this folly. At the same time the TFSC's foreign exchange earning potential is severely limited by its dependence on Turkey and the Turkish lira. The Cyprus Turkish Industries Enterprise Holding sold 64 per cent of its output to Turkey last year and only 6 per cent abroad.

If Turkey drops its customs tariffs for these products entirely, which it is being pressed to do, the percentage will be even higher. The dependence is increased by a list of 102 items which may only be imported from Turkey. It includes cars, television sets and many other foods and consumer durables which are produced in Turkey.

The motive for these restrictions, to reduce the TFSC's hard currency outgoings, may be laudable, but the loss in terms of foreign contacts and markets is disastrous.

A persistent problem over three years has been lack of recognition. Mail and telecommunications links come through Turkey, apart from one line from the Greek-Cypriot exchange to President Rauf Denktash's office. There is still no direct air link except with Istanbul and Ankara because Ercan airport is not regarded as a proper destination by the International Civil Aviation Organization.

Charter aircraft flying to Ercan have often been turned by air-traffic control at the Greek-Cypriot airport, Larnaca, that Ercan "does not exist". The same embargo has been put on the harbour at Famagusta, which the TFSC is trying to turn into an international free trade zone.

But there are always those who brave the barriers. The Frankfurt air charter company Deutsche Inflitransport has been flying in clients and equipment for the new casino at the Dome Hotel in Kyrenia. At least one British tour operator is offering holidays in the TFSC this year in hotels which Greek-Cypriots own and therefore claim are being used illegally.

In many ways business interests have outstripped political qualms: British businessmen visited the TFSC this time last year and were struck by the market potential offered not by its inhabitants, but by the Turkish "tourists" who arrive from the mainland with one suitcase and return home with two, crammed with crystal glass, non-stick frying pans, instant coffee and other consumer goods.

The author is on the staff of the Middle East Economic Digest.

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LONDON

continued from previous page

view the Greek Cypriots are the principal architects of their own misfortunes and richly deserve all that has happened to them and more, while they themselves have been ill rewarded by Britain for their loyalty and courage in opposing the Eoka terrorists during the 1950s.

In 1960, they point out, Britain guaranteed not only the sovereignty of Cyprus but also the basic provisions of the constitution. Yet in 1963 Britain stood by while President Makarios unilaterally revised the constitution and many Turkish Cypriots were massacred. Britain, giving the lead to the rest of the world, has since continued to recognize a purely Greek-Cypriot administration as the legal government of Cyprus.

In 1974 Britain refused to take joint action with Turkey under the treaty of guarantee to reverse the mainland Greek intervention that overthrew Makarios. Turkey had thus to act alone, and then found Britain taking a pro-Greek line as chairman of the abortive Geneva conference, so that to ensure the safety of the Turkish Cypriots it was obliged to undertake a second military action extending the area of occupation. Allowing the refugees to leave Akrotiri was no more than an elementary humanitarian gesture, too long delayed.

As for the idea that either they or Turkey itself might have accepted enosis had not Britain aroused their fears, most Turkish Cypriots consider it a typical example of the Greek capacity for self-delusion.

As so often happens, many of the British officials and journalists who have been involved in this question over the years would endorse most of one or other of these chargesheets, while some would admit that there are elements of truth in both. Few probably would defend every detail of Britain's record in Cyprus over the past 30 years.

It is possible, but certainly cannot be proved, that the Turks might have accepted enosis if Britain had been prepared to support it at an early enough stage.

Britain certainly did not invent the Turkish problem in Cyprus, but may well have exacerbated it in the course of resistance to the Greek-Cypriot liberation struggle—resistance which was surely futile, in this as in other parts of the world, and which caused much needless brutality on both sides.

In 1960 Britain accepted a highly ambiguous role in the post-independence arrangements. It was not clear to what extent its guarantee covered internal relations between the communities as well as the new republic's external sovereignty.

Today the British Government's position is that the treaty of guarantee is still valid, but that Britain's main concern with Cyprus is moral and historical rather than legalistic, springing from past associations, from Cyprus's membership of the Commonwealth, and from Britain's continued presence on the island in the sovereign base areas.

The tests are likely to be, on the territorial front, whether the proposals would permit the Greek-Cypriots to reoccupy and make economic use of Varosha (the new town of Famagusta); and, on the constitutional front, whether they seem genuinely designed to rebuild a united state rather than perpetuate the present division into two states within a purely fictional federal framework.

Edward Mortimer

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Little-known area rewards effort

by Michael Frenchman

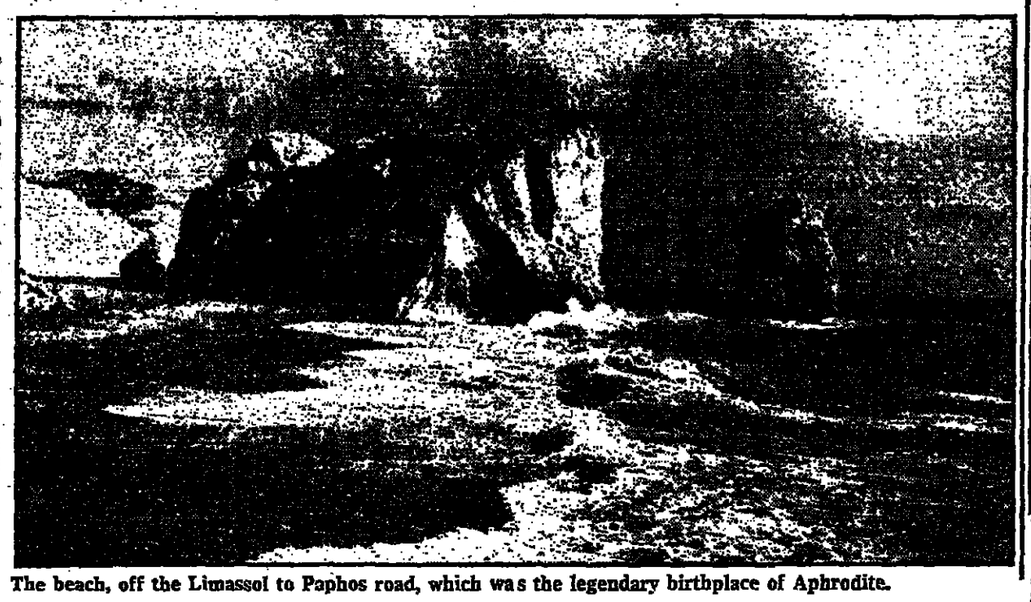
The least-known part of the island for the visitor is undoubtedly the extreme western portion stretching in an arc from Paphos to Polis. For one reason, in spite of the newish roads along the southern coast, it is still a long hard drive from Larnaca and an even longer and slower one from Nicosia over the Troodos mountains. But both routes have their attractions.

The first leg of the southern route as far as Limassol is of no great interest apart from the ruins of the ancient city of Amathus. As the excavations proceed more and more ruins are being exposed on the site, which is five miles east of Limassol. It is well worth stopping and climbing up the hill to have a look.

Afterwards, for a complete contrast, have coffee or a meal in the Amathus Beach Hotel which, as well as being a study in concrete, is perhaps one of the island's finest hotels. Its cuisine is matched by good service backed up by excellent facilities including its own small beach.

After Limassol, which is sprouting a few more hotels to make up for those taken by the Turkish invaders in Famagusta and Kyrenia, the journey towards Paphos becomes more picturesque as the road rides the cliff top and skirts the coast passing the spectacular group of rocks, Petra tou Romiou, legendary birthplace of Aphrodite. The climate in the south of the 140-mile long island becomes hotter as one goes farther south. The scraggy fields turn unexpectedly into plantation after plantation of bananas.

After several visits to Cyprus I have become more and more attached to Paphos, which epitomizes the island and its people. There is the old town on the hill overlooking the harbour guarded by a small fort below; there are many relics of the past, the "Tomb of the Kings", the Roman villa with its mosaics, the House of Dionysos, and the catacombs.



The beach, off the Limassol to Paphos road, which was the legendary birthplace of Aphrodite.

In what is now the newer town known as Ktima, tinsmiths, carpenters and potters make and display their wares on the pavements; there is a bustling street market and a covered one where the farmers come every morning to sell their produce. The smell of freshly baked bread and the aroma of coffee pervade the narrow streets.

Life is all around, the laden donkeys, the black swathed country folk all mingling with the townspeople going about their business. Then, in the evening, all Paphos and his wife seem to drive down to the sea front where they park their cars and go for the ritual promenade by the harbour. Visitors come and are amazed by the acrobatics of the two pelicans which prance about dodging the cars and strollers by the small fish shambles. At the northern end of the harbour is the Pelican bar restaurant and a small collection of eating places which seem to increase steadily in numbers yearly.

As tourism slowly comes to Paphos new hotels and a few apartment houses are springing up. Not far from the expansive Paphos Beach Hotel is the smaller, architecturally delightful, Dionysos Hotel with its natural stone and timberwork. It is one of the nicest and most comfortable small hotels and has only been open about a year. The food is good; although the service may be a trifle slow it is because it is more of a family hotel and the atmosphere demands that time should pass slowly.

It was designed by Mr Xanthos Hadjisotirious, a Cypriot artist who lived at the extreme end of Varosha among the olive groves of Famagusta which is now in Turkish hands. The style and decor of the Dionysos Hotel reflect all that Mr Hadjisotirious had to leave behind in his lovely house, Monastiri. There are two other small hotels in the town, the New Olympus and the Axiothea. The Aloe, a three-star hotel, is due to open this year.

Northwards along the coast is the villa development at Coral Bay where many British people from Kyrenia have established themselves. This project has been going on for a number of years and got off to a rather slow start. There is an excellent beach for bathing and skiing as well as a couple of bar-restaurants. A hotel is planned.

The surfaced coast road ends not far north from Coral Bay after doubling back to the village of Peyia. It ends at Cape Drepanum where there is the small church of Ayios Yeoryios and a tiny fishing harbour. There are splendid views from the cliffs.

A rough track continues to what must be the finest unspoilt beach in the island—Lara. This spectacular curving bay stretches away into the distance for about a mile backed by dunes with rising cliffs terminating in a point at the southern end.

When we went there it was completely deserted apart from one other couple about half a mile away who arrived at the cliff top in an old London taxi. Lara is the kind of place that holiday dreams are made of—unlimited sun, sand, and sea.

The track gets progressively worse and I feared for the car lent by the Cyprus Tourism Organization, as we bumped our way towards Cape Yeraniso before we were forced to abandon our efforts to go further. A few miles on lies Cape Arnauti, the extreme western point of the island which apparently can only be reached on foot or by donkey.

Not far from there, in the curve of Khrysokhou Bay on the northern coast, is the tiny unspoilt town of Polis just past the Baths of Aphrodite, the traditional bathing place of the goddess of love.

Polis is the site of the ancient city of Marion, which is also the name of a small but adequate hotel on the outskirts of the town. The beach is of rounded pebbles and shingle with some mining works at its eastern end.

Polis is best remembered by us because we managed to get the car stuck in the sand behind the beach while trying to find some shade beneath a huge thorn bush. After a couple of hours of digging and elementary road-making we gave up and walked a few miles to get help from an army barracks and a local farmer on whose land we were stuck fast. A hefty pull from his tractor and we were off, up into the mountains towards Paphos.

On the way we found an untouched memorial to the invading Turks. This was in the form of a completely deserted village at the end of a practically impassable track. After the 1974 invasion and the ceasefire, Turks living in the south returned to the north abandoning their homes. This particular village had until last autumn at any rate been left intact by the Greek authorities.

It was a creepy place with swinging doors and creaking shutters. Figs and pomegranates hung heavily on the trees in the garden and the village watering trough flowed with running water.

One constantly had the feeling of unseeing eyes watching—and sure enough as we were leaving we saw in the distance a shepherd, his wife, and child coming up the path to the village, where no doubt they had established a home; Greek or Turk, who knows?

Summit talks may come and go, but whatever the political situation between Turk and Greek for the holidaymaker there are no problems. Like Egypt, but in a smaller way, troubles recur but tourism goes on for ever. Cyprus for the visitor is always the friendliest of places.

Last year 178,000 visitors were recorded and many hotels had high occupancy rates. Twelve hotels are under construction and one big hotel, the Grecian Bay, is due to open shortly at Ayia Napa, a small, almost totally enclosed bay.

Not too far away on the other side of Cape Greco, near Famagusta, the Pernera Beach Hotel will open in time for this summer. These and others will help to relieve the shortage of hotel beds at peak times.

For further information, write to: Cyprus Tourism Organization, 213 Regent Street, London W1R 8DA.

Fears of duty uncorked

by Joyce Rackham

Which is the sherry that fills your decanter today? Is it a delicate manzanilla from San Lucar, a sturdy and rather cheap amontillado, or something lighter, pleasantly medium-dry from Cyprus?

Punitive duty increases, the influx of vast quantities of lower-quality cheap Spanish sherries, and the inevitable rise in the island's production costs have meant that Cyprus sherry is no longer in the cheaper range.

Britain is the most important market for the Cyprus wine industry, which, during its reorganization in the late 1950s and early 1960s invested many millions of pounds in the most advanced equipment, much of it specially for sherry production. In 1974, the last boom year for its sales in Britain, it shipped 90 per cent of its exported wine to Britain, enough to fill more than 43 million bottles.

The producers and their shippers are most concerned at the prospect of Cyprus sherry, if deprived of tariff concessions, being rated for duty at a level which, it is estimated, could raise its price by 30p a bottle or more. "If that happened, I do not know how we could survive; we could no longer be competitive", commented Mr Anthony Haggipavlu, of Etko, which makes Emva Cream, the brand leader.

In the table wine market, Cyprus has had increasing success with sales to the Czechoslovaks (who like dry red), Austria, Switzerland and Scandinavia. In the late autumn the Minister of Commerce led a delegation of Cypriot producers to the United States and Canada to seek new business. "It was very encouraging, and I think it will be successful, on a long-term basis", Mr Psaras, the managing director of Keo, said.

Keo is among the most successful of Cypriot exporting firms with wines like the deep crimson, fruity dry Othello, the delicate, medium-dry, slightly sparkling white Bellapais, and the drier greeny gold Aphrodite: these sell in Britain for £1.40 to £1.50.

In Cyprus connoisseurs appreciate their velvety-smooth red Domaine d'Ahera, which is not yet exported. Also made in small quantities is Etko's Semeli, an unusual blend of Cabernet Sauvignon, Grenache, Shiraz and Merlot Noir grapes. Another exporter, Sodap, finds its most popular taverna wine continues to be the delicate, very dry white Arsinoe (also about £1.40 in Britain).

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Stock Exchange Prices

Capitalization and week's change

ACCOUNT DAYS: Dealings Begin, Today. Dealings End, March 31. § Contango Day, April 3. Settlement Day, April 11

§ Forward bargains are permitted on two previous days

LEVERTON CAT PLUS GUARDS INVESTMENT
in Caterpillar lift trucks engines & construction equipment
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BRITISH FUNDS

Stock	Price Friday	Chge week	Int yld	Gross Red Yield
500m Treas 10½c 1978	101⅛	+⅛	10.345	5.852
400m Exch 5c 1978-79	99⅝	ea¼	5.026	8.296
1200m Treas 11½c 1979	104⅝	+⅛	11.026	6.930
650m Treas 13c 1979	97	ea¼	3.093	5.078
275m Elec 4½c 1974-79	97⅜	ea¼	4.384	5.979
1250m Treas 10½c 1979	103⅝	+⅛	28.102	7.973
250m Elec 3½c 1976-79	96½		3.626	5.718
1000m Treas Cvs 9c 1980	102⅝	+⅛	8.815	3.844
1100m Treas 9½c 1980	101⅜	+⅛	9.318	5.910
262m Treas 3½c 1977-80	94¼	+⅛	2.869	6.824
400m Fund 9½c 1978-80	98⅝	+⅛	8.482	7.139
540m Exch 13½c 1980	108¾	+⅛	11.806	6.469
600m Treas 11½c 1981	105⅝	+⅛	10.956	9.217
450m Treas 3½c 1979-81	91½		3.841	6.909
962m Treas 9½c 1981	101⅜	ea¼	9.554	9.131
700m Exch 9½c 1981	97⅜	+⅛	9.480	9.757
900m Exch 8½c 1981	100½	+⅛	9.453	9.332
600m Exch 3c 1991	57¾		3.419	7.090
1000m Exch 12½c 1981	109¾	+⅛	11.643	9.654
561m Treas 8½c 1990-82	97⅛		9.382	9.092
400m Treas 3c 1982	86¼	+⅛	3.479	7.671
700m Treas 14c 1982	113⅝	ea⅛	12.284	9.716
900m Treas 9½c 1982	95⅜	+⅛	8.615	9.476
300m Exch 9½c 1982	98⅛	ea¼	9.361	9.511
400m Exch 8½c 1982	96⅝	•	9.033	9.638
600m Exch 3c 1982	53¼	+⅛	3.603	7.074
600m Treas 10½c 1983	106¾	ea⅛	11.063	9.818
800m Treas 9½c 1983	99½	+⅛	9.429	9.716
500m Fund 5½c 1982-84	87⅜	+⅛	6.339	9.415
600m Treas 9½c 1984-86	94⅛	+⅛	9.100	9.674
250m Fund 6½c 1985-87	80½	+⅛	7.819	9.281
900m Treas 11¾c 1985-88	107⅛	+⅛	9.624	10.033
1052m Treas 3½c 1979-88	56	+½	4.587	7.962
402m Treas 5½c 1986-89	69⅝	•	7.112	9.225
600m Treas 2½c 1987	112⅝	+⅛	11.772	11.369
600m Treas 8½c 1987-90	96¼	+⅛	9.722	10.469
800m Treas 11¼c 1991	103¼	+⅛	11.551	11.385
400m Fund 5½c 1947-01	68½	ea¼	6.233	9.920
800m Treas 12½c 1992	119¾	+⅛	12.346	12.035
800m Exch 13½c 1996	128	+⅛	11.971	11.411
41m Rdmptn 3½c 1986-96	47⅛		6.346	9.776
1500m Treas 13½c 1997	117¾	+⅛	11.961	11.367
900m Exch 10½c 1997	95¾	+⅛	11.375	11.508
900m Treas 9½c 1997	81¾	+⅛	10.795	11.147
1000m Treas 9½c 1999-98	95⅜	+⅛	10.008	10.811
1100m Treas 12½c 1998	125⅛	ea⅛	12.345	11.961
480m Treas 9½c 1999	97⅛	+⅛	11.000	11.199
800m Treas 10½c 1999	93½	+⅛	11.423	11.523
443m Fund 3½c 1999-04	49⅜		3.538	9.987
600m Treas 2½c 2002-06	31¾	ea⅛	10.705	10.893
1800m Treas 5½c 2008-12	53¾	+⅛	10.341	10.607
600m Treas 9½c 2012-15	79⅝	+⅛	10.708	10.793
363m Consols 4c	35¾	+⅛	11.397	
307m War Ln 3½c	47⅝	+⅛	7.351	
250m Conv 3½c	37⅜		9.384	
58m Treas 3c	35¾	ea¼	11.514	
276m Consols 2½c	27⅜	ea¼	11.096	
482m Treas. 2½c Aft 75	21⅜	ea¼	11.495	

COMMONWEALTH AND FOREIGN

12m	Aust	5½c	75-78	102⅝	+⅛	5.490 3.743
12m	Aust	5½c	77-80	95¾	+⅛	5.617 6.383
20m	Aust	5½c	81-82	85	+¼	6.444 10.003
10m	Aust	6½c	81-83	94¼		7.293 9.825
14m	Aust	7½c	78-81	91½	+¼	7.659 10.010
——	Chilean Mtged		90			
8m	E Africa	5½c	77-83	76½		7.951 12.947
——	German	4½c	1980	360	-20	
——	Hungary	4½c	1924	41		
——	Ireland	7½c	91-83	87½	-⅛	
3m	Jamaica	7½c	77-79	98½	-½	7.563 9.847
——	Japan	3.5s	1910	325	-5	
——	Japan	6c	83-86	97		
4m	Kenya	8½c	78-82	97		6.518 12.715
7m	Malaya	6½c	78-82	85	+¼	8.968 12.173
12m	N Z	6c	75-80	94¼	-¼	6.376 9.378
14m	N Z	7½c	78-82	97½	+¼	10.168 11.393
12m	N Z	7½c	82-84	95½	+¼	8.729 10.078
3m	N Rhd	6½c	76-81	89½	-¼	6.765 10.747
1m	Nyasa	6½c	78-81	85½		6.765 10.747
——	Peru	6c	Ass.	135		
3m	S Africa	9½c	79-81	96	+¼	
20m	S Rhd	5½c	63-78	85	+¼	
3m	S Rhd	6½c	67-82	90	+¼	
5m	S Rhd	6½c	76-81	97	+¼	
——	Spanish	4½c	45			
4m	Tang	5½c	78-82	79		7.263 12.662
——	Uruguay	3½c		94		

LOCAL AUTHORITIES

26m	L C C	3½c	1920	55½	-½	11.944
25m	L C C	3½c	90-93	85½	• ..	8.833 9.339
17m	L C C	5½c	77-81	99½	..	6.124 8.950
30m	L C C	5½c	83-84	91½	+¼	6.913 9.630
20m	L C C	6½c	85-87	97½	+½	7.550 10.193
24m	L C C	6½c	78-79	98¾	-¼	6.215 9.406
22m	L C C	6¾c	88-90	73¾	+¼	9.277 10.810
41m	G L C	3½c	50-82	88½	-¼	9.734 11.174
25m	G L C	3½c	80-82	97½	+¼	9.987 10.102
25m	G L C	3½c	1902	100	+¼	11.761 11.811
140m	G L C	13½c	1993-96	137¾	+¼	11.766 10.993
12m	C o L	6½c	78-79	99¾	-¼	6.513 7.146
26m	C o L	7½c	80-82	97½	-¼	7.404 10.110
17m	Ag Mt	7½c	81-84	85½	-¼	9.044 10.911
20m	Ag Mt	7½c	81-83	92	-¼	10.462 11.458
12m	Ag Mt	9½c	85-88	98¾	+¼	9.259 11.339
10m	Belfast	6½c	77-80	91½	..	7.101 10.226
3m	Brighton	6½c	76-79	97½	..	6.664 9.861
15m	Camden	6½c	77-79	98½	-¼	6.597 9.875
12m	Croydon	6½c	78-81	99	..	7.593 10.404
10m	Edin	6½c	77-79	98¾	-¼	6.591 7.910
20m	Glasgow	6½c	78-80	98¾	-¼	9.366 10.152
25m	Gwlch	6½c	76-79	99¾	ea¼	6.767 9.954
30m	Liverpl	13½c	1981	108¾	+¼	12.431 10.485
27m	Met Water B	3½c	34-07	57½	+1	8.833 10.272
15m	N I	6½c	78-80	96		7.300 10.506
20m	S I	6½c	82-84	95¾	+¼	9.703 11.547
5m	S I Elec	6½c	81-83	98¾		7.967 11.150
5m	Notts	6½c	76-78	99½	+¼	6.756 7.092
5m	Rhond	5½c	77-79	97½		5.383 8.177
10m	Swark	6½c	83-86	83½	+½	8.912 10.022
12m	Surrey	6½c	75-80	93¾		6.398 9.443

Capitalization £	Company	Price Last Friday	Chge on week	Gross Div yld pence	%	P/E
*Investment Dollar Premium 9½% (85½c). Premium Conversion Factor 0.7156.						

FOREIGN STOCKS

2,086.1m	Barer	140½	..	197	4.1	21.5
——	Commerzbank	116¾	..	41.2	3.7	18.6
281.5m	Cp Fn Paris	121⅛	+2⅛	187	3.8	6.9
490.5m	EBES	152½	+½	281	5.4	..
352.1m	Ericsson	127½	+½	69.3	3.2	24.2
——	Finsider	4½	-⅛			
52.5m	Grandes	57¼		9.871		
——	Hoechst	450	..	19.7	4.4	15.5
——	Montecatini E	14	..			
——	Roberts Hld	332	+1	29.9	5.6	39.4
486.0m	Rollinc Subs ft	5.75	..	..	..	48.4
23.3m	Sola Viscosa	54	..	..	..	
——	Thyssen-Huette	870	-10	..	..	15.6
——	Volkswagen	176	-2	..	..	

DOLLAR STOCKS

280.1m	Bowaco	19¾	-⅛	57.4c	5.9	4.3
——	BP Canada	19¾	-⅛			
774.8m	Can Pac Ord	210½	+¼	47.0	4.3	8.2
289.7m	El Paso	511	+¼	43.7	3.8	20.6
——	Exxon Corp	132⅝	+¼			
347.7m	Fluor	152¾	+¼	49.7	2.8	9.9
——	Rollinger	219½	-⅛			
496.2m	Hud Bay Oil	127½	+¼	29.0	1.1	51.0
——	Husky Oil	118¾	+¾			
428.1m	INCO	210¾	+¼	51.7	5.1	19.8
255.4m	IC Ind	44		46.2	5.8	13.8
467.1m	Kaiser Alum	121¾	+¼	82.1	3.9	..
214.8m	Massey-Ferg	58¾	-¼	58.1	9.2	10.7
646.9m	Norton Simon	112⅝	+¼	43.7	3.4	10.3
——	Pacific Pet	29¾	-⅛			
——	Pan Canadian	123¾	+¼			
——	Steep Rock	158	+15			
——	Trans Can P	198½	-½			
——	US Steel	419	+¾			
1.17m	White Pass	725	..	15.9	2.2	21.0
152.0m	Zapata Corp	211½	+⅛	15.7	1.3	35.7

BANKS AND DISCOUNTS

11.1m	Alexs Discount	230	..	21.7	9.4	3.2
7,867,000	Allen H & Bos	490	-10	35.5	7.2	5.1
96.1m	Allied Irish	188	-6	10.0b	5.4	5.5
10.5m	Arb-Latham	125	-2	14.3	9.2	10.6
191.0m	ANZ Grp	212	+12	11.4	6.5	4.4
2,283.9m	Bank America	115⅝	..	48.0	3.1	12.3
112.5m	Bk of Ireland	325	-20	20.7b	6.2	6.1
68.0m	Bk Leumi Israel	14	..	11.2	7.9	7.2
3,200,000	Bk Leumi UK	160	..	11.2	7.0	14.3
284.8m	Bk of NSW	420	-10	18.6	4.4	9.1
85.4m	Bk of Scotland	268	+3	15.5	5.8	6.9
289.7m	Banks Trst NY	225½	+1	17.5	6.9	9.2
641.5m	Barclays Bank	318	+13	26.7	5.3	5.2
10.9m	Brown Shipley	290	..	14.0	7.0	7.4
19.5m	Cater Ryder	224	..	19.9	5	6.1
662.2m	Chase Man	250½	+¼	114	5.5	8.9
1,771.0m	Citicorp	113⅞	-¼	61.7	4.4	7.4
11.1m	Clive Discount	74	-3	3.2	2.8	8.4
135.0m	Com Bk of Aust	197	..	9.4	3.5	9.2
28.2m	Com Bk of Syd	135	-5	7.6	5.5	..
92.6m	CC De France	116½	-½	13.1	8.1	17.4
3,842,000	First Nat Fin	2½	..	..	..	..
9,263,000	Fraser Ans	114	+¼	..	..	..
24.2m	Gerrard & Nat	162	..	12.6	7.6	7.1
7,315,000	Gillett Bros	215	..	23.0	10.7	5.2
39.4m	Grindlays Hldgs	176	-9	16	4.8	8.2
67.0m	Guinness Peat	200	+12	16.2	8.0	10.0
4,400,000	Hambros Ltd	116	..	14.6	9.0	6.1
30.1m	Do Ord	177	+17	11.4	6.2	5.1
50.6m	Hill Samuel	86	+2	6.7	7.9	7.5
2,112.8m	Hong K & Shang	265	+10	7.3	2.7	28.3
7,386,000	Jessel Toynbee	74	-2	8.2	9.8	..
4,265,000	Joseph L	160	-10	12.0	7.5	7.9
20.5m	Kesser Ullmann	40	+3	8.5	1.3	..
8,580,000	King & Shaxson	62	..	5.1	8.3	8.0
52.6m	Kleinwort Ben	98	+4	13.9	6.9	6.1
429.4m	Lloyds Bank	298	+12	13.4	5.3	5.1
49.7m	Mercury Secs	115	-7	9.1	4.5	8.1
840.5m	Midland	345	+10	22.4b	6.5	5.1
20.1m	Minster Assets	56	-1	5.3b	9.1	9.6
235.8m	Nat of Aust	170	+5	10	5.9	6.5
157.3m	Nat Com Bk Grp	78	-2	4.0	5.7	5.2
618.2m	Nat Westminster	275	+10	17.4	6.3	5.7
19.6m	Ottoman	170a	+4	29.0	6.4	11.0
8,519,000	Rea Bros	69	..	4.7	6.7	12.0
639.0m	Royal of Can	417½	-½	69.5	3.6	13.9
28.1m	Schroders	340	+10	15.7	4.8	12.7
2,080,000	Seccombe Mar	220	+5	12.7	5.2	6.5
7,716,000	Smith St Aubyn	72	..	5.7	10.6	..
283.3m	Standard Chart	410	+25	27.6	6.7	5.9
30.7m	Union Discount	410	+10	31.5	7.5	5.0
4,296,000	Wintrust	61	..	4.6	7.5	24.3

BREWERIES AND DISTILLERIES

470.2m	Allied	85½	-½	6.9m	7.9	11.1
407.7m	Bass Charrgton	134	+7	7.3	5.0	9.9
3,175,000	Bulmers Grp	44	..	..	..	..
73.1m	Bell A.	220	-5	14	6.3	8.8
22.1m	Boddingtons	118	-8	5.9	4.9	15.1
27.5m	Brown M.	198	-4	9.5	4.7	12.2
14.4m	Bulmer H P Hldgs	142	-5	7.3	5.1	8.4
8,280,000	Burtonwood	345	-5	4.8	1.3	10.2
27.2m	C of Ldn Dtd	57	-1	3.6b	6.4	22.4
5,886,000	Devenish	160	-5	9.9	5.6	8.9
613.7m	Distillers	169	-3	9.5	5.6	10.2
49.3m	Greenall	110	+4	10	3.6	11.1
22.3m	Greene King	217	-4	10.2	5.0	12.1
140.8m	Guinness	163	-2	10.6	6.5	7.7
6,580,000	Hardys & H'sons	163	-2	9.4	5.7	8.4
35.5m	Highland	139	-6	4.4	3.1	20.7
16.5m	Invergordon	97	-1	4.2	3.7	10.5
26.1m	Irish Distillers	116	-1	6.4	4.7	7.7
14.3m	Marston	58	-1	2.7	4.6	8.6
191.6m	Scot & Newcastle	95	+3½	4.9	7.8	14.3
585.6m	Seagram	116½	+1¾	45.7	2.8	11.8
135.7m	SA Breweries	98	..	7.4	10.6	6.2
8,292,000	Tomatin	94	-3	4.1	4.2	25.7
26.8m	Vaux	98	-2	6.1	6.2	10.2
781.0m	Whitbread 'A'	95	-3½	5.6	5.9	9.8
9,625,000	Do B	87	-3½	5.6	6.4	9.5
15.5m	Whitbread Inv	74	-2	3.7	5.0	10.4
30.0m	Wolverhampton	186	..	12.4	6.7	7.1

COMMERCIAL AND INDUSTRIAL

A — B

Capitalization £	Company	Price Last Friday	Chge on week	Gross Div yld pence	%	P/E
14.2m	AAH	102	+1	9.2	9.0	7.8
3,081,000	AB Electronic	92	+1	7.6	8.3	8.3
840,000	AC Cars	42	+1	3.4	8.1	8.8
7,193,000	AGB Research	90	+5	5.3n	5.7	9.4
51.7m	APV Hldgs	187	+7	9.1	4.9	7.4
10.4m	Aaronson Bros	54	+2	3.0	5.5	8.0
1,696,000	Across	106	-2	3.6	3.4	12.1
42.2m	Do A	78	+6	3.6	4.6	8.6
5,687,000	Adda Int	32	-½	0.8	2.4	..
26.0m	Advest Group	234	+6	15.2	6.5	6.5
938.000	Aerovt & Gen	56	..	3.5	6.0	10.3
12.4m	Airfix Ind	48	+1	4.6	9.5	6.3
130.4m	Allwright & W	111	+11	7.0	6.3	7.2
7,186,000	Alcan 10½c	103⅜	-⅛	1056	11.7	..
17.2m	Do 9½c Cnv	£144	+1	900	6.1	..
15.2m	Alginate Ind	230	..	19.7	7.0	10.4
11.6m	Allen E. Balfour	38	-3	6.6	11.1	..
1,339,000	Allen W. G	48	+1	4.3	10.7	4.5
28.2m	Allied Colloids	97	+2	7.4	3.8	11.8
5,445,000	Allied Insulators	63	+5	8.3	9.9	4.8
1,450,000	Allied Plant	14½	..	1.1	7.4	8.7
17.0m	Allied Retailers	198	+8	13.2	6.7	9.8
4,300,000	Alpine Hldgs	42	+2	2.5	5.8	25.7
19.4m	Amal Metal	294	+4	21.5	7.3	5.7
15.6m	Amal Power	114	+1	8.9	7.0	8.4
4,118,000	Amber Day	34	-1½	3.0	8.9	4.9
469.0m	Amber Ind Hldgs	19	..	0.8	4.2	2.7
1,708,000	Anchor Chem	90	..	6.0	10.0	6.7
18.4m	Anderson Strath	49	-2	3.5	7.8	6.6
6,294,000	Anglia TV 'A'	74	-2	6.3	8.6	5.3
123.4m	Anglo Amer Ind	460	..	42.9	9.3	4.3
899,000	Ang Swiss Hldgs	34	..	..	..	..
4,360,000	Appleyard	30	+3	9.5	31.5	6.3
5,332,000	Aquascutum 'A'	33	..	2.1	6.4	7.4
4,989,000	Arlington Mtr	114	+4	11.7	10.2	3.6
1,589,000	Armitage Shanks	60	+1	4.6	7.7	8.1
27.2m	Armst Equip	57	+2	3.1	5.4	9.5
125.000	Aspres Grp 5c Pf	50	..	6.0	12.0	..
32.8m	Ass Biscuit	72	+1	4.3	6.7	7.0
6,444,000	Ass Book	130	+3	8.1	3.4	7.9
199.5m	Ass Brit Food	96	+3	3.3	3.5	8.7
110.5m	Ass Engineer	119	+4½	7.1	6.0	6.1
8,260,000	Ass Fisheries	47	+1	4.6	9.7	4.8
13.2m	Ass Leisure	50½	-6	4.3	8.4	9.4
43.1m	Ass News	142	+10	8.1	5.7	9.1
4,167,000	Ass Paper	47	..	4.4	9.4	5.0
194.3m	Ass Port Cement	240	+18	13.1	5.5	7.9
52.5m	Ass Tel 'A'	101	+2	7.1	7.0	8.1
54.0m	Ass Tooling	96	-3	5.3	5.5	8.7
10.4m	Astrosun Bros	54	+2	3.0	5.5	8.0
1,572,000	Astbury & Sidley	39	-1	1.7	4.2	6.1
1,766,000	Atkins Bros	55	-1	5.6	10.1	8.6
3,851,000	Audiotronic	33	-1	..	..	9.2
6,287,000	Aust & Welsburg	32	+5½	2.9	8.9	6.8
8,580,000	Aurora Hldgs	84	+2	7.9	9.4	4.0
720,000	Austin E.	68	-1	5.5	8.1	4.9
24.8m	Automotive Pd	93	..	8.5	9.1	7.5
6,299,000	Avana Grp	38½	+1	1.8	5.1	7.7
53.5m	Avery	145	..	9.3	6.7	8.7
12.7m	Avon Rubber	192	+20	14.1	7.3	2.8
1,017.1m	B.A.T. Ind	303	+20	21.1	7.0	5.5
68.7m	Do Dfd	263	+16	..	..	..
21.3m	BBA Grp	47	-1	3.4	7.2	6.9
146.5m	BET Dfd	101	+5	8.1	8.0	7.6
271.8m	BOC Int	168	+2	14.0	8.3	7.0
21.8m	BOC Int:	68	+2½	4.5	7.0	4.9
95.9m	BPB Ind	213	+9	11.0	5.2	6.5
858.000	BPM Hldgs 'A'	47	-1	4.3	9.2	8.3
23.4m	BSG Int	37½	-½	3.2	8.5	6.3
84.6m	BSR Ltd	96	+3	7.7	7.6	6.3
125.4m	BTR Ltd	252	+25	14.0	5.0	9.7
104.1m	Babcock & W	114	+6	8.0	7.0	6.3
1,200,000	Baggeridge Brk	32	..	3.5	11.1	9.5
3,285,000	Bailey C.H. Ord	75	+½	4.5	5.4	9.3
115.7m	Brooke Bond	45	+1	4.2	9.3	7.7
535.000	Brooke Tool	21	..	1.5	7.2	7.9
4,053,000	Brotherhood P.	120	-5	9.8b	8.2	6.6
8,867,000	Brown & Tawse	88	-3	6.8	7.7	5.7
13.6m	BBK	43	+1	2.7	6.2	10.7
10.9m	Brown Bros Cp	24	+1½	1.6	6.7	13.9
44.0m	Brown J	230	+6	13.2n	4.7	4.6
3,586,000	Brunton	107	+1	10.6	9.9	4.1
680.000	Burgess & Hldgs	52	+2	5.1	7.3	6.8
10.1m	Burt Boulton	52	..	4.2	8.0	10.9
7,620,000	Bullough Ltd	122	+2	8.0n	6.8	4.1
3,630,000	Bulmer & Lamb	43	+1	4.8	11.0	5.4
2b 4m	Bunzl Pulp	161	..	7.4	7.3	4.0
2,923,000	Burco Dean	62	-1	5.6	9.1	6.2
630.000	Burgess Prod	30	..	3.5	11.9	4.6
2,893,000	Burnett Hallcr	154	-4	4.1	2.7	7.7
4,550,000	Burn & Co	153	-2	15.1p	9.9	5.0
1,910,000	Burns Anderson	25	..	2.2	8.3	5.1
2,953,000	Burrell & Co	17	-½	1.4	10.8	6.7
2,924,000	Burt Boulton	145	..	15.2	9.2	5.3
5,037,000	Burton Grp	113	-3	8.3	2.0	..
34.6m	Do A	106	-3	8.3	2.1	..
6,131,000	Burt & Mason	94	..	7.1	7.5	10.6
6,782,000	Butterfld-Harvy	61	-1	3.4n	5.5	5.3

C — E

3,365,000	CH Industrials	28½	+¼	2.0	10.3	5.2
1,000,000	Cadbury Sch	58½	-½	4.1	3.2	20.9
2,851,000	Caffyns	98	..	9.1	9.3	6.1
2,025,000	C'bread Pobey	54	-2	2.3	4.2	15.0
6,620,000	Campari	107	-3	3.0	2.8	25.7
979,000	Do B	95	..	..	..	..
6,526,000	Camrex Hldgs	68	-2	6.0	8.8	5.7
6,156,000	Canning W	57	-2	5.3	9.4	5.4
27.3m	Cape Ind	114	-6	11.5	10.1	3.8
5,268,000	Caplan Profile	73	..	7.3	9.7	4.2
13.9m	Capper Neill	49	-5	2.2	5.3	7.0
7,027,000	Carvetants Int	45	+½	7.0	6.2	10.2
2,559,000	Carclo Eng	84	-1	4.5	7.1	5.9
13.8m	Carlton Capel	33	-1	1.3	4.0	8.5
35.6m	Carlton Ind	146	-5	8.3	5.7	6.8
125.000	Carpets Int	42	..	4.3	5.1	6.1
37.5m	Cartwright & D	82	-2	4.8	10.2	7.3
31.1m	Cartwright & W	71	-1	9.4	13.6	9.5
4,864,000	Boulton W.	19	..	1.1	10.9	6.1
283.2m	Boustead Corp	161	+1	14.7	9.1	8.5
20.4m	Bowthorpe Hldgs	51	+1½	2.3	4.6	6.2
6,014,000	Brady Leslie	90	..	8.0	9.9	4.8
410,000	Brady Ind	80	-1	4.0	12.6	12.9
1,985,000	Do A	82	-1	8.6	13.8	11.8
2,125,000	Brahams Miller	70	..	2.3	7.6	4.0
2,220,000	Brake Grp.	37	+1½	2.1	5.6	5.5
2,645,000	Brantwaite	125	-5	6.1	4.5	3.9
17.1m	Brammer H.	117	-1	6.4	5.4	10.8
2,784,000	Brenner	49	..	3.8	11.9	9.9
12.3m	Brent Chem Int	153	+1	3.7	2.0	15.1
3,430,000	Brent Walker	49	+1	3.7b	3.5	22.3
4,794,000	Brickhouse Dud	32	-1	3.3	10.4	6.3
40.3m	Bridon	111	..	9.6	8.6	6.0
3,710,000	Bright J. Grp	35	..	3.7	10.5	5.0
4,932,000	Brit Car Auctn	42	+2	3.0	7.0	10.6
4,589,000	Brit Enkalon	12	..	1.9	15.8	5.1
193.9m	Brit Home Strs	290	+15	8.9	4.7	16.9
59.4m	Brit Leyland	23	..	..	..	1.8
1,512,000	Brit Northrop	97	-2	..	..	3.1
12.5m	Brit Printing	42	+1	4.4	11.5	6.8
7,134,000	Brit Sim Spec	76	+4	7.2	9.4	8.8
83.7m	Brit Sugar	458	+5	28.6	6.2	9.5
4,168,000	Brit Syphon

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THE TIMES
BUSINESS NEWS

Mr Healey set to rely on new 8 pc earnings limit in drafting April Budget

Marryn Wanniski
Mr Healey is now set to use in next month's Budget getting the average rate of rease in earnings down after summer to close on half level likely to be achieved er the present phase of mes policy.

ncouraged by the success phase three, in the of falling living standards, sury officials now believe the same tactics can be oyed again with equal ess for a further year, perhaps since living standards be rising.

financial voices within the sury are pressing for a mum average rise in earnings of 7 or 8 per cent for the round beginning next ist. Mr Healey is largely aded by their arguments. though the Cabinet has not ally decided whether to ue a fourth stage of pay aint, the assumptions built the Budget strategy about uture growth of earnings inevitably mark the outof policy in this area. wise the Budget strategy danger of being upset by sive demand within the my.

se analysis of what has ened so far under phase is held to provide useful is for any further period comes policy. There is considerable optimism that outturn for the current phase will be a growth of earnings averaging 13 to 14 per cent.

The vast majority of settlements have given wage increases of around 10 per cent. Also, productivity deals are thought to add a further 1½ per cent to average earnings.

This means that "wage drift", caused by factors like job regrading and local deals, have been quite well contained. The explanation for this performance seems to be that the pressures causing wage drift have been met through productivity agreements, both genuine and artificial.

Therefore, almost certainly, productivity deals will be allowed under whatever regime follows the present phase of incomes policy.

If a ceiling on average earnings in the 1978-79 pay round were to be in the 7 to 8 per cent range, this would demand wage settlements of 5 per cent or even less.

This is undoubtedly the way ministers' minds are working. But there is a dilemma.

On the one hand, ministers would like to start softening up trade union opinion as early as possible because there is a feeling that discussion of phase three was left too late. Indeed last year detailed operation of the policy emerged in a haphazard and largely unconsidered way.

But on the other hand, there is a risk that too much discussion about a possible phase four would jeopardize the present round of wage bargaining.

Trade union leaders were quick to voice hostility at the beginning of the year when a number of ministerial speeches were made about incomes restraint in the future.

However, the general climate is thought to be conducive to a further period of restraint. Prices will be rising more slowly this year than pay, and tax cuts in the Budget will secure this rise in real earnings.

At the same time, as the exchange rate of the pound is not expected to change by a significant enough amount this year to have any great influence over prices, the main determinant of the rate of inflation in coming months will be wage settlements.

So the relationship between real earnings and wages will be much closer than in 1977. If the progress made in the past two years, in bringing down inflation, is to be maintained, pay within the limits now being considered in the formulation of the Budget.

But, whatever happens to pay after next July, the inflation rate is expected to be in single figures until some way into 1979.

Japan's four-point plan to reduce trade surplus will emphasize stockpiling of oil and minerals

From Peter Hazelhurst
Tokyo, March 12

Japan decided yesterday to implement a four-point plan which is designed to encourage a rapid increase of emergency imports and thereby reduce its current account surplus, estimated at $13,000m, by the end of the current fiscal year.

The programme was endorsed yesterday when seven ministers in charge of trade and economic affairs attended an emergency meeting in Tokyo to work out a plan which might encourage a quick increase in imports.

Mr Takeo Fukuda, the Prime Minister, mooted the emergency import plan last week when Japan's large surplus pushed the value of the yen up to a postwar record of 233.60 to the dollar, to threaten its export industries.

At first glance the programme does not appear to offer much comfort to leaders of other industrialized nations who have consistently demanded that Japan should, among other things, reduce its surplus by importing more manufactured goods.

Although the scheme suggests that Japan might buy civil airliners from the United States and Europe in the near future, the real emphasis is placed on the rapid purchase of oil, iron ore and other raw materials at low prices while the yen retains a high value against the dollar.

According to a government spokesman the seven ministers decided to implement measures to:

Build up a huge stockpile of crude oil in idle tankers and foreign storage facilities.

Promote stockpiling of uranium ore, nickle, chrome and iron pellets.

Encourage domestic airliners to place quick orders with European and American aircraft manufacturers.

Establish trading companies to purchase aircraft from Europe and the United States with the objective of leasing them to small airlines in South-east Asia and Africa.

Under the Government's new tentative plans, the Japan Export-Import Bank will finance low interest loans, at 4.75 per cent, to encourage the private sector to stockpile raw materials.

These terms will also be offered to Japanese trading companies who are prepared to purchase civil airliners from Europe and the United States, including the A300 Airbus, the BAC 1-11 and the Boeing 747, and lease them to the developing nations of Asia and Africa.

Examining the idea of stockpiling crude oil aboard berthed tankers, officials said Japan hoped to build up an emergency store of five million kilolitres during the next fiscal year. This would meet Japan's demands for oil for five days.

Mr Toshio Komoto, Japan's Minister for International Trade and Industry, estimates that the emergency imports of iron, metals and oil would reduce Japan's surplus by $100m (about £52m). The Government is also considering a plan to purchase 10 A300 Airbuses from Europe at an estimated $250m.

However, the emergency plan is unlikely to make a large dent on Japan's trade surplus.

Its surplus with the United States amounted to $8,100m this year. At the same time Europe's total trade deficit with Japan dropped to $5,200m.

During a series of meetings with leading American officials late last year, Mr Nobohiko Ushiba, Japan's Minister for External Economic Affairs, declared urgent steps would be taken to reduce Japan's surplus, estimated then at $10,000m to $6,000m during the 1978 fiscal year.

However, some economists believe that Japan's surplus will rise as high as $13,000m when the final figures are verified at the end of the fiscal year this month.

The seven economic ministers also decided yesterday to work out additional plans to stimulate the economy and expand imports during the next fiscal year.

In an attempt to live up to its international promises and achieve a 7 per cent growth rate in 1978, the Government will issue large orders on public works projects

Optimism begins at home for loans chief

Mr Stuart Davis is optimistic, and his views mark a most refreshing contrast to the concern now evident in government circles and the outright anxiety being expressed on Wall Street, about the prospects this year for housing, savings and interest rates.

He is the new president of the United States League of Savings Associations and chairman of one of the largest savings and loan groups in America, the Great Western Financial Corporation of California.

The companies he represents are in numerous respects similar to British building societies. There are more than 5,000 savings and loan associations in America with combined assets of well over $400,000m (about £210,000m).

Mr Davis is thus an expert and his optimism has not been dented, as has that of bankers in New York, by recent data showing a sharp decline in new housing starts, a substantial slowing in savings inflows and evidence of "disintermediation"—the switching of funds from the savings banks into securities as interest rates rise.

In sharp contrast to some Wall Street pundits, Mr Davis believes that only slight increases in interest rates are likely this year.

United States law sets maximum interest levels on savings deposits; no such restrictions apply to securities.

Mr Davis ascribes the latest declines in housing starts and the slowing of savings growth to seasonal factors, and he does not seem at all worried.

He notes that savings inflows at his own group in California, which has around 100 branches, have been rising quite strongly recently.

He admits this may in part be because of a new advertising campaign featuring John Wayne; but, all the same, he believes that an upturn in savings flows is developing nationally, although possibly not quite at the record levels recorded last year.

Mortgage demand is still quite good, he adds, and it is once again picking up, suggesting that new housing starts should once again be high.

If he is right, then fears that a sharp decline may gravely damage the economy's overall strength seem unjustified.

Mr Davis's optimism even includes the Californian housing market, where frenzied speculation saw dramatic increases in prices over the past couple of years, raising fears here and abroad, notably in London, of a mighty Californian real estate crash.

The situation is steadying now, the speculation is subsiding and housing prices are holding up, the Californian banker observes.

He says the banks have been careful about lending and have managed to eliminate most of the speculation. There has been no increase in mortgage delinquencies, and Mr Davis remarks with finality that a "bust in our housing market is unlikely".

Frank Vogl
in Washington

Emirates set up panel for dollar problems

From Ann Fyffe
Abu Dhabi, March 12

A top-level ministerial committee has been appointed by the United Arab Emirates to consider what action to take on the decline in the value of the dollar.

The panel will also report on the proposal by Dr Mana al-Utaibah, the oil minister, that a mechanism comprising a basket of international and Opec currencies, plus gold, should replace the dollar as the medium for oil payments.

UAE oil exports in 1977 averaged approximately 1.6 million barrels a way which, allowing a posted price of $12.5 a barrel (not all oil operations follow the standard Opec pattern) gives a daily oil income in the region of $20m (about £10.3m).

Losses in purchasing power are not therefore likely to be less than, and could be rather than, Kuwait's announced figure of $1m a day which has serious economic implications for a country overwhelmingly dependent on imported manufactured goods and food.

In conjunction with Bahrain and Qatar, the UAE revalued its currency, the dirham, against the dollar in January, and has subsequently adopted the special drawing right system, but the resulting improvement in the dirham against the dollar has been a mere half of 1 per cent.

Last week Dr Lal-Utaibah suggested to foreign diplomats that the dollar be replaced for oil payments purposes by a basket of currencies comprising the special drawing right, the American and Canadian dollars, the French and Swiss francs, the Japanese yen, the West German mark, the Saudi Arabian ryal, the Kuwait dinar, the UAE dirham, and gold.

Sterling did not appear on the list.

Price review call: Mr Fanzi Abdulla, the Iraqi finance minister, called for a riview of the Opec oil price freeze because of a decline in the value of the American dollar.

Speaking to reporters after a meeting of the Arab Economic Unity Council, Mr Abdulla estimated his country's losses at 10 per cent of its revenues and 10 per cent of its dollar assets.

No exchange controls, says US minister

From Our US Correspondent
Washington, March 12

In the consultations between leading American and West German Treasury officials to find ways of eliminating foreign exchange market disorders there was agreement that capital flows should not be restricted through imposing controls at this time.

According to Mr Fred Bergsten, Assistant Secretary of the United States Treasury for International Affairs, exchange rate policies should not include any effort to set any form of target rate levels.

Mr Bergsten told foreign correspondents that the Treasury had no intention of floating foreign currency denominated bonds to strengthen foreign cash inflows and thus bolster the dollar.

He noted that energy questions were of fundamental importance in determining currency market developments now, but that the Carter Government had no intention to take administrative action in the next few weeks directly to curb oil imports.

He said that currency markets had recently been disorderly. The spread between bid and ask prices for the dollar had at times been exceptionally wide and extremely large and rapid rate changes had been registered.

He stressed that it was solely to eliminate such market developments that consultations were continuing between American and West German officials.

Mr Bergsten declared that it was the Administration's strong conviction that the underlying strength of the economy, with significant growth and an inflation rate holding within 6 to 7 per cent would assert itself in time to strengthen the dollar's external rate.

Mr Bergsten pointed out that it now appeared virtually certain that the energy Act, when passed, would ensure, at a minimum, the reduction in American oil imports of 2 to 2.5 million barrels per day by the mid-1980s and it must be recognized that at present a one million per day reduction would cut the payments deficit by $5,000m (about £2,630m).

Finally, Mr Bergsten stressed that the Administration would resist protectionist pressure.

Breakthrough' claim n Third World debt

Alan McGregor
a, March 12

significant breakthrough e North-South dialogue" r the results of the ministmeeting on the indebtedof developing countries mmed up by Mr Lalith thmudali of Sri Lanka, sident.

assessment was endorsed r Gamani Corea, Secre-General of the United s Conference on Trade velopment, who said he nuch satisfied that prohas been made on an hat had previously been ibling block in internanegotiations".

everyone agreed, for es of several Third countries, among them d Tanzania, pointed out he week-long meeting ended on Saturday—n all-night session on had failed to achieve oup of 77 aim of securagreement on the lized cancellation of aid debts owed by the rest countries in conn with substantial alleof servicing terms for rs.

would have entailed wipabout $20,000m (about m) of the $250,000m now ding.

some cancellation there ly will be. One of the in decisions adopted at al session says Western countries will now conadjusting the terms of past bilateral official development assistance "to bring them in line with the currently prevailing softer norms".

Since these norms in the case of some 40 poor countries are aid in the form of grants, the adjustment involved is simply conversion of earlier loans into grants, though "each developed donor country will determine the distribution and net flows involved within the context of its own aid policy".

The paramount consideration is to be whether the burden of debt servicing is draining off resources—in particular export earnings—to a degree whereby a country's basic development is retarded more. . . ."

The other decision sets out guidelines for handling developing countries' debt problems. International action can be initiated only at the request of the country concerned.

Assessment by international institutions, including the World Bank, must be flexible enough to make proper appraisal in relation not only to a country's economic and financial situation, but also to its development prospects.

The meeting asked UNCTAD to set up an intergovernmental group of experts to set out the code in detail. They will report to the fifth UNCTAD conference in Manila in May, 1979.

"METAOINetaoin

"By then", Mr Athulathmudali said, "I am confident we shall be able to appreciate fully the historic nature of this meeting".

Mr Leif Mills, general secretary of NUBE.

Saturday banking idea dropped

By Donald Macintyre

Barclays Bank has dropped its suggestion of a return to Saturday opening of branches after stiff opposition by the National Union of Bank Employees.

Instead, the bank has put to leaders of its 55,000 staff a revised productivity deal worth between 4 and 6 per cent for concessions which include flexible midweek opening hours in some branches and the launch of more bureaux de change in tourist areas.

The NUBE executive, which meets this week, has still to discuss the proposals. Like the previous offer, the present one also requires the downgrading or closure of several hundred branches in accordance with the results of a management review.

Barclays's offer, which is acting as something of a pacesetter for the other clearing banks, originally required reopening on Saturdays at some branches through staff voluntarily working overtime.

The new proposals also show that Barclays has dropped another controversial clause insisting that that there shall be no protest action during the period of the agreement.

The offer does not lay down exact times for midweek opening, but promises that on Fridays branches affected would stay open no later than 5 pm.

NUBE argues that the changing pattern of banking, including the use of cash cards, made the need for Saturday opening less necessary. The union is unlikely to agree the clause on closures unless it has assurances on redundancy

Michael Prest writes: A spokesman for Barclays said yesterday that proposals for flexible working hours were not yet completed.

The spokesman added that union fears that as many as 600 of the banks' 3,000 branches could be closed were exaggerated. A final document on branch reorganization was expected soon.

Small hauliers say continental permit allocation is unfair

By Michael Baily
Transport Correspondent

The Department of Transport is being pressed to disclose, which lorry companies are getting continental permits. This follows allegations of unfairness in the way they are being allocated.

Small hauliers wanted to break into the potentially lucrative European market or expand their business, they complain that large established hauliers are being unduly favoured in the department's confidential allocations, and that the small groups are only stopped from expanding but in some cases are going out of business for lack of the permits.

Under inter-governmental agreements lorries need a permit for each European frontier crossing, and the totally inadequate quotas allowed by France and some other countries to protect their own road and rail transport has been a constant source of irritation not only to British hauliers but also to the department which has the task of allocating them.

The situation has been made worse by France's clampdown on the flourishing black market in forged permits which, rightly or wrongly, have helped to keep the wheels of trade turning in the face of what bumbling.

With up to 100,000 potential applicants for the 50,000 permits allowed by France this year, fair allocation is vital, but two associations representing several hundred small hauliers, the International Hauliers Federation and the Continental Freight Drivers Club, allege that this is not happening.

They say that no only are large established companies getting an undue share, but that some are getting more than they need, and concealing the fact (in case they need more later) by getting drivers to take whole batches to be stamped in France.

The Department of Transport denies that such practices takee place to any significant extent.

The Road Haulage Association says: "It's a catch 22 situation. You must have the traffic to get a permit, but without permits you can's build up the traffic.

p steel managers could £20,000 severance pay

Labour Reporter
ers of 12,000 British corporation managers are to conclude a severance hich would grant total nts of over £20,000 to enior employees facing d redundancy.

unted the new maximum ts would be higher than far offered to Corporamployees. They would xecutives whose jobs are ough early closures like f the "Beswick" plants lepool, Clyde Iron and ors in Cardiff.

l on severance for BSC and senior managers at lants has been awaiting ng negotiations at level which the complecould be announced he month.

Steel Industry Managessociation is understood asked for 11/12ths of salary to be paid as well ent statutory, BSC and ded entitlements.

deals so far negotiated plants facing imminent have resulted in terms of up to £17,500 for manual workers in the case of East Moors.

SIMA is offering cooperation in "cross-matching" of executives whose jobs have been made redundant to vacancies in other parts of BSC. The idea is to keep redundancies to a minimum.

The talks on severance have been running separately from those on pay, which resulted in a weekend agreement of a 10 per cent deal plus agreement for a joint working party between SIMA and BSC to consider productivity payments.

The working party will consider ways of linking productivity payments to value-added margins, "milestone" objectives in production or manpower reductions, local agreements not to replace retired employees, and supervision of the Work Measured Incentive Scheme for manual workers.

Middle managers affected earn between £4,000 a year and £7,500 and the senior managers between £5,000 and £10,500. The deal is backdated to August 1.

US survey shows waning confidence by consumers

New consumer confidence surveys conducted by the Conference Board in New York indicate that pessimism is increasing about the nation's economic prospects, although consumers remain generally optimistic about American economic conditions.

The survey of 5,000 households showed that 21 per cent of those questioned saw business conditions improving over the next six months, compared with 23 per cent in January, while 33 per cent expected their incomes to rise, against 36 per cent in January.

Douglas £7.5m orders

Companies in the Douglas Group have recently been awarded contracts totalling £7.5m. Of these, R. M. Douglas Construction has been awarded contracts totalling £5.2m, almost entirely for industrial projects.

Iran plans world's largest tanker fleet

Iran plans to have the largest oil tanker fleet in the world with a capacity of 10 million tons in 15 years' time, Mr Hushang Ansari, chairman of the National Iranian Oil Company (NIOC), said in an interview published in Teheran.

He said the present capacity of the tanker fleet was over one million tons.

Italian surplus

Italy had a 200,000m lire (about £121m) provisional balance of payments surplus in February, the ninth consecutive month of surplus, the Bank of Italy announced. The surplus in January was 558,000m lire.

Soviet shipping threat

Mr Richard Burke, EEC Commissioner, gave warning in Bremen yesterday that the Soviet Union, through a deliberate policy of price-cutting and using cheap labour, was threatening Western shipping and security. He said it was time for the nine Community states to act together against the Soviet shipping threat because individual action had failed.

Ambiguity over pay clauses upsets Chamber

By Our Industrial Staff

London Chamber of Commerce and Industry has sent a memorandum to the Chancellor expressing its "extreme concern over the pay pledge clauses being inserted in government contracts.

It is worried by their ambiguity and the power that is given to the Secretary of State for Employment, without any right of appeal, to decide what constitutes pay policy and who has broken it.

Contractors should have the right of appeal against any decision by the Secretary of State to terminate a contract, the chamber says.

A series of other amendments are called for including changes to the clauses which make contractors responsible for all their sub-contractors on pay matters.

Government concessions over the pay pledge clauses will be discussed on Wednesday by the top 100 companies in the Confederation of British Industry, and later the same day by the grand council which must decide whether to recommend counter-action by member companies.

In brief

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Lending rate 6½ pc

The Bank of England's minimum lending rate remains unchanged at 6½ per cent. The following are the results of Friday's Treasury Bill Tender:

Applications £865m Allotted £300m
Bids at £98.65m Received 44%
Prev week £98 50% Received 58%
Average rate 5.9139% Prev week 5.9247%
Next Friday £300m Replace £450m

THE PENTLAND INVESTMENT TRUST LIMITED

A member of the Association of Investment Trust Companies.

RESULTS FOR THE YEAR TO 31st DECEMBER 1977

	1977	1976
Gross Revenue	£1,354,939	£1,188,292
Earned per Ordinary Share	4.11p	3.46p
Dividend per Ordinary Share	4.05p	3.40p
Net Asset Value per Ordinary Share	149p	129p

EXTRACT FROM STATEMENT BY THE CHAIRMAN

REVENUE—Earnings per Ordinary Share have risen from 3.46p to 4.11p, an increase of 18.8 per cent. as compared with a 19.3 per cent. increase the previous year. Your Directors are recommending an increase in the Final Dividend from 2.525p to 3.175p, making a total of 4.05p as against 3.40p. Since 1973 the dividend has been increased by no less than 65.3 per cent., in spite of dividend restraint being in operation for much of this time.

In order to reduce the disparity between the Interim and Final Dividends, it is your Board's present intention to increase the Interim Dividend payable in August to 1.50p per share and to recommend a Final Dividend in April 1979 of at least 2.55p per share, making a minimum total of 4.05p per share, the same as in 1977.

CAPITAL—The Net Asset Value of each Ordinary Share has risen from 129p to 149p. This represents an increase of 15.5 per cent. as against an increase of 41.2 per cent. in the F.T. Actuarial All Share Index and a decline of 28.6 per cent. in the Standard and Poor's 500 Share Index, adjusted for the investment currency premium and the rate of exchange.

The abolition of the 25 per cent. surrender of the investment currency premium on the sale of overseas premium investments, which we have been advocating for many years, is most welcome as it removes a restraint on efficient management of overseas portfolios, and because it was a factor in the large discounts seen in recent years on Investment Trust shares.

OUTLOOK—The rise in the U.K. market since the secondary banking collapse of 1974 continued in the early part of last year, but in the past few months we have seen considerable caution as the Government tries to enforce wage settlements, particularly in the public sector, within the 10 per cent. guideline. In the next few months we have still to overcome a few major wage settlements, but if these can be kept within the guidelines, then we can see the rate of inflation being maintained below 10 per cent. at least for a period. While this would be a substantial improvement compared with a year ago, we would still have a higher rate of inflation than our industrial competitors. We therefore remain very cautious of the U.K. equity market.

The performance of the U.S. market over the past ten years and in particular this last year, has been very disappointing. The weakness of the dollar, the balance of payments deficit, the reluctance to tackle the energy problem and, finally, the apparent lack of leadership, have contributed much towards the decline in the market this year. However, we expect that some legislation on energy will be passed by Congress in the Spring and this could, we feel, remove a great deal of the uncertainty surrounding Wall Street at the present time. U.S. stocks are cheap, not only by historical standards, but relative to U.K. stocks.

Copies of the Accounts are available on request.

The Annual General Meeting will be held at 3 Albyn Place, Edinburgh EH2 4NQ, on Tuesday, 4th April, 1978, at 10.30 a.m.

EAST OF SCOTLAND INVESTMENT MANAGERS LTD.
3 ALBYN PLACE, EDINBURGH EH2 4NQ

tractors plea eat pumps

has been made by the and Ventilating Conn Association for a code mum standards coverinstallation of heat

many inexperienced s are seeking to move heat pump field, gh the association says s evidence that the of these "cowboys" disappointment of their s is providing "make ork for its members, it that heat pump technol be brought into disunless minimum stane provided.

Consumer Council calls for 12-month rule on prices

By Malcolm Brown

Companies should observe a 12-month rule on price increases to match the efforts being made by the trades union movement, the National Consumer Council has told the Chancellor.

In a pre-Budget memorandum to Mr Healey—details of which were published last night—the council says that price rises at more frequent intervals should be prime candidates for investigation by the Price Commission and the more frequent the rises the more stringent should be the scrutiny.

"The Price Commission should also pay close attention to notified price increases by companies and nationalized industries which can abuse their market position by passing cost increases straight on to consumers and those by companies which have conceded unreasonably high pay claims", the council adds. It intends to raise the issue of the 12-month rule at the National Economic Development Council.

Top priority for the Government, it suggests, must be to cut the inflation rate to 5 per cent or less next year.

But, provided the economy is properly managed, the council still sees some scope for easing pressure o nthe consumer. The cornerstone of its budget proposals is a £2,700m package of tax cuts.

It wants a raising of personal tax allowances by 10 per cent to £1,040 fo rthe single person's allowance and £1,600m for the married man's allowance; a reduced rate of tax at 20 per cent on the first £500 of taxable income; and an increase of £1 in child benefits bringing it to £3.30 a week for each child.

The council says that although a reduced rate band would not give as much immediate financial benefits to households as the same amount of money spent on, say, raising tax thresholds, it would help out with the problems of the so-called "poverty trap".

"It is quite unreasonable", the NCC says, "that people on such low incomes should face marginal 'tax rates' even of 34 per cent plus national insurance contributions, let alone rates of 50 per cent or more through loss of means-tested benefits in addition."

The NCC believes that to keep the inflation rate down to 5 per cent must mean an average rise in earnings of no more than 8 or 9 per cent. Allowing for overtime, piecework and so on this implies a basic wage rate increase of no more than 5 per cent.

MANAGEMENT

Edited by Rodney Cowton

Inflation stalks the traveller

It is probably no coincidence that Belgium, which houses the EEC Commission's vast secretariat, should be the dearest country in Europe for British businessmen to visit.

According to the visitor's cost of living index published in Business Traveller magazine last week, not only does Belgium maintain its position at the top of the league table, but its costs have risen by 8.7 per cent in the past year.

If London equals 100, the index reading for business travel to Belgium had gone up from 149 at the beginning of 1977 to 162 at the end of last year.

Increases were recorded for the Netherlands (up from 131 to 145), West Germany (from 126 to 130) and Switzerland (120 to 130). For Luxembourg the index of costs has gone up from 115 to 132.

Dearest of all, however, are the oil producing Middle East countries of Kuwait, Bahrain, Oman, Qatar and Saudi Arabia

Exceptionally high meal and accommodation charges are the principal reasons for these high costs. In terms of the price of an hotel bedroom, bath and breakfast, Abu Dhabi heads the list at £74 a night, followed by Qatar (£51) and Dubai (£49).

The index is based on an allowance which for London amounts to £23 and on which a visitor is estimated to be able to buy:

1—A single room, without private bath, with continental *breakfast, service charge and* VAT in a centrally-located budget priced hotel;

2—a pint of beer and two sandwiches for lunch and soup, roast and vegetables, cheese or pudding and half a bottle of wine for dinner;

3—five medium-length underground journeys and two two-mile rides in taxis;

4—express laundering of one shirt and one pair of pants and socks;

5—one morning and one evening newspaper, one pre-dinner drink in a pub, eight *local phone calls. The traveller* would then have £1.76 left to pay for all other incidentals including entertaining.

The allowances are used by the International Civil Service Commisson when fixing rates for staff members travelling on official duty.

On a brighter side, some countries costs have come down as far as British travellers are concerned. At the *cheaper end, Portugal, at the* end of last year vied with China, Sri Lanka and Cyprus with an index reading of between 55 and 60.

In Portugal's case, costs had dropped from 72 relative to the United Kingdom to 55. Iceland has also moved among the low price leaders with a decrease from the beginning of the year from 74 to 65.

Within the last quarter of 1977 *the most rapid increase* in costs relative to the preceding quarter was experienced in Egypt with a rise of 12.5 per cent, followed by the Netherlands with an increase of 11.5 per cent. Costs in Thailand are up by 9.5 per cent and Belgium by 8.3 per cent.

Business Traveller is published quarterly by Export Times, 60 Fleet Street, London, EC4Y 1LA, subscription £4 a year.

Patricia Tisdall

Muffled voices at Wembley

Last Tuesday the voice of British management thundered and echoed through the land. Or did it?

On that day a thousand managers assembled at Wembley in the second national convention of the British Institute of Management to deliberate on matters of national, if not actually cosmic, importance.

Broadly speaking they decided that managers should have more influence in the formulation of national policy, and that there had been a great deal too much legislation affecting managers in recent years.

They also revealed a good deal of concern about relations between the educational system and business, and about the need to encourage a more sympathetic attitude towards industry among students and school leavers.

Such sentiments have been the small change of managerial conversation for several years. The convention, though impeccably organized, was in fact a damp squib, which is a pity.

The first national convention, two years ago, sprang out of a genuine upsurge of anger and frustration among managers over their treatment by successive governments and their inability to influence events.

That first convention served a purpose in that it constituted a clear and public, if somewhat muted, howl of outrage.

However, the BIM really does have to decide what purpose future conventions are to serve.

The only distinctive role that in fact seems open to it between the collectivist trade unions and the corporatist Confederation of British Industry, is that of *providing* a mechanism for the crystallization of the opinions of middle managers. But to fulfil such *a function the convention would need to provide* full-blooded debates on real and specific issues.

This would be far removed from last week's proceedings in which any real conflict of opinion was smothered in composite motions which were so broad that the underlying sentiments—though not always the wording—defied controversy. Further insurance was provided by four captains of industry strategically placed, as winding-up speakers, to put right any indiscretion or solecism that might have crept in.

A morning session in which two motions were disposed of with only one dissenting vote—even if the wording had been marginally amended—hardly deserves to be graced with the term "debate".

At the end of the proceedings Sir Derek Ezra, chairman of the BIM, was able to comment on how responsible the debates had been, *but it was a display of responsibility* achieved at the price of vitality.

RC

How Alcan delivered the goods

Alcan Metal Centres has just proved how valuable it can be to advertise to your own workforce.

Early last year this distribution member of the Alcan group was anxious about its declining market share. It carried out a survey among its customers, checking the degree of desirability of six different *product and service factors.*

Well ahead of everything else came reliability of delivery. It pushed *product price* into second place and left *speed of delivery nowhere.*

Alcan then devised a system of measuring its delivery performance and discovered that 19 per cent of orders were later than promised. Mr Tim Boucher, the marketing director, remarked: "We could have been happy at an 81 per cent correct performance, but it really meant that virtually one in five of our customers was being let down."

Next, Alcan had interviews *conducted with 125 of its 600* workers to try to find out what affected deliveries and made them go wrong. There were lots of little causes, but the major problem turned out to be one of attitude. Materials were damaged in handling through lack of care and were *therefore* unavailable for delivery on the right day. Inadequate descriptions of goods were submitted to warehouses and the attitude tended to be rather "You were wrong" instead of "What can we do to put it right".

The lack of the right spirit *arose from a basic lack of identity* with the company as an entity and with the company's objectives. Alcan Metal Centres is a collection of 13 warehouses spread strategically throughout the country.

It was decided to launch an advertising campaign to *customers promising prompt delivery,* under the slogan "Consider it delivered". This was started in September, 1977. However, a parallel campaign with the same slogan was launched internally aimed at the workforce one month earlier in August.

Keeping fit in the company gym

It is possible to make a big improvement in people's fitness by simply adding a few exercise facilities at work. Many would cycle to work or jog at lunchtime if only there were showers and changing rooms available

Rank Xerox is one of a number of companies that now have a gymnasium within their own offices.

Mr Gerry Rickards, who runs the gym, which is in the Euston Road headquarters in London, is a trained remedial gymnast. He arrives at 6.15 each morning and opens for business at 7 o'clock. From then until 9 am the gym is busy, followed by a morning lull until about 11.30.

During this quiet time, he deals with people who are joining the health programme and gives physiotherapy to those who need it.

So popular is the gym that Mr Rickards always has more than enough volunteers, and the numbers could be expanded if he had more time. Out of 600 people in the building, there are 115 in his programme. *He has a constant* waiting list and his problem is to spread the use of the facilities among all who want to take part.

Top executives tend to be given priority on the waiting list, partly because their lifestyle is more unhealthy than the average. Constant travel is not healthy for anyone. (Chauffeurs are another group who need to take special care *of themselves.*) Secretaries have sessions in the evening.

The gym complex occupies about 1,500 sq ft. The equipment cost about £10,000, which is generous. The gym has two treadmills for joggers and exercise apparatus which enables 12 different manoeuvres to be performed.

The more you spend on equipment, the more types of exercise can be performed in a *given amount of space.*

Being in the gym is no ascetic experience either: it is extremely comfortable, with *carpets everywhere and fresh* linen every time the participants come. And as a welfare feature, it is not expensive.

Joining the programme is a motivating experience in its own right. Lungs are tested and fat measured and there are a number of conventional blood tests.

Mr Rickards' approach is the opposite of the "medical mystery", as every test result is carefully explained and people are told their score in relation to the average. As he says, "people know more about their car than their own body".

Questions are asked about stress at work, smoking, diet *and travel.*

Finally, a photograph is taken of the participant's body—a somewhat depressing *experience for those out of* condition. But this can be highly motivating, too. When you have your photograph taken again in a month's time, there should be a marked improvement.

Each person is given an individually designed exercise plan and at every exercise session they mark their progress. The first visit to the gym can be the most difficult, since the other participants look so much more fit. Careful induction makes the new person feel at home and not so clumsy on the *apparatus.*

Like most people who run gyms, Mr Rickards has the air of "taking charge" about him. *Once a person enters the gym,* he must be guided by Mr Rickards, however senior he may be in the company.

People can be turned away from the gym if they do not turn up often enough—participants must exercise at least three times per week. It is the "drop in" who causes himself the most damage. The rules are to protect the gym as much as the customer.

On the other hand, no one is put under pressure to come. "Everyone has the right to be unfit", Mr Rickards acknowledges.

A growing number of organizations are setting up their own gyms. Marks & Spencer, the Central Electricity Generating Board and Burmah Oil *are prominent examples.* There are proposals for a gym at the House of Commons. The Shell Centre has always had a beautifully equipped one.

A leading pioneer is Mr Al Murray, who runs the City Gym in London. His club has a number of members who are *recovering from heart attacks.* He takes a special interest in bringing such people back to fitness. He also runs a training programme for people who themselves want to organize gyms for non-athletes.

The physical education establishment, he says, has not done *enough for the unfit adult.*

The facilities I have described are some of the best in the country. But a smaller organization can make a start in a more modest way.

It is possible to make a big improvement in people's fitness by simply adding showers and a few exercise facilities at work. Many people would cycle to work or jog for 15 minutes at lunch time, if only there were showers and changing rooms available. They would not cost much to provide.

There are unfortunately serious worries about safety, however, at around 40, many men have not exercised systematically for twenty years. They sometimes fling themselves in an exercise programme which is dangerous to them. Any health programme *therefore needs first to screen* out those who are at risk.

Mr Murray believes that between 11 per cent and 20 per cent of adults may have risk factors of which they are unaware. So people over 40 must be seen by a doctor before they are allowed to take part.

Secondly, everyone must agree to follow a plan of gradually increasing difficulty. Competitiveness may be won*derful for teenagers, but it can* be literally fatal for people over forty. Providing a pulsometer is a useful basic precaution.

If exercise is taken sensibly, the dangers are minimal, especially compared with the alternative. We now take for granted the company canteen: perhaps we will soon feel the same way about the company gym.

Jeremy Baker

The lack of the right spirit arose from a basic lack of identity

Four task forces were set up—at Tipton, Hayes, Glasgow and Southampton. Senior managers were asked to lead each force and to choose four to six members to serve on them. At Hayes, for example, under the depot manager, Mr Brian Marsh, the members were a sales office manager, a purchasing officer, a warehouseman, a driver and a sheet metal cutter.

"They were selected", Mr Marsh said, "to influence the attitude of their departments."

The task forces had a heavy *programme.*

They administered a programme of suggestion schemes, factory visits and poster and cartoon competitions that were open to all employees and their families.

The task forces had the responsibility of assessing the *suggestions that were submitted* and of judging the competition entries. Prizes and rewards were in the form of tokens, that could be spent on the coming open day.

A rate of token recompense was laid down, such as one token for each sensible suggestion and three tokens or more if a suggestion was implemented with beneficial results. Tokens were also awarded to *departments that achieved* a good delivery record or that were deemed to have "pulled out all stops" to overcome a difficult situation and complete a delivery on time

At the same time work went ahead to improve communications and provide more data *more rapidly for the use of the* salesmen who were making the delivery promises to the customers. A stock availability computer system was introduced, so that information on the stock at each warehouse for each item was pooled.

The depots and branch warehouses are now all being linked into the system, enabling them to tell at a glance where individual items are available and in what quantity. The system also shows for which destination orders are earmarked.

A customer request was satisfied, for example, when it was seen that the remaining stock of an item which appeared spoken for was simply due to be delivered to another group *warehouse to be* taken into stock and could, in fact, be diverted for delivery to the customer.

When the internal and exter*nal advertising campaigns were* completed by the end of January a second survey was carried out. It was found that late deliveries had been reduced from 19 per cent to 7 per cent. As many as 93 per cent of orders were getting to customers exactly as promised.

Sales, too, had greatly increased. The company was delivering up to £500,000 a month more orders per month—an average jump of *about 20 per cent. Alcan, with* the help of the workers, was regaining its lost market share.

Sydney Paulden

Securicor

SECURICOR GROUP LTD INCORPORATING SECURITY SERVICES LTD AND SECURICOR LTD (YEAR ENDED SEPT. 30, 1977)

Turnover
£100.8m +23%

Profit
£4.5m +32%

Earnings per share
14.9p +46%

Dividends per share
1.253p +10%

Assets per share
85p +18%

For a copy of the Report and Chairman's Review, write to the Secretary, Securicor Group Ltd., Vigilant House, 24 Gillingham Street, London SW1V 1HZ.

POINTS FROM THE CHAIRMAN'S REVIEW

TAX: Securicor maintains a high level of investment in vehicles and equipment. For this reason, we have not fully provided for tax deferred because of major timing differences between taxation and depreciation allowances.

FIXED ASSETS increased by £7.5m to £20.6m. This has been reflected in some reduction of net cash balances, but cash reserves are still adequate.

FINANCE: We are negotiating a medium-term secured loan to refinance short-term European bank borrowings.

WAGES: Following the Government announcement on pay and prices in July, we entered into pay negotiations which satisfied Government departments monitoring pay and prices.

***CRIME:** In common with other operators, we experienced an in*crease in the frequency of criminal attacks on our cash escort operations. We are continually upgrading technical resources in vehicles, plant and equipment to meet the developing situation.

***ACQUISITIONS:** Bedwas Bodyworks, a vehicle body building* business with a modern factory on a 3-acre site at Bedwas, South Wales, was acquired towards the end of the financial year. Bedwas will build vehicle bodies for Securicor's cash carrying and parcels services, at the same time continuing and developing its specialist body building service for outside customers. It is expected to contribute to profits in 1978. The Richmond Hill Hotel was acquired to meet the accommodation and catering needs of Securicor's training activity. These do not inhibit the customary hotel and conference trade which was already making substantial profits. Chiswick Garage, the West London Ford main dealer acquired in 1976, made a substantial contribution to finance division profit.

SECURICOR SERVICES: The Securicor Parcels Service made further progress and is now marginally the largest contributor to turnover. Securicor Cleaning has moved into profit. The Alarms Division has been reorganised in readiness for developments in electronic surveillance.

OVERSEAS: Control of Securicor's Malaysian business was sold to local interests for £580,000 cash payable in five 6-monthly instalments. Of the nine subsidiary companies in Europe, five are now consistently in profit.

PROMOTIONS: Since 1974, there have been 27 promotions from within Securicor to board level in group companies.

PROSPECTS: In-house returns for the first months of the current year indicate that progress has continued. I feel there are grounds for optimism that prosperous growth will be maintained.

Peter Smith
Chairman

LETTERS TO THE EDITOR

Rational planning for energy change-over

From Professor J. O'M. Bockris

Sir, Misunderstanding has grown up between energy-oriented scientists (outside those employed by oil companies) and the public. The *scientists see the exhaustion of* our present liquid and gaseous energy sources within some two decades, and the time to build the necessary new machinery to extract energy *from coal,* nuclear and solar sources as taking some three to four decades.

They see the cost of this building of machinery to be equivalent to several years' entire gross national product. Where shall we find such stu*pendous amounts of capital over* the short time in which we still have fuel (ie, money)?

Our system makes the politicians' tenure dependent upon the people maintaining a high living standard. It would be possible to maintain this standard for another 20 years but, at the end of this time, we would not have the money to build the new energy system. (Wealth and energy are synonymous: the energy drives the *machines which make the* goods.

The alternative is to cut back our use of energy at several per cent per year until it is, say, half its present value per head. The result *would be severe depression,* and there seems no doubt that this course could only be attained in an authoritarian society.

However, it would not only be the people who would be dismayed by such enforced cutbacks: the companies have made their attitude in such matters clear, rejecting the minuscule measures in the Carter energy programme. Giving up profits now to survive later is not a part of our system. With reduced investment income, too many people of influence would suffer in a minor way now.

Our position seems a perilous one and attention should be turned to the time-cost aspects of it rather than to squabbling about dangers in the projected use of atomic energy which would be negligible compared with the ultimate degree of danger implied by energy exhaustion.

Yours sincerely,
J. O'M. BOCKRIS,
Jet Propulsion Laboratory,
California Institute of *Technology,*
4800 Oak Grove Drive,
Pasadena,
California 91103.
February 23.

Nuclear operators' liability

From the Chairman of the British Metal Castings Council

Sir, Mr Caudle writes in his letter (March 6) that the Government should review urgently the *British Gas Corporation's* policies for gas pricing. I can hold out little hope for him. I wrote on February 10 to the Energy Secretary, Mr Benn, making the same points as does Mr Caudle, but have yet to receive any reply.

I do not believe Mr Benn is concerned about the effect on industry's costs of the very large increases in gas prices which companies face as they renew their contracts. But my members are concerned because they *have to live in the real world* in which they have to compete with those who are not so absurdly penalized.

Yours faithfully,
J. J. MUNDELL,
Chairman,
British Metal Castings Council,
14 Pall Mall SW1,
March 6.

Escalating cost of gas for industry

From Mr R. M. C. Venables

Sir, Mr Derbyshire ("Nuclear operators liability for damage" (March 6) is mistaken in several respects:

1. The Nuclear Installations (Licensing and Insurance) Act 1959 was repealed entirely by section 29 of the Nuclear Installations Act 1965.

2. The 1959 Act imposed no limits on liability. Section 16(1) *of the 1965 Act imposed a* limit on the operator's liability of £5m and section 18(1) provided for any sums available from other sources to be made up to an aggregate £43m out of moneys provided by Parliament. The latter section was amended by the Nuclear Installations Act 1969 to refer to a figure of £50m.

3. Mr Derbyshire has overlooked section 16(3) of the 1965 Act which provides (in simplified terms) for claims over £50m to be satisfied "to such extent and out of funds provided by such means as Parliament may determine". This there is no limit.

Yours faithfully,
R. M. C. VENABLES,
Blackacre,
2b Station Road,
Petersfield,
Hampshire, GU52 3DQ.

The taxation cases that go wrong

From Mr D. Gross

Sir, I have read in *The Times* (March 2) the letter from the chairman of the board of Inland Revenue.

I am sure that I am not alone in recognizing myself as being part of that group of taxpayers who form the one in six referred to in the letter.

Sir William glides smoothly into calming explanations but the correspondence should not be allowed to rest before mentioning three points:

1. Whilst I am sure that no taxpayer would wish to harbour a bank manager in his closet some taxpayers would like their "local" inspector to be somewhat more accessible than Sheffield.

2. The PAYE system is not perfect and even if it were it *is only as efficient as the* people operating it.

3. In the Jesuitical skill and and dedicate with which the Revenue administers (often bad) tax laws frequently lies hidden a callous indifference to the taxpayer.

Yours truly,
D. GROSS,
16 Oakcroft Road,
Lewisham,
London, SE13 7ED.

From Mr J. A. C. Hill

Sir, I refer to Sir William Pile's *letter (March 2).*

I lived in India and the colonies for 30 years during which time no mistake was made in my income tax. I returned to this country fourteen years ago. During this time about twenty mistakes have been made in my income tax affairs in general, all against me, of course. These were mainly ignoring items in my returns. There were some misinterpretations and some simple arithmetical errors, caused by reading the wrong column in tables. Once, after a change of address, there was a persistent refusal to accept that I had already paid tax. In no case did I receive a spontaneous apology.

Mistakes and delays in their income tax affairs have been constant talking points with my former colleagues and friends. I wonder why we have been so singularly unlucky?

Yours faithfully,
J. A. C. HILL,
Tylney Lodge,
Newnham,
Basingstoke,
Hampshire, RG27 9AS.

Industrial strategy growth targets

From Mr David Price, MP for Eastleigh, (Conservative)

Sir, Yesterday (March 7) at question time at the Commons the Prime Minister, in reply to a question from the Leader of the Opposition, pleaded total *ignorance of the targets set* by the Government in their industrial strategy. These targets, you will recall, went under the generic title of Scenario II. They were presented to the National Economic Development Council by the Chancellor of the Exchequer at their meeting on August 4, 1976. Their Scenario II involves an annual growth rate in British manufacturing industry between 1975-79 of 7.9 per cent a year. The council agreed with the Government in rejecting the alternative Scenario I with lower growth targets.

From the announcement of the Scenario II target figures I personally challenged the whole strategy as being totally unrealistic. I asked parliamentary questions and made speeches in support of my argument. I had one of the Christmas, 1976, adjournment debates on the subject.

Nevertheless, Scenario II became the keystone of the Government's industrial strategy. In case the Prime Minister has forgotten, let me recall what he said in the debates on the Address on November 24, 1976, and November 3, 1977. On the first occasion he said: "*It is important* and vital therefore that the broad industrial strategy which has been agreed by the TUC, the CBI and the Government should succeed". In 1977 the Prime Minister repeated his dedication to that strategy. I quote: "Through the indus*trial strategy we are planning* ahead for the growth of output, higher productivity and more employment."

The first three years of Scenario II have passed. The actual average growth rate achieved by the whole of manufacturing industry has *not been 7.9 per cent, but 0.7* per cent. In order still to achieve the Scenario II results, it would be necessary for the growth rate for manufacturing industry from 1977-79 to be 15.6 per cent a year. All these figures come from the Treasury.

In these circumstances it is possibly not surprising that the Prime Minister was reluctant to admit to the Leader of the *Opposition that he had any* knowledge of Scenario II.

I am, sir,
Your obedient servant,
DAVID PRICE,
House of Commons,
London SW1A 0AA.

So much more besides the cider . . .

Industry in the Regions

No market town of such *antiquity has managed to keep* pace with the modern world more successfully than Hereford. founded at least as early as the eighth century, and experiencing a highly eventful history as a garrison town throughout the Middle Ages, the city has never relapsed *into the venerable lethargy to* which age might seem to entitle it.

And although its situation, on the banks of the picturesque river Wye midway between midland England and the heart of Wales, inevitably make it a popular tourist centre, *tourism is at least* matched by the city's continuing industrial expansion.

Hereford naturally developed as a market town and shopping centre for a wide and prosperous agricultural region. Even today it caters for a resident population, to say *nothing of tourists,* about five times as great as that of the city itself.

The red, fertile soil of much of the county of Herefordshire makes possible the cultivation of some of the more profitable specialist crops, such as hops, strawberries, carrots and blackcurrant.

Herefordshire is also a great apple county and the home of Bulmers, the cider company, which has about 60 per cent of *the national market in cider,* now estimated to be in excess of 40 million gallons annually. Founded as a small/scale venture to deal with the fruit of a private orchard in 1887, Bulmers now has at Hereford factory sites covering more than 80 acres, with a storage capacity of over 13¾ million gallons.

One of its colossal steel storage vats, called "Strongbow", is, with a capacity of 1,600,000 gallons, the largest container in the world for alcoholic drinks.

Bulmers has planted upwards of 300,000 apple trees over the past 50 years and copes annually with the produce of about 8,000 acres of orchards in the county of Hereford and Worcester alone. Besides cider, it produces pectin on a large scale.

The city's huge market has an annual turnover of more than 410,000 cattle, sheep, pigs and horses, valued at an estimated £11m. It claims to be the busiest stock market *owned by a local authority* anywhere in Great Britain.

Much of its most lucrative trade is in the white-faced Hereford pedigree cattle, of which this is the world centre.

It would be a mistake, however, to assume that all Hereford's industry is associated *with agriculture.*

Hereford, with good road links in all directions, is admirably situated to be the site of such huge factories as that of Henry Wiggin & Company, a member of the worldwide Inco Group and the leading manufacturer of nickel alloys in Western Europe. The factory, established in the early 1950s, is a multi-million pound investment and employs 2,500 people.

Painter Brothers is one of *several specialist engineering* companies based on Hereford. Internationally known it manufactures all types of constructional steelwork; but its main products have been towers for electric transmission lines and unit-type bridging.

Denco Holdings is a group of companies involved in the design and manufacture of air conditioning, mainly for computer environments, compressed air-drying, lubrication systems, refrigerated cold stores and pumps for both industrial and domestic use.

The company was established in 1944 and over the years has established itself as market leader throughout the world.

Saunders Valve Company is internationally famous for the manufacture of ball and butterfly valves. In Hereford for *more than 20 years, it occupies* a new factory site of 6½ acres, with a floor space of 60,000 sq ft, and employs 300 workers.

Tile-making is one of the traditional industries of Hereford. The Romans fashioned tiles here from the local red clay. In the middle of the nineteenth century the ancient craft was revived by two Hereford companies, which were amalgamated in 1958 under the name of Hereford Tiles, a company which has subsequently doubled and trebled its output.

Food processing is a natural industry for a city in the heart of a prosperous agricultural countryside, and Hereford has several such enterprises.

Sun Valley Poultry, with an annual output of poultry meat valued at over £30m in 1977, was started as recently as 1960 by a group of Hereford farmers.

Anvil Enterprises, manufactures timber-framed homes, supplying both builder and public throughout the United Kingdom, as well as in the Channel Islands, Denmark and Belgium.

Davis Brook & Co has been manufacturing soft drinks at Hereford for more than 100 years, its processes facilitated by the possession of an artesian well of pure water.

T. W. Beach & Sons, which also produces soft drinks and canned fruit and vegetables, has one of its two factories at Hereford and deals with a big tonnage of locally grown strawberries.

Hereford has another nationally known cider company, Symonds Cider and English Wine Company, established over 250 years ago, and producing a wide range of fruit wines, as well as 10 brands of cider and perry.

Further industrial expansion is planned at Hereford. It will be needed to support the increase of population, from 47,000 to 60,000, which is expected by 1987.

Ralph Whitlock

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هذا عدد الأصل

BY THE FINANCIAL EDITOR

Disclosure at the clearing banks

ween them the clearing banks have just rted a more than one fifth rise in its to £854m, but after a great leap ard in the wake of the introduction ompetition and Credit control early in decade their level of disclosure of mation still largely falls behind their rican counterparts, and is beginning e questioned within the accountancy ession.

ie latest profit figures serve to high- the different interpretations of untancy rules taken by the clearers. In past they have used the need to repair free capital ratios during times of tion as reasons for high profits and und raising, but both profits and ratios t least partially obscured by different often secretive accounting treatment.

eatment of bad debts has long been ficult area. National Westminster has d back £20m of provisions made dur- the bad years of 1974-75 in its last ts while Barclays has taken an closed amount into profits from an est suspense account on bad debts. her these two treatments amount in ong run to the same thing, or are tively different, is virtually ssible to tell.

position within the banks to more full sure on their treatment of bad debts, ularly the general provisions they against the possibility of loans going is seen by their behind-the-scenes to avoid additional disclosure as a of the draft standard on deferred ED 19.

y-product of ED 19 will mean that as al bad debt provisions are not allow- against corporation tax, they will atically be disclosed, or at least the gent analyst will have enough iation to work them out. Accountancy ntions apart, consolidation of ed tax into banks' accounts could, on stimate, support a 10 per cent growth lance sheets, and in many views, ed tax is as good as equity. But at oment neither Barclays nor Lloyds o so far as to disclose their deferred

provisions and deferred tax are not nly points at issue. Profits are d by different treatments of leases currency fluctuations. Accounting rds are being prepared on both, but ffering treatments among the banks fficient to distort growth comparisons. ay be that the time has come for a gh review of accountancy rules as efer to the banks.

casts

at should one

hould the Takeover Panel do about owing concern over missed profit ts? The practice notes on the sub- e among the most comprehensive the Code. They owe their existence to the GEC/AEI merger a decade d their refinement to consultation e chartered accountants. Although e open to interpretation, the latitude sufficient to allow their clear inten- be muddled.

r the rules forecasts are the sole ibility of directors. They should be d with the greatest possible care e calculations and accounting bases be checked by consulting accountants rchant bank advisors. The detailed tions on which forecasts are made be given and the accountants should ow unrealistic assumptions to be

effect should be that only in excep- circumstances should forecasts be In the early 1970s the Panel ed all forecasts. Of the 1971 fore- ade by offeree companies, 28 per led. The success rate was considered ble and there is no evidence that it e worsened. Concern, nevertheless, ng.

rbid forecasting altogether would give rise to unreliable rumour. The arrangements for the relationship directors and reporting advisors y defined as accurately as they can is right that forecasts when made be checked so they may at least be o account for bad advice.

t the Panel has never publicly called irectors or advisors to account. To e curent concern the Panel should ublic its findings on its current ations into missed forecasts. If no blame can be attached it should say so, and say why. It should also consider whether, over the years, the rules have gradually stretched more than originally intended.

Paragraph two of practice note four of the Code says that whereas in a prospectus it is properly the practice to make a conservative estimate of profits, in circulars rejecting a bid "it may be doing a disservice to shareholders to err on the conservative side".

The phrase is taken out of context. Nevertheless it seems to open a gap as wide as a barn door. It is doubtful whether many shareholders appreciate that forecasts in offer documents may differ in kind from those in prospectuses. The panel should consider whether this clause has an undesirable effect.

In practice, though, it is almost invariably the offeror company which suffers more from missed forecasts than shareholders in the victim company. Although this may make shareholders wiser than they are often given credit for it does not absolve the Panel from its regulatory duty. That will only seem to have beend one when either some directors have been wrapped over the knuckles or acquitted of carelessness. The price of quality, in this field, must be eternal vigilance.

Saga

A special niche

Saga Holidays is being offered for sale on a premium rating; at the issue price of 105p the historic p/e ratio is 9.5 reducing to a prospective 7.1 while the yield is 9.74 per cent.

Horizon Midland, the only other quoted holiday operator, sells at 5.8 times historic earnings, and its shares have been something of a market favourite recently as the package holiday business has shown strong recovery. The basis for Saga's floatation is a strong five-year growth record to 1977 in which pre-tax profits advanced from £89,000 to £1.3m. Profits are forecast at £1.85m for the year to the end of June.

This progress has been accompanied by a strong balance sheet reflecting an exceptional cash flow made possible by the market in which it operates—holidays for pensioners. Pensioners are flexible in their

Mr Sidney De Haan and Mr Roger De Haan of Saga Holidays.

holiday arrangements and represent a relatively new market in that nobody has catered for them in such a systematic way as Saga.

So the company is able to accumulate large cash deposits from which interest can be used as a method of fixing margins for the year ahead, a way of insuring against any sudden downturn. Which is always possible in the package tour business.

The point about Saga is whether it can continue to find growth in its specialized market. The company says last year's total of 162,000 holidays will increase to 190,000 this year and 250,000 next year.

While this is still a small proportion of the total of about 5 million pensioners' holidays, the problem of competition within this evidently lucrative area must arise. Intasun, the second major operator in this field, is producing its first separate pensioners' brochure soon for the first time in three years and Cosmos, while content to see Saga fill in gaps which it would find awkward to exploit itself, is keeping an eye on the area.

So while Saga's premium may well be justified in the shorter term (and an issue of £2.2m should easily find a home) the company may find the cyclical nature of the holiday business more difficult to cope with as it continues to try and expand in the face of increasing competition.

Hugh Stephenson

Another breed of watchdog in the City

By the end of this month, if the timetable does not slip again, the Bank of England should announce its new Council for the Securities Industry. The Governor wants this ambitious new development in self-regulation. Since he has persuaded the leading figures in key City organizations, like the Accepting Houses Committee, of the practical and/or political need for this initiative, he will get what he wants.

It remains far from the case, however, that everyone in the City is unanimously convinced either about the principle or the practice of what is being proposed.

The CSI is the result of a joint decision by Mr Dell at the Department of Trade and the Governor towards the end of 1976 that the initiative should be taken by those in favour of self-regulation for the City. The timing seemed to suggest that both were anxious to preempt anything that the Wilson committee on the City might say on the subject. If that was a motive, it has every prospect of success.

Compared with the events which led to the establishment and downfall of the first Takeover Panel and the establishment of the present one, there is certainly no public pressure for dramatic new departures. The proposal for the CSI is therefore an unusual episode, a reform being pushed through in rational tranquillity.

There are always two strong influences in favour of self-regulation. The first is the City's tradition of expeditiously conducted business on the basis of "my word is my bond", with the minimum necessary amount of legalism.

To the extent that the City over the years has become less of a homogenous club, with all members sharing the same standards and understanding the same sanctions, that tradition has had to be reinforced by the notion that "the Takeover Panel's word is also my bond".

The idea of the CSI, however, remains in the central tradition of City regulation that allows business to be done fast, without endless costly litigation of benefit only to the legal profession.

The second strong influence is the consistent anxiety of governments to avoid being dragged into regulating the City. In this respect, Labour governments have had every bit as strong an aversion as Conservative. And Mr Dell is taking exactly the same line as his predecessor, Mr Anthony Crosland, who was President of the Board of Trade in the late 1960s, when it was last a live issue.

If, as now seems certain, the CSI comes into being, it should ensure the cause of self-regulation for a decade. The important question, however, is whether during that time its record will mean that this kind of self-regulation will have become a permanent, British way of doing things; or whether it will just have been another holding action against the advance of more formal statutory regulation of the kind almost universal

If it is to be a success, the new body will have to deal convincingly with some of the criticisms that are being increasingly levelled against the present regime. These include the following:

1. That, while the disciplines and sanctions of the present Takeover Panel can in practice be extreme on merchant banks and merchant bankers, the system as a whole has been notably less effective in regulating others equally involved in the securities industry, like stockbrokers, accountants, and company directors dealing in the shares of their own companies.
2. That while decisions are quick, they can seem so arbitrary that, perhaps, the expense and delay of a more legalistic system would be preferable.
3. That the jurisdiction of a system of self-regulation based only on the moral authority of the Bank of England increasingly fails to cover international business, or business conducted through subsidiaries based outside the country.
4. That a system based so exclusively on concern for the rights of the small shareholder does not recognize the reality that the Stock Exchange has become an essentially institutional market.

A pregnant pause for French economy

David Blake

Foreign exchange dealers will have a busy day today working out which way to jump.

They will have to examine the signs emerging from Bonn and Washington this afternoon to decide whether the latest package to defend the dollar looks more important than their previous efforts. At the same time they will have to listen very intently to the news from France to try to work out just what the voting figures in yesterday's first round of the election actually mean.

We shall not know until next Monday whether France will have a left-wing government as a result of the election. But the next couple of days could be decisive as the Socialists and the Communists try to make a pact to convert their lead in yesterday's election into a winning coalition in the second round. If they do then the franc will be in for a rough time.

That could happen anyway because of the uncertainty caused by the election result. Central bankers throughout Europe have been expecting an election-based run on the franc for several weeks now; indeed at the last monthly meeting of the Bank for International Settlements in Basle there was more surprise about the weakness of previous speculative attacks than about the fact that they had occurred.

The authorities have tried to prepare themselves to cope with a more determined run on the French currency in the next few days if they need to and want to. There is no doubt of the willingness of other central bankers to make money available to the Bank of France.

In addition the French reserves remain substantial, at least on paper (much of it in fact consists of gold, so that out of roughly £10,000 in foreign assets, the Bank of France in fact has only £4,000m in liquid assets.

The very threat of a left-wing government being faced by a run on the franc could be enough to produce such a run. The left have made it clear that they would introduce tough capital controls to stem any outflow in the early days after they came to power.

There will thus be a temptation to get the money out this week before controls are introduced. Such a speculative run would be damaging, but one of the lessons of the past few years is that speculative flights from a currency do tend to reverse themselves if the currency is not in fact overvalued.

The real question for the franc will be, therefore, what the impact of government policies will be on the French economy. It is important to separate some of the longer term domestic effects which the programme of the left would have from their short-term economic management strategy.

Thus nationalization of major companies will not directly affect the balance of payments or the competitiveness of the economy in the short-term. Any effects will come from changes in the fiscal or monetary stance of the government and from changes in wage costs.

The first thing to remember is that although the left is committed to pursuing a more expansionary policy than is in force at present, the existing Government has also made it clear to everyone that it intends to adopt expansionary measures if reelected.

Whether this is because the present policies have been so successful that they have laid the basis for growth (which is the Government's view), or because they have been so restrictive that they have cut down any reasonable growth is a matter of political debate.

There can be little doubt, however, that what has actually been happening to the French economy has been a sharper improvement in the balance of payments than was expected and a slower growth performance than was actually desired.

This year, growth is estimated by all independent forecasters to be running at around 3 per cent. The official forecast, which is "partly normative" (that is a target not a forecast) is that growth will be 4.3 per cent this year.

The balance of payments, which had a deficit of around $3,000m in 1977 is likely to be in deficit only to the tune of $1,750m. The reason for this improvement is that French Government policy in the past four years has tended to reinforce the swing in economic activity rather than to damp it down.

In early 1974 the French Government added to the contractionary impact of the Opec price-rise by pursuing a tight budget policy. In the autumn of 1975 as recovery was just getting under way it switched to an expansionary stance; and since late 1976, through the policy of cautious control of the money supply and restrictive budgetary policy instituted by M Barre it has concentrated on getting the inflation rate down (it is now around 8 per cent) and reducing the payments deficit.

Its success in these goals has been marked, but the price has been heavy. Growth has run at under half the pre-1973 average during the past year preventing the rise in living standards to which the French have become accustomed.

The other major problem to emerge has been unemployment, which is now just over a million and would be much higher but for government measures designed to save jobs.

The effect of these policies has been remarkable. They may have kept the unemployment tally half a million below what it would otherwise have been. But in doing this they have raised unit labour costs and have thus made French industry less competitive. At one stage when the French franc was in the "snake" this posed grave problems in the export market. However, a fall in the franc during late 1976 meant that much of the disadvantage was wiped out.

According to the twice-yearly survey carried out by the National Institute for Statistics and Economic Studies, the price disadvantage suffered by French exporters fell to 4.1 per cent by May, 1977, though it had risen slightly to 4.6 per cent by the end of the year. Since then the franc has fallen from around 4.72 to 4.92 to the dollar at a time when the dollar itself was falling.

Thus the competitive position of export industries has to some extent been restored by the depreciation of the franc which has already occurred this year. However, there is no doubt that if the programme of the left were carried through in anything like its full form, export industries would face difficulties and imports would become more attractive.

The programme calls for rapid expansion pushing growth up to the brink of 5 per cent and accepting a tripling of the government defecit. It may be possible to finance this larger deficit (it would still be only £3,000m, well below that of the United Kingdom) through selling index-linked debt, which is what the left proposes. Such a scheme would be particularly attractive in view of the fact that fears of inflation would certainly grow if the left took over, and the rate of price increases might actually rise quite significantly.

What is not certain is how any left-wing government would react to the payment deterioration which this would cause. France has not used up any of its borrowing rights with the International Monetary Fund, and could thus possibly mobilize substantial loans to tide it over. This combined with other measures would enable the country to support a larger current account deficit.

However, the result of doing this would mean that more of the government stimulus would leak abroad, providing jobs for those in other countries who would boost their sales to France. Thus the possibility that the French would resort to import controls is very real.

Any French government of the left would be bound to realize that its position during the first few months of office would be very precarious. Most of the scenarios involving the collapse of a left-wing coalition start with a run on the franc and an external crisis. There would thus be great pressure on such a government to play cautiously during its opening months.

Whether this would be enough to reassure those who are responsible for large-scale decisions about where currency is invested will be seen if, and only if the left manage to convince themselves and the French people that the gamble is worth taking when it comes to the real decision next Sunday.

Confusion surrounds Spain's trade union elections

Spaniards have been voting for the last six weeks in their first free trade union elections since the civil war and it looks as if they will go on voting until the summer in a very drawn out campaign.

While a dangerous industrial vacuum is at last being filled after the dismantling of General Franco's fascist labour organization, the panorama remains highly confusing.

The centre government's ruse of minimizing the importance of the elections by leaving the running of them to the unions themselves—mainly the socialist General Union of Workers (UGT) and the Communist Workers Commissions (CCOO)—is paying off to some extent. The left has won its inevitable victory, but it is a victory which needs qualifying. The government's tactics have shown the limited nature of industrial democracy in post-Franco Spain.

Last December the Government said elections would be held in those firms where they were necessary. The fledgling UGT and CCOO protested and decided to call elections everywhere between January 16 and February 6. But when the campaign was over most workers had not voted and so elections are continuing spasmodically.

The difference in the results being given out by the respective unions and the labour ministry is mind-boggling. For example on February 20 the UGT claimed that the CCOO had obtained 2,394 delegates in Madrid. The ministry said the CCOO had 6,406 delegates and the CCOO itself virtually agreed with this figure.

There are accusations of falsifying returns and lack of official control in the counting. At least one firm in Barcelona is reported to have sent in the same result four times. There has been some bitter rivalry between the two main unions whose campaigns resemble those of a general election.

It is thought that about 35 per cent of workers have voted. Civil servants, where the law is still not clear, have still to vote and agricultural workers have been left to one side. Employers, which emeans anyone from a sweet shop owner to a factory boss, are also not included and neither are those in places where less than six people work, estimated to be some two million workers.

During the dictatorship the syndical organization brought together employers, 29 industry-wide syndicates and the Government's Ministry of Syndicates under one umbrella. Subscriptions for the syndicates were automatically taken out of workers pay packets, strikes banned and leaders of underground trade unions imprisoned.

One-third of the seats in the Cortes (Parliament) were made up of state appointed syndical leaders. The syndical organization had its own newspaper, at least 60 weeklies, 27 radio stations, and 30,000 bureaucrats.

The Franco system, formed in 1940 on the pattern of Mussolini's corporate system, was abolished last year and the bureaucrats moved to other ministries. Workers now pay quotas to the union of their choice: 100 pesetas a month for UGT and CCOO.

The CCOO managed to penetrate the base of the Franco system around 1966 and built up an impressive reputation. Their leader, Senor Marcelino Camacho, spent 12 years in prison and is now a Communist MP for Madrid... The CCOO likes to insist that it is not a "Communist" trade union.

The UGT, Spain's oldest trade union founded in 1888 is the trade union wing of the Spanish worker's Socialist Party, the main opposition party with 118 MPs compared to the Communists' 20. It is richer than the CCOO and reportedly spent a vast sum on the elections with loans from the United States and West Germany.

The UGT rejects the CCOO's overtures for a single united trade union, seeing in this an attempt by the Communists to gain control of the labour movement.

The ruling Democratic Centre Union Party has no trade union of its own, nothing like the Italian CISL, and in the elections supports the "independent" unions, which have done quite well.

The UGT reluctantly, and the CCOO more willingly, are supporting the Moncloa Pact between the Government and political parties which establishes a 22 per cent wage ceiling this year in return for anti-inflationary measures and an improved social programme.

William Chislett

BETT BROTHERS LIMITED

The THIRTY FIRST Annual General Meeting of Bett Brothers Limited, held in the Angus Hotel, Dundee, on Friday, 10th March, 1978.

The following are extracts from the circulated statement of the Chairman, Mr. Albert A. Bett:

ACCOUNTS: The Group profit for the year ended 31st August, 1977, after meeting all charges, including depreciation, but before providing for taxation, amounted to £2,857,950, as compared with £2,344,213 in the previous year.

After providing for taxation, the profit amounts to £1,369,935 as compared with £1,141,002 in the previous year.

The Directors recommended a Final Dividend of 1.015p per share payable on 13th March, 1978, making a total distribution for the year of 1.7018p per share, compared with 1.5236p for the previous year.

Certain Shareholders have waived the proposed final dividend aggregating £47,209 net, thereby reducing the total cost of dividends to the Company from £255,270 to £187,008, a saving of £68,262 (1976—£70,639).

TRADING ACTIVITIES: In a difficult trading year set against a background of severely restricted public expenditure, and a reluctance on the part of the private sector to invest your Company has once more increased its profit.

Fierce competition has been experienced in the Contracting sector in the worst recession the Industry has suffered in modern times, and in consequence an increase in turnover became difficult to achieve.

Design and Build contracts, however, continued to make a substantial contribution during the year and the Company were awarded a further two "mentions" from the Saltire Society for good design in the Scottish Housing field.

Satisfactory results were also achieved in the Private Housing sector with the Company increasing its sales, and there is little doubt that the recent falls in the rate of mortgage interest assisted sales in this sector during the second half of the year.

Following a decision last year to diversify the Group's activities into the Licensed Trade, a new Subsidiary Company Bett Inns Ltd., was formed. This new Company has been operating in five licensed premises acquired during the year in the Dundee area and currently the number of licensed premises has been extended to eleven.

Sales have been up to expectations and we expect this Subsidiary to be a profitable diversification of the Group's activities.

FUTURE PROSPECTS: Although indications are that the recession in the building trade is diminishing, the difficulties confronting the industry could remain with us for some time.

On the contracting side, several new contracts have been secured, although the pricing of the competitive tender has, in my opinion, now reached the stage where profits will be more difficult to achieve and it is hard to foresee an improvement in this situation.

Private Housing, on the other hand, can be looked at in a more optimistic light. New homes are relatively inexpensive at the present time, and there are signs of a shortage appearing in the second hand market.

These factors together with the lower interest rates must assist sales in this sector and this, taken in context with increased contributions from our Subsidiaries in the property investment and licensed trade fields, and an expansion envisaged in the case of Pitkerro (P.H.V.) Ltd., (the Plumbing, Heating and Ventilating Subsidiary) should offset, to some extent, the less profitable competitive contracts.

Taking the uncertainties of the above considerations into account, I am of the opinion that it would be unwise to make an assessment of the current year's results at this stage.

Business Diary in Europe: In the firing line

sibility of a sweeping £8m for January this year—y the left in the French could have ominous sions for several Bri- panies—but none more haps, than merchant G. Warburg.

the complex deal in urburg and its parent , Mercury Securities, ose links with France's ank outside the public ompagnie de Paris et -Bas. And Paribas, as own, is at the top of munist Party's nationali- opping list.

original deal Mercury 25 per cent of War- quity for significant n parts of Paribas. zation therefore would y affect Mercury's nterests but create the y of one quarter of one n's "blue-chip" mer- nks falling into the a left-wing government eign at that.

nk of England would ly have something to that but at least one ntertaining possibility quashed by Warburgs.

the two banks pre- change directors, War- s that the arrangement y on an invitational

t be assumed that the bank would at least French government rom stepping into the n.

ish Inland Revenue- es hit the jackpot—£8m for January this year—in Spain's new gambling craze, bingo. Since it became legal late last year the game has become the newest fad in entertainment.

In contrast to the usual exuberant din of after-dark Spain, the bingo clubs are brightly lit and sedate, with the only sounds being those of the caller announcing the numbers and the whir of the spinning wire cage from which the numbers are drawn.

Clubs and private individuals by the score have been given licences to operate bingo parlours, and the more parlours they open, the more customers they have, with individual game prizes of up to £100, at a cost of a card of anything from less than £1 to about £7.

According to reliable estimates, Spaniards will gamble close to £1,000m on bingo alone this year—almost one third of the total they spent a year in pre-bingo days on the two principal legal gambling outlets, the weekly state lottery and the football pools.

The government levies a 17 per cent tax on takings, while bingo operators, private companies as well as social clubs, are restricted to gross profits amounting to 8 per cent of the total take, with the remaining 75 per cent paid out in prizes.

The 8 per cent margin is enough to have already turned bingo into a very profitable business venture for many but some operators have been greedy or simply careless.

Exercising strict control over bingo halls, the government recently slapped heavy fines and temporary closure orders on 49 bingo parlours in Madrid and seven in Saragossa. Their offences included such things as limiting the selection of cards — thus reducing the number of winners, falsifying the revenue figures, or simply failing to keep children out of their establishments.

British food exporters are beefing about sluggish growth of sales in their biggest market, the EEC, although the Community's share of British overseas food sales now outweighs that of traditional buyers in North America, Africa and the rest of the Commonwealth.

Government-financed counterparts of the British Food Export Council in other EEC countries are more successful in selling to Britain than we are in selling to the EEC.

Alan Battle, the former biscuit exporter who is now director of the council, said the British Overseas Trade Board gave strong support to individual sales efforts abroad. But he added: "We have a dispute with them over reception and lounge facilities at important trade fairs. The Danes provide super facilities".

Paul Amos, joint managing director of Weetabix and chairman of the council, is worried that trade envoys in British embassies waited for business rather than looking for it.

"We who are in business get business by going out and scrapping for it", he said. "This is an area that needs some investigation".

Even British exporters themselves are sometimes lukewarm. Battle recalled that the organizers of the Alimentaria food show in Barcelona had been eager to offer space for a British exhibition. "We failed to get support for a British presence", he said.

If I were Battle I'd supply a food-taster at the next embassy reception I go to.

"It's a French plan to persuade the British to blame themselves instead of us."

While Europe struggles vainly with its harmonization problems, the continent's gypsies have just added another to the intractable pile. The World Gypsy Congress has just founded a Romany Committee for the countries of the European Community, pointing out that the treatment of gypsies varies greatly from country to country. In some they are welcomed into well-equipped camps (a very few such even exist in Britain, though the Caravan Sites Act, 1968, has been by no means adequately implemented). In others they are forbidden to stop more than 48 hours in any one place. The new committee is campaigning for free movement throughout the Community—something house or business-owning Europeans would welcome too.

Latest successful entrant in the coals to Newcastle category is a French clockmaker, who is selling many of his watches in Switzerland. The business is booming to such an extent that he has increased production by 50 per cent in the past year and doubled his trading account.

The story began 32 years ago when Michel Herbelin, a clock repairer in the tiny town of Charquemont in the Doubs made use of his wife's income as a schoolmistress to set himself up in business. Today he employs 86 of the town's 2,485 inhabitants and plans to produce 250,000 luxury watches this year.

He went into the export business some 10 years ago; today he is selling to 62 countries, including Switzerland and the other big watch producer, Japan. Exports represent 50 per cent of sales but by the end of the year they will probably be up to 60 per cent.

F International, a British computer software company most of whose employees are married women working part-time, has expanded into Scandinavia and Benelux. One result, however, is that the staff is now so large that they don't always recognize each other which has led to mix-ups when people are being met at airports. The women couldn't wear a company tie, a uniform was out so they have settled for a unisex pin designed by John Anderson.

Analysts cautious about Budget

With spring nearly upon us, a broker's fancy turns to the Budget. But it is the kind of fancy a lot of brokers could do without. At Simon and Coates, Mr Michael Prag, says bluntly that "it would appear that the British economy has run completely off course." No significant recovery is seen in 1978, though this will be at least as much to a weak world economy as to mismanagement at home.

Hardly anybody therefore expects an exciting Budget. Wood, Mackenzie reckons that the cuts of about £1.75m are possible, comprising actual cuts of £2m partly offset by a modest increase in spending. Phillips and Drew expect credit conditions in the market to stay easy during March, with the Bank of England holding out against pressure to raise MLR.

Longer-term political considerations are also exercising analysts. Elections always unsettle the markets, and the somewhat inconclusive outcome at Ilford North left everyone guessing as much as before at the date of the next General Election. Rowe Rudd's modest survey of institutional investors suggest that support in the City for Mrs Thatcher has hardened.

Several key sectors of the equity market are universally agreed by brokers to reflect the gloomy outlook. J & A Scrimgeour's oil bulletin suggests a 3.5 per cent rise in oil consumption this year without Opec price increase before the beginning of 1979.

The one factor which could make oils more lively would be the end of dividend restraint, the legislation for which expires on July 31. Scrimgeour

Brokers' views

says Shell Transport and Trading looks better than British Petroleum if the lifting of dividend restraint is assumed.

An international comparison of the engineering sectors, by Mr T. J. Hitchcock and Mr M. K. Whitaker in Simon and Coates's monthly review, shows that the United Kingdom tops the yield table at 7.29 per cent and has seen the fastest growth since 1973 in earnings per share. Its PE, however, is correspondingly lower than the other countries studied—United States, Holland, West Germany, Hongkong, and Japan.

Despite a generally subdued outlook for the sector, the brokers mention Babcock and Wilcox, Stone-Platt Industries, and Wilmot Breeden, as "relatively attractive stocks".

W. Greenwell, in one of its characteristically substantial surveys, concludes that Northern Engineering Industries, formed last year by amalgamating Clarke Chapman with Reyrolle Parsons, is undervalued by the market and offers high dividends and earnings yields, combined with a strong asset base.

Profits for 1978 could be £30.4m, rising to £33m the year after. Mr John Heron, Greenwell's analyst, argues that NER is less dependent on power station construction than is generally realized and therefore recommends a buy.

After allowing for the gains from the merger the shares are worth more than the aggregate value put on them by the companies when they merged.

One of the more peculiar consequences of the United Kingdom economy's uncertain performance has been the high street war between food retailers. James Capel's analyst, Mr Roy Maconochie, does not expect these competitive pressures to ease soon, but nevertheless feels that the sector could be stabilizing after a period of prolonged underperformance. Recent developments are just an intensification of a long-term trend towards lower food retailing margins.

These margins illustrate, in Mr Maconochie's view, why Associated Dairies and Kwik Save are better protected against the ravages of the price war than Sainsbury and Tesco. This last is regarded as likely to have trouble in accumulating profits to match its market share. Asda and Kwik Save are recommended as buys, the other two as sells.

Breweries, also purveyors of essential commodities, are the subject of recent research by Panmure Gordon. Despite an apparently unquenchable public thirst, the outlook for the next *six months or so is not thought* to be promising. All firms in the sector will turn in better profits for the year ending in the autumn, though some of the half-year figures to March and April this year may be as much as 15 per cent down.

In case the economic prospects and brokers' scarcely controlled pessimism about the Budget seem utterly depressing, there are two bright spots.

Greenwell are very bullish about two Irish banks, Bank of Ireland and Allied Irish Banks. Sheppards and Chase foresee a 20 per cent increase in insurance brokers' profits for 1977 and a further 14 per cent this year. Perhaps we should all take our Budget insurance.

Michael Prest

Marchwiel wants to mine cash mountain

By Our Financial Staff

Once again the affairs of Marchwiel Holdings, the civil *engineering giant* led by the McAlpine family, are dominated by the plenitude of cash and near cash that the directors do not apparently know what to do with. These resources now amount to nearly 220p a share at a time when the market values the whole undertaking at 238p a share.

Clearly the problem for shareholders is the unlocking of this key to riches, a key used in the recent past by groups as diverse as Inchcape, GEC, and Beecham. It is not as if a repatriation of cash would leave the dividend with only scanty earnings to cover it. The latest Marchwiel dividend is covered 14 times.

Happily the chairman, Mr A. J. McAlpine, has something to say about this; unhappily *this something is not* very much.

He says: "We are constantly examining opportunities to make better use of these liquid resources in order to ensure a higher return than we are currently achieving on short term money".

However, "it is our intention to pay a dividend which reflects the current profitability *of the company at the very* first opportunity".

Last year turnover dropped by nearly 8 per cent to £168.67m while pre-tax profits rose by 25 per cent to £13.39m. Unlike *some other civil engineering* groups, Marchwiel does most of its business at home, which was as well last year when business abroad was disappointing.

In these circumstances the profit gain owed much to the settlement of old contracts. So it is encouraging that "there now appears to be some improvement in the prices at which contracts *in some sections* of the industry can be obtained ... overseas, substantial contracts are likely to be obtained in the near future". Finally, the settlement of old contracts should be followed by the settlement of others to the benefit of this year's profits.

Economic indicators should give investors ample food for thought

A clutch of companies reporting and several important economic indicators ought to give investors plenty to think about in this the first week of the long Easter account.

Today there are provisional figures for retail sales in February, closely followed by the trade figures tomorrow. The market is expecting a visible deficit of between £50m and £100m but anything more than this could affect the market.

Money supply figures, due on Thursday, are unlikely to have the disastrous effects of last month as last week's banking figures pointed to a better performance.

Closing the economic indicators for the week will be the February retail prices index on Friday.

The largest of the groups unveiling profits this week is BP. Analysts have been downgrading estimates—some going

This week

as low as £20m—but brokers Rowe Rudd will be looking for fourth quarter net income of around £36m on Thursday against a July to September total of £44m.

Evidence of the downturn in business can be seen by the shut down of the Rotterdam refinery and the laying-up of six tankers and the brokers feel that the group is more narrowly based than Shell, which reported last week.

Also reporting on Thursday is pharmaceuticals group Smith & Nephew. Anticipating growth on all fronts, Grieveson, Grant predict annual profits in the region of £17m pre-tax against £14m last time, giving earnings

Mr Kenneth Kemp, chairman of Smith and Nephew.

per share, on a tax charge of *30 per cent, of 7.21p* compared to a previous 6.01p.

However, the brokers add the warning that the textiles division, which supplies Wrangler with its denim, may have been affected by the waning jeans fashion.

Arthur Bell & Sons, the Scottish whisky group, have been a strong share in the market for the past week, ahead of figures due out on Wednesday. Edinburgh brokers, Bell, Lawrie, MacGregor forecast a pre-tax profit of £6.7m against £5.2m, with the increase coming from the now profitable glass division and stepped-up sales both at home and abroad. The recent rights issue has also helped liquidity, the brokers say.

Rolls-Royce Motors ought to glide sedately past last year's £9.1m profit figures, say McAnally, Montgomery, who expect to see the group unveil £11m pre-tax for 1977 today.

Board meetings notified for this week are:

TODAY: Interims: Crowther (John Edward) (Holdings), Glendeven Invest Tst, Green (R) Properties, Parker Timber, and Rivlin (ID & S) Holdings. Finals: Beazer (CH) Dawday Day, Isle of Man Enterprises, Rolls-Royce Motors, and Sanovik Aktiebolag.

TOMORROW: Interims: Brigray Group, Brooke Bond Liebig, Ductile Steels, Fairview Estates, Second City Properties, and Stothert & Pitt. Finals: Bristol Stadium, East Lancashire Paper Group, *Fairclough* Construction Group, Federated Land & Building, General Mining & Finance, Globe & Phoenix Gold Mining Co, Grindlays Holdings, Kleinwort Benson Lonsdale, Lambert Howarth GP, Pentos, Rugby Portland Cement, *Swedish* Match Co, United Biscuits (Holdings), and Vosper.

WEDNESDAY: Interims: Bell (Arthur) & Son, Eleco Holdings, Trafford Park Estates, and Walker (James) Goldsmith & Silversmith. Finals: Bonser Engineering, Britannic Assce, Camellia Investments, T. Clarke, Electrolux AB, Finlay Packaging, Jacobs (John I) & Co, Lovell (G. F.), Manchester Garages, Richmond Park (Laundry), Robinson (Thomas & Son), Woodward (H.) & Sons, and Yorkshire Chemicals.

THURSDAY: Interims: Harmony Gold Mining, HTV Group, Mb Masters, Sime Darby Holdings, Sime Darby London, and Wolseley Hughes. Finals: British Petroleum Co, Clay (Richard), Collins (William) & Sons (Holdings), Ericsson (LM) (Telefonaktiebolaget), Gibbons Dudley, Johnson Group Cleaners, Sharp & Fisher, John C. Small & Tidmas, Smith & Nephew Associated, Spencer (George) and Wilkes (James).

FRIDAY: Interims: Bank (Sidney C.), Blue Bird Confectionery Holdings. Finals: Church & Co, Hall Engineering (Holdings), A. Jones & Sons, and Noble & Lund.

Alison Mitchell

Tanker rates take a further slide

Earlier indications that tanker market rate levels were slipping, received confirmation last week with the fixing of a number of vlccs at worldscale 19.5, which is at least half a point below previous bookings.

Among the vlcc business arranged from the Gulf, Amoco took two vessels for Caribbean trips both at worldscale 19.5. Earlier in the week a Greek charterer had booked a 250,000 tonner at worldscale 20 which turned out to be the highest level paid for a vlcc during the week with the exception of the fixing made by Ashland.

This American company obtained a small vlcc for a Caribbean voyage at worldscale 19.5 on a slow steaming base and worldscale 21 on full steam.

After a lapse of a few weeks some ulcc transactions were also concluded. Following a number of rumours concerning which ship it had fixed, Marc Rich eventually took the 345,000 ton deadweight Wind Escort at worldscale 17.375 for a Caribbean trip.

This rate is over one point less than was originally being hinted at the going rate for

Freight report

this charter. A similar rate was also paid by Gulf Oil for a slightly smaller vessel, the Sea Song, taken for a Gulf to United Kingdom/Continent/Mediterranean/Nova Scotia voyage.

Elsewhere in the market, the level of trading in the Caribbean, which has been the strongest sector of recent weeks, remained high, although some rates eased a little.

The Mediterranean perked up and a greater volume of inquiry was experienced in the West African and Indonesian loading areas.

If the decline in rates continues it is very likely that independent tanker owners will once again be looking to increase their opposition to accepting levels below world-*scale 20 for vlcc tonnage.*

An unexpected stir was caused in the market last week when reports from Saudia Arabia suggested that the country's largest oil field had stopped *production. This would have* meant a substantial drop in output from this source as the field in question is now operating at full capacity. Later reports emphatically denied the cut *in production.*

David Robinson

Neil & Spencer foresees good progress

One day, perhaps, solar heating will be a passport to stock exchange glamour. If so Neil & Spencer, whose main business is the prosaic one of making and selling laundry and dry cleaning machinery, could benefit.

Mr John Boex, chairman, reports that the group now has a large number of installations in London and the Home Counties. This year it hopes to extend marketing efforts, and make "concrete progress towards a national market".

All of which seems to leave Neil & Spencer leaning on its laundry interests. Here, order books are good, sales have made satisfactory headway, and the chairman foresees "good progress" this year. This is what it had last year when pre-tax profits jumped from £419,000 to £717,000.

Erratic performance of gold and platinum could result in setback

Union Corporation made a moderate profits increase in the last financial year with a 13 per cent increase in earnings per share to 62 cents.

Gold and platinum (Unicorp has 47 per cent of Impala) represented perhaps just less than a third of net income. With the current performance of these two precious metals, the outlook for this year is obviously for a substantial improvement.

However, the performance of both metals has been highly erratic and the markets look as though they might be getting a little too frothy (the same is true of the base metals in general as well) so that there may be a sharp setback. United States activity in platinum last Thursday administered a sharp knock to the price, while the strengthening dollar pulled gold back after breaching $190 an ounce earlier in the week.

While the fundamentals for Unicorp seem good, the shares in the UK do not have a very good following at the moment. Scott, Goff, Hancock believes that now is the time to switch from *Unicorp into UC* Investments, an associate company, which has a better spread of investments while also having the right to participate in a prospective new gold and uranium mine in the Orange Free State. James Capel also expresses the view that since the shares have appreciated by 40 per cent since the middle of last year, there is not much steam left in the share price.

An important consideration is the marketability of the shares. General Mining has a 50.1 per stake and Charter Consolidated has a further 10 per cent, and the marketability in London has been considerably reduced, although there is still a loyal following.

Meanwhile, Bracken Mines, which is in the Unicorp camp, has produced a *slight surprise* with a dividend of 20 cents a share, compared with 13 cents a share and a total for last year of 25 cents, which emphasises the benefits of the rising gold price to the more marginal producers.

For those not particularly enamoured with South African

Mining

gold-oriented stocks, Homestake Mining, the largest United States gold producer, may repay some investigation. Last year the company increased net income by 18 per cent to $25.8m, or $2.28 a share. Homestake has a wide spread of interests which take in silver, which has been performing strongly of late after a long time in the doldrums helped by the dollar weakness, and uranium, as well as lead and zinc.

But for anyone taking an optimistic view on copper long term, Bougainville is a natural as a low cost producer while producing enough gold as a by-product to make it the biggest gold mine outside South Africa.

Last week I was a little hasty, I fear, in making the recommendation on De Beers. Earnings a share (173 cents) and the dividend (a total of 52.5 cents a share) were considerably higher than the market was going for and there has been a resultant sharp rise in the share price.

However, the fundamentals of the diamond market which I commented appear to have been borne out by the comments of the company which gave *the warning that* "a high level of speculative trading has carried the price of rough diamonds in the open market to levels which are not justified in relation to prices at consumer level".

Thus while the current market is good, caution is necessary. For the current year earnings and dividends estimates vary considerably, but *Arnhold and S. Bleichroeder* the New York broking firm whose strong buy recommendation in 1976 did much to lift De Beers shares out of the trough, is going for earnings of *150 cents and a dividend of* cents a share.

While last year's final was a very pleasant surprise, in retrospect it should not have been that much of a surprise. The *total distribution* gave a cover of 3.3 times whereas a 45 to cents total would have provided a cover of 3.8 to 3½ times.

By contrast, the previous five years, 1972 to 1976 inclusive had dividend covers ranging between 2.16 in 1975 and 2.8 1973 with an average for the five-year period of 2.41. So a dividend of 60 cents on 1 cents earnings would give a cover of 2½ times which would be getting back to historic levels.

The shares currently obviously have considerable appeal for those seeking a high yield and there is likely to be strong continental and United States interest until the shares go ex dividend when there will undoubtedly be a setback.

Desmond Quigley

Weekly list of fixed interest stocks

	Latest price	Prev week
Alb & Wilson 7¼ Deb '85-90	70½	70½
All Ply Hldgs 9½ Ln '92-97	76¼	74
All Brew 6¼ Deb '87-92	62½*	62½*
Do 7¾ Ln '93-98	68*	65¾*
Ass Bis 7¼ Deb '90-95	69¼	69¼
AB Foods 5½ Ln '87-2003	23½p*	23½p*
Ass Bis 7¾ Deb '90-95	69½	69½
Assoc Elec 6 Deb '78-83	82	82½
Do 6¾ Deb '86-91	66¾	66¾
AP Cement 7 Deb '88-93	68	67½
Do 9 Deb '92-97	77	76*
BICC 7¾ Deb '90-95	72¼*	70¾
BOC Int 5¾ Deb '81-86	74¼	74¼
Do 9 Tonnage 1988	85½	89¾
Bank of Ireland 7 Ln '86-91	63½*	63½*
Barclays Bank 8¼ '86-93	74	75
Barclays Int 7¼ '86-91	69¾	70¼*
Bass Char 3¼ Ln '87-92	46¾*	47*
Do 7¾ Ln '92-97	65¼*	65*
Do 8¼ Deb '87-92	71*	74¼*
Beecham 6¼ Ln '78-83	80½	80½
Do 8½ Ln '84-88	72*	77*
Bibby 10¼ Deb '94-99	87	87
Birmid Qual 7¼ Ln '87-92	63½*	64¼*
Boots 6 Ln '78-83	79½*	78*
Do 7¾ '88-93	68¾*	68¼*
Bridon 8 Deb '88-93	75	75
Brit Am Tob 7 Ln '82-87	83½*	82*
Brit Leyland 6 '98-2005	39	38*
Do 7½ Ln '87-92	51	50½*
Do 8 Ln '98-2003	52½	50*
Brit Petrol 5 Deb '74-78	99	98¼
Brit Shoe 7 '80-82	88¾	88¾
Brooke Bond 5¾ Ln 2003-08	43½	42½
Do 7 2003-08	57¾	57¼
Burmah Oil 6¾ Ln '78-81	78½	76½
Do 8½ Ln '91-96	56½	57
Do 7½ Ln '81-86	63½	64
Burton Gp 9¾ Ln '98-2003	70*	68½
Cadbury-Schweppes 8¾ Ln '94-2004	71¾	71¾
Do 9 '88-93	79	78¾

	Latest price	Prev week
Coats Patons 4¾ Ln 2002-07	38¼	38¼
Do 7¼ '90-95	64½	65½
Courage 6¾ Ln 2004-09	53½	53½
Do 8 2nd Deb '89-94	72¾	73¾
Courtaulds 6¾ Ln '94-96	55*	55*
Do 7 '82-87	73¼*	71*
Do 7¾ Deb '89-94	70*	69¾*
Debenham 6¼ 2nd Deb	61¼*	61¼*
Do 6½ Ln '86-91	60½*	60½*
Do 7¾ Ln 2002-07	62¼	62
Distillers 7¾ Ln '88-93	68½	68
Dunlop 6¾ Deb '85-90	67¾*	67*
EMI 7 Ln '87-92	65¼	66
English Elec 6 Deb '80-85	78¾	79½
Esso 6 Deb '77-80	91	91
Fisons 6¾ 2nd Deb '84-89	68¾	68¾
Gallagher 6 Ln '83-85	74	74
Gen Acc 7¾ '92-97	67½	68
GEC 7¼ '87-92	63½*	66*
Do 7¾ '88-93	68*	68¾*
Glaxo 7¾ '85-95	34¾p	34¾p
Glynwed 10¾ Ln '94-99	85½*	85*
GUS 8½ Ln	39	39
Do 7½ Ln '83-88	73½*	78*
Do 8¼ Ln '93-98	69¾	69½
Hawker Sid 7¼ Deb '87-92	72½	73½
ICI 5½ '94-2004	48	47¼
Do 7¼ Ln '86-91	71	70¾
Do 8 '88-93	72	72
Imperial Gp 4 Ln '75-80	87½	86½
Do 7¼ 2004-09	62¼	63¾
Initial Services 8 Ln '88-93	73¾	73¾
Int Stores 7¾ Ln 2003-08	65	65
Laporte 10¾ Deb '94-99	90¾	90½*
Lands Sec 8¾ '92-97	68¼*	69*
Lewis's Inv Trust 6¼ 2nd '85-90	69	68½
Lucas Ind 7¾ '83-88	75½*	75½*
MEPC 8 Ln 2000-05	60½	60*
Metal Box 10¾ '92-97	91½	89
Midland Bank 10¾ Ln '93-98	92	91½
Nat West Bank 9 Ln 1993	83½	82¼
Rank Hovis 6¼ Ln '76-81	84*	84*
Do 6¾ Ln '85-88	67¼	67¾
Reckitt & Col 6¾ Deb '85-90	70½	72¾

	Latest price	Prev week
Reed Int 7¼ Deb '90-95	69	[illegible]
Renold 7¾ Ln '92-97	63½*	[illegible]
Rugby Port Cem 6 '93-98	54½	[illegible]
Sainsbury (J.) 7¼ Deb '87-92	69¾	[illegible]
Scot Newcastle 5¾ Deb	79½	[illegible]
Do 7¼ Deb '89-94	71	[illegible]
Slough Est 7½ Deb 85-90	74	[illegible]
Smith (W. H.) 5½ Ln	38½	[illegible]
Spillers 7 Deb '78-83	82¾	[illegible]
Do 7¼ Deb '84-89	72¾	[illegible]
Tate & Lyle 7¼ Deb '89-94	68*	[illegible]
Thomson Org Deb '64-94	58½	[illegible]
Do 7¼ Ln '87-92	68¼	[illegible]
Tilling (T) 8¼ Ln '89-94	74½	[illegible]
Tootal 4¾ Per Deb	35½	[illegible]
Do 7¼ '88-90	71¾	[illegible]
Truman Ltd 7¼ Deb '88-93	72*	[illegible]
Tube Investment 9 Ln 89-94	79	[illegible]
Turner & Newall 8 Ln '87-92	73	[illegible]
UDS 7¼ Deb '85-90	70*	[illegible]
Do 10¾ Deb '89-94	93½*	[illegible]
Unigate 6½ Ln '91-96	56¼*	[illegible]
Do 7¾ Deb '86-91	75	[illegible]
Unilever 6¾ Deb '85-88	73*	[illegible]
Watney 7¼ Ln '94-99	66	[illegible]
Do 8 Ln '90-95	68	[illegible]
Whitbread 7¼ Ln '95-99	65½	[illegible]
Do 7¾ Ln '96-2000	66¾	[illegible]
$ CONVERTIBLES		
Adwest 8 '89-94	128	[illegible]
AB Food 7½ '94-2004	175	[illegible]
BPB 7¾ '89-94	132*	[illegible]
Bowring C. T. 1981	105	[illegible]
Brit Petrol 6 '76-80	89	[illegible]
Brittains 10¼ '91-96	83	[illegible]
Grand Met 10 '91-96	110	[illegible]
Guest Keen 6¾ 1985	82	[illegible]
Ind and Gen 4½ 1980	88*	[illegible]
Lucas Ind 6¼ 1980	105	[illegible]
MEPC 5 '89-94	90*	[illegible]
Midland Bank 7½ '83-93	81½	[illegible]
Ready Mixed 8½ 1978	94½	[illegible]
Romney Tst 4¾ '73-98	72	[illegible]
Stock Conv 5½ 1984	238*	[illegible]
Temple Bar 5¾ '85-90	95	[illegible]

* Ex Dividend

Business appointments

Addition to Mercantile Credit board

Mr Brian Hassell has become a member of the group management board of Mercantile Credit Company and a director of Barclays Mercantile Industrial Finance from April 1.

Mr T. R. Barron has been made a part-time member of the British Railways Board.

Sir Andrew Stark has joined the board of Scandinavian Bank.

M Pierre-Paul Schweitzer, has been made chairman of Compagnie Monégasque de Banque of Monaco.

Mr Roy Power and Mr Roy Cowan have joined the board of Ofrex.

Mr C. G. Hutchins has been appointed to the board of Charles Early and Marriott (Witney).

Mr Basil G. Rigg has become a director of external affairs with the Institute of Marketing.

Mr A. W. Riley has joined the board of Humphreys & Glasgow.

Mr P. Cullen has succeeded Mr W. K. Rogers as managing director of W. H. Cullen. Mr Rogers is remaining for the time being as a non-executive director and chairman of the board.

Mr John C. Murray has resigned from and Mr James B. Hyland has gone on to the board of Youghal Carpet (Holdings).

Mr Hugo Baring has retired from the chairmanship of Cha... Trust & Agency and will be succeeded by Mr Michael Devas. Baring will remain on the bo...

Mr J. N. F. Davenport has been made an executive director of Corn Exchange Company.

Mr John H. Culhane has been elected vice-president of Occidental Petroleum Corporation.

Mr Bernard Bowden has been made managing director of ...com Electronics.

Mr B. H. Hood and Mr ... Pelham have been appointed directors of Norman Frizzell.

FINANCIAL NEWS AND MARKET REPORTS

Emphasis has changed at Bankers Trust (Int)

... Bankers Trust International, the emphasis has ... to the syndication of currency loans and project ... participation as a ... and underwriter in international capital ... and the sale and ... of securities and corporate advisory services. So ... Mr Carlos M Canal, Jr, ... in the 1977 annual ...

... reports that BTI is now active market maker in dollar certificates of deposit and international fixed ... securities as well as ... rate money.

... year BTI kept its leading position in the syndicated currency loans market. ... and affiliates acted as ... of loans worth more ... 7.3 billion.

... chairman adds: "we ... also active in ... private ... ents, including back to ... ans and currency swaps".

...er & Newall in ...ian scheme

...er & Newall is to spend ... £1.8m, in addition to ... expansion announced ... on new plant for pipe ... ture in Nigeria. The ... estment will finance a ... cation project at ... Building Products ... to build a plant for ... ufacture of PVC pipes. ... pipes will be made in ... 200mm diameter range, ... the group's existing ... cement pipe plant to ... increasingly for the ... iameter pipes required ... er distribution, sewer-... drainage. They will be ... rough the existing ... pipe distribution net-...

... Electric aims ... t yet in 1978

...—Sanyo Electric said ... predicts a record net ... over 19 billion yen for ... to November 30, compared ... th 18.35 billion in 1977. ... roup also expects consolidated profits to rise to over ... yen from the record ... illion a year earlier.

... hare prices

... llowing will be added ... London and Regional ... ce List tomorrow and ... published daily in ... ews:

... rcial & Industrial ... Southerns.

...nk Base Rates

...ank	6½%
...s Bank	6½%
... Crdt & CMC	6½%
...idated Crdrs	6½%
...ondon Secs	6½%
...re & Co	*6½%
... Bank	6½%
... Mercantile	6½%
...d Bank	6½%
...stminster ..	6½%
...nster Acc's	6½%
....	6½%
...s and Glyn's	6½%

...deposits on sums of ...0 and under 5%, up ...5,000 5½%, over ...0 4½%.

Wall Street

New York, March 10. The New York stock market rallied today on a surprise dip in unemployment and a jump in the dollar.

The Dow Jones industrial average climbed 8.58 points to 758.58.

Some 1,137 issues gained with about 316 lower. Volume was 27,090,000 shares compared with 21,820,000 yesterday.

The Labour Department reported that the unemployment rate in February fell to 6.1 per cent from 6.3 per cent in the previous month.

Brokers said the report was a "welcome surprise."

While trading was active, the small number of block trades indicated that institutions remained on the sidelines, unconvinced that a significant advance has begun.

Cocoa locked-up 6c

New York, March 10.—COCOA futures closed the session locked up the daily six cent limit, with no unfilled buy orders.—March, 161.70c; May, 154.65c; July, 150.05c; Sept, 145.75c; Dec, 142.40c; March, 139.45c; May, 137.45c; July, 135.70c.

COFFEE.—Futures in "C" contract were: March, 178.00c; May, 156.75-7.00c; July, 142.50-5.00c; Sept, 138.00c; Dec, 126.50-8.00c; March, 122.50-5.00c; May, 119.00-21.00c; July, 118.00-21.00c.

SILVER.—Futures held gains averaging 4.00 cents.—March, 537.00c; April, 537.10c; May, 540.60c; July, 548.30c; Sept, 556.00c; Dec, 568.20c; Jan, 572.10c; March, 580.20c; May, 588.40c; July, 596.70c; Sept, 605.00c; Dec, 617.50c; Jan, 621.70c. Handy and Harman of Canada, Can$5.959 (previous Can$6.004).

GOLD.—Futures were: NY COMEX—March, $188.10; April, $188.90; June, $191.60; Aug, $194.30; Oct, $197.10; Dec, $199.80; Feb, $202.60; April, $205.70; June, $208.60; Aug, $211.90; Oct, $214.00; Dec, $217.90. CHICAGO IMM.—March, $18.50; June, $191.90-191.50; Sept, $195.70-195.90; Dec, $200.00-200.50; March, $204.80 bid; June, $209.50 bid; Sept, $214.00 bid; Dec, $218.40 bid.

COPPER.—Futures closed steady between 20 and 30 points down.—March, 58.50c; April, 58.60c; May, 59.10c; July, 60.10c; Sept, 61.10c; Dec, 62.60c; Jan, 63.10c; March, 64.10c; May, 65.10c; July, 66.10c; Sept, 67.10c; Dec, 68.60c; Jan, 69.10c.

COTTON.—Futures were: May, 57.75c; July, 58.90c; Oct, 60.00-10c; Dec, 60.79c; March, 61.10-15c; May, 61.65-20c; July, 62.15-50c.

SUGAR.—Futures on No 11 contract were: May, 7.83-85c; July, 8.22c; Sept, 8.46-48c; Oct, 8.60-61c; Jan, 9.05-30c; March, 9.35-34c; May, 9.60c; July, 9.80-85c.

CHICAGO SOYABEANS.—Losses in oil ranged from 0.89 to 0.50 cent a lb, while meal losses ranged from $5.80 to $7.70 a ton. SOYABEANS.—March, 658-9c; May, 647-49c; July, 651-50c; Aug, 649c; Sept, 613c; Nov, 602-00c; Jan, 608-06c; March, 615-6c. SOYABEAN OIL.—March, 25.40-45c; May, 25.07-12c; July, 24.65-70c; Aug, 24.50-25c; Sept, 23.20c; Oct, 22.30c; Dec, 21.95-90c; Jan, 21.80-85c; March, 21.85c. SOYABEAN MEAL.—March, $167.50; May, $167.60-80; July, $168.80-9.20; Aug, $168.50-70; Sept, $163.50; Oct, $159.60-160.00; Dec, $161.60-2.50; Jan, $162.00-50; March, $164.00-50.

CHICAGO GRAINS.—WHEAT.—March, 273c; May, 267.7c; July, 270½-½c; Sept, 280c; Dec, 287½c; March, 291c; CORN.—March, 232-2¼c; May, 236¼c; July, 237¼-¼c; Sept, 237½c; Dec, 238¼-8c; March, 245¼c. OATS.—March, 133¼, asked; May, 131¼c; July, 133¼c; Sept, 137c; Dec, 141¼, asked.

	Mar 10	Mar 9		Mar 10	Mar 9		Mar 10	Mar 9
Allied Chem	37¼	36⅝	Fst Nat Boston	26¼	26⅛	Raytheon	34½	33¾
Allied Stores	20½	20⅜	Fst Penn Corp	18¾	18¾	RCA Corp	24½	24⅜
Allied Supermkt	2⅞	2⅞	Ford	44	44⅝	Republic Steel	22¾	22⅝
Allis Chalmers	25	24⅞	GAF Corp	10½	10⅝	Reynolds Ind	56¾	56½
Alcoa	39¼	39⅜	Gamble Skogmo	29⅞	29⅜	Reynolds Metal	27⅞	27⅝
Amax Inc	34⅛	33⅞	Gen Dynamics	43⅝	43⅜	Rockwell Int	30⅜	29⅞
Amerada Hess	25	24⅞	Gen Electric	46½	45⅞	Royal Dutch	59	58⅞
Am Airlines	9⅞	9⅞	Gen Foods	28⅞	28⅜	Safeways	36½	36
Am Brands	45⅝	45⅝	Gen Mills	27⅞	27⅝	St Regis Paper	26⅞	26⅝
Am Broadcast	38	37¼	Gen Motors	59⅞	59½	Santa Fe Ind	34⅞	34¼
Am Can	35¼	35	Gen Pub Util NY	18⅛	18⅛	SCM	16⅝	16½
Am Cyanamid	24	23⅞	Gen Tel Elec	29⅞	29	Schlumberger	65⅜	64¾
Am Elec Power	23	23	Gen Tire	24⅛	24⅛	Scott Paper	13⅛	13
Am Home	27⅞	27⅞	Genesco	6⅞	6⅞	Seaboard Coast	29¾	29½
Am Motors	4⅛	4⅛	Georgia Pacific	25	24⅞	Seagram	22⅞	22¼
Am Nat Res	40⅝	40	Getty Oil	159⅞	158	Sears Roebuck	24⅜	24⅛
Am Standard	34½	34⅛	Gillette	26⅞	26⅛	Shell Oil	29⅞	29⅜
Am Telephone	61¼	60⅞	Goodrich	19⅞	19⅞	Shell Trans	30	30
AMF Inc	16½	16⅛	Goodyear	16⅞	15⅞	Signal Co	29⅞	29¾
Armco Steel	26⅞	26⅞	Gould Inc	25⅞	25⅞	Singer	15⅛	15
Asarco	16⅛	16⅛	Grace	23⅞	24⅛	Sony	7⅞	7⅞
Ashland Oil	28½	28⅛	Gt Atlic & Pacific	8⅛	8	Sth Cal Edison	25⅞	25⅞
Atlantic Richfield	45⅛	45	Greyhound	13	13⅛	Southern Pacific	32⅞	32⅞
Avco	29⅞	29⅛	Grumman Corp	16⅛	16⅛	Southern Rly	45⅛	45⅛
Avon Products	45⅞	45⅛	Gulf Oil	24⅞	24⅞	Sperry Rand	33⅞	34⅛
Babcock & Wcox	58⅞	58⅞	Gulf & West	11⅛	11⅛	Squibb	27⅞	27⅝
Bankers Tst NY	35⅞	35½	Heinz H J	37⅞	37⅞	Std Brands	23	22⅞
Bank of America	21⅛	21½	Hercules	12⅞	12⅞	Std Oil Calif	37⅞	37⅝
Bank of NY	31⅞	31	Honeywell	44⅞	44⅛	Std Oil Indiana	46½	45⅞
Beatrice Foods	22⅞	22⅞	IC Inds	23⅞	23⅞	Std Oil Ohio	59⅛	64⅞
Bell & Howell	16⅞	16⅞	Ingersoll	53⅞	53⅞	Sterling Drug	13	12⅞
Bendix	35	35⅛	Inland Steel	34⅞	34	Stevens J P	14½	14⅛
Bethlehem Steel	20⅞	20⅞	IBM	242⅞	241⅞	Stude Worth	40⅞	40
Boeing	27½	27⅞	Int Harvester	27	26⅞	Sunbeam Corp	18½	18⅞
Boise Cascade	24⅞	24⅞	INCO	15	14⅞	Sun Comp	37	36⅞
Borden	28⅞	27⅞	Int Paper	38⅞	38	Teledyne	73⅞	72⅞
Borg Warner	29⅞	29	Int Tel Tel	27⅞	27⅞	Tenneco	29⅞	29⅞
Bristol Myers	28⅞	28⅞	Jewel Co	19⅞	19⅞	Texaco	26	25⅞
BP	14	13⅞	Jim Walter	27⅞	27⅞	Texas East Trans	41⅞	40⅞
Budd	32⅞	32⅞	Johns-Manville	30⅞	30⅞	Texas Inst	66	64⅞
Burlington Ind	18⅞	18⅞	Johnson & John	68⅞	68⅞	Texas Utilities	19⅞	20
Burlington Nthn	36⅞	37⅞	Kaiser Alumin	29⅞	29	Textron	23⅞	23⅞
Burroughs	62⅞	62⅞	Kennecott	23⅞	24⅞	TWA	12⅞	12⅞
Campbell Soup	33	32⅞	Kerr McGee	46⅞	44	Travelers Corp	35⅞	35⅞
Canadian Pacific	15⅞	15⅞	Kimberly Clark	42⅞	42⅞	TRW Inc	33⅞	33⅞
Caterpillar	48⅞	48⅞	Kraftco Corp	44⅞	43⅞	UAL Inc	20⅞	20⅞
Celanese	36⅞	36⅞	K Mart	24⅞	24⅞	Unilever Ltd	36⅞	36⅞
Central Soya	13⅞	13⅞	Kroger	27⅞	27⅞	Unilever NV	55⅞	55⅞
Charter NY	27⅞	27⅞	Liggett Group	27⅞	27⅞	Union Bancorp	13⅞	13⅞
Chase Manhat	29	28⅞	LTV Corp	5⅞	5⅞	Union Carbide	39⅞	39⅞
Chem Bank NY	37⅞	37⅞	Litton	18⅞	18⅞	Union Oil Calif	49⅞	49⅞
Chesapeake Ohio	32⅞	32⅞	Lockheed	15⅞	15⅞	Un Pacific Corp	42⅞	42⅞
Chrysler	11⅞	11⅞	Lucky Stores	13⅞	13⅞	Uniroyal	7⅞	7⅞
Citicorp	19⅞	19⅞	Manuf Hanover	29⅞	29⅞	United Brands	7⅞	7⅞
Cities Service	46⅞	46⅞	Mapco	34⅞	33⅞	US Industries	7⅞	7⅞
Clark Equip	31⅞	30⅞	Marathon Oil	47⅞	47⅞	US Steel	24⅞	24⅞
Coca Cola	37⅞	37⅞	Marine Midland	11⅞	11⅞	Utd Technol	36⅞	36⅞
Colgate	19⅞	19⅞	Martin Marietta	24	23⅞	Wachovia	16⅞	16⅞
CBS	47⅞	46	McDonnell	24⅞	23⅞	Warner Comm	31⅞	31
Columbia Gas	28⅞	28⅞	Mead	19⅞	19	Warner Lambert	25⅞	25⅞
Combustion Eng	33	33⅞	Merck	53⅞	52⅞	Wells Fargo	27⅞	27⅞
Comwlth Edison	27⅞	27⅞	Minnesota Mng	45⅞	44⅞	West'n Bancorp	31⅞	31
Cons Edison	23⅞	23⅞	Mobil Oil	61⅞	60	Westnghse Elec	17⅞	17
Cons Foods	23⅞	23⅞	Monsanto	45⅞	45⅞	Weyerhauser	23⅞	23⅞
Cons Power	23⅞	23⅞	Morgan J. P.	41⅞	41⅞	Whirlpool	22⅞	21⅞
Continental Grp	29⅞	29⅞	Motorola	36	36	White Motor	7⅞	7⅞
Continental Oil	27⅞	27⅞	NCR Corp	41⅞	41⅞	Woolworth	18⅞	18⅞
Control Data	25⅞	24⅞	NL Industries	16	16	Xerox Corp	43⅞	42⅞
Corning Glass	46⅞	45⅞	Nabisco	47⅞	47	Zenith	12⅞	12⅞
CPC Intnl	44⅞	44⅞	Nat Distillers	21⅞	21⅞			
Crane	27⅞	26⅞	Nat Steel	29⅞	29⅞	**Canadian Prices**		
Crocker Int	25⅞	25⅞	Norfolk West	25	25⅞	Abitibi	11⅞	11⅞
Crown Zeller	30⅞	30⅞	NW Bancorp	21⅞	21⅞	Alcan Alumin	28⅞	28⅞
Dart Ind	36	35⅞	Norton Simon	18	17⅞	Algoma Steel	18⅞	17⅞
Deere	25⅞	24⅞	Occidental Pet	22⅞	22⅞	Bell Telephone	53⅞	53⅞
Del Monte	23⅞	23⅞	Ogden	25	24⅞	Cominco	24	24
Delta Air	36⅞	36⅞	Olin Corp	15⅞	16⅞	Cons Bathurst	24⅞	24
Detroit Edison	16⅞	16⅞	Owens-Illinois	20⅞	20⅞	Falconbridge	17⅞	17
Disney	33⅞	33⅞	Pacific Gas Elec	24⅞	24⅞	Gulf Oil	26⅞	26⅞
Dow Chemical	23⅞	23⅞	Pan Am	4⅞	4⅞	Hawker Sid Can	6.25	6.12
Dresser Ind	38⅞	37⅞	Penney J. C.	35⅞	34⅞	Hudson Bay Mln	18⅞	18⅞
Duke Power	20⅞	20	Pennzoil	29⅞	29⅞	Hudson Bay Oil	43⅞	43⅞
Du Pont	102	100⅞	Pepsico	25⅞	25⅞	Imasco	30⅞	31⅞
Eastern Air	6⅞	6⅞	Pet Inc	37	37⅞	Imperial Oil	19⅞	19⅞
Eastman Kodak	43⅞	42⅞	Pfizer	26⅞	25⅞	Int Pipe	13⅞	13⅞
Eaton Corp	33⅞	33⅞	Phelps Dodge	19⅞	18⅞	Mass-Fergsn	9⅞	9⅞
El Paso Nat Gas	15⅞	15⅞	Philip Morris	57⅞	58⅞	Royal Trust	16⅞	17
Equitable Life	24	23⅞	Phillips Petrol	29⅞	28⅞	Seagram	25⅞	25⅞
Esmark	26	25⅞	Polaroid	24⅞	24⅞	Steel Co	22⅞	21
Evans P. D	15⅞	15⅞	PPG Ind	25	24⅞	Talcorp	6⅞	6⅞
Exxon Corp	44⅞	44	Procter Gamble	75⅞	75⅞	Thomson N 'A'	12	11⅞
Fed Dept Stores	35⅞	35	Pub Ser El & Gas	22	22⅞	Walker Hiram	31⅞	31⅞
Firestone	13	13⅞	Pullman	25⅞	25⅞	WCT	32⅞	32⅞
Fst Chicago	17⅞	17⅞	Rapid American	7⅞	7⅞			

* Ex div. a Asked. c Ex distribution. h Bid. k Market closed. n New issue. p Stock split. t Traded. y Unquoted.

Foreign exchange.—Sterling, spot, 1.8970 (1.9248); three months, 1.8958 (1.9338); Canadian dollar, 89.09 (89.16).

The Dow Jones spot commodity index was 367.21. The futures index was 339.78.

The Dow Jones averages.—Industrials, 758.58 (750.00); transportation, 201.69 (199.31); utilities, 105.82 (105.69); 65 stocks, 265.58 (262.85). New York Stock Exchange index, 49.38 (48.91); industrials, 52.78 (52.16); transportation, 38.46 (38.01); utilities, 39.30 (39.05); financial, 51.18 (50.62).

Four trusts and four views

Four views, all interesting and every one different about stockmarkets here and abroad comes from as many leading investment trust chairmen this week.

Foreign & Colonial's Mr H. C. Baring writes in his annual statement that the United Kingdom market: "appears to be discounting a fair amount of trouble ahead". F & C plans to maintain and "at some stage" to strengthen its United States stake but it has grown more circumspect towards Japan.

Mr Philip Shelbourne of Drayton Commercial Investment finds his group torn between the benefit of United Kingdom oil revenues and the plight of the dollar. He does not give too much away when he says:

"The decline in share prices that, at the time of writing, is taking place, particularly in the New York and London stock markets may, in due course, over-discount current difficulties and present profitable opportunities for investment once again."

From Scottish Western Investment Mr J. A. Lumsden reports a weakening of confidence in the United Kingdom: "We are not increasing the proportion of our investments in the United Kingdom at the present time." The group continues to add to its substantial stake in the United States.

Dollar recovery aids activity in issues

Several Eurodollar offerings, which had been held back because of weakness of the dollar, were launched last week amid hopes that the dollar's recovery in the foreign exchange market would continue, writes AP/Dow Jones.

At the same time, prices of seasoned bonds were marked up sharply as dealers sought to repurchase bonds they had sold short earlier.

A syndicate led by Hambros Bank scheduled a $100m, five-year Norwegian government note issue bearing 8.25 per cent annually, while the issue was the biggest one to be scheduled in about two months, several bankers reported that the investment response was favourable.

However, terms were considered rather tight for a two-tranche offering of the European Coal and Steel Community (ECSC) managed by Banque de Paris et des Pays-Bas. The offering consists of $25m, 15-year bonds bearing 9.0 per cent and $25m, 20-year bonds bearing 9.25 per cent.

In the secondary market, a $100m 15-year issue of the European Investment Bank (EIB) bearing 7.75 per cent was available at 96.5 for a yield of 9.19 per cent at maturity.

In the Yankee bond market, investors could purchase a $100m 20-year EIB issue bearing a 9.25 semi-annually at near par for a yield of 9.46 on an annual coupon basis.

A $25m 10 year issue of Itel Finance International NY, was said to be selling well in Switzerland, though the issue is of intermediate quality, the offering carries a generous 9.75 per cent coupon rate.

Euromarkets

Eurobond prices (yields and premiums)

	Offer Price	Redmtn Yld
US STRAIGHTS ($)		
Australia 7½ 1.3.84	96½	8.16
Australia 8½ 1.9.92	95½	8.84
Aust Mining 9½ 15.6.92	99	9.38
Avco 9½ 15.9.85	100¼	9.07
Avco 9½ 1.3.85	94½	9.40
Barclays 8½ 15.9.92	97½	8.84
Bowater 9½ 15.5.92	98	9.51
British Gas 9 1.2.81	102¼	8.01
Citicorp 6½ 15.10.80	98¼	7.55
Citicorp 7 15.10.81	98¼	7.60
CECA 8½ 1.10.97	96½	9.16
DSM 8½ 15.6.87	97½	8.64
EIB 8½ 1.2.88	97½	8.94
EIB 8½ 1.9.95	96½	9.15
Eurofima 8½ 15.1.89	97½	8.92
Fisons 8½ 1.3.92	95½	9.36
ICI 8½ 1.1.87	97½	8.70
INCO 8½ 15.12.84	97½	8.79
INCO 9 15.12.92	97½	9.28
IU O/seas 8½ 1.7.87	96½	9.32
Light-Services 9 1.10.82	98	9.55
MacMillan Bloedel 9 1.2.93	97½	9.30
Midland Int 8½ 1.9.92	98	9.00
NCB 8 1.9.87	95½	8.75
Nat West 9 1.7.86	102¼	8.61
NZ Forest Prod 9 15.3.86	99½	9.09
Norsk Hydro 7½ 1.12.82	98½	8.26
Occidental 8½ 15.1.85	97½	9.18
Occidental 8½ 1.2.87	98	9.08
Offshore Mining 8½ 15.12.85	98½	8.25
Rank Hovis 9 15.8.92	93½	9.82
R. J. Reynolds 7½ 18.11.82	99½	7.70
Shell 8½ 1.2.90	97½	8.59
SNCF 8½ 15.12.84	100	8.25
Sparbankernas 8½ 15.1.88	98	9.06
Sweden 7½ 15.6.82	98½	7.85
Sweden 8½ 15.6.87	96½	8.85
Tauernautobahn 8½ 15.3.87	98½	8.40
Walter Kidde 8½ 1.7.85	98½	8.82
FLOATING RATE NOTES		
Andelsbanken 7 11/16 1984	97½	8.26
CCF 6½ 1983	100	6.50
IBJ 7 11/16 1982	100	7.69
LTCB 6½ 1982	100	6.50
OKB 6½ 1983	100½	6.38
Soc Gen 7 9/16 1984	99	7.76
CANADIAN DOLLARS		
Avco 9½ 1983	98½	10.12
BM-RT 8½ 1982	97½	9.51
Ford 8½ 1984	97½	9.03
British Columbia MFA 9 1997	98½	9.54
Rank 9½ 1983	99½	9.56
Walter Heller 9½ 1984	99½	9.65
DEUTSCHE MARKS		
CFP 6½ 1.7.84	104	5.73
ICI 6½ 1.3.87	106	5.89
New Zealand 6½ 1.5.84	106¼	5.05
Phryn 6½ 1.9.89	103½	5.80
Quebec Hydro 6½ 16.8.87	103½	6.01

	Offer Price	Conv Prem
US $ CONVERTIBLES		
American Express 4¼ 1987	83½	56.56
Beatrice Foods 4½ 1992	93½	13.85
Beatrice Foods 6½ 1991	107½	8.09
Beecham 6½ 1992	93½	–2.19
Borden 6½ 1991	106	6.36
Carnation 4 1988	78	53.33
Chevron 5 1988	126	–0.91
Eastman Kodak 4½ 1988	81	83.06
Fairchild Camera 5½ 1991	83	46.30
Ford 5 1988	85	6.37
Ford 6 1986	95	8.68
General Electric 4¼ 1987	82½	46.01
Gillette 4½ 1987	78	31.79
Gould 5 1987	103½	1.88
Gulf & Western 5 1988	82	35.81
Honeywell 6 1986	87	135.30
ICI 6½ 1981	87	–6.51
INA 6 1997	91	21.98
Inchcape 6½ 1992	108	–0.5
ITT 4½ 1987	78½	67.44
J. Ray McDermott 4½ 1987	133½	1.07
Mitsui Real Estate 6 1992	121	–0.53
J. P. Morgan 4½ 1987	90½	19.38
Nabisco 5½ 1988	99½	6.91
J. C. Penney 4½ 1987	78½	80.76
Revlon 4½ 1987	107½	7.50
Reynolds Metals 5 1988	83	39.89
Sperry Rand 4½ 1988	85	26.88
Squibb 4½ 1987	79	95.78
Sumitomo Elec 6 1992	115	2.07
Texaco 4½ 1988	79	36.32
Union Bank of Switzerland 4½ 1987	133	7.09
Warner Lambert 4½ 1987	77½	47.62
Xerox Corp 5 1988	77½	172.28

Source: Kidder Peabody Securities Limited.

H. Nightingale & Co. Limited
Threadneedle Street London EC2R 8HP Tel: 01 638 8651
The Over-the-Counter Market

Company	Price last Friday	Change on week	Gross Div (p)	Yld %	P/E
Airsprung Ord	50	+2	4.2	8.4	9.3
Airsprung 18½% CULS	153	+14	18.4	12.0	—
Armitage & Rhodes	35	−2	3.3	9.4	14.9
Baroon Hill	150	+2	12.0	8.0	10.3
Deborah Ord	112	—	5.1	4.5	9.0
Deborah 17½% CULS	228	+4	17.5	7.6	—
Frederick Parker	130	—	12.0	9.5	5.1
George Blair	146	—	15.0	10.2	5.8
Jackson Group	48	−1	5.0	10.4	5.6
James Burrough	97	−4	6.0	6.1	8.9
Robert Jenkins	320	—	27.0	8.4	5.4
Twinlock Ord	16½	+½	—	—	—
Twinlock 12% ULS	77	—	12.0	15.5	—
Unilock Holdings	81	—	7.0	8.6	10.0
Walter Alexander	99	+2	6.4	6.4	7.3

THE STERLING TRUST LIMITED

Year ended 31st Dec.	Total Assets	For each 25p Share: Net Asset Value	Earned	Paid
	£	p	p	p
1974	20,119,818	92	4.25	3.85
1975	32,850,793	175	4.37	4.10
1976	36,305,112	198	4.93	4.65
1977	39,583,373	219	5.59	5.30

Distribution of Investments as at 31st December 1977

...Kingdom & Commonwealth (excl. Canada)	67.1%
...merica	26.5%
...ountries	6.4%
	100.0%

...y:—
INVESTMENT TRUST SERVICES LTD.,
11 Walbrook, London EC4N 8EQ.

IDC on the way up again

Down with a thump went the pre-tax profits of IDC Group, the civil engineer, in the year to October 31 last, from £1,020,302 to £426,059. In doing so they simply reflected the slump in the United Kingdom's capital investment. However, this investment, Mr Howard Hicks, chairman, reports, seems to be recovering, though it came too late to help last year's figures. If this recovery holds, "the future can be viewed with optimism".

IDC has apparently made big losses on a construction project in the North West but it should be completed by half way through this year. Substantial provision have already been made.

Briefly

ROBERT KITCHEN TAYLOR

Turnover for year to Sept 30, £14.32m (£10.69m). Pre-tax profit, £800,000, against loss of £534,000. Group's liquidity position has been substantially improved and funds channelled to companies trading well. Progress has continued in current year.

CENTREWAY-BLAKEY'S

Centreway has acquired a further 50,000 units in Blakey's (Malleable Castings) at 43p and increasing its total holding to 40.18 per cent. A revised offer is being extended to March 28 of 48p a stock unit but it will not be further increased "in any circumstances".

IRISH ROPES

The boards of Irish Ropes and Alfred Lockhart have agreed terms for an offer by Irish Ropes for Lockhart. The terms are: one share of Irish Ropes plus 100p cash for each Lockhart share.

The board, Dawnay Day and others have agreed to accept on a total holding of about 75.6 per cent.

ABEL MORRALL

In annual report chairman says that rise in sterling has reduced profitability of exports without compensating cut in raw material costs. Even so, year figures should be satisfactory.

MALAYALAM PLANTATIONS

Harrisons and Crosfield now has 94.23 pc of shares following further acceptances to offer.

Unit Trust Prices—change on the week

FT Index change on week 459.0—22.8 (4.9%)

Authorized Unit Trusts

Prev W'end Offer	Ch'ge on Week	Trust	Bid	Current Offer	Yield
		Abbey Unit Trust Managers. 72-80 Gatehouse Rd, Aylesbury, Bucks. 0296-5941			
31.3	+1.2	Abbey Capital	30.6	32.5	4.11
43.5	+1.8	Abbey General	42.6	45.3e	4.84
37.4	−1.1	Do Income	36.4	38.7	5.88
32.5	+0.1	Do Invest	30.8	32.6	4.69
		Albeu Trust Managers Ltd. Durrant Hse, Chiswell St, EC1. 01-588 6777			
[illegible]	−1.1	Albeu Trust (3)	65.3	70.4	4.56
[illegible]	−1.1	Do Inc (3)	58.9	62.3	6.89
		Allied Hambro Group. Hambro Hse, Hutton, Essex. 01-588 2851			
68.6	+2.1	Allied Capital	66.1	70.6	4.58
61.7	[illegible]	Do 1st	60.5	64.5e	5.41
91.7	−2.1	Brit Ind 2nd	59.5	63.8	5.51
38.6	+1.5	Growth & Inc	34.7	37.1	4.59
31.3	+1.4	Elec & Ind Dev	30.8	32.7	5.19
38.0	−1.1	Met Min & Cmdty	34.6	39.1	5.85
64.3	+1.3	High Income	62.0	66.3e	6.79
36.6	−1.4	Equity Income	33.6	35.9e	7.23
22.9	+0.3	International	23.1	24.7e	2.80
65.7	−1.4	High Yield Fnd	62.8	67.1e	8.28
93.4	+4.2	Hambro Fnd	97.0	103.6	5.50
85.8	−1.8	Do Recovery	82.0	87.6	5.81
32.6	+0.5	Do Smaller	31.0	33.1	5.28
113.2	+7.2	Do Accum	117.7	128.4	4.71
49.9	+0.7	2nd Smaller	46.6	49.8e	5.30
49.7	−1.0	Secs of America	45.6	48.7	3.08
34.7	−0.1	Pacific Fnd	32.4	34.6e	2.82
50.9	+2.2	Overseas Fnd	49.7	53.1	5.72
203.9	+8.2	Exempt Smaller	195.2	208.4	5.81
		Arbuthnot Securities Ltd. 37 Queen St, London, EC4R 1BY. 01-236 5281			
116.6	−0.1	Extra Income	107.7	116.8	10.72
40.0	+1.1	High Income	37.7	41.1	9.65
53.9	+1.3	Do Accum	50.6	55.1	9.63
33.9	+1.3	8½% W'draw	30.6	33.1	9.63
27.5	+0.1	Pref Fund	25.5	27.6	12.00
49.9	..	Do Accum (1)	38.0	40.9	12.00
17.6	−0.2	Capital Fund	16.0	17.4	..
54.7	−0.1	Commodity (5)	50.7	54.8	6.14
77.5	−1.1	Do Accum (5)	71.6	77.3	6.14
49.5	−1.1	10% W'draw (5)	45.8	49.4	6.14
17.4	−1.1	Aro Fin & Prop	16.1	17.5	3.31
38.7	+0.9	Giants Fund	36.3	39.2	3.61
44.3	−0.1	Do Accum	41.9	45.2	3.51
32.2	+1.1	Growth Fund	30.6	33.3	3.43
36.0	−0.1	Do Accum	35.1	38.0	3.43
21.9	..	& Int Fund	20.3	21.9	1.93
17.9	+1.5	Do W'draw (2)	16.1	17.4e	1.84
26.2	+0.6	N Amer Int (4)	24.7	26.8	1.00
		Barclays Unicorn Ltd. 252 Romford Road, London, E7. 01-534 5544			
31.5	+0.4	Unicorn America	28.7	30.9	1.54
45.9	+1.7	Aust Income	43.8	47.0e	5.84
57.9	+1.1	Do Accum	55.2	60.0	5.36
62.5	+2.6	Unicorn Capital	60.5	65.1e	4.72
102.9	+1.9	Exempt	102.5	107.1	6.20
28.4	+0.6	Extra Income	27.0	29.0	8.67
56.4	+1.9	Financial	55.8	60.3	5.37
69.6	+1.1	Unicorn '500'	65.1	70.4e	6.20
30.6	+1.1	General	29.9	31.1	6.46
69.4	+1.1	Growth Accum	37.5	40.5e	4.37
79.1	+2.4	Income	76.2	81.9e	6.09
39.0	+1.1	Recovery	38.3	41.4	5.83
106.6	−3.1	Trustee	106.9	112.7e	5.24
45.9	+1.1	Worldwide	43.7	47.0	1.82
55.5	+2.8	B'tist Inv Fnd	56.5	61.3	5.04
65.7	+3.1	Do Accum	65.0	68.8	5.04
		Bridge Fund Managers Ltd. 5-8 Mincing Lane, EC3. 01-623 4951			
45.4	..	Bridge Income	44.5	46.6	7.42
32.4	−0.1	Do Cap Inc (2)	30.3	32.3	3.54
33.3	−0.2	Do Cap Acc (2)	32.9	35.1	3.54
129.0	..	Do Exempt (2)	121.0	129.0	6.23
14.4	−0.1	Do Int Inc (3)	13.4	14.3	4.31
15.7	−0.1	Do Int Acc	14.6	15.8	4.31
		Britannia Trust Management Ltd. 3 Lon Wall Bldgs, EC2M 5QL. 01-638 0478/9			
65.9	−1.8	Assets	63.0	67.7	5.44
64.1	+2.1	Financial Secs	62.5	67.2e	4.43
49.5	−1.8	Capital Accum	47.0	50.4	4.44
51.5	+2.2	Comm & Ind	50.0	53.7e	4.68
70.3	−1.7	Commodity	67.0	72.0	5.83
36.5	−2.1	Domestic	35.9	38.6	4.20
94.9	+3.2	Exempt	93.4	98.0	6.28
36.6	+0.8	Extra Income	37.6	40.8e	9.85
17.6	−0.1	Far East Fnd	16.3	17.5e	4.13
29.5	+1.7	Universal Engy	29.2	31.5e	2.84
24.7	−0.8	Int Growth	21.5	23.3	2.63
104.8	−1.0	Gold & General	96.4	103.6	2.71
75.1	+3.3	Growth	73.0	78.4	4.41
71.1	+2.5	Income & Grwth	69.0	74.2	7.36
41.1	−0.3	Inv Tst Shares	39.9	41.4	4.13
40.9	+0.8	Minerals Tst	39.5	41.4	3.76
50.0	−3.1	Nat High Inc	50.8	51.6	9.75
31.1	−1.1	New Issue	29.0	32.2e	4.10
27.1	+0.7	North American	26.8	29.0	1.94
441.4	−20.2	Professional	448.3	482.1e	4.04
13.7	−0.2	Property Shares	13.2	14.2e	2.58
42.2	−1.9	Shield	42.0	45.2e	4.82
27.1	+0.7	Status Change	26.8	28.8e	5.32
		The British Life. Reliance Hse, Mt Ephraim, Tun Wells. 0892 22271			
47.5	−1.1	British Life	47.2	49.8	5.85
45.1	−0.4	Balanced (2)	41.8	44.7	5.79
42.7	−0.4	Dividend (2)	41.8	43.8	9.43
		Brown Shipley Unit Fund Managers. Founder's Court, Lothbury, EC2. 01-600 8520			
226.6	−3.6	Do Income (1)	204.2	215.0e	5.16
272.7	−4.2	Do Accum (1)	255.0	268.5	5.16
34.0	−1.0	Oceanic Fin	32.0	35.0e	5.42
17.5	+0.8	Do General	17.2	18.5	4.20
34.1	+1.2	Do Growth Inc	33.3	35.8	3.21
26.4	+1.1	Do High Inc	25.6	27.5	8.49
18.4	+0.1	Do Invest	17.8	18.9	3.98
28.9	−0.6	Do Recovery	20.3	21.5	5.23
		Canada Life Unit Trust Managers. 2-6 High St, Potters Bar, Herts. P Bar 51122			
36.1	+1.6	Canlife Gen	34.9	36.7	4.71
43.3	−1.3	Do Accum	42.0	44.2	4.71
34.3	+2.0	Income Dist	33.6	35.3	7.85
43.7	−1.3	Do Accum	42.3	46.0	7.65
		Capel (James) Management Ltd. 100 Old Broad St, EC2N 1BQ. 01-588 6010			
78.6	..	Capital Fnd (22)	74.8	79.6e	4.81
72.6	..	Income Fnd (22)	68.2	72.6e	8.40
		Carliol Unit Fund Managers Ltd. Milburn Hse, Newcastle-upon-Tyne. 0632 21165			
69.3	..	Carliol (4)	62.5	66.2	4.72
31.1	..	Do Accum	74.7	79.1	4.72
43.6	..	Do High Yld	40.5	43.0	8.19
51.6	..	Do Accum	49.1	51.6	8.19
		Charles Charities Narrower-Range Fund. 15 Moorgate, London, EC2. 01-638 4121			
120.0	..	Income (34)	..	120.0	10.47
148.6	..	Do Accum (34)	..	148.6	10.47
		Charities Official Investment Fund. 77 London Wall, London, EC2. 01-588 1815			
125.1	..	Inc* (24)	..	125.1	6.83
230.2	..	Accum* (24)	..	230.2	..
		Charterhouse Japhet Unit Management Ltd. 1 Paternoster Row, London, EC4. 01-248 3999			
21.2	−0.2	Int (5)	20.0	21.4	3.60
24.6	+0.2	Accum (5)	23.2	24.8	3.60
39.3	−0.4	Inc (3)	35.6	38.0	6.85
25.2	−0.6	Euro Fin (3)	23.6	25.3	3.52
25.7	−0.6	Fund Inv (3)	23.8	25.4	4.21
		Chieftain Trust Managers Ltd. 30-31 Queen St, London, EC4R 1BR. 01-248 2382			
21.5	+0.3	American Fnd	19.5	21.0	1.33
42.6	+2.0	Basic Resources	39.6	42.6	5.35
43.1	+0.7	High Income	39.8	42.8e	9.64
23.3	−0.4	International	22.5	24.2	3.56
		Crescent Unit Trust Managers Ltd. 4 Melville Crescent, Edinburgh. 031-226 4931			
26.3	+1.2	Growth Fnd	25.8	27.7e	4.33
30.6	−0.7	International	28.9	31.1	0.88
39.1	+1.9	Reserves Fnd	37.2	40.0	4.57
43.0	+0.5	High Dist	40.8	43.8	8.78
		Equitas Securities Ltd. 41 Bishopsgate, London, EC2. 01-588 2851			
61.5	+2.3	Progressive	60.5	63.8	4.46
		Equity & Law Unit Trust Managers Ltd. Amersham Rd, High Wycombe, Bucks. 0494 33377			
61.6	+3.5	Equity & Law	60.8	64.1	4.31
		Framlington Unit Trust Management Ltd. Framlington Hse, 5-7 Ireland Yd, EC4. 01-248 6971			
109.6	−3.6	Capital	100.4	106.0e	4.18
101.4	−1.4	Income	94.0	100.0	6.48
96.0	+0.8	Int Growth	91.0	96.0	2.50
98.3	+0.8	Do Accum	93.2	99.0	2.50
		Friends Provident Unit Trust Managers Ltd. Pixham End, Dorking, Surrey. 0306-5055			
40.4	+1.7	Friends Prov	39.4	42.1	4.57
51.4	+2.2	Do Accum	50.2	53.6	4.57
		Funds in Court. Public Trustee, Kingsway, WC2. 01-405 4300			
89.6	..	Capital*	85.7	89.6	4.91
74.5	..	Gross Income*	71.5	74.5	8.86
83.6	..	High Yield*	80.3	83.6	8.98
		G and A Unit Trust Managers Ltd. 5 Rayleigh Rd, Hutton, Essex. 0277 227300			
30.5	+1.3	G & A	29.8	31.8	4.87
		G.T. Unit Managers Ltd. 16 Finsbury Circus, EC2M 7DD. 01-628 8131			
79.0	+3.0	GT Cap	77.1	82.0e	3.80
99.3	+4.7	Do Accum	92.7	98.8	3.80
156.3	+3.8	Do Income	150.3	160.2e	8.10
137.8	+0.8	Do US Gen Fnd	130.3	138.6	2.40
260.0	+3.2	Do Japan Gen	233.9	252.2	1.10
138.0	−0.3	Do Pension Ex	129.3	133.7e	4.10
53.4	−1.0	Four Yards Fnd	51.2	54.4	7.80
114.0	−0.3	International	106.9	113.7e	2.30
		Gartmore Fund Managers. 2 St Mary Axe, EC3A 8BP. 01-283 3531			
24.3	+0.2	American Tst ‡	23.0	24.8	0.95
50.7	−1.9	British Tst	46.9	50.6	3.58
135.8	−1.0	Commodity	129.7	139.5	5.03
29.1	+0.4	Far Eastern ‡	26.7	28.7	0.92
57.2	−0.8	High Income	53.9	58.0e	9.33
68.1	−1.8	Income	65.0	69.8e	7.53
13.67	+0.38	Ins Agencies £	12.32	13.08e	4.02
27.1	..	International ‡	25.8	27.7	1.57
88.1	+3.0	Int Exempt	80.5	88.1	5.55
		Grieveson Management Co Ltd. 59 Gresham St, EC2P 2DS. 01-606 4433			
193.5	−3.0	Barr'ntn Fnd (3)	183.3	191.5	4.65
209.7	−1.0	Do Accum	198.7	207.6	4.65
172.1	+1.7	High Yield	163.9	173.8	7.60
193.3	+1.9	Do Accum	186.3	196.1	7.90
168.9	+0.8	Endeavour	162.3	169.7	1.40
174.5	+0.8	Do Accum	167.7	175.3	1.40
80.9	+0.2	Grantchester (5)	77.4	81.1	3.23
83.3	+0.2	Do Accum	79.8	83.5	3.23
70.9	−1.0	Ldn & Brussels	66.3	69.9	3.02
73.5	−1.1	Do Accum	69.2	72.4	3.02
		Guardian Royal Exchange Unit Man Ltd. Royal Exchange, London, EC3. 01-681 1031			
80.8	+3.8	Guardhill	81.7	84.6e	4.64
		Henderson Administration. 5 Rayleigh Rd, Hutton, Essex. 0277 227300; 11 Austin Friars, London, EC2N 2ED			
27.8	−0.9	Aust Trst	26.6	28.5	2.70
41.3	+1.6	Cabot	71.3	76.9	3.18
53.7	+1.1	Do Extra Inc	52.1	54.8e	9.35
37.9	+1.6	Cap Growth Inc	36.9	39.5	4.33
37.9	+1.6	Do Accum	36.9	39.5	4.33
35.8	−0.7	European	33.0	35.1	3.43
64.4	+0.2	Far East Trst	61.9	66.6	1.81
24.5	−0.7	Financial (TU)	23.4	25.2	4.46
106.7	+0.2	Henderson Gr	102.6	108.9	2.31
57.0	+1.2	High Income	54.4	58.2e	8.56
30.4	+0.9	Inc & Assets	29.4	31.5e	6.61
26.6	−0.3	International	25.3	26.9	3.00
34.2	+0.6	Nth American	32.5	34.8	1.30
24.7	+0.2	Oil & Nat Res	23.4	24.9e	2.50
73.5	+1.2	World Wide	70.1	75.0	4.80
		Hill Samuel Unit Trust Managers Ltd. 45 Beech St, EC2P 2SX. 01-628 8011			
68.5	+0.8	Dollar	64.8	69.4	2.26
33.8	+0.5	International	32.0	34.3e	3.31
145.5	+6.4	British Tst	144.3	154.9	5.38
146.5	+8.4	Do Guernsey	144.3	154.9	5.55
27.3	+1.2	Capital	27.3	29.5e	4.68
90.0	+3.6	Financial Tst	87.5	93.6	4.81
27.0	+0.3	Income Tst	25.7	27.5	7.63
28.7	+0.9	High Yield	27.6	28.6	8.56
49.7	+2.1	Security Tst	48.4	51.8e	5.46
		Key Fund Managers. 25 Milk St, EC2V 8JE. 01-606 7070			
63.1	+2.8	Equity & Gen.	61.8	65.7	5.17
67.9	+3.5	Energy Ind Fnd	67.2	71.4	4.03
146.1	..	Exempt Fnd (26)	137.4	146.1	6.65
71.3	−1.3	Inc Fnd	74.9	79.8	8.42
62.4	+0.1	Key Fixed Int	58.8	62.5e	13.33
83.9	+0.7	Smaller Co Fnd	79.6	84.6e	7.24
		Kleinwort Benson Unit Managers. 20 Fenchurch St, EC3. 01-623 8000			
83.7	−1.2	KB Unit Fd Inc	77.9	84.4e	4.77
103.9	+1.4	KB Unit Fd Acc	97.3	105.3	4.77
		Lawson Securities. 63 George Street, Edinburgh. 031-226 3911			
21.6	−0.2	American Fnd	19.6	21.4	0.27
22.5	−0.3	Do Accum	20.4	22.2	0.27
34.9	−0.3	Gilt & Warrant	32.0	35.2	0.88
51.7	+0.1	High Yield Fnd	48.7	51.8e	10.90
71.3	−0.1	Do Accum	67.1	71.4e	10.90
34.9	−0.1	Raw Materials	34.6	36.8	7.10
41.3	−0.2	Do Accum	38.6	41.1	7.10
59.2	−1.0	Growth	51.7	56.2	3.30
60.1	+1.2	Do Accum	56.4	61.3	3.30
		Legal & General Tyndall Fund. 18 Canynge Rd, Bristol. 0272 32241			
57.2	..	Distribution (40)	54.0	57.2	5.89
71.2	..	Do Accum (40)	67.2	71.2	5.89
		Lloyds Bank Unit Trust Managers. 71 Lombard St, London, EC3. 01-623 1288			
47.8	+2.6	1st Balanced	46.9	50.4	4.89
64.8	+3.4	Do Accum	63.5	68.2	4.89
48.2	+1.4	2nd Capital	46.2	49.6	3.71
60.8	−1.0	Do Accum	57.5	61.8	3.71
79.2	+2.7	3rd Income	76.3	81.9	6.49
106.3	+3.6	Do Accum	102.3	109.9	6.45
58.5	+1.7	4th Extra Inc	58.1	60.3	7.98
64.9	−2.0	Do Accum	62.3	66.9	7.98
		Local Authorities Mutual Investment Trust. 77 London Wall, EC2N 1DB. 01-588 1815			
86.3	..	Narrower Range*	..	86.3	10.87
176.7	..	Wider Range*	..	176.7	5.44
101.8	..	Property*	..	101.8	7.61
		M & G Securities. Three Quays, Tower Hill, EC3R 6BQ. 01-626 4588			
41.7	+0.7	Amer & Gen Inc	39.8	42.4e	1.93
42.1	+0.3	Australasian Inc	39.4	42.4e	2.31
84.5	+0.2	Commod & Gen	80.5	85.4e	4.79
66.5	+0.8	Do Accum	64.9	70.4	4.78
96.4	−1.7	Compound	91.3	98.1	4.22
56.6	+1.4	Conversion Tst	48.4	51.0	3.96
134.4	−0.4	Charifund* (2)	132.0	134.0e	8.43
103.4	−0.5	Do Accum (2)	160.4	162.8	8.43
112.0	−2.6	Dlv Fnd	107.6	114.8	8.42
207.4	−4.9	Do Accum	199.5	212.5	8.42
48.3	+0.6	Euro & Gen Inc	45.7	48.8e	2.70
81.9	−1.4	Extra Yield	78.2	83.3e	8.81
104.5	−1.8	Do Accum	101.7	108.3	8.81

[illegible]

Insurance Bonds and Funds

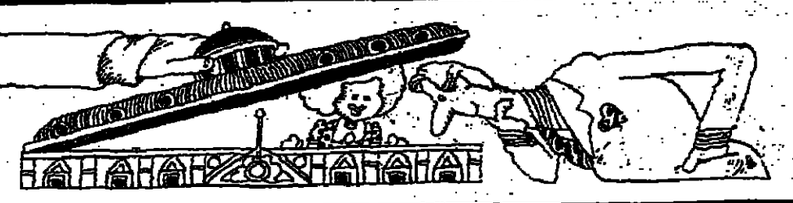
Prev W'end Offer	Ch'ge on Week	Trust	Bid	Current Offer	Yield
		Abbey Life Assurance Co Ltd. 1-3 St Pauls Churchyard, EC4P 4DX. 01-248 9111			
33.8	−0.1	Equity Fund (3)	32.0	33.7	..
29.1	−0.1	Do Accum (3)	26.9	28.4	..
147.7	+3.1	Prop Fund (27)	143.2	150.8	..
153.8	+3.2	Do Accum (27)	149.1	157.0	..
85.6	+0.8	Select Fund (3)	82.0	86.4	..
125.7	+0.1	Money Fund	119.8	125.8	..
172.8	+3.6	Pension Prop (27)	161.8	170.4	..
149.3	−3.3	Do Equity	136.8	144.0	..
113.6	−1.8	Do Managed	165.5	174.2	..
		Albany Life Assurance Co Ltd. 31 Old Burlington Street, W1. 01-437 5962			
177.7	−0.1	Equity Fnd Acc	164.6	173.4	..
143.6	+2.3	Fixed Int Acc	139.7	145.9	..
103.0	−0.1	Int Man Fnd Acc	98.3	103.4	..
111.9	..	Prop Fnd Acc	104.4	111.9	..
		AMEV Life Assurance Ltd. Alma Hse, Alma Rd, Reigate. Reigate 40101			
125.1	+1.9	AMEV Man Bnd	120.5	127.0	..
		Arrow Life Assurance. 30 Uxbridge Rd, London, W12. 01-749 9111			
103.2	−4.3	Sel Market Fnd	93.7	98.1	..
85.1	+18.1	Do Capital	78.6	83.2	..
		Barclays Life Assurance Co. Unicorn Hse, 252 Romford Rd, E7. 01-534 5544			
120.7	+0.1	Barclaybonds	114.9	120.8	..

Offshore and International Funds

Prev W'end Offer	Ch'ge on Week	Trust	Bid	Current Offer	Yield
		Arbuthnot Securities (CI) Ltd. PO Box 284, St Helier, Jersey. 0534 72177			
120.0	−1.0	Capital Trust	117.0	121.0	3.61
111.0	..	Eastern Int	109.0	110.0	3.41
		Barbican Managers (Jersey) Ltd. PO Box 63, St Helier, Jersey. 0534 74806			
93.4	−0.7	Europ'n Ser Tst	87.8	92.7	2.55

*Ex dividend. * Not available to the general public. † Guernsey gross yield. ‡ Previous day's price. a Ex all. c Dealings suspended. e Sub-divided. f Cash value for £100 premium. g Ex bonus. h Estimated yield. k Yield before Jersey tax. p Periodic premium. s Single premium. Dealing or valuation days—(1) Monday. (2) Tuesday. (3) Wednesday. (4) Thursday. (5) Friday. (6) Mar 13. (9) Mar 14. (10) Mar 31. (14) Apr 3. (15) Mar 15. (16) Mar 21. (18) Mar 21. (20) 25th of month. (21) 2nd Thursday of month. (22) 1st and 3rd Wednesday of month. (23) 20th of month. (24) 3rd Tuesday of month. (25) 1st and 3rd Thursday of month. (26) 4th Thursday of month. (27) 1st Wednesday of month. (28) Last Thursday of month. (29) 3rd working day of month. (30) 16th of month. (31) 1st working day of month. (32) 20th of month. (33) 1st day of Feb, May, Aug, Nov. (34) Last working day of month. (35) 15th of month. (36) 14th of month. (37) 21st of each month. (38) 3rd Wednesday of month. (39) 2nd Wednesday of month. (40) Valued monthly.

Public & Educational



AUSTRALIA

Applications are invited for the following posts, for which applications close on the dates shown. SALARIES (unless otherwise stated) are as follows: Professor $A31,268 ; Associate Professor $A26,365 ; Senior Lecturer $A19,971-$A23,295 ; Lecturer $A14,851-$A19,551. Further details, conditions of appointment for each post, method of application and application form, where applicable, may be obtained from the Association of Commonwealth Universities (Appts.), 36 Gordon Square, London WC1H 0PF.

Monash University
Melbourne

FIXED-TERM LECTURER DEPARTMENT OF POLITICS

The Department wishes to appoint someone who has a proven research interest in the field of International Relations. Ability to teach tutor in the area of Australian Politics or Political Theory would be an advantage.
10 April, 1978.

University of New South Wales
Sydney

PROFESSOR OF DRAMA

School of Drama

Applications are invited for appointment to the above-mentioned chair which has become vacant following the retirement of Professor Robert Quentin in 1977. The appointee will have high academic qualifications, together with practical experience of theatre and will become head of the School. The School is academic in character and is not involved in training for the stage.
30 June, 1978.

University of Queensland

LECTURER IN SCHOOL COUNSELLING

Department of Education

Candidates must have interest and experience in school guidance and counselling, preferably at primary school levels. The successful candidate should have a doctorate and should be able to show evidence of ability in research.
24 April, 1978.

TEMPORARY LECTURER IN NUMERICAL ANALYSIS

Department of Mathematics

The applicant should possess a higher degree and have some experience in teaching and research. He should take up duty by 1st July, 1978, and the appointment will terminate on 31st December, 1978. He will be required to teach and examine courses in numerical analysis during this period.
10 April, 1978.

University of Sydney

CHAIR OF MATHEMATICAL STATISTICS

This Chair will become vacant on the retirement of Professor H. O. Lancaster at the end of 1978.
7 April, 1978.

P. N. RUSSELL CHAIR OF ELECTRICAL ENGINEERING

This Chair will become vacant on the retirement of Professor W. N. Christiansen at the end of 1978. The other Professor of Electrical Engineering is Professor H. K. Messerle whose field is energy conversion and power systems.
28 April, 1978.

CHAIR OF CIVIL ENGINEERING

This Chair will become vacant on the retirement of Professor J. W. Roderick at the end of 1978. There are two other Chairs of Civil Engineering at present occupied by Professor D. Campbell-Allen and Professor E. H. Davis.
14 April, 1978.

University of Newcastle
New South Wales

FACULTY OF MEDICINE

This newly established faculty of medicine offers outstanding opportunities for educational innovation and inter-disciplinary research. The first intake of students to a fully integrated five year course based on clinical problem solving in small groups is in March, 1978.

ASSOCIATE PROFESSOR/ SENIOR LECTURER IN MICROBIOLOGY/ VIROLOGY

Dr. R. L. Clancy has been appointed to the Chair of Pathology. He will co-ordinate education in the several sub-disciplines of pathology, plus seven major interest beary immunology. The successful applicant for the present position will be responsible for education and research in microbiology virology, both in the undergraduate curriculum and in the Hospital Medical Faculty interface. Involvement with the local clinical and diagnostic services will be encouraged as much as possible. It is anticipated that he/she will conduct and promote research in his her own area of interest and in collaboration with other members of the Faculty. Candidates should normally possess a higher degree, and the possession of medical qualifications will be an advantage.
28 April, 1978.

SENIOR LECTURER IN PSYCHIATRY

Professor Beverley Raphael has been appointed to the Chair of Psychiatry. Ideally, the successful applicant should have a broad background and eclectic orientation with extensive experience and commitment to teaching at both undergraduate and postgraduate levels. The position will involve developing liaison psychiatry in the teaching hospitals associated with the University and thus a background in liaison psychiatry or in some other relevant area such as psychosomatics would be a distinct advantage.
28 April, 1978.

A clinical loading of up to £3,000 per annum depending on the degree of clinical responsibility will be paid to medically qualified appointees. There is a limited right of private practice.

Flinders University of South Australia

CHAIR OF POLITICS

Applications are invited from scholars with interests in any area of politics for appointment to a Chair of Politics in the School of Social Sciences. The interests of the current members of the discipline cover the following range: Australian politics, Chinese politics, comparative politics, development studies, international politics, political sociology, political theory.
30 April, 1978.

The University of Manchester

SENIOR LECTURER IN ANATOMY

Applications are invited, preferably from medical graduates, for this post, tenable from October 1st or a date to be arranged. The department, which is fully modern and well-equipped, provides courses for medical, dental, post-graduate and paramedical students. Applicants must provide evidence of an active research programme, and projects with a clinical bias or application will be of particular interest. Present departmental research includes experimental haematology, histochemistry, electron microscopy, radioisotope and morphological analysis, immunology, experimental neurology, human growth and development with special reference to the locomotor system. Salary range n.a. £5,445-£7,761 (under review). Superannuation. Particulars and application forms (returnable by March 31st) from the Registrar, The University, Manchester M13 9PL. Quote ref. E. 78 T. Informal enquiries may be made to Professor J. P. Harris, Department of Anatomy, University of Manchester, M13 9PT (061-273 3241).

University of Aberdeen

LECTURESHIP IN SURGERY

Applications are invited for the above full-time post. Applicants should possess background of good general surgical training and fitness. An honorary contract will be granted by the Grampian Health Board and it is expected that this will be at Senior Registrar level.

The successful candidate should expect to be seconded to the Surgical Division of the Aberdeen Hospitals for approximately two years, and would thereafter rotate to the University Department of Surgery in Aberdeen.

Salary on scale £3,056-£7,221 with appropriate placing.

Superannuation benefits.

Further particulars from The Secretary, The University, Aberdeen, with whom applications (2 copies) should be lodged by 14 April, 1978.

EMANUEL SCHOOL
LONDON, SW11

MATHEMATICS TEACHER

Scale 1c required for September 1978. The SMP course is followed to O-level and thereafter the MEI course to A-level. The post would suit a newly-qualified person; a good *honours degree would be* an advantage, but competence in a trained teacher is just as important. Applications, by 27 March, with curriculum vitae and names of two referees, to the Headmaster, Emanuel School, Battersea Rise, London SW11 1HS, from whom further details may be obtained.

HERTFORDSHIRE ALDENHAM SCHOOL ELSTREE, HERTS. WD6 3AJ

(H.M.C. 550 Boys, Boarding and Day 13-18)

Required in September, 1978, well qualified graduate teacher of Art and Craft to head the Art Department. He/she will have overall responsibility for the arts and technical block (including ceramics, metalwork, typography and photography). Further details can be obtained from the Headmaster.

UEA
NORWICH

Applications are invited for four

LECTURESHIPS

in Development Studies in the School of Development Studies in the following fields:

SOCIAL CHANGE

Applications are invited from candidates with strong academic qualifications in the social sciences and preferably with experience in research and/or consultancy. The successful candidate will be capable of teaching social planning as well as contributing to other courses in the School including principles of comparative sociology or principles of comparative economics. He/she will be expected to offer particular interests and expertise in specialist fields within the general area of social analysis and social planning e.g. institutional development, health and nutrition, population planning, labour and manpower, preferably with reference to developing countries.

COMPARATIVE POLITICAL DEVELOPMENT

For this post, a candidate is sought with interests in the theory of the State and political development (at local as well as national and supranational levels), with particular reference to European expansion in the 19th and 20th centuries and contemporary post-colonial states.

Experience in research or consultancy or advisory work in less developed countries is an advantage, and candidates should have *an interest in the practical application of their subject to the* problems of development.

The successful candidate will be expected to participate in the inter-disciplinary teaching of the compulsory courses in the first and second years of the B.A., as well as in the more specialist, optional courses in political development and in other subjects in the second and third years.

ECONOMIC DEVELOPMENT

Applications are invited from candidates in all fields of economics, although preference may be given to individuals with an interest in the analysis of state intervention and public policy including the analysis of fiscal and monetary policy.

The teaching of the School is within an interdisciplinary framework and the successful candidate will be expected to be involved in the teaching of interdisciplinary courses, as well as of economics.

AGRICULTURAL AND NATURAL RESOURCES DEVELOPMENT

Candidates should have *either* a first degree in Agriculture, Forestry, Geography or Applied Sciences with a post-graduate qualification or equivalent experience in agricultural economics or resource management, *or* a first degree in Economics with a post-graduate qualification in agricultural economics or natural-resource evaluation and management.

Wide experience in the appraisal and evaluation of farm systems and/or land and water resource development projects in the Third World countries is very desirable.

The appointee will be expected to teach principles of natural resource development, part of the interdisciplinary principles programme, and natural resource aspects of rural development in an already well-established part of the under-graduate teaching programme, and to make a contribution to the development of a new professional course leading to the M.A. in Rural Development.

The successful candidates will become members of the Overseas Development Group and may expect to spend up to one third of their time on externally financed projects, usually overseas. Salary will initially be within the range £3,333 to £4,190 (although in exceptional circumstances an appointment may be made beyond this point) on the Lecturer scale £2 332 to £6,655 (under review) plus FSSU/USS benefits.

Applications (one copy only) giving full particulars of age, qualifications and experience, together with the names and addresses of three persons to whom reference may be made, should be lodged with the Establishment Officer, University of East Anglia, Norwich NR4 7TJ, from whom further particulars may be obtained not later than 21 April 1978. No forms of application are issued. In naming three *referees you* are requested to give only the names of those who can immediately be approached by the University.

UNIVERSITY COLLEGE, BOTSWANA

Applications are invited for the following posts:

1. SENIOR LECTURER/LECTURER IN THE DEPARTMENT OF PHYSICS. The appointee will be required to offer courses mainly in Geophysics and/or Nuclear Physics up to final year (first degree level) and should be able to cope with all other branches of Physics at the lower levels of the degree programme. Preference will be given to candidates who can also offer courses in some of the following fields: Solid State Physics, Electromagnetism, Thermodynamics, Lagrangian Dynamics, Quantum Mechanics and Statistical Mechanics.

2. SENIOR LECTURER AND 2 LECTURERS IN DEPARTMENT OF ALGEBRA AND ANALYSIS. Preference will be given to applicants with M.Sc or Ph.D in at least one of the following areas: (1) Real Analysis; (2) Complex Analysis; (3) Functional Analysis; (4) Theoretical Mechanics; (5) Theoretical Physics; (6) Numerical Analysis with or without computer science. Appointee will be required to develop and teach these courses mainly to third and fourth year undergraduates majoring in Mathematics. In addition, he/she will be expected to undertake research appropriate in the area of study. The posts therefore require a specialist academic ability in the area, good teaching ability, and general capability to teach other mathematics courses to students reading for the first and second years of study.

Salary scales: Senior Lecturer P5,568-6,120 p.a. Lecturer P3,372-4,700 p.a. (£1 Sterling equals P1.60). The British Government may supplement salaries in range P2,178-5,219 p.a. (sterling) for married appointees and P801-1,716 p.a. (sterling) for single appointees currently under review and normally free of all tax and provide children's education allowances and holiday visit passages. Family passages; baggage allowances; Rental overseas leave; Accommodation allowance 10 per cent; gratuity 25 per cent at end of each two year tour on various allowances. Detailed applications (three copies) with curriculum vitae and names of three referees to the Registrar, University College of Botswana, Private Bag 0061, Gaborone, Botswana, by 14 April 1978. Applicants resident in UK should also send one copy to Mrs M. Briggs, Inter-University Council, 90-91 Tottenham Court Road, London, W1P 0DT. Further details may be obtained from either address.

University of Mauritius

Applications are invited for the following post in the SCHOOL OF INDUSTRIAL TECHNOLOGY:—

LECTURER, ASSISTANT LECTURER IN ELECTRONIC ENGINEERING

Candidates should hold academic qualifications suitable for Corporate Membership of a United Kingdom institution recognised by the Council of Engineering Institutions (*Academic qualifications suitable* for registration by the Council of Registered Professional Engineers of Mauritius).

For this post, a post-graduate qualification will be an advantage. Salary scale exclusive of cost of living allowances: Assistant Lecturer Rs1,700-Rs2,000 per month and Lecturer Rs2,200-Rs3,300 per month. The British Government may supplement lecturers' salary in range £2,214 - £3,268 p.a. (sterling) for married appointees and £1,069-£1,662 p.a. (sterling) for single appointees (normally free of all tax and reviewed annually) and provide children's education allowances and holiday visit passages. This supplementation is unlikely to be applied to appointments at Assistant Lecturer level. Family passages; superannuation; baggage allowance; biennial overseas leave. Application forms and further details should be sent airmail by April 1978 to Registrar, University of Mauritius. Reduit, Mauritius. Applicants resident in U.K. should also send one copy to Inter-University Council, 90-91 Tottenham Court Road, London W1P 0DT. Further particulars may be obtained from either address.

NORTH DERBYSHIRE ARCHAEOLOGICAL UNIT

Archaeologists required for the following posts. Applicants *must be registered unemployed.*

1 Post-Excavation Assistant (Light Interpretation).

2 Post-Excavation Assistant (General).

1 Archaeological Illustrator.

1 *Archaeological* Assistant (General).

Tel: 0246 5,564 72100. Write to T. Courtney, Director, N.D.A.C., Brayshaw Building, Marsden St., Chesterfield, Derbyshire.

University of Bath

CENTRE FOR EUROPEAN INDUSTRIAL STUDIES

Applications are invited for the post of Research Officer tenable for two years from October, 1978, in a study of governmental economic policy and transport relating to the U.K. and West Germany.

The ideal applicant will be an economist with a higher degree.

Salary up to £5,761 per annum under review, according to qualifications and experience.

Application forms and further details are obtainable from the Personnel Officer, University of Bath, Claverton Down, Bath, quoting reference number 79/78. Closing date will be Friday, 31st March, 1978.

University of Durham

DEPARTMENT OF PHYSICS

Applications are invited for the post of

LECTURER

in the Department of Physics from 1st October, 1978. Applicants with experience in any branch of experimental or theoretical physics will be considered.

Starting salary in the range £3,333-£5,665 (under review) plus superannuation.

Applications (three copies) naming three referees, should be sent by 1st May, 1978, to the Registrar and Secretary, Science Laboratories, South Road, Durham, DH1 3LE, from whom further particulars may be obtained.

Guy's Hospital
Medical & Dental Schools

RESEARCH ASSISTANT

(Biochemist/ Bacteriologist)

Pre- or post-doctoral biochemist or bacteriologist having experience in immunochemical techniques required for a period of two years in the first instance. The person is required to investigate immune responses to Streptococcus mutans in rhesus monkeys.

Salary according to qualifications and experience, with £450 per annum London Allowance and superannuation.

Apply in writing, with curriculum vitae, to the Secretary, Guy's Hospital Medical School, London Bridge, SE1 9RT, quoting Ref. I.M.1.

EMANUEL SCHOOL
LONDON SW11

GRADUATE

required for 1st autumn term 1978 to teach Business Studies to "A" level and Economics to "O" level and "A" level. The ability to help with games (rugby and or cricket) could be an additional recommendation as might the capacity to teach another subject in the junior or lower school. The successful candidate would be the second teacher of two in the department. Applications, by 27 March, with curriculum vitae and names of two referees, to the Headmaster, Emanuel School, Battersea Rise, London, SW11 1HS from whom further details may be obtained.

RESIDENT House Tutor wanted as soon as possible. International Coaching establishment of repute. Apply The Secretary, St. Catherine's College, Thetford Hall, Diss, Norfolk. Tel. 037 984 316.

University of Warwick

S.S.R.C. INDUSTRIAL RELATIONS RESEARCH UNIT

GRADUATE RESEARCH IN INDUSTRIAL RELATIONS

Applications are invited for research studentships (S.S.R.C. *sponsored*) tenable from 1st October, 1978. Three studentships are open to Ph.D.n students who hold, or are expected to hold, good honours degrees in industrial relations, economics, sociology, or related subjects. Successful candidates will be registered for the degree of PhD. in Industrial Relations with the University of Warwick, whose School of Industrial and Business Studies will share responsibility for their supervision with the Unit. Application forms and further details from the Administrative Officer, S.S.R.C. Industrial Relations Research Unit, University of Warwick, Coventry CV4 7AL. Ref. No. RS 1978/1. Closing date 2nd May, 1978.

The University of Sussex

UNIVERSITY CHAPLAIN

The university wishes to appoint its Chaplain, ideally with effect from 1st October, 1978.

The post is full-time and open to men or women who are ministers in any Church which is in full membership of the British Council of Churches.

In addition to providing pastoral care for students and staff of the university and Royal Caudle, the University Chaplain should be able and willing to teach in the university.

The salary will be within the scale £5,325 to £6,555 per annum (under review).

Further information and application forms are available from the Staff Records and Recruitment Officer, Sussex House, University of Sussex, Falmer, Brighton BN1 9RH.

The closing date for applications will be 17th April, 1978.

BIRKBECK COLLEGE

(UNIVERSITY OF LONDON)

Applications are invited for

TEMPORARY LECTURESHIP IN ECONOMICS

with reference to economics and one other speciality to be agreed with person *appointed. Candidates should* have had some previous teaching experience. The post will be tenable for two years from 1 October, 1978, at an initial salary up to £5,949 p.a. on scale (under review) plus London allowance of £450 p.a. Further details and application forms should be obtained from the Secretary (T), Birkbeck College, Malet Street, London WC1E 7HX. Closing date: 14 April, 1978.

University of Exeter

LECTURESHIP IN POLITICS

Applications are invited for a post of Lecturer in the Department of Politics, tenable from 1 October, 1978.

The Department wishes to recruit a specialist in Political Theory: applicants will be requested to submit a recent example of their published or unpublished work.

Commencing salary within the range £3,333-£5,975 p.a. (under review), on the salary scale £3,333-£6,655 p.a. (under review).

Further particulars from Miss Doreen Watson, Administrative Assistant (Appointments), University of Exeter, Exeter EX4 4QJ, to whom applications (4 copies) should be sent by 17 April, 1978. Please quote reference No. 3169.

University of Glasgow
DEPARTMENT OF SLAVONIC LANGUAGES AND LITERATURES

TEMPORARY LECTURESHIP IN CZECH

(One year from October, 1978)

Applications are invited for a Temporary Lectureship in the Department of Slavonic Languages and Literatures. Candidates should be qualified to teach Czech language, literature and the history of the Czechs and Slovaks at all levels of the Degree Course.

The appointment will be made within the range of £3,333-£4,811 per annum on the Lecturer's scale of £3,333-£6,655 per annum, according to qualifications and experience.

Further particulars may be had *from the Secretary of the* University Court (Room 18), The University of Glasgow, Glasgow G12 8QQ, with whom applications (3 copies) giving the names and addresses of three referees, should be lodged on or before 31st March, 1978.

In reply please quote Ref. No. 4100 E.

University of Southampton

ADMINISTRATIVE ASSISTANT

SECRETARY AND REGISTRAR'S DEPARTMENT

Applications are invited from suitably qualified persons for *the post of Administrative* Assistant in the Secretary and Registrar's Department. The duties, which are expected to be wide-ranging, will include responsibility for servicing a number of committees, drafting of letters and previous relevant experience, particularly in a university, is essential.

Salary on scale 1A, £2,904-£5,427 (under review).

Further particulars are available from Mr. A. Small (Southampton 559122, ext. 3353). The University, Southampton SO9 5NH, to whom applications (4 copies) should be sent by 7 April 1978. Please quote reference: 78 99/A/T.

University of Birmingham

INSTITUTE OF JUDICIAL ADMINISTRATION

SSRC RESEARCH STUDENTSHIPS

Applications are invited for two postgraduate studentships, tenable from October 1978 for two years, for research in judicial administration and socio-legal studies, leading to the degree of Master of Jurisprudence (M.Jur.) or Ph.D.

Candidates should have a good degree in Law, or in a relevant Social Science or Arts subject.

Further details from the Administrative Assistant, Faculty of Laws, University of Birmingham, Birmingham B15 2TT, to whom applications should be sent by 31st May 1978, quoting ref: 78 ST.

University of Exeter

LECTURESHIP IN ENGLISH

Applications are invited for a post of Lecturer in English, tenable from 1 October 1978. An interest in the 19th and/or 20th centuries would be an advantage, but applications will be considered from candidates whose main interests are in other periods.

Commencing salary within the range £3,333-£5,975 p.a. (under review), on the salary scale £3,333-£6,655 p.a. (under review).

Further particulars from Miss Doreen Watson, Administrative Assistant (Appointments), University of Exeter, Northcote House, Queens Drive, Exeter, to whom applications (6 copies) should be sent by 7 April 1978. Please quote reference No. 3170.

HENLEY ACCOUNTING

ABILITIES The College wishes to appoint a person well-qualified and of high calibre in an accountancy area. The position calls for a high level of teaching ability, both in lectures and smaller groups, and the ability to contribute to the personal development of experienced managers attending College courses.

SENIORITY Those appointed should have the experience to be able to take on the direction of major College courses within 2 or 3 years.

QUALITIES Ideal candidates combine experience with high academic qualifications. Must be able to supervise candidates for higher degrees for whom the College has responsibility through its link with Brunel University and could be a recognised teacher of the University.

SALARY In the University range from Lecturer to Professor plus USS and removal allowance.

A detailed C.V. please to:

The Principal,
Henley, The Administrative Staff College.
Greenlands, Henley on Thames, Oxon, RG9 3AU.

Applications are invited for the post of

DIRECTOR OF MUSIC

AT ST. PAUL'S GIRLS' SCHOOL

FROM SEPTEMBER, 1978

Previous distinguished Directors of Music have included Gustav Holst and Herbert Howells. Now, for the first time, it is hoped to make a full-time appointment. The successful candidate will be a musician of the highest calibre with administrative ability, prepared to accept overall responsibility for the large and lively department.

The school has its own music wing with 14 sound-proof teaching and practice rooms. There are 5 orchestras and chamber groups, various choirs, and over 400 girls learn at least one instrument in school, in addition to the creative teaching of class music, candidates are prepared for G.C.E. "O" and "A" level examinations and for Oxford and Cambridge Entrance. There is a fine organ in the Great Hall built by Grant, Degens and Bradbeer.

The closing date for applications, which should be addressed to the High Mistress, St. Paul's Girls' School, Brook Green, London, W.6. is Friday, 28th April. Each application should be accompanied by a Curriculum Vitae and should include the names and addresses of 2 referees.

CRANLEIGH SCHOOL

HEAD OF ECONOMICS

Economist required with effect from September 1978 to teach Economics up to Scholarship level and some Business Studies. Games player desirable. Accommodation provided. Applications, with full curriculum vitae, to the Headmaster, Cranleigh School Surrey.

UNIVERSITY OF ABERDEEN

CHAIR OF MATHEMATICS

Applications are invited for the above Chair which falls vacant on 1 October 1978 upon the retirement of Professor H. S. A. Potter.

Further particulars from The Secretary, The University, Aberdeen, with whom applications (2 copies) should be lodged by 14 April 1978.

CHRISTIE'S FINE ARTS COURSE

The directors wish to appoint an additional full-time tutor to teach the decorative arts up to graduate level. Please write for details to:

Robert Cumming,
Christie's Fine Arts Course,
8 King Street, St. James's,
London, S.W.1.

WHITECHAPEL ART GALLERY

needs an exhibition organiser to assist the Director on the organisation of exhibitions and events. Previous experience essential. Salary £4,000-£4,300. Applications by April 10th. Details from the Manager, Whitechapel Art Gallery, 80-82 Whitechapel High St., London E1 7QX.

University of Malawi
Chancellor College

Applications are invited for the following post in the Department of Biology:

HERBARIUM CURATOR

Applicants should have a higher degree in Systematic Botany, with a special interest in the taxonomy and ecology of Tropical plants. Preference will be given to candidates with the experience of African plants, especially those of the Flora Zambesiaca region. The post comprises the administration and curation of the University of Malawi Herbarium and the development of the Botanic Garden. The appointee who will be appointed at Senior Lecturer/Lecturer level will also be expected to teach Systematic Botany courses at undergraduate level in the Biology Department. Salary Scales: Senior Lecturer K6,900-K8,000 p.a. Lecturer K5,300-K6,600 p.a. (£1 sterling equals K1.67). The British Government may supplement salaries in range £3,740-£4,176 p.a. (sterling) for married appointee and £2,184-£2,662 p.a. (sterling) for single appointee (currently under review and normally free of all tax) and provide children's education allowance and holiday visit passages. If no British Government supplementation available the University may provide supplementation of between K1,330-K1,690 p.a. (taxable in Malawi). Gratuity of 15% (3½% FSSU). Family passages; biennial overseas leave; various allowances: housing. Detailed applications (two copies) with curriculum vitae and naming three referees to be sent to Registrar, University of Malawi, PO Box 278, Zomba, Malawi by 14 April 1978.

Applicants resident in the UK should send one copy to Mrs. A. Briggs, Inter-University Council, 90/91 Tottenham Court Road, London, W1P 0DT. Further details may be obtained from either address.

University of Hong Kong

LECTURESHIP/ASSISTANT LECTURESHIP IN APPLIED MATHEMATICS

Applications are invited for a post of Lecturer/ Assistant Lecturer in Applied Mathematics expected to be established in the Department of Mathematics in September, 1979. Candidates should have a keen interest in areas related to operations research and numerical analysis and be able to teach undergraduate courses in those subjects.

Annual salaries (superannuable) are: Lecturer HK$59,340 x 4,020 — 67,380 BAR 71,400 x 4,020 — 79,440 x 5,040 — 99,540; Assistant Lecturer HK$43,260 x 4,020 — 55,320 (£1 = HK$8.90 approx). Starting salary will depend on qualifications and experience.

Further particulars and application forms may be obtained from the Association of Commonwealth Universities (Appts.), 36 Gordon Square, London WC1H 0PF, quoting the Assistant Secretary (Recruitment), University of Hong Kong, Hong Kong.

Closing date for applications is 1st May 1978.

University of Stirling

SENIOR LECTURESHIP/ LECTURESHIP IN BUSINESS LAW

Applications are invited for a new post in the Department of Accountancy and Business Law. The appointment will be made at senior lecturer or lecturer level. Salary on scales £6,435-£7,965 (Senior Lecturer) and £3,333-£6,666 (Lecturer), with placing according to age, qualifications and experience; and membership of F.S.S.U./U.S.S.

The present curriculum comprises Scottish legal system, and the law relating to contract, agency, partnership, companies, carriage of goods, sale of goods, hire-purchase, rights in security over moveables, bankruptcy and employment. Courses in other fields of business law are planned.

Further particulars from the Secretary (T), University of Stirling, Stirling FK9 4LA, Scotland, to whom applications should be sent within three weeks of the appearance of this advertisement.

University of Edinburgh

DEPARTMENT OF POLITICS

TEMPORARY LECTURESHIP

Applications are invited for a temporary post of Lecturer in the Department of Politics to cover a member of staff on Sabbatical leave during the academic year 1978/79. The person appointed should be able to lecture on Russian Political Institutions. Salary at the lower end of the scale £3,333-£6,655 per annum.

Applications by letter (six copies) giving the names of two referees should be sent to the Secretary to the University, Old College, South Bridge, Edinburgh, EH8 9YL, from whom further particulars may be obtained. The closing date for applications is 28th April, 1978, and the successful candidate will be expected to take up duty on 1st October, 1978. Please quote Reference 1017.

University of Edinburgh

DEPARTMENT OF BOTANY

POST-DOCTORAL RESEARCH FELLOWSHIP

Applications are invited for a Post-doctoral Research Fellowship, funded by SRC, to be held in the Department of Botany for research into the *effects of growth substances* on distribution of photosynthetic products in plants. The work will involve use of carbon-14 and carbon-11, the latter being produced and used in the Scottish Universities Research Reactor Centre, East Kilbride. Applicants should have a background of plant physiology with experience in isotope handling and preferably with experience in plant growth substance or translocation research. The post is tenable for up to 3 years commencing 1st September, 1978, at a starting salary of £3,333 p.a. Applications, including the names of two referees, should be sent as soon as possible to Dr J. E. Dale, Department of Botany, King's Buildings, Edinburgh EH9 3JH, from whom further particulars can be obtained. Please quote Reference 5007.

University of Edinburgh

DEPARTMENT OF POLITICS

LECTURESHIP

Applications are invited for the post of Lecturer in the Department of Politics on the salary scale £3,333-£6,655 per annum. The post is in Political Theory and special consideration will be given to *anyone interested in American* Government or Political Sociology.

Applications by letter (six copies) giving the names of two referees should be sent to the Secretary to the University, Old College, South Bridge, Edinburgh, EH8 9YL, from whom further particulars may be obtained. The closing date for applications is 28th April, 1978, and the successful candidate will be expected to take up duty on 1st October, 1978. Please quote Reference 1016.

University of Exeter

LECTURESHIP IN ACCOUNTANCY

Applications are invited for a Lectureship in Accountancy in the Department of Economics, tenable from 1 October, 1978.

An interest in management accounting and quantitative techniques is desirable but not essential.

Commencing salary within the range £3,333-£4,607 p.a. (under review) rising by annual scale to £5,333-£6,668 p.a. (under review). The appointment will be made within the first seven points of this scale.

Further particulars may be obtained from Miss Doreen Watson, Administrative Assistant (Appointments), University of Exeter, Northcote House, Queens Drive, Exeter, to whom applications (six copies) should be sent by 31 March, 1978. Please quote reference No. 3168.

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Further particulars regarding the school and the *method of application for the post* should be obtained from The Secretary, The Girls' Public Day School Trust, 26 Queen Anne's Gate, London SW1H 9AN, quoting reference T, to whom candidates should send applications not later than 7 April, 1978. *Candidates who have within the last twelve months, applied for appointment to the Headship of any other Trust school, may indicate by letter whether they wish to be considered for this appointment.*

ROYAL HOLLOWAY COLLEGE
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Invites applications for the following

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tenable from 1 October 1978

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DRAMA AND THEATRE STUDIES Part-time Lecturer to supervise practical exercises and productions related to Drama Studies. A degree in Drama or English an advantage but preference will be given to candidates with some experience in practical theatre. Closing date 8th April, 1978.

ENGLISH. Two Lecturers in English; candidates for one post should have a special interest in Elizabethan and/or Jacobean drama and for the other an interest in the Victorian Novel. *Closing date 8th April 1978.*

HISTORY. Lecturer in Mediaeval European or Later Modern European History. Closing date 15th April 1978.

Appointments will be made up to but not above the third point (i.e. £3,784) of the salary scale £3,355-£6,655 (under review) plus £450 London Allowance.

Please apply for further details to Mrs D. J. Odds (T), Personnel Officer, Royal Holloway College, Egham Hill, Egham, Surrey TW20 0EX.

UNIVERSITY OF DURHAM

APPOINTMENT OF VICE-CHANCELLOR

The University of Durham wish to appoint a Vice-Chancellor to succeed Sir Derman Christopherson from 1 January, 1979, or such later date as may be arranged. Any individual of appropriate experience and background, who is interested in this post, is invited to communicate with the undersigned from whom further information may be obtained.

The Council of the University reserves the right to appoint to the post by invitation.

Applications and all other communications should be marked "Confidential" and should be sent to the Registrar, Old Shire Hall, Durham, not later than 30 April, 1978.

I. E. GRAHAM,
Registrar and Secretary

University of London

THE LONDON SCHOOL OF ECONOMICS AND POLITICAL SCIENCE

DIRECTOR BUSINESS HISTORY UNIT

A Unit for the study of Business History, which will be the first of its kind in the United Kingdom, is to be established in the University of London, based at the London School of Economics and Imperial College.

Applications are invited for the post of Director (equable at the London School of Economics, at a salary within the professorial range but not less than £8,510 (scale subject to review) plus £450 per annum London Allowance and superannuation benefits. Applications will be welcomed from candidates within and outside the universities, provided they have appropriate publications to their credit. The appointment will take effect as soon as possible, in any case, it is hoped, not later than 1 October, 1978. The Director will be required to set up the Unit, to promote research, to arrange seminars, and to enlist support for the Unit both academically and within the business world. The appointment calls for high academic and practical ability, energy and initiative. Tenure of appointment will not exceed seven years in the first instance.

Application forms and further particulars are available from the Administrative Officer, Room E.510, The London School of Economics, Houghton Street, London WC2A 2AE. Closing date for applications: 3 April, 1978.

University of Aberdeen

DEPARTMENT OF POLITICAL ECONOMY

LECTURESHIPS

Applications are invited for two lectureships in economics in the Department of Political Economy. For one of the posts a teaching interest in microeconomics, at intermediate and advanced levels is required, while a research interest in natural resource or energy economics would be an advantage for one or other of the posts.

Salary on scale £5,333-£6,665 per annum, with appropriate placing. Superannuation and removal allowance.

Further particulars from The Secretary, The University, with whom applications (3 copies) should be lodged by 7 April 1978.

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University of Birmingham

CHAIR AND HEADSHIP OF THE DEPARTMENT OF DRAMA AND THEATRE ARTS

Applications are invited for the Chair and Headship of the Department of Drama and Theatre Arts.

Salary in the professorial range. Superannuation.

Further particulars obtainable from the Registrar, University of Birmingham, P.O. Box 363, Birmingham, B15 2TT, to whom applications (12 copies; 1 from overseas applicants), naming three referees, should be sent by 2nd May, 1978.

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HOLY SMOKE!
£3,997
With your sense of humour get into top gear as you assist this rising young sales executive. Forget routine while acting as a full Sec/PA arranging travel, meetings, Diaries and internationally liaising. Free Cigarettes too! Ring Nancy today on 828 8055.
Churchill Personnel Consultants
Abford House
15 Wilton Road., SW1

DUTY FREE to £3,500
Superb offices near Green Park are the nerve centre of this famous Whiskey Group. You'll be a vital link dealing with distributors from all over Europe, liaising with Air and Sea Ports and handling your own admin. projects. There's a subsidised restaurant and 4 weeks holiday. If you have secretarial skills please call Joy McNally on 222 0671. DRAKE PERSONNEL CONSULTANTS, 25 Victoria Street, S.W.1.

P.A. TO FAMOUS DESIGNER
You will be helping to run the showroom; dealing with famous *celebrities*, helping to organise fashion shows and assisting with the organisation of the production team. This P.A. position offers all you have been looking for and all you need is your good secretarial skills plus the need for responsibility. Call Jose Ryan, Drake Personnel, 221 5072, Consultants.

MEDICAL MAGICIAN
To £4,000
Be relied on for your competence, tact and supervisory ability. You'll be much more than a typist in this medical laboratory as you're groomed into a full management role. Interested? Call Nancy on 828 8055.
CHURCHILL PERSONNEL CONSULTANTS
Abford House,
15 Wilton Road, S.W.1.

VARIED, DIRECTOR LEVEL ROLE AT UP TO £4,000
Interesting job with a lot of client contact and telephone work plus a super personal office for a really competent Young Secretary at the West End overseas division of a famous international firm. Miss Ganley, CHALLONERS, 19/23 Victoria St., S.W.1. 828 3845 (Employment Agency).

HELP!—Efficient P.A./Secretary wanted for busy Marketing/P.R. M.D. Bond St. area. Departmental and exec clients. Salary neg., around £3,500 + benefits.—Tel. 493 8505.

MAJOR W.1. RECORD company require bright, nice secretary for busy international department. Languages an advantage, pastried age early 20s. Tel.: Des Brown, 408 2355.

EX-PUBLIC SCHOOL PA/Sec. S.T. 26-30, required by Consultant, W.1. £4,000 p.a.—Stella Fisher Bureau, 110, Strand, W.C.2. 836 6644.

SMALL GIFT COMPANY, Chelsea, needs capable and willing PA/Typist £3,000+ p.a. Telephone: 01-352 0019.

BILINGUAL SECRETARY. English/German required for busy W.1 buying office, fluency in German essential. Commencing salary £3,500 plus LVs, plus bonus. If you can start immediately, phone an Kay Gold or 499 8070.

RECEPTIONIST/TYPIST / TELEPHONIST. 19 plus, for own office. Good typist, bright, relaxed approach to people, interest, lovely offices. Around £3,200 p.a. e.o.e.—Joyce Guiness Staff Bureau, 589 8807/0010.

GRADUATES/College leavers. Some sec. skills. Temp posts to 1700. Tolson Staff Bureau, 734 0108.

ORGANISE COSMETICS PROMOTIONS
£4,000 +
You'll thrive in a dynamic sales marketing environment. Set up presentations throughout Europe. Your outwarpoising personality and secretarial background will be fully appreciated by a sparkling Manager boss. Be his assistant. It's a challenge so take it. Call Ursula on 828 8055 today.
Churchill Personnel Consultants
Abford House, 15 Wilton Road, S.W.1.

LUNCH IN THE PARK
£3,800
These beautiful offices overlook St. James's Palace. Top executive is looking for a true PA to accept responsibility and to help him get organised. Own projects with lots of client contact and tracking down confidential information from all over the world. Only minimal secretarial skills—it's mostly admin and common sense. He's also flexible re: hours, workload, time off, visits to hairdresser etc. So phone me now. Joy McNallie 222 0671. DRAKE PERSONNEL CONSULTANTS 25 Victoria St., W.1.

DENIM DYNAMO TO £3,500
Primarily to assist trendy French Licensee Manager of stunning international Jeans Company but also to lend a hand with Fashion Shows, Press Releases and so forth in their ultra modern Mayfair H.Q. It's a casual, trendy atmosphere—wear your jeans which you can now buy at factory prices. If your secretarial skills match this fast-paced, lively show please call Peta Alexandrou on 734 0911. DRAKE PERSONNEL CONSULTANTS, 225 Regent Street, W.1.

ADVERTISING SERVICES
There's a very realistic chance to be promoted into non-secretarial role in the future—if you're ambitious and have what it takes. Its a friendly, hectic little company where you'll start off by assisting an Associate Director and learning all about advertising and publications. If you have reasonable shorthand and good typing please call Kathleen White on 408 0652 for more information. DRAKE PERSONNEL CONSULTANTS.

SECRETARY EXPERIENCED
Small, friendly office in City. Typing, some shorthand. Telexing and a pleasant telephone manner essential. Salary £4,300. 5 weeks holiday. Ring 626 3615 for interview.

ADVERTISING AGENCY W.1
£3,500+
A Secretary/P.A. with rusty shorthand is sought by young M.D. An exciting career opening with regular client contact at Director level. Hours 9.30-5.30 plus very generous perks. Please phone Miss Wynne, 439 8015/6, Personnel Consultants.

WANTED by Press Office an experienced secretary with full knowledge of typing and secretarial work, salary according to qualifications. Phone: Press Office, 584-1407.

"A" LEVEL young sec., 19+, interested in current events/international welfare, S.W.1. £2,500-£2,400 p.a.—Stella Fisher Bureau, 110 Strand, W.C.2. 836 6644.

LIBRARY SECRETARY to £3,700 W.1 for Tech. Library. Vacancy also for College leaver.—493 0540, Frazier Personnel (Agy.).

SECRETARY for Director Bond Street Advertising Agency, good speeds shorthand, typing. A busy job working across press, television and radio. Salary £3,500 negotiable. Phone: Annette Hoare-01-493 6571.

PUBLISHING SECRETARIES, are you on our books? Covent Garden Bureau, 55 Fleet St., EC4. 353 7696.

FRENCH/ENGLISH PA Shorthand, £3,500+. 26/7... Language Staff Agency, 629 0888.

PERSONNEL TRAINING DEPT. International S.W.1 organisation. Executive arranging all training facilities, seminars, etc., needs capable helpmate. 22-ish. Good typing essential, adequate shorthand, ability to cope principally with admin. and participate with responsibilities in all aspects of work around. £3,750 p.a. LVs. fringe benefits.—Joyce Guiness Staff Bureau, 589 8807/0010.

SECRETARY EXPERIENCED
Small, friendly office in City. Typing, some shorthand. Telexing and a pleasant telephone manner essential. Salary £4,300. 5 weeks holiday. Ring 626 3615 for interview.

ADVERTISING AGENCY W.1
£3,500+
A Secretary/P.A. with rusty shorthand is sought by young M.D. An exciting career opening with regular client contact at Director level. Hours 9.30-5.30 plus very generous perks. Please phone Miss Wynne, 439 8015/6, Personnel Consultants.

OFFICE ADMINISTRATOR TO £4,500
Enjoy administration? Supervised people? Utilize your talents in the modern W.1 Head Office of a large manufacturing company. The doorman to the cook and post clerks will report to you. Look after all decorating, office allocations, and alterations. Type your own reports and correspondence. Superb opportunity to demonstrate your initiative and enjoy big company benefits too. Call Judy Knapp today on 437 1678. DRAKE PERSONNEL CONSULTANCY, Executive Secretarial Division, 156 Regent Street, London, W.1.

FACT OR FICTION?
£4,000
This fascinating Swiss guy rewards you—organise his central London office and assist him with his current book. Eventually you'll take over completely while he's away with just your basic typing aptitude, so for something completely different yodel down that telephone—I'm Kathy on 828 8055.
Churchill Personnel Consultants
Abford House, 15 Wilton Road, S.W.1.

PEOPLE, PERKS & TRAVEL £4,000 +
Your social life will be terrific, your expectations will be realistic and you can go far as you join this fast expanding company. Your extrovert personality, ability to liaise on an international scale and accurate sec. talents will carve a career and make you the envy of friends. Ring Sheena on 828 8055.
CHURCHILL PERSONNEL CONSULTANTS
Abford House, 15 Wilton Rd., S.W.1.

EXCLUSIVE ITALIAN interior designers seek well groomed Sec./Admin colleague for their fast expanding, SW5 showroom. 734 5266, G.I. Cons.

TO £4,250
Young, pleasant Director of Holborn Company needs capable P.A. Secretary for the type of job where you take responsibility and use initiative as well as secretarial skills. Lovely Georgian offices. Salary London weighting and L.V.s.
RELIANCE EXECUTIVE (CONSULTANCY)
140 SLOANE ST., S.W.1.
730 9525.

PR/MARKETING
£4,000 + CAR
Develop your sales background outgoing personality and secretarial ability to run the PR side of this young go ahead firm. Support the sales team, visit clients and generally undertake the sales director. Interested? Phone Simone on 828 8055.
Churchill Personnel Consultants
Abford House, 15 Wilton Road, S.W.1.

EXECUTIVE P.A. up to £4,500
Your administrative flair will bring you total involvement in this worldwide company. Assist and organise your boss in overseas development. Prepare his weekly itinerary. With your Sec/PA background liaise with clients in the US and Europe and perhaps go and see them! Call and ring Richard on 828 8055.
Churchill Personnel Consultants
Abford House
15 Wilton Road, SW1

TEXTILE DESIGN
£4,000
Do you have sales talent? Would you like to free yourself from your typewriter? A good part of your day with this exclusive showroom will be spent dealing with buyers and learning the business. Liaise with suppliers, organise exhibitions, attend design association meetings. Handle administration and utilise your secretarial skills as P.A. to the M.D. French useful. Sound like you? Call Diana Warren on 437 1673 today. Drake Personnel Consultancy, Executive Division, 156 Regent Street, London, W.1.

CHISWICK c. £3,000
Businessman requires intelligent person, 25-35, for small, busy import office to organise administration, answer phone and hold fort whilst boss is abroad. Some typing, no shorthand. Working conditions flexible. Job offers great potential to become personal assistant.
Ring Mr. Hudson
01-995 3708

PARK LANE P.A.
£3,500
Fresh flowers provided by your honey of a boss in your own lovely office at the H.Q. of a world-wide company. 50-e of the job is administrative and you'll be dealing with visiting international executives, arranging board meetings, travel and hotel bookings, and making sure their London stay is comfortable and a success. Accurate secretarial skills more important than speed. Benefits include 3 free courses lunch and discounts on company products. Please call Annabel Davies on 734 0911. DRAKE PERSONNEL CONSULTANTS, 225 Regent Street, W1.

INTERNATIONAL TELEVISION £3,500
Mayfair based T.V. Company's dynamic globetrotting Director Boss seeks top level P.A./Secretary (without shorthand) Someone who can receive T.V. Celebrities and make them feel at home, and help arrange social and coordinate activities. 4 weeks holiday a year, free tea, coffee, beer and ice cream on hot summer days. If you have audio skills and boundless initiative call Peta Alexandrou on 734 0911. DRAKE PERSONNEL CONSULTANTS, 225 Regent Street, W1.

BE CONSTRUCTIVE! £3,700
This thriving firm of designers give you the chance to get out of a rut and climb the ladder to success! Be in charge and make decisions with secretarial skills only as part of this involving business. Liaison with clients, govt. depts. and architects at top priority. Start building your career now by speaking to Peta on 828 8055.
Churchill Personnel Consultants
Abford House
15 Wilton Road, SW1

EXPERIENCED SECRETARY £4,200
To work for a senior solicitor (who is an appreciative boss). Varied work and lots of contact with his clients. Mainly shorthand needed but there is a little audio too. Own prestige office + generous bonus and £1.50 LVs. Super job for male or female with some legal experience.
BROOK STREET BUREAU
589 0091
EMPLOYMENT SERVICE

FASHION MANAGEMENT to £4,000
No experience necessary—just loads of charm and confidence and you will be trained to take on full responsibility for a small, luxury Bond Street Boutique with a wealthy well known clientele. Tremendous prospects, top salary plus an annual allowance of £500. If you have some typing call Jean Tomlin for more information on 734 0911. DRAKE PERSONNEL CONSULTANTS, 225 Regent Street, W.1.

Advertising Agency in COVENT GARDEN requires
RECEPTIONIST/TYPIST
Must have good typing, some office duties involved, friendly atmosphere, salary negotiable. Ring Denise 01-836 9824.

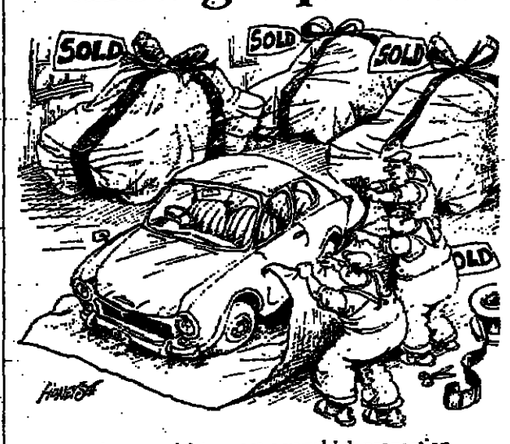
EASTER COLLEGE LEAVERS
Interviews now with Publishers, Architects, Bankers, The Arts, Business World, Academic Environment. Consolidate your future with the College Leaver Specialists.
COVENT GARDEN BUREAU,
55 Fleet St., EC4.
353 7696.

FINE ART PUBLISHERS seek S'hand-typing Sec. for M.D. W.C.1. A level education, 20-25. £5,400.—Covent Garden Bureau, 55 Fleet St., E.C.4. 353 7696.

ESTATE AGENTS need smart, efficient Secretary for small, busy office. Wandsworth High St. Friendly atmosphere. Varied, interesting work. 870 2196.

IMPORTANT City Shipping Group needs P.A./Sec., 25 to 45, for M.D. Needs good formal skills, extrovert, competent person to organise generally including luncheons, meetings, confidential matters, etc. Newly created position, own office. £4,000 p.a. plus perks. LVs. fringe benefits.—Joyce Guiness Staff Bureau. 589 8807/0010.

S.W.1 International Organisation needs Secretary, 20s, for Senior Executive. Must have good formal skills, discretion and mature outlook. To £3,000 p.a., super fringe benefits.—Joyce Guiness Bureau, 589 8807/0010.



Your car will go faster when it's in the right place.

As you might expect, a very high proportion of Times readers are mobile. In fact, 612,000 of them have taken the decision to buy a car, and in the last 12 months 101,000 of them have bought a new car. And they're a lot more likely than the rest of the population to have paid £2,000 or more for a car—new or used.

That makes them very good potential customers in the new and second-hand car market.

So much so, that every Thursday The Times runs a special feature in its classified columns called 'The Car Buyers' Guide'.

This feature also covers car hire which Times readers are 57% more likely to use than the population as a whole.

So mobilise our resources and you'll probably do some pretty high-speed selling.

For further information, contact The Times Motors Team on: 01-278 9351, and in the North call our Manchester Office on: 061-834 1234.

THE TIMES

—Stepping Stones—Non-Secretarial—Secretarial—Temporary & Part Time Vacancies—

NON-SECRETARIAL

NURSING/PERSONNEL CAREER
With a difference

Here's a chance to stay in touch with nurses and patients—using your S.R.N. knowledge and experience in a different way. Our International Organisation is opening a specialised Health Care service for private patients and institutions. As its service and assignment representative, you would be trained in all aspects of personnel administration and have instant responsibility for:

1. SELECTING AND INTERVIEWING NURSES
2. ASSESSING NURSES' NEEDS WITH REGARDS TO FURTHER EXPERIENCE
3. *PLACING NURSES IN JOBS FITTING THEIR AGE, EXPERIENCE AND PERSONALITY*
4. RECORDING FEEDBACK FROM CLIENTS
5. DEALING WITH GRIEVANCES

Good promotion prospects are offered leading to management within the organisation and regular hours and good salary a.a.e. Applicants should have experience of dealing with personnel problems and be fully qualified S.R.Ns. Postgraduate Certificate or experience in industry is preferred.

PLEASE CALL MISS MUCKLESTON ON 01-437 6900
FOR AN IMMEDIATE INTERVIEW
MEDOX (AGENCY)
Specialists in private health care

GRADUATE WITH TYPING, £3,400 + BONUS

Looking for good prospects? Have the ability to type and handle administrative functions? Then this top management consultants would like to see you.

RING 01-493 7121
HUDSON PERSONNEL
(Consultants)

WIMPOLE STREET W1

Receptionist wanted for busy private medical practice. Bright personality, initiative and smart appearance are important. Some typing. 4 weeks holiday. Salary £50 p.w. negotiable.

Please telephone
01-580 5259

CHARMING SALES EXECUTIVE REQUIRED

You must have charm and be able to get to see the top men in advertising and marketing. Basic salary, £4,000 together with exceptional bonuses (which could treble your salary). Company car and travelling expenses. You'll be independent and have the ability to succeed on your own initiative, selling a totally new and unparalleled marketing medium.

Write, with c.v. and recent photograph to Sally Gerrard, 7-8, Kendrick Mews, London, S.W.7 3HG.

WINE ORDER CLERK
no typing

In this small, expanding Wine *Company you'll be taking* orders from Restaurants getting to know the people and the stock so that you can suggest alternatives or get them to try a new line. You'll help with the paper flow too and be trained on a special invoicing machine. Its informal and related and the salary is up to £2,500 to start. Please call Lorna Wells on 734 7186. DRAKE PERSONNEL CONSULTANTS, 205 Regent Street, W.1.

STATISTICAL ASST. FOR PERSONNEL ADMIN.
to £3,500

Useful opportunity for numerate person with reasonable copy typing to step into a really interesting and varied role at big West End firm. Time off for I.P.M. study probable.

Miss Gibbs, CHALLONERS, 19/23 Oxford Street, W.1. 01-437 9030 (Employment Agency).

PROJECT ASSISTANT TO £3,200

This exciting project—undertaken by a specialist team in a large computer consultancy—revolves around the building of a new city. You'll be in charge of information—buying up the necessary books, setting up and maintaining the systems, conducting research in libraries, scanning the newspapers and so on. If you have good typing call Maggie Vinall on 734 0911. DRAKE PERSONNEL CONSULTANTS, 225 Regent Street, W.1.

BUSY ROLE FOR GOOD COPY TYPIST

Super job for capable person working with two executives at small property company off Berkeley Square. Neg. at around £4,000.

Miss James CHALLONERS, 115 Oxford Street, W.1. 437 9030 (Employment Agency).

MECHANICALLY MINDED SUPERVISOR
£3,700 PLUS

Neat accurate Typist able to look after a staff of 6 and organize the work flow of a variety of print & reprographic services at the central Admin. centre of a major company.

Miss Strauss CHALLONERS, 91 Regent Street, W.1. 734 2476. (Employment Agency).

DO YOU WANT to see the world? Not afraid of hard work? Do you have a pleasant personality and good appearance? Some knowledge of a foreign language an advantage. Come and audition for a job as a disc jockey. Tel. Rebecaa 736 5866.

CLERICAL ASSISTANT. Salary c. £3,000. Young friendly person with knowledge of typing. Very varied and involving position. For further details phone Miss Dodsmark, 734 7823. D.T. Selection, Personnel Consultants.

COPY TYPIST. English mother tongue, required by Libyan news-agency based in the City. Speeds 60 w.p.m. Attractive salary and conditions.—Phone 353 9260.

PART-TIME RECEPTIONIST/telephonist required.—See Part-time Appts.

PHOTOGRAPHIC AGENCY need self-motivated person with advertising photo studio background as consultant/interviewer. — 439 1851.

ADVERTISING INFORMATION OFFICER, WC2. Previous advertising experience in same capacity desirable. Salary £3,500. Contact Judy Farquharson at Recruitment Consultants). 01-493 8823.

£3,300+ Admin colleague is sought by famous Publishing Co. Ability to motivate/organize junior staff and handle some typing. 20 years+ 734 5266—G.1. Cons.

RECEPTIONIST / TELEPHONIST / Typist for high class furnishing showrooms in Mayfair, small PMBX, accurate typing rather than speed, good salary according to age and experience. Telephone: 499 4327.

PHOTOGRAPHIC AGENCY, W.1. needs personable receptionist/typist.—439 1851.

DO YOU HAVE AN EYE for detail and enjoy accurate, precise work? If so, perhaps you would like to join our friendly production office in E.C.3 working on three weekly publications. Please phone Gwyneth on 283 5617 to find out more.

SECRETARIAL

RECEPTIONIST

Attractive and well groomed person (m/f) required for small Advertising Co. in S.W.1.

Salary £3,000.

For further details phone Miss Godsmark, 734 7823.
D.T. Selection Personnel Consultants

EDITORIAL SEC.

Publisher requires Editorial Sec., no shorthand, working for editor on small magazine. Lots of scope for bright, keen person who can type 50 w.p.m.+.

Salary £2,600 p.a.

Phone Mrs. Hall: 734 7823
D. T. Selection Personnel Consultants

EXECUTIVE OFFICER—EDUCATION

Small University Institution in Bloomsbury needs an executive officer to assist the newly appointed clerk to the council. Initiative and good typing essential and duties will include preparation of committee papers, maintenance of financial records and general administration of the school. Contact with staff and students. Salary on scale £5,216-£5,799 inclusive of London allowance. Four weeks' annual holiday plus extra day at Christmas and Easter. Phone Susan Penney 637 4934

WELL-BALANCED YOU! BOOKKEEPER
£4,000

As you are a bookkeeper and experienced in trial balance, then this is the opportunity for you to step into an exciting career. You will grow with this fast expanding young company, so prospects galore for a good future! Be invaluable & be appreciated. Phone mr. Peter St. James, now, on 828 8055. Churchill Personnel Consultants Abford House, 15 Wilton Rd., SW1.

MARKETING ASST. FOR MAJOR PUBLISHERS

Excellent opening for energetic and numerate person interested in the publishing world and able to promote several magazines produced by a leading house. Busy job calling for a cool head. Around £3,000.

Miss Kaye, CHALLONERS, 225 Wardwood Street, E.C.2. 01-638 3846 (Employment Agency).

SECRETARIAL

TRAVEL CO-ORDINATOR

In the MD's office—help with travel arrangements for visitors and the Co's UK staff in Africa, their children's UK schooling and holiday travel arrangements. Supervise the families' UK homes and advise the MD of any problems. A really interesting and responsible job full of organising potential and scope for good secretarial skills. Some French or German would be an asset. STL and good LVs. Call Diana Duncan on 628 2691. DRAKE PERSONNEL CONSULTANTS.

ADMINISTRATION ASSISTANT
£3,750 +

This famous leisure centre that deals with books, clubs and film reviews, wants your sales ability combined with sec skills to organise the running of this busy complex. The sales team needs your expertise to co-ordinate their hectic schedules as well as many more fascinating aspects of this top position. Interested? Then call Sandra Gibbons 221 5072. Drake Personnel Consultants.

PROFESSIONAL & INDISPENSABLE
£4,000

This top opportunity is waiting for you with an old established professional company. This exceptionally charming senior partner will appreciate your panache and excellent Sec. background. The day flies past. Liaise between London and all other offices. Reach for the 'phone—I'm Ursula on 828 8055.
Churchill Personnel Consultants, Abford House, 15 Wilton Road, London SW1.

MAKE THE MOST OF YOURSELF

An opening into Cosmetics. There's loads of variety on the Sales Development side of this famous Company. Liaise with Sales Reps, write to Shop Managers—help with sales figures and targets—arrange seminars and compile reports on stores. Enjoy's price discounts on cosmetics, £3,000. LVs and an early finish Fridays. Call Jacqueline Brooks now on 734 0911, 225 Regent Street, W.1.

AMNESTY INTERNATIONAL
BRITISH SECTION

requires full time Secretary.

Is necessa
y. interest in
international affairs helpful.

Telephone Lindsay Stewart
01-836 5631
for application form.

SOMEWHAT SOPHISTICATED Secretary/assistant, with reasonable speeds and a nice way with people sought for busy PR Department of famous recording company to cope with queries, organize press releases, dinners, etc. etc. to £3,700. Monica Grove Recruitment Consultants. 839 3186.

MARKETING DIRECTOR, W.1. International Co., needs P.A./Sec., 32-ish, small office dealing export goods. Responsible with good formal skills and capacity to cope generally. Around £3,800 p.a., 50 per cent discounts, 4 weeks' hols.—Joyce Gulness Staff Bureau, 589 8807/0010.

SECRETARIAL

SINGAPORE TOURIST PROMOTION BOARD

Secretary/PA to Director U.K. This post will interest a person looking for job satisfaction. They should have speed and accuracy in shorthand and typing as well as high administrative and organisational capabilities.

It is envisaged that they will perhaps have had airline, tour operator or travel agency experience. A knowledge and interest in Asia would be an advantage.

This is a chance to join a small but expanding team in the U.K. office of Singapore's National Tourist Organisation.

Salary commensurate with experience. Initial applications with c.v. and 'phone number to:

John Kilroy
Regional Director U.K.
Singapore Tourist Promotion Board
33 Haddon Street, London W.1
01-437 0033

SECRETARY FOR ARCHITECTS

Experienced, shorthand, typing, telex (will teach), "A" level French, German sometimes useful. To join team working on European project. £2,800 negotiable.

Telephone 01-486 4761
Priscilla Trench,
or write with details to:
DENYS LASDUN REDHOUSE, & SORTLEY
50 Queen Anne's Street, London W.1.

S.W.3 AREA

Varied interesting work for secretary with knowledge of French. Shorthand and typing. Salary negotiable. 4 weeks holiday.

Ring 589 3400

GUY'S HEALTH DISTRICT

SENIOR SECRETARY—OBSTETRICS & GYNAECOLOGY

Salary: £2,989 p.a. rising to £3,524 p.a. plus allowances for certain shorthand and typing qualifications.

Required to assist in the running of this *busy department*. The successful applicant will have to undertake the secretarial work for the consultant & professional staff within the department, and should have at least 3 years' medical secretary experience.

Application form and job description form from the Personnel Officer, Guy's Hospital, St. Thomas Street, London, SE1 9RT. Telephone: 01-407 7600, Extn. 3463.

CHELSEA COLLEGE
UNIVERSITY OF LONDON
BASIC MEDICAL SCIENCES GROUP

We are looking for a

DEPARTMENTAL SECRETARY

for the Department of Physiology. Basic Medical Sciences Group. In addition to good secretarial skills, applicants should be willing and able to take a full part in the organisation of a busy department of academics and students. *Interest in science would be an* advantage and a sense of humour is essential.

Salary scale £5,316-£5,793 per annum inclusive of supplements and London Allowance. Applications, giving full details and names of two referees to Mrs P. Diboll, Basic Medical Sciences Group, Chelsea College, Manresa Road, London, SW3. Tel. 352 6421.

LEGAL
£3,800 Neg.
PLUS XMAS BONUS

Your Boss is an extremely charming and very busy man handling clients of National importance. He's a Top Solicitor and hopes to find a legally experienced P.A./Secretary with enough poise to deal with Top Level people and enough common sense to manage things beautifully when he's away. For more information please call Maggie Madgwick on 405 0654. DRAKE PERSONNEL CONSULTANTS.

BI-LINGUAL FRENCH
£3,500

Deal with many overseas clients and offer a translation service, + the translation of business terminology with this large group of companies, who are involved in overseas projects in the oil industry and many others. Great opportunity to progress into a superb executive position, but you will need your good shorthand to start. Call Sandra Gibbons, 221 5072 DRAKE PERSONNEL CONSULTANTS.

CAREER OPPORTUNITY

You can expect a Profit share, BUPA, cheap loans, luncheon club, 4 weeks' holiday, sports club and later a *cheap mortgage*—So join this leading Computer Services Co. in a lively and demanding job as Secretary/PA to the General Manager. It's at least half admin, with plenty of people contact and personnel assignments as well as full secretarial back-up. To find out more, call Diana Duggan, on 628 2691.
DRAKE PERSONNEL CONSULTANTS

USE YOUR BRAIN! TO £3,750

This really is an unusual chance to find things out for yourself and put it all together. The company supplies equipment for large projects around the world. You would get to know their products and the energy sources of each country and then compile detailed quotations from very basic information. You'll be based in brand new West End offices, enjoy staff discounts, 4 weeks holiday and pension scheme. If you have secretarial skills please call Lorna Wells on 734 7186. Drake Personnel Consultants, 205 Regent Street, W.1.

LEGAL P.A.
£3,750

P.P.L. Season ticket loan and free lunches, as you assist the top partner of this trendy W1. Solicitors. You will have the opportunity to use your legal experience when dealing with the many aspects of company law. The registration of companies + many more interesting procedures. Your shorthand or audio skills are all you need. Call Sandra Gibbons, 221 5072. Drake Personnel Consultants.

ADVERTISING ASSISTANT for informal Knightsbridge Agency. Suit adaptable and cheerful person with good typing and some office experience who enjoys responsibility. £2,900 neg. a.a.e. plus many perks. Ring 957 9801 for interview.—Nina Eleven Personnel (Agy.).

JACKSON-STOPS AND STAFF require a conscientious and cheerful secretary to assist in an interesting job handling the sales of houses and flats in Central London. Good prospects for the right person. 01-499 6591, X48.

SECRETARY/Qualified nurse required for two surgeons in leading Harley St. practice. Telephone 637 7540.

PERSONNEL ASSISTANT for group operational director and Personnel manager of fashion company in Wembley, some typing/shorthand, numerous staff discounts. £5,500 negotiable. 904 9936, Stadium Staff Bureau.

SECRETARIAL

BMW PARK LANE
SECRETARY

required for Sales Manager BMW Park Lane. Good shorthand/typing skills required. Must have good educational background. Salary circa £3,000 plus LVs and four weeks' holiday p.a. Free parking. Applications in the first instance to: MS. R. DARLING, 01-493 1285

Typist/Receptionist

for cheerfully busy Accommodation Business, W.11.
10 a.m.-4 p.m.
£2,340
Lunches provided.
Phone 229 5525

Alcohol Education Centre

SECRETARY

to the Course Coordinator
£2,984-£3,524 inc.

The Centre is a fast-expanding agency which provides education and training for people working in the field of alcoholism.

In addition to normal secretarial duties the post will involve maintenance of student records and administrative support on courses including direct contact with teaching staff and students.

The successful candidate, male or female, will be competent in typing and shorthand, possess a high degree of initiative and be free to travel extensively. *For further details and* an application form contact Alcohol Education Centre (Ref. 6A9), The Maudsley Hospital, 99 Denmark Hill, London, SE5. 01-703 8053.

A HAPPY!

Have a happy discussion in a happy atmosphere with consultant who has a happy knack of understanding you and your requirements. Happy to say we also have the best selection of *top jobs in town!*

Too happy to be true—not at all confirm it now for yourself.

Coffee reads—Welcome.
PERMANENT & TEMPORARY
JOYCE GUINESS BUREAU
21 BROMPTON ARCADE
BROMPTON ROAD
KNIGHTSBRIDGE, S.W.3.
(Brompton Arcade is a few steps from Knightsbridge Tube Station, Sloane line exit)
589 8807 or 589 0010
THE Recruitment Consultants

VISITING CLIENTS . . .

. . . is only one interesting aspect of this position with a well-known office furnishing group. As Secretary to the Export Manager, a lot of your time will be spent liaising with clients and suppliers, following through on orders and so much more besides. There's a fabulous profit-sharing scheme too—paid out once a year. If you have secretarial skills do call Kathleen Wills on 405 0654 and she will tell you more. DRAKE PERSONNEL CONSULTANTS.

CO-ORDINATE TRAINING COURSE FOR DOCTORS AND STUDENTS

This well known company needs someone with good sec. skills to deal with the training courses they run for their personnel. You will be co-ordinating the training administration, assisting with the agendas and learning the procedures of how to organize. Lots of people contact and a great environment. Call Sandra Gibbons, 221 5072. DRAKE PERSONNEL CONSULTANTS.

INDIVIDUALLY DESIGNED PA TO £4,500

Become confidential aide to this gold plated entrepreneur—the market is prestigious—your responsibilities fascinating as you pursue & administer in a positive Aladdin's cave of riches. Create it your way by furthering your basic secretarial background & consulting Simone on 828 8055
Churchill Personnel Consultants
Abford House,
16 Wilton Road, London SW1.

T.V. ASSISTANT
(MUST TYPE—NO SHORTHAND)

You will be responsible for liaison between Ad. Agency's T.V. Department and the T.V./RADIO PRODUCERS and you'll need to be efficient and very much admin-minded. £5,200.

PATHFINDERS 629 3132
PERSONNEL SERVICES
52 MADDOX ST., W.1.
(1 MIN. OXFORD CIRCUS TUBE)

BREAK INTO PERSONNEL

This top company offers an "in" into personnel as you assist the Personnel Officer with recruitment campaigns, deal with interviewing and learn about the necessary keeping of personnel records. Social club, subsidised restaurant and travel assistance are what they offer as well as £3,500. Your new skills are all you need. Call Sandra Gibbons, 221 5072. Drake Personnel Consultants.

LOVELY JOB for confident secretary (23+), in busy young office of leading record company to work for two executives who deal with the signing up of new artistes and other business affairs, around £3,000. Monica Grove Recruitment Consultants. 839 2186.

P.A. SECRETARY. Salary c. £3,500 for Marketing Director of Publishing co. Initiative plus organising ability essential for further details. Phone Miss Godsmark, 734 7823. D.T. Selection Personnel Consultants.

MEDICAL SECRETARY required by Harley Street surgeon. Use of garage. C. £3,500.—Telephone 486 1138.

SEC. ALGIERS with French £5,730 approx. plus food and accommodation for Anglo-American Co. Belle Agency, 2 Marylebone High St., W.1. 01-935 0731.

SECRETARIAL

HAVE YOU GOT TWICE AS MUCH DRIVE?

If so Jeep St James's want to hear from you. We have two positions in our prestigious new St James's showroom and are offering good salaries (£3,000 + neg.) and conditions in a busy but friendly atmosphere working with our sales staff.

SECRETARY (20-25)

with good basic skills, initiative, ability to work well under pressure and be organized but flexible.

This is a challenging job with lots of variety, early start date please.

RECEPTIONIST/TELEPHONIST (20-25)

Smart and attractive with a pleasant speaking voice, experience of PABX switchboard, good typing and unflappable.

If you're enthusiastic and looking for a really interesting job in a new company please telephone Stephanie Hunton, Jeep St James's, 01-491 2599.

GRADUATES AND COLLEGE LEAVERS

The managing director of an international trading company requires young (18-21 years) Secretary/PA with good shorthand.
Candidate must have sense of humour and be capable of working on her own initiative.
Luxurious office situated in Kensington.
Salary negotiable.

PLEASE CALL 937 0855
NOW

SECRETARY
To Head Office Directors
c. £3,500

This is a rare opportunity to join a long established and the largest independent public company in the stockholding field.

You need to be a mature person, probably in your mid 30s, with a good standard of shorthand and typing and used to communicating with people at all levels.

Salary is negotiable around £3,500 plus pension scheme, sickness benefit, 4 weeks holiday, subsidised restaurant, etc.

Please write or telephone, with full details to: Sue Harding, Personnel Department, Brown and Tawse Ltd., St Leonards St., Bromley-by-Bow, London, E3 3JQ. 01-980 4466.

SECRETARY/P.A.

Well-established international T.V. Distribution Co. seeks P.A./Sec. (non-smoker) to work in Western Europe Sales & Co. Production Department. Good education and efficient secretarial skills, meticulous attention to detail required for demanding and interesting work. Languages an advantage. Good salary and bonus scheme. Mayfair offices. Please send full c.v. to Ms. Geering, *RPTD, 4 Albemarle St., London, W.1.*

P.A. TO TOY CHAIRMAN
to £4,000

The company are international Toy Manufacturers and the position is based in their modern Head Office and Showroom at Oxford Circus. The Chairman is a widely travelled man in his 40's with many interests. The accent is on the P.A. side and you'll often hold the fort when he is away. Fluent fours, 4 weeks holiday, L.V.s. and Tots at discount. If you have secretarial skills please call Peta Alexandrou on 734 0911. DRAKE PERSONNEL CONSULTANTS, 225 Regent Street, W.1.

ADVERTISING IN MAYFAIR
to £3,200

Start your career in Advertising assisting in the Managing Director's office. Meet top clients when you attend *business lunches, help arrange* social functions and be constantly in touch with a stream of interesting people. Promotion prospects into Advertising Account handling are excellent. Christmas bonus and generous lunch allowance too, so if you have good secretarial skills and want to get ahead call Maggie Madgwick on 734 0911. DRAKE PERSONNEL CONSULTANTS, 225 Regent Street, W.1.

P.A. ON THE RIVER
£3,500

Plus Free Lunches. Twice Yearly Bonuses and 4 weeks holiday. There's a lot of administration involved. You'll look after arrangements for lunches, client meetings, customer enquiries and participate in a variety of interesting reports and contacts with the Research Laboratories. There's an annual seminar, too—which you will be in charge of from beginning to end. If you have secretarial skills please call Margaret Lankester on 628 2691. DRAKE PERSONNEL CONSULTANTS.

TRAVEL PROMOTIONS
£3,500

In this world-wide Travel Group—you'll be helping to organise all its campaigns and publicity by contacting, attending special events, meeting all agency representatives, liaising with printers in a fast paced P.A./Secretarial position where no two days are alike. Enjoy 4 weeks holiday and 45p LVs. If you've after involvement and have good secretarial skills please call Lorna Wells on 734 7186. DRAKE PERSONNEL CONSULTANTS, 205 Regent Street, W.1.

SECRETARY
£4,000

City Stockbrokers, small E.C.2 office. Shorthand and typing required.

Please phone Miss Small
588 7761

ADVERTISING
£3,500 plus great discounts

This fast moving, well known advertising agency need a top P.A. for their dynamic Account Director who needs a great deal of assistance in dealing with many top clients. TV, Radio and the making of commercials are only some of the interests of this company. Call Sandra Gibbons, 221 5072. Drake Personnel Consultants, now with your top audio skills.

YOUNG GRADUATE sought by two editors within W.1 Publishing House for interesting editorial cum-secretarial job in their Natural History Department. Some audio and good typing essential to £3,000. Monica Grove Recruitment Consultants. 839 1927.

SECRETARY, NO SHORTHAND. Salary c. £3,000. Modern Printing Co. Ring Miss Fox, 734 7825. D.T. Selection Personnel consultants.

SUBSIDIARY of large International Co., S.W.1, needs senior administrative Secretary, mid-20s, prepared to take responsibility. Good formal skills and flexible approach essential. £3,700 plus good fringe benefits.—Joyce Guiness Staff Bureau, 589 8807/0010.

LA CREME DE LA CREME

EXECUTIVE SECRETARY
£4,000

Oxford Graduate running or even established and fast growing company with medical and nursing technology, products requires an able right hand. Customers and suppliers liaison secretarial skills, no book-keeping. Age 23+, office in N.W.6, salary up to £4,000 for initiative, personality and high abilities. Great opportunity to play a central role in an expanding business.

PLEASE TELEPHONE
ROBERT WELCH
DERMALEX
01-328 7251

WATFORD
NEG. TO £5,000 a.a.e.

A senior executive of large Int. Co. needs a highly qualified PA/Sec. 30 to 36, with fluent German. Top level experience essential for this exceptional position. Car owner preferred.

CITY—£4,500

PA/Sec, 25 to 35 with good skills for top executive. Interesting position, good fringe benefits and excellent working conditions. Phone:
MILLER & McNISH
REGENT STREET
637 7868
Recruitment Consultants

£6,000+Tax Free
NORTH AFRICA

American Petro-chemical Construction Co. require bilingual French/English Secretary with excellent shorthand and typing for one year contract. Free accommodation, 4 weeks holiday, to start immediately.

Marlene Lorner Personnel
10 Wigmore Street, W.1.
01-637 3822

Stepping Stones

JUNIOR £2,000+

Due to expansion we require an office junior able to type and take audio/shorthand. A good phone presence an advantage. 4 weeks holiday, pension scheme if desired. LV's. Apply:

THE DIRECTOR,
MGA AGRICULTURE HOUSE,
KNIGHTSBRIDGE,
LONDON, SW1X 7NJ.
Tel: 01-235 5077, ext 329.

ADMIN. ASSISTANT SECRETARY

for busy architectural college library W.C.1. Varied, interesting work including some typing, accuracy more important than speed. Hours 10 a.m.-6 p.m., Mon.-Fri.

SALARY TO £2,985
Please telephone Librarian
01-636 0874, EXT. 18

Publicity
Junior P.A./Sec.
£3,200

Great opportunity for well presented, ambitious, Secretary to join lively, go-ahead team. There's never a dull moment and plenty of involvement for an organised extrovert. Please telephone Belinda.

Ann Petrie Consultancy
01-629 1328

MONEY NO OBJECT!

Earn top rates as one of our temporaries. Secretaries (shorthand and audio), Copy Typists and Clerks are still in demand by our frantic clients. Long and short-term bookings, paid the week you work.

MARLENE LERNER PERSONNEL
10 Wigmore Street, W.1
Telephone: 01-637 3822

P.R./RUSTY SHORTHAND. Smart, unflappable secretary with good typing, needed to join busy consultancy. C. £3,600. Stephne Selections, 493 0627 (Consultants).

TRAIN AS PA to M.D. of small expanding consultancy. College leaver, probably 5 'O' good salary and bonus.—584 1078.

Part-time Vacancies

LONDON TOURIST BOARD SW1

Needs Receptionists aged up to 40, to join its information/accommodation team. Must have good knowledge London/England and two spoken European languages (in addition to perfect English) and be prepared to work 3 or 4 eight-hour shifts per week, including some weekends/eves. Salary £12.97 per shift (any onward April 1). Ring 730-3450, ext. 209.

PART-TIME RECEPTIONIST/telephonist. We have a vacancy for a cheerful, well dressed and intelligent person to join a friendly firm of Mayfair Estate Agents. Hours, 9-1.15 p.m. Monday to Friday. Phone 01-499 6291 ext. 48.

EVENING/SATURDAY receptionists required from 5 'O' or 6, must be 17-27, intelligent, reliable; euphoniums; extra pay for secretarial abilities.—Write to R. W. Brian, The Psycho Therapy Centre, 57 Upper Berkeley St., W.1.

LEADING French Fashion House, Belgravia requires part time experienced secretary. Hours to be arranged, top salary, travel allowance, pleasant atmosphere. Write to: Simone Mirman, 9 Chesham Place, S.W.1.

DIRECTOR, International Music Publishers, W.1 requires Assistant with English shorthand typing, some French. For interesting 2-3 day week.—Please phone 01-459 3181.

PUTNEY.—3½ days per week (incl. Saturdays). Antique and reproduction furniture showroom requires Sales Assistant. High salary. Phone: 788 3616.

SECRETARIAL

W.S ART GALLERY. Bookkeeper/secretary. Mature person required to take care of bookkeeping, VAT, PAYE, etc. Some typing/secretarial work. Monday to Friday 10 to 5.30. Salary to £3,800. Please phone 01-727 1736.

P.A./SEC. for Director of Art and Leisure Publications, W.C.2. "A" level English and good s'hand/typing. 3 years' exp. Lots of admin. £5,000.—Covent Garden Bureau, 53 Fleet St., E.C.4. 353 7696.

SECRETARIES FOR ARCHITECTS. Permanent/temporary positions. ANSA Agency. 01-734 0832.

LA CREME DE LA CREME

T.V. P.A./SECRETARY—£4,000

This is a real career-job for someone with lots of initiative, the capacity to work hard. You will be directly involved with the major T.V. Stations and you won't be office bound because you'll need to ATTEND SOCIAL EVENTS, PREMIERES, AWARDS, ETC. In fact, you'll almost be your own boss if you can handle it!

ADVERTISING FLOATER—£4,000

This young, progressive Ad Agency needs a Senior P.A./Secretary to work with various important people within the Agency, on a permanent basis. You'll be moving around to various interesting departments when needed—No chance to be bored! You'll need to look good and sound good with a kind of sophisticated air for this one. Unusually tempting perks.

PATHFINDERS 629 3132

We offer a personalised selective service to
All Office Personnel
for
Advertising, P.R., Films, Music and TV
Call us on 629 3132 and we'll do our best to help you.
32 MADDOX STREET, W.1 (1 min. Oxford Circus Tube)

£4,500, PA/SECRETARY, GREEN PARK. The Vice President of this international firm of management consultants seeks an experienced PA/Secretary. Ideally aged one with good formal skills and able to take an active part in the business.

£4,500, SECRETARY, SW1. *Research Director of exciting new space age developments in* the architectural world needs a lively young Secretary/Assistant. Beautiful offices. 50p per day LVs.

£4,500 + BONUS, BI-LINGUAL SECRETARY. Fluent German will be needed, and used when you join this lively firm of city commodity brokers. English shorthand typing plus excellent fringe benefits.

Ring: 01-493 7121 — 27 Old Bond St., W.1

Hudson Personnel

SECRETARY TO CHIEF EXECUTIVE
West London

We are seeking a bilingual personal secretary, German/English, to assist our Chief Executive and our Administration Manager. The successful applicant must have shorthand capability in both languages with first class typing. Previous experience as a secretary is essential.

An attractive salary is offered together with bonuses, LVs, pension scheme. Handwritten applications should be sent to:

K. H. WEDEKIND, ESQ.,
CHIEF EXECUTIVE,
MIELE COMPANY LIMITED,
207-211 THE VALE,
LONDON W3 7QS.

Miele

PARK LANE DIRECTOR

International Wine Company seeks young Secretary. Someone who is selective about their working environment. A *marketing outlook. Organising finches* to co-ordinating a busy office.

Applicants with good skills and personality

Telephone Mrs Byzantine, 01-222 5881

NORMA SKEMP
PERSONNEL SERVICES LTD.
14 Broadway, S.W.1

THIRD MEMBER OF TEAM

Expanding international business journal in Westminster needs young, enthusiastic and organised assistant.

Would suite secretary with A-Levels wishing to take on greater responsibility. Includes looking after subscribers and advertisers, preparing copy, and proof reading, promoting the magazine and general administration. At least 3,500 plus *annual bonus*, LVs, *pension* scheme. Begin April.

Please write to:
Amanda Bayley,
enclosing a c.v. at
38 QUEEN ANNE'S GATE,
LONDON, SW1H 9AW.

A Good All-Rounder to £3,000

A congenial secretary with a sense of humour is sought to work for a small team of 4 well known artists. This appointment will suit someone who is sympathetic and sociable, who enjoys working in a busy informal office, free from the routine secretarial work you will be left with other members of management organising *meeting visitors* and generally making a useful contribution to the smooth running of the office.

CAREER PLAN
Consultants
17 Air Street, W.1.
01-734 4266

ADVERTISING
£3,500

Career opportunity for capable P.A./Secretary. Complete back up to go-ahead Executive *Director of busy Newspaper* Group. Charming personality, self-motivated, able to work on own initiative. A sense of humour appreciated. Luxurious riverside office, electric typewriter and decent coffee.

PLEASE PHONE CLARE, *URGENTLY.*

01-353 7248

£4,500 Mature Secretary/P.A.

Late 20's/30's to work for two Partners of small firm of *Chartered Surveyors.* Modern office, audio and phone. Must be very good with good speech and able to undertake limited book addition to normal secretarial *duties.*

01-822 5555

£4,000 + + + and LVs

Charming American Director, setting up new office, W.1., requires experienced top Secretary/P.A. with Audio and Shorthand. International Sales Marketing Co.

For further details Tel.
Barbara Fairfight, 493 1251.
ALFRED MARKS STAFF BUREAU.
115 NEW BOND STREET, W.1.

SENIOR SECRETARY £4,500 neg.

For Vice-President of Management Consultancy. Friendly, personal, but pleasant *modern* office. Cheerful personality and involving job with plenty of client contact.

BELLE AGENCY
01-935 0731
4 Marylebone High St.

SEC/PA, £4,000 KNIGHTSBRIDGE

Super job for a "self motivated type", lots of client contact.

PA/SEC, £3,500
TV COMMERCIALS

This job is lots of fun!

PA/SEC, £3,500

International Film Director. You must be a "tough cookie" able to handle the stars and their tantrums! For full details call:
629 3115
JOB JUNCTION (Emp Agy)

Bookkeeper REQUIRED by Cornwall

Fine opportunity for young person to assist Accounts Manager, £4,000 p.a. neg. depending on experience. Apply:
Mrs Leighton,
Cornwall Ltd.,
Cornwall House,
12 Stevenage Rd.,
London N91 7QZ
Telephone 01-388 7922

£4,500/PA/Secretary To Chairman

Must have initiative, sense of humour and able to work with international people at highest level. Contact Anne Pallister Agency.

01-589 9225

P.A. SECRETARY MAYFAIR

At young MD's group offices. If good and cheerful, please telephone
Penny, 01-491 3030

Interviewer Consultancy

Age 30-40. Salary + car should earn £4,000-£5,000. Career-orientated person prepared to work long hours occasional Sats. for small rapidly expanding Income Bureau. Prestige Partners, Baker St., W.1. or 01-487 [illegible]

SECRETARY/PA

for executive of W.1 [illegible] office of large construction corp. Duties include [illegible] and running small office, correspondence and sales shorthand necessary. Salary [illegible]

PHONE 636 [illegible]

MORE SECRETARIAL APPOINTMENTS APPEAR ON PAGE 31

DOMESTIC AND CATERING SITUATIONS

NANNY £70 p.w.
LONDON BASED

...have been retained /by ...client on an exclusive ... to find a well qualified nanny, aged 35 yrs. ... based in London, ... some overseas travel. Applicants must possess ... excellent references and at ... 2 years previous ... experience. ... Its include own self ... contained suite. Further details of this ... position contact: ... Davis on 01-493 2441 ... ALBEMARLE NANNIES, ... New Bond St., W.1.

NANNY REQUIRED

... qualified English/ ... speaking woman for ... in Middle East. Love ... essential, preferably ... type person. 3 boys, ... between 7 years and 13 ... and infant child. Candidates should have wide experience in children and nursing ... are imperative. ... salary for the right ...

... Isabel Feeny on 353 ... or further details ... 11 a.m.-12.30 p.m.

WEST COAST SCOTLAND

Hotel with cheerful ... requires Cooks for ... from April. Also ... young people for other ... including assistance with ... with photo to Loch ... Hotel, Arduaine by ... Tel. 085-22-233.

COMPANION/ HOUSEKEEPER

... needed immediately ... elderly lady in a ... Kensington flat. Some experience required. ... and bathroom. ... help available. ... couple or friends, ... own occupation. ... Salary negotiable. ... (eves.), 789 0141.

FRANCE

... to look after children ... South of France. ... lodging in own ... French speaking, car ... preferred. Please send ... experience, references, ... snapshot and salary re-...

...NG SERVICES
... O.B. 231 Cannes. CEDEX

...NT WELL PAID JOB

... responsible ... Live in luxuri-... home near Tun-... Car driver, ... after 11-year-old ... 01-235 4034.

... Mother's Help.— ... diplomatic family, four ... Geneva, April-May; ... varied duties, ... own room; ... paid: £50 per ... full particulars, ... to Box 0921 K. The ... London interviews March ...

...HOTEL requires ... well organised working ... over 100 cover per ... on profit sharing ... 0703 23511.

...EAU PICCADILLY, ... au pair agency ... in London or abroad ... Travel Club facilities ... St., W.1. 930 4787 ... St. W.1. 408 1013.

HOUSEKEEPER with ... required to live in ... father and teenage ... be used to animals. ... Beds. area. Please ... Spencer, 0908 ... or 0908 ... days p.m.

MOTHER'S HELPS. Lots ... Marylebone Nurs... 53 Marylebone Lane, ... No charges.

DOMESTIC AND CATERING SITUATIONS

SUSSEX

Mind, trained and experienced Nanny wanted for boy 2 1/2 months; new baby in April (Nurse for first 4 weeks). Own room and bath. Car available. Non smoker.

Please ring, reverse charges 0403 65331.

The Middlesex Hospital Medical School
(UNIVERSITY OF LONDON)
DOMESTIC BURSAR/ SECRETARY

Applications are invited for the post of Domestic Bursar/Secretary of Horace Joules Hall, a residence for twenty-six students situated at the Central Middlesex Hospital, London NW10. The post is residential and furnished accommodation in the Hall is free of charge.

Salary £2,608 to £3,512 per annum, according to qualifications and experience. Four weeks paid annual leave.

The appointment is vacant 27 May 1978. Applications by 22 March 1978, including the names and addresses of two referees, to: The Secretary, The Middlesex Hospital Medical School, London W1P 7PN, from whom further particulars may be obtained.

NANNY

Living in or daily. Parsons Green, Fulham, for Peter (6) and Lucy (3). Big friendly house, nice room, use of car, 2 months' holiday, most weekends off, every evening off, etc. Good salary.

Phone 01-736 3960 and talk to present Nanny

ENTHUSIASTIC COOK

Multinational Company moving to superb new premises in Victoria require enthusiastic, experienced Cook for Directors' dining room. Salary negotiable.

01-493 6842

HOUSEKEEPER required for luxury Mayfair home. Own apartment. Salary £30 p.w. Refs. essential. Ring 5825621 (office), 529 4180 (eves.).

REQUIRED

ALL DOMESTIC STAFF.—Resident, daily, perm./temp. Eaton Bureau, 136 Sloane St., S.W.1. 730 9564.

EDUCATIONAL SCHOLARSHIPS AND FELLOWSHIPS

UEA
NORWICH
SCHOOL OF COMPUTING STUDIES
RESEARCH STUDENTSHIPS

DATA BASE RESEARCH

The School of Computing Studies is an active research centre in the field of Data Base Management Systems. The principal areas of activity are: The quantitative design of data bases, within a self-organising system and within commercially available systems; the incorporation of graphic elements within conventional data bases; Decision Support Systems; quantitative logic economics of data base networks.

Some typical references in each area will be sent on request.

COMPUTER AIDED DESIGN

Areas of research interest include:
Advanced computer aided geometric design systems; the development of efficient geometric algorithms especially for the three-dimensional interface problem; geometric complexity theory; databases for geometric design; geometric languages; shape representation; raster graphics techniques.

References to some of those topics can be sent on request.

Applications are invited from students who wish to undertake at least two years research in one of the above areas and who hold (or expect to obtain) a good Honours degree in Computing Science or other equivalent qualification. Some S.R.C. Studentships are available—candidates with commercial or industrial computing experience will be favourably considered. For further details write to: The Dean, School of Computing Studies, University of East Anglia, Norwich NR4 7TJ.

EDUCATIONAL SCHOLARSHIPS AND FELLOWSHIPS

WYE COLLEGE
(UNIVERSITY OF LONDON)
COUNTRYSIDE PLANNING UNIT
S.S.R.C. RESEARCH STUDENTSHIPS

Applications are invited for two S.S.R.C. research studentships, tenable from October, 1978, in the Countryside Planning Unit. They will be for research into rural planning problems and policies related to the Unit's current research programme, which is under the general direction of Professor G. P. Wibberley and Dr R. H. Best. Some preference may be given to candidates wishing to work on rural employment problems. The studentships will lead to M. Phil. or Ph. D. degrees and are initially for two years.

Applicants should hold, or expect to be awarded, a first or upper second class honours degree in a relevant discipline, such as environmental studies, economics, planning or geography. Before applying, they should obtain further details from the Countryside Planning Unit, Wye College, Wye, Ashford, Kent TN25 5AH.

Belmont Abbey
ENTRANCE SCHOLARSHIP

Belmont Abbey will be holding their Scholarship examinations on May 15th, 16th and 17th. Scholarships of full free places, two-thirds fees, half fees and one-third fees will be given to suitable candidates. For further details, copies of past papers, prospectus, application form and details of fees, write to the Headmaster, Belmont Abbey, Hereford HR2 9RZ.

EDUCATIONAL

University of Aberdeen
REGIUS CHAIR OF LOGIC

The Secretary of State for Scotland invites applications for the office of Regius Professor of Logic in the University of Aberdeen, which will become vacant on 30 September, 1978, on the retiral of Professor R. C. Cross.

A note of the conditions of appointment may be obtained from—
The Secretary,
Scottish Education Department,
8 George Street,
Edinburgh, EH2 2PF.

Four copies of applications, accompanied by the names of three referees, should be sent not later than 31 March, 1978, to the above address.

University College London
FACULTY OF LAWS

Applications are invited for TWO LECTURESHIPS in the Faculty of Laws in the field of English Law, in relation to one of these Lectureships a special interest in Tax Law is desirable. Salary in scale £3,355-£6,655 (under review) plus £450 p.a. London Allowance: U.S.S. Initial salary according to age, qualifications and experience. Applications by 11th April 1978 to Assistant Secretary (Personnel), University College London, Gower St., London WC1E 6BT, from whom further particulars may be obtained.

ST. CATHERINE'S COLLEGE
THELVETON HALL
DISS, NORFOLK
TUTORING
for O and A-level examinations
Residential, fully supervised
Apply the Secretary:
Telephone 037 974 516

ALL G.C.E. O & A level courses especially sciences, by expert tutors at Holborn Tutorial College, 47, Red Lion St., Holborn, W.C.1. Apply for prospectus.

DIPLOMA in Television Studies. Television production and direction. Television Training Centre, 25 Grosvenor St., London, W.1. 01-629 5069.

G.C.E. DEGREE and Professional exams. Tuition by post. Free prospectus.—W. Milligan, M.A., Dept. AJ4, Wolsey Hall, Oxford OX2 6PR. Tel.: 0865 54231 : 24 hours.

MOTOR CARS

HEXAGON
ALFA ROMEO

30 new Alfas in stock. Some at pre Jan. price. Choice of 10 used Alfas. 10,000 square feet of service facility. The only Alfa approved body shop in London and over £100,000 worth of spare parts.

LEASING OR BUYING
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Brazilian pianist Cristina Ortiz is reason enough to switch to Orwain Arwel Hughies's World of Music, but Bulgaria's Stoika Milanova and England's Valerie Masterson clinch the choice.
Undoubtedly one of the events of the film-makers' and film-goers' year, the Royal Film Performance. The film, Close Encounters.
What else ?—I.R.R.

BBC 1 (partly cut off)

... pen University: ... Field; 7.05, Is it ... 30-7.55, Comput... 0. You and Me. ... ws. 1.00, Pebble ... Bod. 3.15, Songs ... 5, Play School. ... awg. 4.25, Jack... Hunter's Gold. ... aven. 5.10, Blue ... 55, Nationwide. ... Family. ... Seven. ... : Compensat... ple injured in ... s. ... unday, Bloody ... with Glenda ... Peter Finch, ... Head. ... s (BBC 1): ... 1.45-2.00 pm, ... 20, Wales Today. ... w. SCOTLAND.— ... Reporting Scotland ... Account 11.45. ... N IRELAND.— ... Northern Ireland ... Scene Around Six.

BBC 2

6.40 am, Open University: Simulation Modelling; 7.05, Coal; 7.30-7.55, Cells and Organisms. 11.00-11.25, Play School. 3.00 pm, Wordpower. 3.30, Children Growing Up. 4.00-4.25, Parents and School. 4.55, Open University: Twentieth-century Poetry; 5.20, BBC Selection Board (1); 5.45, Maths; 6.10, Mathematical Induction; 6.35, Technology Control.
7.00 News Headlines.
7.05 Children's Wardrobe.
7.30 Newsday.
8.10 1990.
9.00 Owain Arwel Hughes's World of Music with Valerie Masterson, Stoika Milanova, Cristina Ortiz.
9.50 Americans: The General.
10.40 Just a Nimmo.
11.10 Open Door. Electoral Reform Campaign presents Democracy, Shamocracy?
11.35 News.
11.45-12.15 am, Tele-Journal.

Thames

12.00, Noddy (r). 12.10 pm, Rainbow. 12.30, Indoor League. 1.00, News. 1.20, Help! 1.30, About Britain. 2.00, After Noon. 2.25, Film: Dilemma, with Peter Halliday, Ingrid Hafner.* 3.50, Couples (r). 4.20, Clapperboard. 4.25, Warrior Queen. 5.15, Survival.
5.45 News. 6.00, Thames at 6.
6.40 Help!
6.45 Opportunity Knocks.
7.30 Coronation Street.
8.00 A Sharp Intake of Breath.
8.30 This Week (r).
9.00 Hazell.
10.00 News.
10.30 Royal Film Performance. Chris Kelly Judith Chalmers talk to the makers.
11:15 Film: Straight on Till Morning, with Rita Tushingham, Shane Briant, Tom Bell.
12.55 am, Epilogue.
* Black and white
(r) Repeat

ATV

11.55 am, Betty Boop. 12.00, Thames. 12.30 pm, George Hamilton IV (r). 1.00, News. 1.20, ATV News. 1.30, Thames. 2.25, Film: A Summer without Boys, with Barbara Bain. 3.50, Thames. 5.15, University Challenge. 5.45, News. 6.00, ATV Today. 6.45, Thames. 11.15, Angling. 11.45-12.00, Something Different.

Southern

12.00, Thames. 12.30 pm, Farm Progress (r). 1.00, News. 1.20, Southern News. 1.30, About Britain. 2.00, Houseparty. 2.25, Film: Border River, with Joel McCrea. 3.50, Thames. 5.15, Mr and Mrs. 5.45, News. 6.00, Day by Day. 6.45, Thames. 11.15, Southern News. 11.25, Bill Brand. 12.25, Weather. Epilogue.

(Regional listings, partly cut off:) ... 1.30 pm, Garden... 1.20, West Head... Headlines. 1.30, ... Film: Non-Stop ... John Loder, Anna ... Sullivan.* 3.50, ... Southern. 6.00, ... 2, Report Wales. ... 11.15-12.40 am, ... Cornel Wilde, ... Casey. HTV ... As HTV except: ... Newyd-... 2.25, Ffamiden, ... 8.30-9.00, Y ... WEST: As HTV ... pm, West Head... Report West.

... 12.30 pm, First ... 1.20, Grampian ... 1.30, Thames. ... with Stella ... John McIntire. ... ATV. 6.00, ... Mary Tyler ... 6.45, Thames. ... 11.20-12.15 am.

... 25 pm, Anglia ... 2.25, Family ... Entertainers. 3.50, ... 6.00, About ... 11.15, Col-... lection.

... 12.30, Granada. ... News. 1.30, ... O Planes with ... Ralph Richard-... 5.15, ATV. ... 6.45, Thames. ... with Honor ... orge.

... 2.30 pm, The ... News. 1.20, ... Southern. 2.25, ... with Alan Alda. ... Thames. 5.15, ... News. 6.00, ... University Chal-... 11.15, Film: ... Hendry, Frank ... Border News.

... News. 1.30, ... The Elevator. ... Cartoon. 6.45, ... The Spill, ... Smith.

Granada

12.00, Thames. 12.30 pm, How to Stay Alive. 1.00, News. 1.20, Dodo. 1.30, Thames. 2.25, Film: Robert Horton in The Spy Killer. 3.50, Thames. 5.15, ATV. 6.00, Granada Reports. 6.45, Thames. 11.15, Reports Politics. 11.45-12.45 am, Concert, Leslie Uggams.

Westward

12.00, Thames. 1.20 pm, Westward News Headlines. 1.30, Thames. 2.00, After Noon. 2.25, Film: The Elevator, with James Farentino, Don Stroud, Roddy McDowall, Craig Stevens, Teresa Wright. 3.50, Thames. 5.15, ATV. 6.00, Westward Diary. 6.20, Sports Desk. 6.45, Thames. 11.15, Film: The Split, with Donald Sutherland, Jim Brown, Diahann Carroll. 12.45 am, Faith for Life.

Tyne Tees

12.00, Thames. 1.20 pm, North East News. 1.30, Thames. 2.25, Power Without Glory. 3.20, Generation Scene. 3.35, The Little Rascals. 3.50, Thames. 5.15, ATV. 6.00, Northern Life. 6.40, Police Call. 6.45, Thames. 11.15, Film: Linda, with Stella Stevens, Ed Nelson. 12.40 am, Epilogue.

Scottish

12.00, Thames. 1.25 pm, Road Report. 1.30, Thames. 2.25, Film: Q Planes, with Laurence Olivier, Valerie Hobson, Ralph Richardson. 3.50, Thames. 5.15, ATV. 6.00, Scotland Today. 6.30, Crimedesk. 6.45, Thames. 11.15, Master Golf. 11.45, Late Call. 11.50-12.20 am, The Odd Couple.

Ulster

12.00, Thames. 1.20 pm, Lunchtime. 1.30, Thames. 2.00, See You Monday. 2.30, Film: Bonnie Scotland, with Laurel and Hardy. 3.50, Thames. 5.15, ATV. 6.00, Ulster Television News. 6.05, Upsanups and Down. 6.30, Reports. 6.45, Thames. 11.15, Talk. 11.20, Thomas Hardy, a Man Who Noticed Things.

Radio

1
6.00 am, News. Ray Moore.† 7.02, Noel Edmonds. 9.00, Simon Bates. 11.31, Paul Burnett. 2.00 pm, Tony Blackburn. 4.31, Dave Lee Travis. 7.02, Northern Radio Orchestra.† 7.30, Alan Dell. 9.02, Humphrey Lyttelton.† 9.55, Sports Desk. 10.02, John Peel. † 12.00-12.05 am, News.
† Stereo.

2
6.00 am, News. 6.02, Ray Moore.† 7.32, Terry Wogan.† (8.27, Racing bulletin) 10.02, Jimmy Young.† 12.15 pm, Waggoners' Walk. 12.30, Peter Murray.† 2.30, David Hamilton.† 4.30, Waggoners' Walk. 4.45, Sports Desk. 4.47, Nick Page.† 6.45, Sport. 7.00, Radio 1. 10.02, Movie Quiz. 10.30, Star Sound. 11.02, Brian Matthew. 12.00, News

3
6.55 am, Weather. 7.00, News. 7.05, Mendelssohn, Mozart.† 8.00, News. 8.05, Delius, Warlock, Tippett.† 9.00, News. 9.05, John Bull.† 9.30, Cello Sonatas: Dohnanyi, Kodaly.† 10.20, Talking About Music.† 10.50, Flute and Piano: Milhaud, Lane, Hamilton, Messiaen.† 11.30, BBC Welsh Symphony Orchestra, part 1: Beethoven.† 12.20 pm, In Short. 12.30, Concert, part 2: Elgar.† 1.00, News. 1.05, BBC Lunchtime Concert: Bizet, Schubert.† 2.05, Matinee Musicale.† 3.05, Southern Cathedral's Festival 1977: Widor, Howells, Vierne, Durufle.† 3.40, South-West German Radio Symphony Orchestra: Webern, Berg.† 4.10, New Records: Mozart, Brahms, Schumann.† 5.15, Bandstand.† 5.45, Homeward Bound. 6.05, News. 6.10, Homeward Bound. 6.30, Household Pets. 7.00, Your Everyday Drugs. 7.30, Concert from Lancaster University, part 1: Schumann.† 8.20, Battle for the Slums. 8.40, Concert, part 2: *Brahms*.† 9.35, The Judicial Campaign: An American Mode of Politics, talk by J. R. Pole. 10.00, Music for Two Pianos: Bartok, Debussy, Bach.† 10.30, Plainsong and the Rise of European Music.† 11.25, News. 11.30-11.35, Schubert Song.†

4
6.15 am, News. 6.17, Farming. 6.35, Up to the Hour. 7.00, News. 7.10, Today. 7.35, Up to the Hour. 8.00, News. 8.10, Today. 8.45, Ray Gosling. 9.00, News. 9.05, Richard Baker. 10.00, News. 10.05, Wildlife. 10.30, Service. 10.45, Story. 11.00, News. 11.05, Shipwreck. 11.50, Announcements. 12.00, News. 12.02 pm, You and Yours. 12.27, Brain of Britain. 12.55, Weather. 1.00, News. 1.30, The Archers. 1.45, Woman's Hour. 2.45, Listen with Mother. 3.00, News. 3.05, Play: The Destruction Factor. 4.35, Story: The Buffalo Soldiers, by John Prebble, part 1. 5.00, PM Reports. 5.40, Serendipity. 5.55, Weather. 6.00, News. 6.30, Hinge and Bracket. 7.00, News. 7.05, The Archers. 7.20, From Our Own Correspondent. 7.45, Occupational Hazard. 9.00, Images of God. 9.30, Kaleidoscope. 9.59, Weather. 10.00, News. 10.30, Profile. 11.00, A Book at Bedtime: Esther Waters, by George Moore, part 1. 11.15, The Financial World Tonight. 11.30, Today in Parliament. 11.45, News. 12.03-12.06 am, Inshore forecast.

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RUCK & RUCK 584 3721.—Quality furn. flats/houses for long lets needed urgently and available. Ideal tenants looking.

SHERIFF & CO. Luxury flats and houses, short and long lets. Visitors. To £1,000. 339 6527/6800.

SERVICED FLATS. KENSINGTON.—Luxury furnished c.h., etc. Double studio, k., b., from £80 p.w. Double bedroom, recept., k., b., from £100 p.w. Larger flats £110-£200 p.w. Etheridge. 01-373 5417.

UNFURN. FLATS wanted, f. & f. purchased.—602 4671. Dixon & Co.

HYDE PARK GATE.—An opportunity to rent for a period of 1 yr., renewable, a most spacious and elegantly furnished flat in well maintained block. 4 bedrooms (master bedroom with en-suite bathroom and walk-in wardrobe), drawing room, and sep. dining room, good sized kitchen, + 2nd bathroom. Resident porter. £375 p.w. to include C.H. and C.H.W.—Hampton & Sons, 01-493 8222.

WRITER'S delightful 2 bedroom, period house, Barnsbury N.1, close West End, 4-6 months, well furn., pretty garden. £75 p.w. 607 0292.

KNIGHTSBRIDGE.—Furnished, luxury apartment, double bedroom, dining room, large reception, bathroom, kitchen, hall, c.h. and c.h.w. el. 584 4792.

HLLAND PARK.—Luxury s.c. flat, suit 1 person. £50 p.w. 727 5203.

COSMOPLITANS & CO. have flats, houses to let in Kensington, Chelsea, Belgravia, Knightsbridge and all Central London. From £40 to £500.—Tel. 437 3677.

W.2 Architect's mews house avail. for 2½ months. 4 beds., 3 baths., large recept. Ggo. C.H. C.H.W. Only £160 p.w.—West Trend. 262 6204.

GK George Knight & Partners
9 HEATH ST., NW3 6TP
Telephone 01-794 1125
Messages 01-794 9287

WEST HAMPSTEAD, N.W.6. Advance notice of a ground floor flat with its own rear garden. Our young clients leave for India in late April for 2 years and require a careful and considerate tenant to care for their home. Open plan reception room with stereo and T.V. leading to well equipped kitchen. Double bedroom, bathroom ("glory hole"), own gas C.H. Rent £55 p.w.

OAK VILLAGE, N.W.5. Characterful terraced house, circa 1860, and a short jog from the sporting facilities of Parliament Hill Fields. Master bedroom, 2 single bedrooms, through reception room, kitchen, bathroom, and small walled rear garden. Available mid March for long let at £65 p.w.

GOLDERS GREEN, N.W.11. Semi-detached house regretfully being vacated after two years by our careful Japanese tenants. Two attractive reception rooms, well equipped kitchen leading to rear garden, 4 bedrooms, bathroom and cloakroom. Ideally situated close to shopping and transport. Available 1st April, for long let at £100 p.w.

TRING, HERTS. Manor house with character built in 18th century and set in the beautiful countryside within easy reach of City and West End by train. 6 bedrooms, 5 reception rooms, kitchen, bathroom and shower room. 1 acre of grounds and double garage. Own oil fired central heating, immediate occupation at £125 p.w.

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SEVENOAKS. £125 p.w. 6 bed., 4 recept. det. house, 3 years.
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PURLEY. £50 p.w. 3 bed., 2 recep s/d house. 2 years.

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Secluded mansion block. Attractive 2nd floor flat. 3 beds., 2 recept. Fully equipped kitchen.

£6,000 p.a.

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Superb flat in luxury block well decorated. 2 beds., modern kitchen. Good sized lounge. £95 p.w.

ASCOT AGENCY 486 1161

ST. JOHN'S WOOD. Luxury 5 beds., 2 recept., 2 baths, American-style kitchen. Unfurnished flat (fully carpeted). Overlooking garden square. Ideal for all amenities. £275 p.w. excl. for 1-3 years. Tel. Stephen Cole, Simmons Relocation Services, 01-402 7411.

SERVICED APARTMENTS in Kensington from £100 p.w. Well equipped with colour T.V., cleaning, 24hr. Switchboard, Telex.—Phone Collingham Apartments. 01-373 6306.

PORTLAND PLACE.—Newly decorated flat in prestige block, 3 beds., 2 baths., 1 large reception room with roof terrace. Available immediately.—Apply Landway Securities. 235 0026.

BEDSITTER, Hurlingham Gardens, S.W.6; quiet double bedsitter to let; tel.; fridge; 3 mins station; large cooker, free laundry; free parking: £38 p.w.—731 0497.

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S.W.11 PENTHOUSE flat, overlooking the river. 3 bedrooms, recept., k. & b. C.H. £85 p.w.—K.A.L. 351 3551.

AL-ARABI ESTATES, 937 2282, have selection of furnished properties. Two-bedrooms luxury flat. Curzon St., W.1. £200 p.w. Seymour place, W.1, 2-bedroomed luxury flat. £250 p.w. Also 3 bedrooms. Marble Arch. overlooking Park. £300 p.w.

OAKLEIGH PARK SOUTH, N.20. Superbly furnished detached house. 6/7 bedrooms, 4 receptions, 3 bathrooms: £350 p.w.—Benham & Reeves, 794 8115.

TALBOT ROAD, Highgate, N.6. 4/5 bedrooms, 2 recept. rooms, 2 bathrooms, spaciously decorated, detached semi-detached house. £100 p.w.—Benham & Reeves. 794 8115.

HAMPSTEAD.—Superb flat in mod. block. 2 beds., luxury bath., large recept. Balcony, mod. kit. C.H. Parking. £110 p.w.—Anscombe & Ringland, 499 0912.

W.8.—Spacious traditional flts. 2 double beds., 2 recepts., k. & b., sep. w.c. Available now. £80 p.w.—Hunters, 837 7366

CARLTON HILL, N.W.8.—S/c flat, 2 large rooms, large dining area, k. & b., gas c.h.; suit couple or 2 sharing; £32 p.w., one year minimum.—624 1547.

RUCK & RUCK
01-584 3721

SLOANE STREET, S.W.3. Comfortable mod. 4th floor flat. C.H., colour TV. 1 dble. bedroom, recept., k. and b. £100 p.w.
ROSARY GARDENS, S.W.7. Charming maisonette. 2 dble. bedrooms, reception with dining area, k. and b. £120 p.w.
PUTNEY, S.W.15. Pleasant 5th floor flat. 3 dble. beds., recept., dining room, k. and b. £70 p.w.
CHELSEA, S.W.3. 2 dble., 1 single beds, 2 baths, k., reception/dining area. £320 p.w.

KING & LOCKWOOD
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PUTNEY. Elegant English home modernised to overseas standard. 5 beds, 3 bath showers. Playroom, garden, gardener, close American school. £195 per week.
WIMBLEDON: Two large double beds, recept., kitchen, fantastic views; 4 months only £125 p.w.

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Substantial Edwardian Country House beautifully modernized with all modern conveniences. 5 bedrooms, 2 bathrooms, 2 large receptions, fitted kitchen, etc. 3 month minimum £217 per month.

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HARLEY STREET close by brand newly furnished flat in prestige block with roof garden. 2 beds., sunny recept., fitted kit. and bath. Long/short let.—Century 21. 486 6921.

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W.8. LUXURY FLAT. Beautiful view of Hyde Park. 6 beds., 3 baths., 2 reception, etc. Fully furnished. Short or long let.—Ring Richcliffe, 01-499 9267.

REGENT'S PARK. Modern furnished 2 bed. flat in block. C.H., C.H.W., inc. £175 p.w.—James & Jacobs, 930 0261.

SLOANE SQ.—Magnificent 1st floor flat in private square, elegant 45ft. recep., 3/4 beds., study, 3 baths, kit. all amen. Lift. Long-short let. £350 p.w.—Aylesford & Co., 351 2383.

K.A.L. Hampstead office, offers the best selection of quality flats and houses in the W.1 and N.W. areas. From £50 p.w. Courteous and efficient service.—723 3616.

PIMLICO.—Attractive, spacious 2-bed flat, with terrace. avail. now. Long let. £75 p.w.—At Home in London, 581 2216.

HYDE PARK, W.2.—Unfurnished top floor flat in superbly run luxury modern block. Lift, full porterage, private gardens, parking avail. New 5-yr. lease. Total outgoings approx. £2,700 £5,500 for complete contents.—W.A.L., 581 2337.

HAMPSTEAD, N.W.3.—Top floor, 2-bed. flat (own entrance). Big, rooms. Just 70 incl. C.H., H.W. and Service. Short lets.—Nathan Wilson. 794 1161

ST. JOHN'S WOOD.—Elegant 5-bedroomed house, 3 recep., kit., 3 bath, garden. £250 p.w.—Eaton St. James, 262 2411.

EARLS COURT.—3 rooms, k and b., s/c. Ideal overseas visitors. £18.—London Flats, 373 5002.

HAMMERSMITH. — 3-bedroom house, fully equipped, ideal overseas visitors. £90.—London Flats. 373 5002

ALBERT BRIDGE ROAD. Short let March 24th- June 24th. Luxury 2-bedroom flat overlooking delightful park. Colour TV and all luxury conveniences. References essential. 6 weeks rent in advance plus returnable deposit. £125 p.w.—Tel. 01-223 9376 (day).

AINSCOMBE & INGLAND urgently require luxury furnished houses and flats in the S.W., N.W. and Central London area. Applicants from international banks, companies and embassy's, £175-£350 p.w. Please phone 499 0912, or call in and see us at our office in the London Hilton Hotel.

WE HAVE A VARIETY of 1/3 bed3 roomed flats avail, long or short lets. N.W., S.W. and Central London. £75-£130 p.w.—Anscombe & Ringland, 499 0912.

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FRENCH AND ITALIAN offered by qualified native teachers. 935 8641.

FLORENCE.—Learn Italian quickly and well at the British Institute. Courses April 18-June 30; April 18-June 9; April 18-May 26; April 18-May 12; May 30-June 23; July 4-July 28; August 1-August 25; August 29-September 22; October 3-December 22. New Intensive Course, 20 hours a week, April 18-May 12. Accommodation arranged with Italian families. Apply British Institute, Lungarno Guicciardini 9, 50125 Florence. Tel. 284.031.

YOUNG Chelsea Bridge school, 18-35 age group.—01-373 1665.

LONDON SCHOOL OF BRIDGE. 38 Kings Road, S.W.3. 589 7201.

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PEDIGREE LHASA APSO for sale, £70. 18 mths. old, white and buff house trained. Very friendly. 286 3625 (eves./weekends).

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RESEARCH INTO Child Blindness would like to purchase old office furniture in the London area for renovation and re-sale, the profit being used for research into the causes of blindness in children.—01-739 3285.

KNABE OVERSTRUNG, underdamped piano. Perfect. £250.—Ardizzono. 286 7006.

FOR SALE.—Large blue Wedgewood bowl "dancing Hour" 1973. £130. Tel.: 734 5953.

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FOR SALE

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Drawing room grand piano, excellent condition, all parts original, approximately 1927. £3,900 o.n.o.

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NO DEALERS

DO YOU SELL CARPETS ? If you do read on. Times readers spent over £15,000,000 last year on carpets, which means by advertising your goods within these columns you could get a percentage of that cash for 1978.—To advertise ring now on 01-278 9351. (Source: T.G.I., 1977.)

WANTED: Good furnished properties for good tenants (overseas academics, companies, etc.), central suburban. 6 months, 1 year or longer. £45-£300 p.w.—Birch & Co., 01-935 0117 (anytime).

CHELSEA. Responsible professional person required for large s.c. immaculate flatlet. One room, k. & b.—351 2352 (9 a.m.-2 p.m.).

DIAMONDS are a girl's best friend. We pay high honest prices for all diamond jewelry—old and new. Vieyra & Co., 137 Kings Rd., S.W.3. 352 7363.

NORTH SEA OIL DIRECTORY. The definitive reference medium for the oil industry. £9.75 from Spearhead Publications, 55/59 Fife Road, Kingston, Surrey.

WANTED by Private Collector—Thorburn paintings of Grouse, Pheasant, Woodcock, Partridge, or any popular gamebird. Please send description and price required. Items of interest will be requested to be taken to London for appraisal and authentication except for collections which would be inspected in situ. The expense of taking items to London would be met where the item is not purchased.—Write Box 0940 K. The Times.

IF YOU SELL bedroom furniture—read on. Times readers spent over £10,000,000 on bedroom furniture last year, which means by advertising your goods in these highly successful columns you could increase your sales.—Ring 01-278 9351 (TGI 1977).

GOLD $200 AN OZ ? Isle of Man proof set for sale. Offers. Tel. Buckingham 5437 eves.

FOR SALE

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Meraklon Broadloom, 12ft. wide, stain resistant and hard wearing. £3.35 sq yd. Cords, Wiltons from £1.60 yd.

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IMMACULATE Upright Bentley piano, 2 years old, white satin finish. £700 o.n.o. Tel. 01-947 7307 after 6.30.

QUEEN ANNE STYLE walnut veneer oval dining table, 4 chairs and sideboard, flawless matching set, £300 o.n.o. 01-405 4176, 9.30-2 p.m.; 733 0898 5 p.m. onwards.

AMERICAN FRIDGE/FREEZER, 1976, 21 cubic feet, icemaker, perfect condition. £300 o.n.o. 01-340 6850 evenings.

VIOLIN, attributed Weller, immaculate, £300 o.n.o. 0483 62598.

FREEZERS/FRIDGES, washing machines, dishwashers. Beat our prices. Buyers and Sellers Ltd., 229 1947/8468 or 743 4049 any time

SHIRLEY BASSEY, Royal Albert Hall, 20th and 21st March. Tickets available for grand tier box, £20 each.—H. Smith & Co., Orpington 33581.

ANTIQUARIAN, SCARCE AND FINE books. New lists, 3,000 items. Guildhall Bookshop, rear of 8, Victoria Road, Surbiton, Surrey.

FOR SALE

L. S. LOWRY

One of his finest paintings, suitable for Museum or Board Room. 60in. x 44in. Lancashire Landscape. 1955. £25,000 (less to a Museum). Apply Box 1022 K, The Times.

PIANOS EASTER SALE. Comprehensive range of the finest English & German uprights, grands—new & re-conditioned. Bechstein, Bluthner & Steinway. All guaranteed—delivery Continent weekly. Fishers of Streatham. Piano Specialists. 01-671 8402.

STEINWAY AND BECHSTEIN pianos purchased. Uprights and grands of any age considered. Immediate decision and payment.—Hnnts Pianos Ltd Ask operator for Freefone 6019.

FURNITURE surplus to requirements. L-shaped desk, 3 simulated hide and steel chairs with coffee table to match. Suitable exclusive office, reception or private study.—01-235 9620.

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BROADWOODS, YAMAHA, Knights, Weimars . . . Our normal price is other dealers sale-price. Markson Pianos, 01-935 8682 and 01-854 4517.

ALL BRANDED BEDS, Furniture, etc. Save up to 30%. Can deliver.—Beechwood Furniture 01-587 3646.

MARKSON PIANOS.—We sell, hire, buy . . . Showrooms at Albany St., N.W.1. 01-935 8682, and 36/38 Artillery Place S.E.18. 01-854 4517.

CARPETS—Sapphire of course. Immediate free estimating. Fitting from stock. All qualities available. Famous exhibition. 50p per sq. yd. and coco matting. Bond St., Ealing Broadway, W.5. Tel.: 579 9111.

ADAM STYLE FIREPLACES, fitted bedroom suites, fitted kitchens made to customers own requirements. 739 4862 (eves.).

FOR SALE

LIMITED EDITION PRINTS by Russell Flint wanted. Tel.: 07918 4167.

WANTED

ROYAL ASCOT, WEDNESDAY, required.—Telephone Mr. M. Cook, 839 4440.

WANTED an English Ship Chronometer. Box 0559 K. The Times.

LARGE BOOKCASES, old desks, antiques bought. Mr Fenton, 01-328 4278.

FURS BOUGHT, remodels Bennett, 19 S. Molton St., W.1. 629 2757.

SHIRLEY BASSEY concerts. Fiveseat box available. 20th and 21st March.—Tel. 248 9133.

ACCOMPANY YOUR WIFE on a John Morley Virginal. Perfect with recorder, voice, woodwind or strings. Information from 01-852 6151, Morley Galleries, 4 Belmont Hill, S.E.3.

L. S. LOWRY, Man on Wall, signed framed print. One of limited edition of 500. Offers over £60.—01-850 8048.

PLATINUM, GOLD, SILVER, SCRAP jewellery, gold coins wanted; highest prices paid. Call or send reg. Precious Jewellers, 73 Farringdon Road, London, E.C.1. Tel. 01-242 2084.

WEDGEWOOD JASPER 1977 Easter Egg.—Miss Meredith, 01-378 3954 office hours.

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LAS PALMAS.—Cheap flights and villa accommodation.—Tel. Hornchurch 58154, Valexander (ATOL 278B).

CORFU.—In lovely Nissaki, secluded villa 6/7. Slough 46277.

JORDAN, SYRIA, IRAQ, unique Middle East tour. 21 days through Amman, Petra and Baghdad. Depts. 14 May, 4 June. Few places left. £325. For brochure write or phone: Treasure Treks, 16a Soho Sq., London, W.1. Tel. 01-734 1072.

ABANO TERME for rheumatism/arthritis sufferers. Inc. arrangements with/without course treatment. Brochure: Edwards Health Tours. 01-904 2202 (ABTA, ATOL 876B).

CORFU. Converted olive press on sandy beach nr. village. Sleeps 6/8. Avail. Aug. 4 wks. £600 one mth. inc. maid. Minerva Holidays. 01-351 1915.

(continued on page 34)

PERSONAL COLUMNS

ALSO ON PAGE 33

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PLEASE CHECK YOUR AD. We make every effort to avoid errors in advertisements. Each one is carefully checked and proof read. When *thousands of advertisements* are handled each day mistakes do occur and we *ask therefore* that you check your ad and, if you spot an error, report it to The Classified Queries department immediately by telephoning 01-837 1234 (Ext 7180). We regret that we cannot be responsible for more than one day's incorrect insertion if you do not.

". . . And God said unto Moses, I Am That I Am . . . this is my name for ever, and this is my memorial unto all generations."—Exodus 3: 14.15.

BIRTHS

BEDFORD.—On March 11th, 1978, at Clatterbridge Hospital, Wirral, to Ruth (née Hockridge) and Stephen Bedford—a daughter (Laura Ellen).
CANNER.—On 9th March, at a Birmingham Maternity Hospital to Victoria (née Keys) and Richard—a son.
DANIELL.—On March 8th at the Westminster Hospital to *Alexandra and Roger*—a son.
ELIOT.—On 10th March, 1978, at St Teresa's Hospital, Wimbledon, to Jane (née Holton) and Christopher—a son (David Geoffrey), a brother for James.
LOCKHART.—On 10 March in Paris, to Olivia (née German Ribon) and Mungo Lockhart—a son, William Robert.
PALIN.—*On March 4th, to Aine* and Raymond at St Mary's Hospital, Paddington, W.2—a daughter (Catriona Ellen).
RICHARDSON.—On March 10th, to Biddy and Jeremy—a *son* (Patrick George Phillip), a brother for Jemma.
RODWELL.—On 9th March, 1978, at Western General Hospital, Edinburgh, to Rosemary (née Rimmer) and Dennis—a son (Nicholas James).
ROGERS.—On March 9th, to Nanette (née Parrish) and Budge—a son, Guy Jeromy.
TURVEY.—On 7th March to Rachel (née Archer) and John—a son (Jonathan Matthew), a brother for Benjamin William.

BIRTHDAYS

PARKE, EMMA JANE.—Very happy 18th birthday.—Daddy, *Mummy, Lucy and Alice.*

DEATHS

ALLCHIN.—*Peacefully in Canterbury* in her 89th year, Louise Maude Allchin widow of Dr. F. M. Allchin, dearly loved mother, grandmother and great-*grandmother. Funeral in Canterbury* Cathedral on Thursday, March 16th, at 11.15 a.m.
AUSTIN.—On March 10th, 1978, peacefully, at his Bedford home, *in his 81st year,* Cecil Austin, a dear father and grandfather. Funeral service, Thursday, March 16th, 3 p.m. at St. Andrew's Church, Bedford. Flowers to Clarabut and Plumbe, Kingsway, Bedford.
BRADSHAW.—On Saturday, March 11th, 1978, suddenly, at Charing Cross Hospital, Laurence Henderson Bradshaw, aged 78, Fellow *of the Royal Society of British* Sculptors, Past Master of the Art Workers' Guild, Chairman of the British-Soviet Friendship Society, beloved husband of Eileen. Funeral on March 21st at Putney Vale Crematorium. Memorial Service will be held later.
BULTEEL.—On 11th March, 1978, peacefully, in hospital, Robert, of Rosemead, Old Windsor, aged 80 years. Son of the late George and Polly Bulteel, of Pamflete, Devon.
CLARK.—On March the 9th, 1978, peacefully in a nursing home, Ruth Clark, of 15 Chart Way, Reigate, aged 91, formerly vice-principal of Chelsea College of Physical Education, Eastbourne, Sussex. Funeral service, Reigate Parish Church on Monday, March 20th, at 2 p.m. No flowers, but donations welcomed to: The Victoria Alms Houses, Deerings Road, Reigate.
COBURN.—On March 10th, peacefully, after a long illness, Dr. Maurice Coburn, M.D., M.R.C.P., of 53 Bancroft Avenue, N.2. Much loved husband of Marjorie, and father of Rosemary and Angela. Cremation at Golders Green at 11.20 a.m., on Tuesday, March 14th. No flowers, by request.
COCKBURN.—On 10th March, 1978, at Western General Hospital, Edinburgh, *after a short illness,* Lady Isabel Hunter (née McQueen), Widow of Lt.-Col. Sir John Brydges Cockburn, of That Ilk, Bt., D.S.O., Royal Welsh Fusiliers, in her 92nd year. Service at Warriston Crematorium, Cloister Chapel *Edinburgh on Tuesday,* 14th March, at 3.15 p.m. Family flowers only, please.
COLE.—On March 8th, 1978, Kenneth Davey, peacefully, at *home, aged 71, loved father of* Vernon and Martin. Funeral at Guildford Crematorium, Tuesday, March 14th, at 2 o'clock.
DEARDEN.—On March 8th, in *Guy's Hospital,* Selwyn Holt, dearly loved husband of Lily and father of Selwyn, manager of National Westminster Bank, Aldwych. Cremation at Tunbridge *Wells on Wednesday,* at 2.30 p.m. No flowers, please, but donations, if desired, to Burwash Parish Church.
GIMPEL.—On March 11th, peacefully, at home, Eresby House, Rutland Gate, S.W.7, Florence, widow of René Gimpel, last surviving child of Sir Joseph Duveen, loving mother of Peter, Jean and the late Ernest Charles, much loved grandmother and great grandmother. Cremation, Golders Green, Wednesday, March 15th at 11.30 a.m.
GRAVES.—On March 9th, 1978, suddenly, at his home, Kendal Henry Graves. A member of the Worshipful Company of Pewterers and a Mason of many years standing. Cremation at Golders Green Crematorium on Wednesday, March 15th, at 12.20. Flowers may be sent to: Cooksey & Son, 266 Upper St., N.1. 01-226 1330.
JACKMAN.—On March 10th, suddenly and peacefully, at the home of her daughter, Dora Primrose, *of 14 Ovington St., London,* S.W.3, beloved wife of Ken. Private cremation. No flowers or letters, please.
LEWIS, MARY, beloved wife of *Alan Lewis,* peacefully, on the 9th March. Funeral The West London Crematorium, the 14th March, 4.15 p.m. No flowers.
LLOYD-WILLIAMS.—On 9th March, *Dr. Alice Lloyd-Williams,* M.B., B.S., of 85 Windmill Hill, Enfield, aged 91. Cremation Tuesday, 14th March, at 4.15 p.m., at Enfield.
MANN.—On March 11th, 1978, peacefully, at Milford-on-Sea, Frederick James, aged 84 years. Private cremation. No flowers, please, donations, if desired, to The National Benevolent Institution, 61 Bayswater Rd., London, W.2. Inquiries to Langham Browne, Lymington. Tel. Lymington 74300.
MANNING.—On March 10th, 1978, in Constantia, Cape Town, Professor C. A. W. Manning, lately of London, beloved husband of Maisie, deceased.
MARSH.—On March 11th, unexpectedly, while visiting his family in Hampshire with his wife Ivy, Ernest John William, M.A., *aged 73 years, of* 10 Page Heath Lane, Bickley, Kent, previously of Ashford, Kent. Active member of W.E.A., student at Ruskin College 1931-33 and Balliol College, Oxford 1934-36. *Founder* Secretary of Catford Rotary Club. He devoted his life generously to community and educational work in Kent, Manchester and *London. Funeral service,* St. Agnes' Church, St. Agnes, Truro, Cornwall, Saturday, March 18th at 11.30 a.m. Inquiries to A. H. Cheater, Funeral Director, Romsey 513503.
MAYFIELD.—On 10th March, 1978, at North Ferriby, Enid, widow of Douglas Mayfield, and mother of David. Cremation private. No flowers, please.
MINCHIN.—On March 10th, 1978, Olive Kathleen, of 7 Fairfield Close, Exmouth, adored wife of Cyril Minchin and beloved mother of Neil, Lin, Jane and Jenny. Cremation private and family flowers only please.
MOORE.—On the 12th March, at Wateringbury, Admiral Sir Henry Moore, G.C.B., C.V.O., D.S.O., D.L. Cremation private. Local memorial service to be announced later. No flowers, please, but any donations to British Legion, Preston Hall, Maidstone.
MUNRO. — On Saturday, 11th March, at Brompton Hospital, Pamela Mary (née Barnard), wife of Hugh. Memorial service at Stone Church, Stone-in-Oxney, Kent, at 3 p.m. on Sunday, 19th March. No flowers, but donations, please, to either *Mr. Plant (A.I.C.U.), House* Governor, Brompton Hospital, S.W.7, or The Administrator (I.C.U.), Royal East Sussex Hospital, Hastings.
SHAW.—On 10th March, 1978, peacefully, at Pendean Convalescent Home, Midhurst, Blanche Agnes Victoria, aged 80, Daughter of the late Prebendary W. F. and Catherine Antoinette Shaw, of West Stoke, Chichester. Funeral at West Stoke Church on Thursday, 16th March at 3 p.m. Flowers to Edward White & Son, 3 South Pallant, Chichester. Tel. 82136.
TWEEDSMUIR.—*On 11th March,* peacefully, at her home, Potterton House, Balmedie, Aberdeenshire, Baroness Tweedsmuir of Belhelvie, wife of Lord Tweedsmuir. *Funeral service private.* Announcements will be made later regarding Memorial Service in London and Aberdeenshire.
VANDELEUR.—On March 9th, 1978, *suddenly,* at 9 Market Mews, W.1, Lt.-Col. Giles Vandeleur, D.S.O., late Irish Guards, beloved brother of Pamela Parker-Jervis. Service, St. Mary's Church, Alderbury on Thursday, March 16th at noon. No letters, please.
WADDINGTON.—On March 10th, 1978, peacefully in Southmead Hospital, Bristol, in her 73rd year, Ruth Elizabeth Florence, of Hillesley House, near Wotton-Under-Edge, Gloucestershire, much loved wife of J. Hilary S. Waddington, M.B.E., F.S.A., of Jerusalem, New Delhi and Calcutta, mother of Richard and Georgina and grandmother of three boys and three girls.
WILLIS.—On March 8th, 1978, Gladys Victoria, peacefully after a long illness, wife of the late Henry Willis and beloved mother of Betty, Ernest and Anne. And much loved grandmother and great-grandmother. *Funeral service* will take place at Ayot St. Peter's Church, nr. Welwyn, Herts, on Thursday, March 16th, at 2.00 pm, followed by private *cremation. Cut flowers to* J. H. Kenyon Ltd, 132 Preston Road, London W10. By 10.00 am.
WILSON.—On 9th March, 1978, at the Royal Infirmary, Edin*burgh, suddenly, after a short* illness the Rev. Canon Andrew Lawrence Wilson, M.A. (Hons.), Dip.Ed., 24 Seton Place, Edinburgh, beloved and devoted hus*band of Dr. Christine Benson* and dear father of Bridget.

FUNERALS

WOODRUFF.—On March 9, 1978, peacefully at his home, Marcham Priory, near Abingdon, Douglas Woodruff, fortified by the rites of the church. Requiem at 11.30 a.m. on Wed., March 15th, at St. Edmund's Church, Abingdon, followed by burial at Lyford. Please, no flowers. Requiem Mass in London to be announced later.

MEMORIAL SERVICES

HOWARD, HENRY REDVERS Greville.—a memorial service, followed by the burial of the ashes, will take place at Castle *Rising Parish Church, Norfolk,* on Wednesday, April 12th at 3 p.m. A further memorial service will be held in London at a later date.
MORAN.—A service of *Thanksgiving* for the life of James Charles Moran, Editor of Printing World, will be held at the Church of St. Bride, Fleet Street, E.C.4, on *Tuesday, March 21 at 12.30 p.m.*
NEWTON-CARTER.—A memorial service for the late André Newton-Carter will be held at 12 noon on Wednesday next, 15th March, at St Martin in the Fields, Trafalgar Square.

IN MEMORIAM

BYFORD, WILLIAM FRANCIS, and **MARGARET ELIZABETH.**—In loving and thankful remembrance of a devoted father and mother, who *passed on* March 13, 1946, and July 20, 1951.
DEARSLEY.—In grateful memory of my wife, Sylvia.—P.Y.D.
FITZGERALD, MAURICE PEMBROKE, Q.C., J.P., M.C. Tamo piu, la mia vita In Christo Fratres.
FULLER, HUGH CLARENCE. In loving memory of my husband who died on March 13th, 1967. Rest in Peace.
GAMBLE.—To the unfading memory of Walter Alison, my husband who died on the 12th March, 1962. Remembered today and every day.—Gertrude.
HODGSON, MARY.—To my beloved mother on her birthday, 13-3-1888 to 15-10-67. Always my very deepest love and thanks, Sweetheart.—Joyce.
HUMPHREY.—In loving memory, March 12 and always of Ida Shapley—a gentle friendly star—Leonard.
MIDDLETON MURRY.—In everloving and happy memory of my beloved husband, John, who died *March 13th, 1957, and of David,* killed in an accident, July 30th 1964.—Mary.
MILLAR, NICOLA GLEN.—Remembering with love dearest Nicki, died 13th March, 1969.
SCOTLAND.—A service of thanksgiving for the life of Rear Admiral John Earl Scotland, C.B., D.S.C., D.L. will be held on Friday, April 14th, 1978, at Chelsea Old Church, at 2.00 o'clock.
SOSNOW.—In loving memory of our dear son, Norman, who was killed at the age of 23 in an air crash while flying from Port Elizabeth to Johannesburg on 13th March, 1967, lovingly remembered by his mother, father, sister and all the family.

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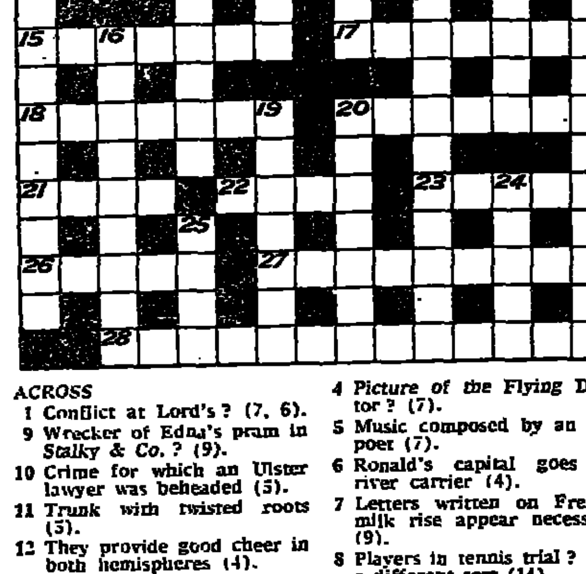
(continued on page 3

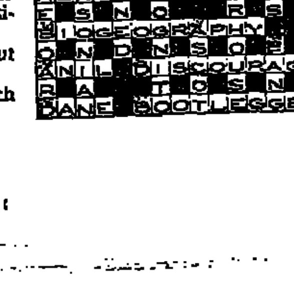
The Times Crossword Puzzle No 14,853



ACROSS
1 Conflict at Lord's? (7, 6).
9 Wrecker of Edna's pram in *Stalky & Co.*? (9).
10 Crime for which an Ulster lawyer was beheaded (5).
11 Trunk with twisted roots (5).
12 They provide good cheer in both hemispheres (4).
13 Joint supporter in a humble petition (4).
15 Browning work gave some pain? (7).
17 Suppressing a letter reversing rumours—about £1 (7).
18 *Structural materials* in *cargo* (7).
20 One of two play houses cursed by Mercutio (7).
21 Declines to appear in lots of games (4).
22 Sweet dish many put in the cooler (4).
23 Nothing accounts for the backwardness of this tropical tree (5).
26 Ivor's first book (5).
27 Nutty Spanish port? (9).
28 Youths at Ephesus employed on railway? (5, 8).

DOWN
1 Top 15 also perhaps for Stephen Foster's composition (10, 4).
2 Make light of *upset* about Irishman (5).
3 Form-fillers classed with *Churchill, perhaps* (10).
4 *Picture of the Flying Doctor?* (7).
5 Music composed by an old poet (7).
6 Ronald's capital goes in river carrier (4).
7 Letters written on French milk rise appear necessary (9).
8 Players in tennis trial? No, a different sort (14).
14 The ruddy draught Keats mentioned! (10).
16 *Snappish refusals?* (9).
19 Shakespearian character has a little party in prison (7).
20 *Out of which a horse bolts* (7).
24 Split about nothing with an oil-supplier (5).
25 E. European back in mediéval Saxony (4).

Solution of Puzzle No 14,852



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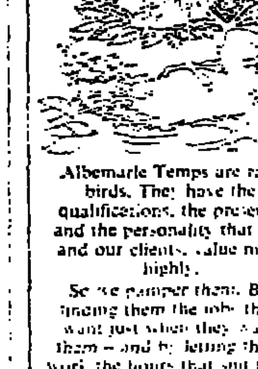

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